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2013

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MEHMET BÜYÜKEKŞİ
PRESIDENT OF THE TURKISH EXPORTERS' ASSEMBLY (TIM)

We are carrying the exports flag to 2023

Our top 1000 exporters continue to carry the flag with confidence in the export-led growth model.

We closed the year 2013 with an export performance of about US\$ 151.8 billion. We have signed off on a major success in our exports by breaking monthly records for the history of the Republic during 10 of the 12 months. We also entered 2014 on the back of new records. Having exported to 250 countries and customs zones, there is no country on which we have not set foot and sold our goods. We achieved growth in our exports to 165 of these countries and regions. We raised the number of countries and regions to which we export more than US\$ 1 billion to 34, and the number of countries to which we export more than US\$ 100 million to 115. In 2013, we circumnavigated the globe 6 times with trade missions, and held approximately 20,000 bilateral business meetings. We welcomed over 1,000 special procurement committee guests from 24 countries.

High added value based on innovation determines the winner in the export marathon

In a globalised world where competition is heating up at an accelerating rate, innovation determines the winner of the game.

In order to hold our own in today’s competitive environment, it is vital that companies spread innovation to every level. Indeed, the importance of the concept of innovation is even greater for Turkey. Today, it is said that the major problem with the Turkish economy is the current account deficit. However, we believe that Turkey’s greatest difficulty is the innovation gap. We are confident that Turkey will close this innovation deficit by placing more importance on the four main components of high value-added exports, namely, R&D, innovation, design and branding. The Turkish Exporters Assembly (TIM) continued to undersign critical works in this respect in 2013. We welcomed 26,000 people during the Turkey Innovation Week 2013 activities, which is one of our main tools to spread innovation to all strata of society. We launched our “İnovalig” project, Turkey’s first innovation development program, in order to measure the innovation capacities of our exporter companies, and to improve the innovation culture among these companies. By means of this project, we will prepare the innovation report cards of our companies with a structure in parallel with the IMP3rove program, implemented in 17 European countries. We expect

all of our companies to participate in our İnovalig project, which we will continue to develop every year. Participation is free and it is sufficient simply to register through the internet address, www.inovalig.com for preliminary assessment. In 2014, a year that we consider to be a key opportunity for our exporting SMEs, we believe that we will achieve the MTP export target of US\$ 116.5 billion, with an economic performance accompanied by strong export growth. Our goal is to boost our exports to US\$ 500 billion in 2023, by moving our performance to a higher level in a sustainable way.

The Top 1000 Exporters Research will continue to be an important reference

The “Top 1000 Exporters Research”, which we have made into a tradition by publishing annually since 2000, is a reference source shedding light on the companies behind Turkey’s success in exports, and enabling us to see the results of studies that we conducted for the development of the country’s exports. As well as the annual performances of the largest export organisations, our study also enables us to make detailed analyses in many breakdowns. We observe in this year’s study, which contains stunning data, that the top 1,000

exporters’ share in Turkey’s total exports was 59 % in 2013. The exports of the top 500 companies rose by 1 % compared to 2012, whereas the exports of the second 500 companies climbed by 11 % in the same period. These results indicate that our exports are spread across the base. In 2012, our exporting SMEs advanced to a net exporter position, with US\$ 95 billion of exports and US\$ 91 billion of imports, and they made up 59 % of overall exports. Encouraging and directing these SMEs to enter the list of top 1000 companies means a lot in terms of supporting the trend of narrowing the current account deficit through net exports. Our exporters have also made a dynamic entry into 2014. Our Top 1000 Exporters Research reveals that our companies are quite active in branding and R&D, making over 5,000 new trademark registrations and over 600 patent applications. In this sense, we would like to congratulate all of our companies engaged in exports in 2013, one by one, and wish them continued success. We believe with all our hearts that we will reach US\$ 500 billion of exports thanks to our exporting companies, which continue on their way with tenacious perseverance and determination, despite the intensive competition.





NİHAT ZEYBEKÇİ
MINISTER OF ECONOMY

Turkey is the 17th largest economy in the world

Until the last decade Turkey used to export to 233 countries and customs zones, with almost 36,000 exporters. As of 2013, when global trade ground to a halt due to the crisis, Turkey exported to 239 countries and customs zones, with more than 60,000 exporters.

Thanks to Turkey's export based growth model, Turkey's integration process with the world accelerated, not only in economy and trade, but also in almost every other area. Exports are one of the key factors in this process. We all know the huge progress that our exports have shown, especially in recent years, in terms of both quantity and quality. As a matter of fact our economy has become the 17th largest economy in the world, worth \$ 820 billion, recording approximately 5 % growth per annum over the last decade, and registering 4 % growth in 2013. Within this scope, our exports accelerated from \$ 36 billion in 2012 to \$ 152,5 billion in 2012. As for 2013, with exports at \$ 151.8 billion, the level remained relatively stable despite the repercussions of the ongoing global uncertainties.

Sustainable Export Boom

Until the last decade Turkey used to export to 233 countries and customs zones, with almost 36,000 exporters. As of 2013, when global trade ground to a halt due to the crisis, Turkey exported to 239 countries and customs zones, with more than 60,000 exporters, and took 32nd place in the world goods exporters' list. In addition

to the statistical achievements, the unity, solidarity and coordination put forth by our foreign trade family during this period has become a model for all segments in Turkey. The fact that Turkey's export performance is appreciated both domestically and internationally binds us strongly to the concept that "these achievements can really be deemed successes only if they are sustainable", and the focal point of our work becomes a "keen competitive edge for sustainable export growth". We are aware that R&D, innovation, branding and design are the key factors for honing and maintaining a competitive edge in global trade, the conditions of which become more intense with each passing day. In parallel with this vision, and under Turkey's 2023 Export Strategy targeting exports of \$ 500 billion, it is aimed to find a solution for the structural problems facing our exports, such as infrastructure or financing, in addition to creating an investment-production-export mechanism for an innovation and R&D based, design and brand focused, flexible structure. We implement or support efficiently a great number of major projects, from market diversity to the promotion of Turkish brands.

We will continue to support our exporters
Esteemed Exporters, recoveries are

observed in the global economy. International institutions have revised their 2014 expectations positively. The IMF projects that the world economy will grow by 3,6 %, and the developed economies will grow by 2.2 % in 2014. According to the latest figures announced by the World Trade Organization, it is estimated that global trade will rise by 4.7 %. Thus, I believe that in order to sustain the success we have seized in export during recent years, it is vital that we make the most of all opportunities that will arise from the optimistic expectations for the upcoming period. On this point we, the Ministry, work extremely hard to fulfil our part completely and in the best way possible. We will keep producing policies that will deepen our commercial relations with many countries with which we share the same socio-cultural geography, especially with our targeted and prioritised countries. Within this scope, we will accelerate promotional activities such as committees and fairs, with the co-operation of the private and public sector. Our esteemed exporters, we will always be at your side, with various market entry and promotional support programs oriented towards branding and

competitiveness. The "First 1000 Exporters" list, prepared every year by TİM (TURKISH EXPORTERS' ASSEMBLY), is a vital resource and accumulation in terms of putting forth the structural transition that we targeted in our exports, and our priorities in line with our 2023 strategy and policies. It is also an invaluable guideline for those of our exporters or entrepreneurs who are not ranked on the list. I would like to highlight once again that the Turkish exporter with its working, earning, risk assuming structure, and knowledge of how to make the most of any opportunities, is our greatest source of confidence, and will make a major contribution along the road to attaining Turkey's 2023 targets. On this occasion, I would like to congratulate our first 1000 exporters, the key actors of this success that we have attained in the face of challenging conditions, by performing 59 % of Turkey's 2013 exports, as well as the employees of the exporting community, the unseen heroes of our exports, and the Turkish Exporters' Assembly, played a vital role in the preparation this invaluable analysis. I would like to express our sincere gratitude on behalf of our Ministry and our Country.



İBRAHİM ŞENEL
MINISTRY OF ECONOMY - UNDERSECRETARY

The past decade has been a period of transition and progress

Our country succeeded in transforming its exports and production capacity into a model of progress. We have moved from mid-level income to high-level income over the last 10 years. The past decade was an era of progress and transition for Turkish entrepreneurs and industrialists.

Completing exports worth \$ 151.8 billion, Turkey became the 17th largest economy in the world, and Europe's 5th, in a clear demonstration of how far the country has come. Turkey, combining investment with production, is now all about the transfer from the quantity era to the quality era. The key factors in this transition are innovation and production using high technology. Enabling Turkey to have a sustainable level of foreign trade, and thus enforcing macroeconomic balances to create trade, investment and production policy is our number one priority. The ministry currently expends every effort to reach our target of \$ 500 billion and obtain a share of 1.5 % of world exports. We direct our entrepreneurs in order to make our industry more export-focused, to create the necessary transition in our production towards a more technological style, and to highlight innovation,

R&D, design, and branding in our exported products. We support our firms in all processes, from training to consulting, market entry, and branding, and we aim to enhance our international market share and contribute to our exports. To create market variety, and to expand our shares in already existing markets, we support participation in fairs, and we play an active role in establishing trade and purchasing committees. We maintain our efforts towards creating an exemplary environment for cooperation between the public and private sectors, and one that aims to be more investor friendly both for domestic and international investors. In addition to all this support, we spare no effort in providing our firms with the most advantageous conditions in foreign trade. To this end, we have different mechanisms such as the Free Trade Treaty, Mixed Economy Commission, Joint Committee

or Association Council, working both unilaterally and multilaterally. The ministry aims to remove all obstacles to sustainable exports, and to guide our exporters towards the most profitable routes by creating new strategies and policies. Achieving solid results at the end of our hard work motivates us, and boosts our exporters as well. While in 2002, only one of our firms achieved exports of over \$ 1 billion, this number rose to 11 in 2013. This is highly significant because it shows that more of our exporting firms have a key say in international commerce. Also in 2002, just 5 cities exported more than \$ 1 billion. In 2013 it was 18. The number of exporters rose from 32,000 in 2002 to 60,119 in 2013, an outstanding achievement in this field. On the other hand, when we analyse our 2013 exports on a company basis, we can see that our exports have spread to the base. In this context, while in 2002 the top 500 exporters

performed 64.7 % of our exports, this number fell to 53.2 % in 2013. In 2002, the top 1000 exported 74.2 % of the total. In 2013, it was 63 %. As these numbers demonstrate, SMEs contribute more and more to our exports, apart from the top 1000 exporters, and thus their role in our country's progress has accelerated and gained key vitality. Our exporters have played a major role in the economic success recorded by Turkey in recent years. In addition to the top 1000 exporters, every member of this exporters' army has fought its corner and contributed to this conquest. I would hereby like to congratulate, first our top 1000 exporters, and then every exporter who has contributed to our country's progress in this fiercely competitive arena. I offer sincere thanks to TİM, which has been announcing the top 1000 exporters since 2002, and to everyone who has contributed to this superb achievement.



VEYSEL PARLAK
GENERAL MANAGER FOR EXPORT, MINISTRY OF ECONOMY

We aim to obtain a share of 1.5 % of global trade by the year 2023

The \$ 500 billion target designated within the 2023 Turkish Exports Strategy, which was designed with a dynamic aspect, is more than just a number. Our main purpose is to modernise the structure of our exports, and engender flexibility in preparation for the future world of commerce and its demands.

Since the 1980s, the main factor in Turkey's sustainable growth has been exports. Growth based on export strategy has been crucial for the Turkish economy. Opening up to the world, Turkey quickly learned about foreign trade, and the more knowledge the country absorbed, the more successful it became. The developments of the last 11 years demonstrate this progress. Despite various crises and political instabilities since 2008, our exports, which fell to \$ 102 billion in 2009, recovered rapidly due to the proactive strategies of our Ministry, and the hard work of our exporters, to \$ 114 billion in 2010 and \$ 135 in 2011. In 2012 we set a new record in the history of the Turkish Republic, with exports of \$ 152.5 billion, exceeding the target set in our Mid Term Program by 2 %.

We implemented projects that support our exporters

In 2013 our export growth slowed down. We continued

our studies to overcome the obstacles to our growth created by the negative economic and political developments in the world, and in our neighbouring countries. Against this backdrop, we participated on a national level in 243 fairs, in addition to participation in 3,208 sectoral fairs, in order to introduce our products and to personally meet the buyers. Also, we had 16 General Trade Committees, 52 General Purchasing Committees and 26 Special Purchasing Committees in 2013. The TURQUALITY® program that we implemented in order to create Turkish brands that would become the locomotive power, to consolidate brand strength, to create a positive image for Turkish products, and to create awareness on Turkish brands in foreign countries, continued in 2013. By the end of the year, 105 brands by 93 firms were supported by the TURQUALITY® program, and 53 brands by 50 companies were supported by our Marka

program, which is another project that prepares brands for TURQUALITY®. Analysing the last 6 years of the program, we can see that the supported brands boosted awareness and competitive strength as a result of the TURQUALITY® program. In addition, we have 134 active projects carried out by 90 different cooperating firms as part of our Statement on Supporting International Competitive Strength.

We will continue to support our exporters in 2014

In order to keep on track with our targets for the Mid-Term Plan 2023 Exports Strategy, we will organise training programs on issues that hinder opening up to foreign markets. We will expand Turquality support to firms that have started to export steadily, in order to help sustain them in the international markets, establish distribution channels, boost their market share, and design products appropriate to the market they compete in. The development trend in our

exports has brought about a qualitative transition, along with quantitative growth, and thus demonstrated the positive impact of exports. Today, the main issues discussed in exports are high added value, R&D, innovation, use of high technology, design, and branding; all elements that contribute to transition and progress. In this sense, the \$ 500 billion target designated within the 2023 Turkish Exports Strategy, which was designed with a dynamic aspect, is more than just a number. Our main purpose is to modernise the structure of our exports, and engender flexibility in preparation for the future world of commerce and its demands. As a result, we believe that our country will be one of the world's major economies with a share of 1.5 % of global trade, the total of which is expected to reach \$ 34.3 trillion. I heartily congratulate our exporters, who have toiled hard and will continue to spare no effort in achieving our target, and wish you all continued success with your goals.



GÖKHAN ÖĞÜT
VODAFONE TURKEY CHIEF EXECUTIVE OFFICER

Vodafone takes the lead for a competitive economy

As Vodafone Turkey, the reliable business partner of Turkish enterprises of all sizes, we have positioned ourselves as the potential transitional leader towards a more efficient and more competitive economy.

In today's more connected and closely linked world, economic competition also is increasingly globalizing. It is imperative that Turkey increase its export capacity for sustainable growth and achieve its targeted economic development. Mobile communication technologies facilitate the lives of individuals by providing opportunities, while offering a global competitive edge for businesses through efficiency and innovation. The integration of mobile technologies into business models turns into a valuable parameter in the competitiveness of countries and businesses. As Vodafone Turkey, the reliable business partner of businesses of all sizes, we have positioned ourselves to be a candidate for the leader of digital transformation, which will allow for a more efficient and competitive economy. With our Digital Transformation Movement, nourished by continuous investments, we are creating solutions through continuous investments in our technology and services with the aim of adding value to enterprises. We are mobilizing our global knowledge and international resources to activate the significant potential in Turkey for foreign trade. Our goal is to provide an innovative edge to our business partners in Turkey with the strength we draw from our global operations in

more than 70 countries. We reduced the international communications costs of our business partners and contributed to them gaining a global competitiveness and expanding their operations overseas. We are taking action to become the strategic business partner for our entrepreneurial businesses in order to ensure that Turkey achieves its target of US\$ 500 billion capacity in exports in 2023.

We provide support for foreign trade companies

We took the services we offer to businesses with international operations one step further with our "Dış Ticaret Destek Paketi" (Foreign Trade Support Package) in November 2012, offering the advantage of 2 times more international calls from both fixed and mobile phones. In order to facilitate communications in foreign trade, we offer advantages in 3 basic fields, including "international calls from mobile and fixed phones" and "mobile phone calls and mobile internet overseas" with the Foreign Trade Support Package. Enterprises can make twice as many mobile and fixed calls abroad for the same price with the Foreign Trade Support Package. In October 2013, we added new advantages for roaming and overseas mobile internet usage. Corporate customers can benefit from twice as much talk time

and internet access in 150 countries worldwide. Our goal is for mobile technologies to facilitate the lives of our enterprise customers and provide them with opportunities and advantages. With Vodafone Red Business, we aim to fully meet the mobile services needs of our enterprise users. Red Business tariff members are able to activate "Her Şey Dahil Pasaport" (All Inclusive Passport) for free, for up to 8 days, which allows for the use of minutes, SMS and internet in their package while overseas. From Turkey, they can freely call 21 Vodafone countries, including Germany, France and the Netherlands, in the same way that they make local calls. They have unlimited talk time with 33 million mobile numbers, including more than 19 million Vodafone users and 14 million fixed lines in Turkey. We are also providing cost advantages to businesses that have staff traveling frequently. Red Business member's business trips are made easier with our 7/24 free Back Up Personal Assistant, 25% discounted tickets on AnadoluJet domestic flights, using airport lounges for free and car rentals with a 50% discount. With Red Business, our goal is to fully meet the needs of our business partners who have hectic business schedules and offer them a more efficient business climate.

We are the world leader in machine-to-machine communications

Backed by our 20 years of global experience in machine-to-machine communication technologies, we are now offering M2M services under Vodafone My Business Partner. Vodafone is the global leader, with more than 11 million M2M SIM cards used in more than 44 countries worldwide. Our business goal is to support our businesses so that they can have an edge in global competition by offering them fleet management, remote control, energy management, meter monitoring and asset management solutions through the global experience of Vodafone, the global leader in machine-to-machine communications according to Machina Research. We facilitate the tracking of local and overseas field teams with our Vodafone Locate service. Improving supplier quality, production planning, distribution and logistics tracking, inventory management, performance transparency and labor input optimization are all possible with Vodafone's M2M solutions. As Vodafone Turkey, we believe our country will take effective steps in its journey of development with the power of mobile technologies in line with its targets for 2023. As the Communication Solutions Partner, we are pleased to contribute to TİM Academy 2023, which we consider a significant step taken towards transforming Turkey into a global economic power.



BÜLENT ÜNAL
CHAIRMAN OF THE EXECUTIVE BOARD OF TUYAP

We are happy to present Turkey to the international markets for 35 years

Everybody was astounded at our Turkish products fair in Beijing, China in 1982

Trade fairs, if used effectively both by the organiser and the exhibitors, are a wonderful marketing tool. In fact none better has yet been discovered. Tüyap's efforts in the fair business over the last 35 years have become a key element for Turkey in meeting new markets. With the disintegration of the Soviet Union, Istanbul's role in commercial meetings in the new economic landscape has burgeoned. Furthermore, our fairs in Bursa, Konya, Adana and Diyarbakır undertook the mission of introducing Anatolian products to neighbouring countries, and enabled many local firms to discover the concept of exports. Export requires quality, a qualified workforce, technology, production at an economical scale, R&D, and sufficient financial resources. Choosing and participating in the right fair is key to growth in the number of firms that succeed in exports.

Trade fairs have become a vital activity in our country, and are a key factor in exports. These fairs enable our export base to expand both in industrial and geographical coverage.

Each year we organise more than 80 fairs

Every year, our 665 employees and five fair venues all around Turkey host over 3 million domestic and international visitors from over 100 countries, and about 14,000 participant firms from 70 countries, at fairs in more than 50 different business fields. While introducing our firms to multinational buyers and to new markets, we also create opportunities for them to produce goods that compete at international level. In these past 35 years, we have introduced Turkish products in 40 different countries, including China, Canada, Brazil, the USA and Russia. We also assisted national participations in international fairs that positively affected our

exports. We have a network of 50 representatives in different countries and our own offices covering the Balkans, Ukraine, Russia, the Caucasus, Iran, Syria and Egypt. Thanks to this network we mobilise multinational visitors to more than 80 multinational fairs that we organise annually.

Our investments continue

We continue to grow our venue in Istanbul through new investments and aim to reach 120,000 square metres by July 2014. This growth is a source of pride also for our country whose future is laden with promise. Thanks to the support of the Konya Chamber of Commerce, the Konya International Fair Centre, at 66,000 square meters, has become the third largest fair venue in Turkey, following the venues in Istanbul. It now poses as a major meeting point for business that presents Anatolian production prowess to the world. In January, we opened Tüyap Palas, a hotel located within the fair venue in Istanbul. With

its quality infrastructure, and 260 comfortable rooms, it meets a major need. Thus, we bring a new concept to our perception of service.

Cooperation with International Firms

Our cooperation and commercial partnership with REED EXHIBITIONS, the leader in the fair business in many aspects, enables us to directly reach 36 countries and meet international companies as well as visitors. It pleases us greatly to use this privilege in the name of our country. Today, more than 30,000 fairs are organised every year around the world. Making the right decisions, attracting the correct visitors to our country, and supporting our firms' export efforts, require devoted labour. Our 665 employees, who have put their hearts and souls into Tüyap, work extremely hard to do the best job possible for our country. We are delighted to make even the slightest contribution to our country's rising export performance.



ORHAN TURAN
CHAIRMAN OF THE EXECUTIVE BOARD OF ODE

Born in Turkey, ODE is growing in 68 countries

ODE presents the Turkish export stars with proper and smart insulation...

Working hard towards a bright future,
Sweat and toil for the benefit of our country
Generating work, putting food on the table

The Turkish exporter family adds value to Turkey....

You are competing under intense conditions, and you work extremely hard just to hold your own in the market, and to grow your share, occasionally with very tight margins.
Every cent counts.

As a fellow exporter, we too are part of this process, and we are fully aware of the situation.

With this awareness, ODE, exporting to 68 countries as a key part of the exporter family, has an unmissable proposition for exports and exporters.

Let us contribute to your international competitiveness.

Let us reduce your energy costs to a minimum, in an environment where you need to think twice before spending a cent.

Let us insulate you.

Dear Friends,

High energy costs are the result of either no insulation or improper insulation.

Our energy and power are wasted, our pockets are hit, our competitiveness is crippled, and the environment is harmed.

What a shame!

Together, let's put an end to this.

You will see that any investment in this field will pay for itself in no time.

ODE presents you with good, smart and proper insulation.

ODE helps you to invest in your firm and in the environment.

All you need to do in order to stop the waste and learn about the added value from insulation is call or mail an ODE dealer.

Let's have coffee together and savour the memory for years.

We wish you a year of export growth, consolidated with good insulation. With respect and regards....



N. ZAFER ATAMAN
CHAIRMAN OF THE FACTORING SECTOR BOARD OF
FINANCIAL INSTITUTIONS ASSOCIATION

Factoring enhances competitive strength

As key players of the non-bank financial sectors, leasing, factoring and financing firms gather together under the umbrella of the Association of Financial Institutions.

In the line with USD 500 billion export target of Turkey in 2023, diversification as well special products in financial solutions which will support the volume of international trade in a reliable and sustainable manner stands out. In our country, the factoring sector which is one of the most important leading players in non-bank financing of trade provides three different services to exporters, each of which is vital and ensures healthy development of export. Factoring is an arrangement which takes the non-payment risk of trade receivables of companies whereby it transfers receivables incurred or to be incurred, and whereby it follows the collection process, and as a result it converts receivables into cash before payment maturity. Thus, businesses can increase their trade volumes with the regular cash flow that they receive from factoring services. With above-mentioned attributes, factoring operates as 'financial solution center' for exporters who strive to extend their business activities and

their target market.

Factoring companies, with their export factoring services, work as a "business partner" for exporters by securing their unsecured receivables and thereby creating finance. With collection follow-up services, factoring reduces workload of exporters and therefore generates resource savings. Thus factoring creates the opportunity for business to develop their export in a secure way. Factoring arrangements contribute to the national economy and the country's export volume by increasing competitiveness in foreign markets.

New resource for export financing

Moreover, factoring, ensuring country's foreign exchange payment without loss, help early return of expert revenue to national economy and generating resources for export financing outside the banking system. Dating back to 20 years ago in our country, factoring is regulated and supervised by the BRSA since 2006. As per the Financial Leasing,

Factoring and Financing Companies Law, entered into force in December 2012, the financial leasing, factoring and financing companies, which are one of the most important elements of non-banking financial sector, has gathered under the umbrella of the Association of Financial Institutions. Transparency and information sharing that these developments provide will increase the effectiveness of Turkish factoring sector in the international business markets.

Providing service to 90,000 customers

Presently, there are 77 companies in the sector, which provide services to 90-thousand customers most of which are SMEs. With an average annual growth of 38 percent since 1990, Turkish factoring sector reached TL 94 billion of turnover in 2013. When transaction volume distribution of the sector is analyzed, its 17 percent of revenue comes from international operations. Factoring volume in 2013 amounted to \$ 3 billion in the world. According to 2013

Annual Review of Factors Chain International (FCI), a network headquartered in the Netherlands, has 272 members operating factoring business in 74 countries, Turkish factoring sector ranks as number 9 in Europe in terms of its size in the sector, and as number 15 in the world factoring total volume.

It should be underlined here that Turkey, with its 13% of market share, ranked second after China in terms of export factoring. Factoring sector, providing security for transactions of unsecured cash against goods, has a very high development potential in export. Turkish factoring companies represent our country, especially in export factoring segment, at the highest level and has achieved international success with six times of the best export factoring awards in the last nine years. These achievements and developments will enable Turkey in becoming a center in the world factoring market which mediates for trade financing in that regard, transferring factoring practices of Western countries to developing countries.

ANALYSIS OF TOP 1000 EXPORTING COMPANIES IN 2013



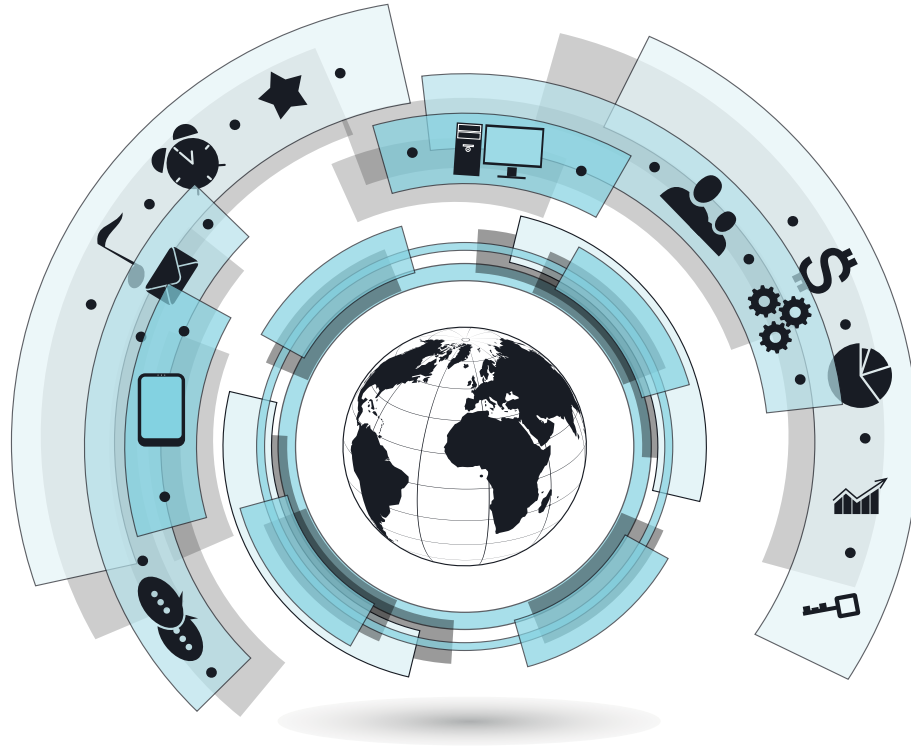
Turkish economy shines with exports

Positive news from Europe heralded a significant boost for Turkish exporters, who have diversified their export markets. The star of Turkey's economy currently shines with exports and exporter companies. The export performances of the companies included in the top 1000 Exporters list, which showcases the export champions of Turkey, are on the rise. The overall exports of the top 1000 exporter companies totalled \$ 89 billion in 2008. Data for 2013 exports indicate that these companies exceeded \$ 90 billion. This corresponds to growth of nearly \$ 2 billion compared to the previous year. Moreover, the share of the top 1000 companies in Turkey's overall exports rose by 1 % in 2013 when compared to the previous year, whereas this share had declined in 2012 when compared to the year before.

The partial rise witnessed in this share indicates that the positive trend still continues within the framework of the expansion of exports across a broad base, in accordance with the 2023 vision.

Our export markets continue to diversify

Turkish exporters initiated a major structural transformation by diversifying their markets. In 2012, the fruits of this transformation began to be harvested. Data for 2013 shows that the trend is positive. At the same time, the good news emanating from the consumption markets in Europe right at this stage made significant impact on 2013 exports. The exports of the top 1000 Turkish exporter companies exceeded US\$ 90 billion, while Turkey's overall exports maintained their volume of US\$ 152 billion. Once again, the research conducted by the Turkish Exporters Assembly and Turkishtime reveals the previous year's export champions. You can find the rankings and all the details pertaining to our exporting companies in our lists. In addition to this, the top 1000 Exporters research revealed not only the top 1000 exporter companies, but also many striking trends regarding the general outlook of Turkey's exports. The details of these trends are given in the following pages. Perhaps the point to note most is that the share of the companies listed in top 1000 Exporters in Turkey's exports remained at similar levels compared to recent years. Under the circumstances in which Turkey's overall export volume remained the same, and the top 1000 exporter



companies recorded an albeit small rise in their exports, the maintenance of the top 1000's share in total exports at almost the same level can be interpreted as a trend that exports have spread across the base. This inclination also presents an optimistic picture towards Turkey's 2023 vision. The 2023 vision includes a number of strategic objectives, such as expanding the number

of exporting companies and the development of export potential in certain sectors. The data obtained in the 2013 top 1000 Exporters list indicate that some trends have already emerged in line with these objectives.

Axis is Europe again

Perhaps the most significant developments in Turkey's exports in 2013 were the

continuation of the market diversification strategy, and the return to Europe after the positive news emanating from those markets. Turkey, having extended its axis towards some alternatives as its largest export market, Europe, went through a crisis, turned its eyes back to Europe. The recovery in Europe, the share in exports of which fell to 39 %, has been going on for a while. The expectation of economic improvement in European countries has become a glimmer of hope for our exporters' 2023 targets. Annual growth of 16 % needs to be achieved in order to make exports of US\$ 500 billion. The growth rate in our exports to Europe was recorded at 11.3

% for the first quarter of this year. Europe also has very challenging targets for the year 2020. According to the latest report by the Commission, annual average growth of 2.3 % is expected each year in the EU. Also, Turkey's 2014 target, having re-ignited its exports to the European market, is to pull up the share of this market to 45 %. The share of Europe in overall exports was recorded at 41.52 % in 2013. The growth target in Europe was estimated at 2.3 % between 2014 and 2020. Analysts state that the figures of the European Union, which maintains the world's leading exporter position, come out even better than expected. As the recently announced Euro Zone manufacturing Purchasing Managers' Index (PMI) met expectations, the level of unemployment signalled a slight decline. In March, manufacturing growth approached its highest level of the last three years.

since 2008 continued in 2013 too. As expressed above, this tendency indicates that exports have spread across the base. Another piece of data supporting this assertion is the decline of the top 10 companies' share in the overall exports. In 2011, the share of the top 10 companies in the overall exports of the top 1000 companies, and in Turkey's overall exports, was 26.28 % and 17.03 %, respectively. The corresponding figures for 2013 fell to 25.4 % and 15 %, respectively. Another parallel trend was the rise in the export figures of the second 500 companies, from US\$ 12.5 billion in 2011 to US\$ 12.9 billion in 2012, and soaring to US\$ 14.3 billion in 2013. However, we need to add that the share of the second 500 in overall exports has narrowed when compared to the previous year.

Regional disparities in exports tend towards decline

An initiative stands out, in accordance with Turkey's 2023 vision, in the spread of Turkish exports throughout the country. The trends declared by the top 1000 Exporters research in 2013 reveal that such a development has been experienced. As indicated in earlier research studies, Turkey's Marmara Region used to carry serious weight in exports as well as in the economy. It can now be seen that this weight has fallen in favour of other regions during 2013. Accordingly, the number of top 1000 exporter companies located in the Marmara Region fell to 586 in 2013. The Aegean and Southeastern Anatolia Regions follow the Marmara Region with 138 and 88 companies, respectively. Only 8 years ago, the Marmara region contained 657 of these

59%

SHARE OF THE TOP 1000 COMPANIES IN OVERALL EXPORTS

companies. Therefore, the number of companies among the top 1000 exporters located in the Marmara Region has fallen from 657 to 586 over the last 8 years, while the corresponding number located mainly in Central Anatolia and Southeastern Anatolia has gone up. Southeastern Anatolia rose from 44 in 2006 to 88 in 2013. A similar development was indicated by exporter companies in Central Anatolia, rising from 68 to 81 in the same period. When compared to previous years, it can be said that the number of companies located in Central Anatolia and Southeastern

Development of the second 500 has continued

The overall exports of the top 1000 Turkish exporter companies totalled US\$ 90 billion in 2013, corresponding to a rise of nearly US\$ 2 billion compared to the previous year. Moreover, the share of the top 1000 companies in Turkey's overall exports fell to 59 % in 2013 from 70 % in 2008. It can be said that this downward trend in the share of the top 1000,

**\$90
BILLION**

**OVERALL EXPORTS
MADE BY THE TOP 1000
COMPANIES IN 2013**



SHARES OF TOP 500 AND SECOND 500 IN OVERALL EXPORTS

- **Top 500** 50,17%
- **Second 500** 9,44%
- **Top 1000** 59,61%

\$14.3
BILLION
AMOUNT OF EXPORTS
MADE BY THE SECOND 500

Anatolia has risen. Another notable point about the regional development of Turkey's exports is the performance of the Black Sea Region. When we scan the last 9 years' data of the top 1000 exporters research, we can see that the export performance of the Black Sea Region was below the average. The number of exporter companies in the Black Sea region remained static at around 30. This trend has not changed in 2013. Considering that the exporter companies in the Black Sea Region mainly consist of companies exporting agricultural products such as nuts, it is not possible to assert that the expected growth in industrial exports has been achieved in the region in recent years.

New cities are vying with Istanbul

In parallel with this situation in the regions, the balances in export performances by the provinces are changing. The weight of Istanbul, the

city with the highest number of exporters in Turkey, in the top 1000, is also changing. 564 of the top 1000 exporter companies were located in Istanbul in 2006. The number of Istanbul-based companies on the list has been on a downward trend since then, and continued in 2013, falling to 453. A similar decline is also evident for Izmir. In contrast however, some provinces have turned heads with growth this year. Of course, Gaziantep is one of these. Although the Gaziantep based exporters have been affected by the events in Syria, they still continued to augment their share. The number of Gaziantep based exporters rose from 63 in 2011 to 71 in 2012. Despite the negativity, this number held on quite well, falling only slightly to 67 in 2013. When we recall that there were only 34 Gaziantep based exporting companies on the list in 2006, we can see that the city's export performance has improved sustainably. It is observed that the positions of Bursa and Kayseri in the top 1000 Exporters list have also improved, in a similar fashion to Gaziantep's. However, there are some cities which have no companies included on the list. The detection of such cities is crucial in terms of the vision of spreading exports throughout the country. The cities with no exporters in the list are; Adiyaman, Aksaray, Amasya, Artvin, Batman, Canakkale, Corum, Edirne, Erzurum, Igdir, Malatya, Nevsehir, Nigde, Sivas and Van.

Agriculture has taken off too

Turkey's export-oriented visions for the future also include expansion of the exporting sectors. This means that many sectors in Turkey are expected to be included into the game. The trends of

the top 1000 companies in 2013 provide significant data in this respect. The dominance of the industrial sectors is particularly evident when we look at previous versions of the top 1000 Exporters research, when automotive and durable goods were the flagship sectors. This year, the results trended the same way again. US\$ 65 billion of the exports made by the first 500 of the top 1000 exporting companies, totalling US\$ 76 billion, were made by industrial sectors. Thus, we cannot claim any major changes in terms of industrial sectors in 2013. However, when discussing industrial sectors, we also need to specify that the development of the chemical industry has continued. Overall exports by the chemical companies listed in the top 1000 totalled US\$ 7.5 billion in 2007. The export performance of the sector has grown steadily,

586
NUMBER OF EXPORTER
COMPANIES IN THE
MARMARA REGION

reaching US\$ 10.9 billion in 2013. There has also been a remarkable rise in the export performance of the agriculture sector. According to the data provided by the top 1000 Exporters research, the overall exports of the top 1000 listed companies in the agricultural sector totalled US\$ 11.2 billion in 2013. When we recall that the agricultural sector's exports amounted to US\$ 5.3 billion in 2007, the speed of the growth becomes clear.

The number of sectors exceeding \$1 billion has risen

When the sectoral distribution of the top 1000 Exporter companies is investigated in detail, it can be seen that

the export performances of the sectors is improving in line with the 2023 vision. The performance of the top 1000 Exporter companies, together with the sectoral distribution, reveals that many sectors have participated in Turkey's export vision. When we look at the distribution of the 2011 top 1000 Exporter companies, we see that just 13 sectors exported more than US\$ 1 billion. The 2013 version of the list indicates that the number of sectors exceeding US\$ 1 billion climbed to 15. Similarly, there has also been growth in the number of sectors exceeding US\$ 10 billion. Only the automotive sector managed to reach this mark in 2010, whereas in 2013 it was joined by the steel and chemicals sectors on the top 1000 Exporters list. This demonstrates an increment in the number of sectors providing added value to Turkish exports. It is possible to evaluate these trends in the top 1000 list in parallel with Turkey's general industry trends. The sectoral distribution of the top 1000 exporters list also reveals the fastest growing sectors. In this sense, the steel industry ranks at the top of the most successful sectors in Turkey in 2013. In 2012, the steel companies listed among the top 1000 Exporters boosted their exports by US\$ 5 billion over the previous year, exceeding US\$ 10 billion, and they managed to maintain this export volume in 2013. The automotive industry was the sector with the highest exports per company. According to the top 1000 Exporters research, automotive companies exported an average of US\$ 219 million. However, the average exports per company amounted to approximately US\$ 230 million in 2012. Thus,

average exports per company in the automotive industry have declined. Nevertheless, the automotive sector still tops the list of the fastest sectors in 2013. The second fastest players in Turkey's exports emerged from the electronics industry. Although the sector was represented by 68 companies on the list, they undersigned an average export of around US\$ 121 million per company. These figures are a further indicator of the value added by the sectors. In this regard, automotive, electronics and chemicals are the top three sectors, providing the highest added values.

Investments in R&D have intensified

Perhaps the most remarkable data presented by the top 1000 Exporters research is in connection with the R&D activities of the companies. It can confidently be said that the explosion in Turkey's R&D studies has contributed positively to the export performance. When the R&D performance of the top 1000 companies is analysed, some remarkable information



comes to light. As of 2013, 185 top 1000 listed companies have their own R&D centres. In other words, almost one fifth of the companies on the list have R&D centres. The corresponding figure for 2012 was 188, which means a small backward step needs to be taken into consideration. Another interesting figure about R&D in 2013 is the nature of the investments made in R&D. As reflected in the Turkishtime R&D 100 research, the private sector has boosted its motivation on R&D investments in Turkey. This improvement is also reflected in the R&D investment figures. According to the top 1000 Exporters research, R&D investments by the top 1000 companies amounted to US\$ 2.6 billion in 2013. Considering the fact that this

figure was around US\$ 2 billion in 2012, it is clear that R&D investments rose by more than 25 % in 2013. However, according to information provided by the top 1000 Exporter companies, we will see R&D investment of around US\$ 1.6 billion in 2014. Of course, the issue that needs to be underlined at this point is the level reached by the ratio of R&D investments to turnover and exports. The ratio of R&D investments of the companies to their overall turnovers has ranged between 1-2 % for many years in Turkey. The corresponding ratio for the top 1000 exporter companies also ranged at around these levels. According to the research, the average ratio of the R&D investments of the top 500 exporter companies to their overall turnovers was

15
NUMBER OF SECTORS
EXCEEDING
\$1 BILLION IN 2013

1.39 % whereas the average ratio of the second 500 was 1.31 %. This focus by the exporter companies on R&D operations has certainly had an impact on their branding strength and the number of patents in Turkey. In 2013, the number of internationally registered trademarks by the top 500 companies stood at 3,069, whereas the second 500 had 2,350. Branding has also brought Turkey's exporters sticking power in the new markets. Turkish exporters had diversified their markets due to the economic recession in their traditional export market, Europe. The strongest components of the Turkish exporters in this diversification strategy were R&D and innovation studies. It is fairly plain to see that these operations will develop further within the framework of the

SHARES OF
THE EXPORT
AMOUNTS OF
THE COMPANIES
IN FOUR
DIFFERENT
POSITIONS IN
THE TOP 1000 (%)

- Producer Exporter Companies 64.79
- Non-producer Exporter Companies 14.56
- Group Foreign Trade Companies 15.94
- Foreign Trade Company with Special (legal) Status 4.70



\$10.9 BILLION

AMOUNT OF EXPORTS
MADE BY THE
CHEMICALS INDUSTRY

2023 vision in the coming period.

Manufacturers do not export directly

The most interesting result obtained from the top 1000 research is the distribution

of the exporting companies with respect to their characteristics. Accordingly, approximately 64 % of the top 1000 Turkish exporter companies consist of manufacturing companies. 16 % is made up of group foreign trade companies, while 5 % operate as foreign trade companies. When we look at this distribution over recent years, we can see that the dominance of the manufacturers has fallen gradually. In 2008, 75 % of the top 1000 exporter companies of Turkey consisted of

manufacturing companies. The share of group foreign trade companies in the same year was 16,5 %. However, there have been a number of changes in the strategies of the group companies since then. Accordingly, the manufacturing companies within the groups began to focus their initiatives in the direction of exports mostly to group foreign trade companies. As a result of this strategy, the share of the manufacturers among the top 1000 exporter companies has declined gradually, whereas

the share of the group foreign trade companies has begun to rise. In addition, we must mention that the share of foreign trade companies that are not engaged in any groups has also risen. This result further reveals that a distinction between production and exports, leading to specialisation,

25.4%

SHARE OF THE TOP 10
EXPORTER COMPANIES
IN THE TOP 1000 IN 2013

has gradually formed in Turkey. The outcomes of the 2013 research indicate that the manufacturers have started to focus mainly on production, and, to a certain extent, left export operations to the actors specialised in exports.

The number of foreign-owned companies has grown

The top 1000 Exporters research has revealed that foreign-owned companies make better use of Turkey's regional potential. The negative impact of the 2008

global financial crisis on the European consumer markets forced not only Turkish exporters, but also exporters from many regions around the world, into a search for new markets. Thanks to its proximity to the MENA region, which has recently come to the forefront, Turkey offers serious potential to companies in terms of developing their exports. Turkey's location, and the new trends in the global economy, creates a fertile ground for the rising number of foreign-owned companies

in Turkey. According to the top 1000 Exporters research, the number of foreign-owned companies that disclosed their capital structures has risen when compared to the previous year. Accordingly, in 2013, 176 of the 876 companies that disclosed their capital structures were foreign-owned. The corresponding figure for 2011 was 151. In addition, the ratio of foreign-owned companies in Turkey's top 1000 exporters in 2013 was 20 %, the highest ratio of the last 5 years. Taking the intensity

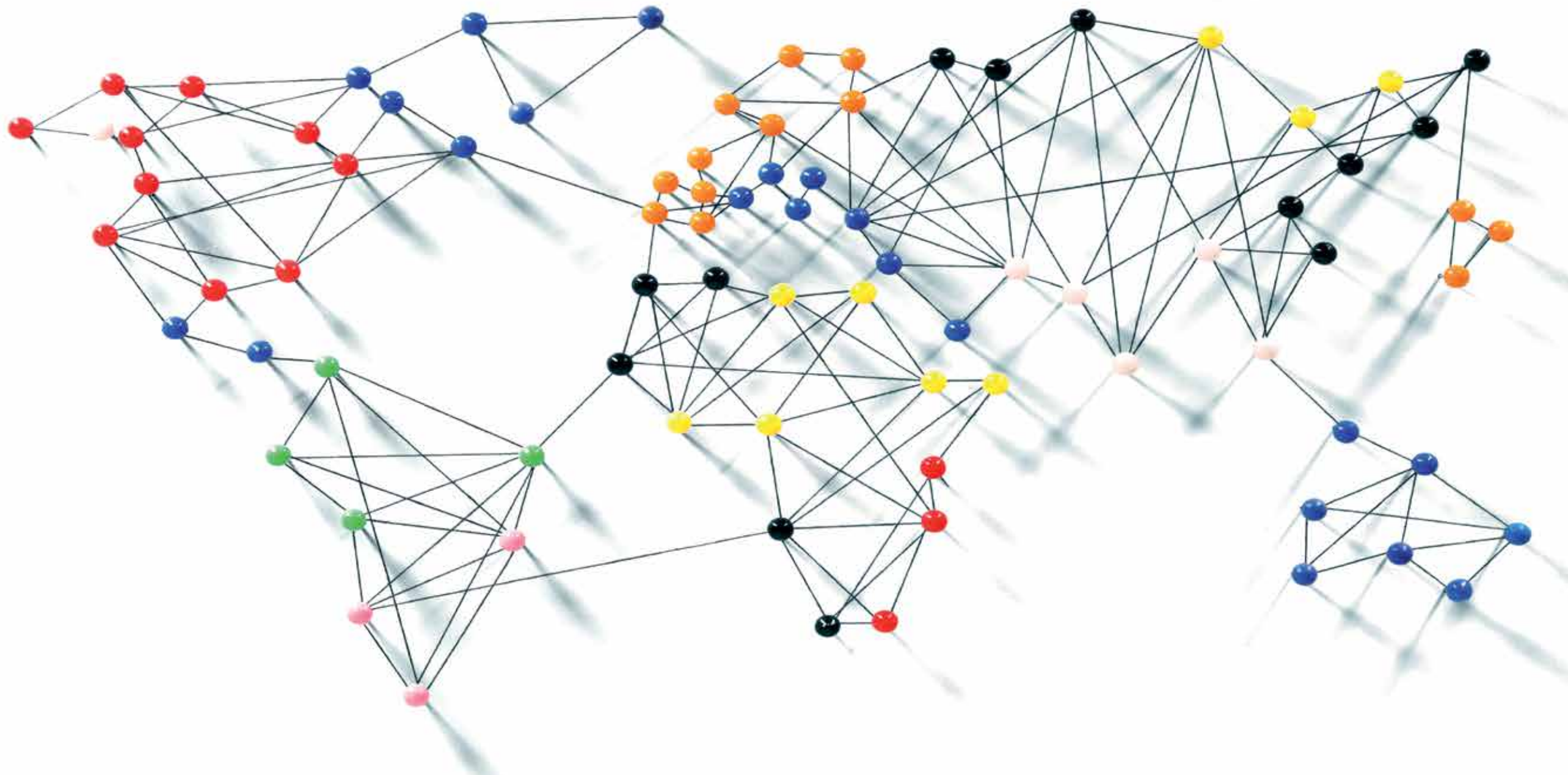
of foreign capital's interest in Turkey into consideration, it is expected that this trend will continue in the coming years too.

One-third of the total profit belongs to foreigners

It is observed that the Turkey-based export operations of foreign-owned companies have been reflected in the profitability figures. The profit figures of foreign-owned companies are considerably higher than their share in the top 1000 Exporters. The overall profit of Turkey's top 1000 exporters totalled US\$ 14.2 billion in 2013, while the overall profit of the foreign-owned companies in the top 1000 amounted to US\$ 5.1 billion. According to these figures, the ratio of the overall profits of the foreign-owned companies in the top 1000 to the overall profits of the top 1000 exporters was 36.3 %. Bearing in mind that the ratio of foreign-owned companies that disclosed their capital structures on the top 1000 list was 20 %, whereas their share in the profit volume was 36.3 %, reveals that export operations in Turkey are quite profitable for foreign-owned companies.

\$230 MILLION

AMOUNT OF EXPORTS
PER COMPANY IN THE
AUTOMOTIVE INDUSTRY





DR. CAN FUAT GÜRLESEL
TİM (TURKISH EXPORTERS' ASSEMBLY) ECONOMY ADVISOR

EU growth will trigger exports

New global conditions that have been forming since the second half of 2013 will become even stronger thanks to growth in the USA and developed countries. Meanwhile the developing countries try to adapt to the conditions.

Following 2.4 % growth in 2012, the world economy suffered a setback in 2013, closing the year with 2.3 %. But the most significant fact about last year's growth was that the economies of the USA, the EU, Japan and other developed countries started to recover. Growth in the USA gained pace and became stable, while the EU and the euro zone exited recession and started to grow in the last three quarters. Optimism about growth in the developed countries reached a peak for the first time since the global crisis. Based on this, growth expectations for the year 2014 are even higher. It is expected that the developed countries that grew by 1.2 % in 2013 will grow by 2.2 % in 2014. On the other hand, the growth performances of the developing countries are on the decline and they have not performed to their potential. While the developing countries grew by 4.9 % in 2012, they rose by just 4.5 % in 2013. Growth expectations for 2014 stand at 5.1 %.

The developing countries try to cope with the new conditions
The growth performance of the developing countries declined between 2012 and 2013 principally because of the slowdown in the developed

countries. But the greatest impact resulted from the new global conditions. In May 2013, the Central Bank of the USA, the FED, announced its decision to withdraw from the quantitative easing policy and applied its decision in December. This implementation has brought about new global conditions. These include rising interest rates, the diversion of liquidity and capital from developing countries to developed countries, reduced and more expensive financial opportunities, and the weakening of developing countries' currencies, leading to falling commodity prices. The developing countries are struggling to cope with these new global conditions that started to crystallise since the second half of 2013. With a high rate of current account deficit and the economic dependence on foreign sources, the developing countries are more heavily affected by these new conditions. Global trade is also affected by developments in the

global economy and the global conditions. In 2013 commodities trade grew only a little, by 2.6 % to \$ 18.3 trillion. In 2014, commodities trade growth is expected to be 4.5 %, and to end up at \$ 19.1 trillion. This growth in global trade derives from growth in quantity, but goods and commodity prices have stagnated, even declined in 2013 and 2014.

The most vital element of growth in 2014 will be "exports"

The Turkish economy, just like the economies of other developing countries, is acutely affected by global developments, and the newly forming global conditions. We started 2013 with a target of 4 % economic growth and an export total of \$ 158 billion. 2013 was bisected by the global developments. Despite all the constraining factors, we achieved economic growth of almost 4 %. But at \$ 151.8 billion, exports were lower than in 2012. In fact, export quantities rose by 4.2 %, except for gold exports. However, the decline in total value can be attributed to the drop in gold, which performed significantly lower than in 2012. The EU market, which has been in decline in recent years, took a greater share in exports, thanks to the turnaround in the European economy. The performance of close and neighbouring countries,

except Iraq, contracted. In 2014, the Turkish economy will be definitely affected by the new global conditions. The target for 2014 is growth of 4 %, and an export total of \$ 166.5 billion. The economic authorities announced 2014, the year where all developing countries face capital loss and difficulty in financing, as the year of savings. As a result, precautions are taken to limit internal demand resulting from debt-based consumption. This will make external demand, in other words exports, the main component in economic growth in 2014. Two crucial factors will support the achievement of the \$ 166.5 billion export target. The first is obviously the growth in the developing countries, but also in the EU, our biggest market. This EU growth will trigger our exports. The second key factor is the correction in the Turkish lira. Since 2003, exporters have seen the high value of the Turkish lira as a limiting factor. But since February 2014, Turkish lira levels returned to 2003 equivalent levels, thanks to real effective exchange rate calculations by the Central Bank. But of course the negative effects of keeping the exchange rates at these levels on the status of financial statements, debt paying capacities, and profitability of exporting firms with debt in foreign currencies should not be forgotten.

**\$166.5
BILLION EXPORT
TARGET FOR
THE YEAR 2014**



PROF. EMRE ALKIN

We must get used to difficulties

It is difficult for a country with lower growth than the average of the developing countries, to keep fighting inflation, while interest rates continue to rise, and the national currency falls in value. But now, as a country that is used to such difficulties, 2014 must be a year in which we seize and make use of the opportunities.

If I am asked about the most crucial events of 2013, during which exports continued without pause, and for the early days of the current year 2014, I can highlight these three developments: The actions of the Central Bank, the measures against the current account deficit, and the growing fragility of the Turkish economy...

If you have checked the headlines you have probably realised that they all have a negative tone. Unfortunately this is one of the main features of the human character. Negative elements stick easier in the mind. Furthermore, the effects of one single negative factor following many positive factors can even erase all of those positive results. This is the difficulty in managing both politics and the economy. First of all, many had doubts about the new administration of the Central Bank when it took office. But once they saw its positive attitude towards production and growth, it was supported by the public. Even though money and capital markets seemed to be complaining at the beginning, by the end they were happy thanks to the stability that was generated. Perhaps the greatest conflict was in the Central Bank's resistance regarding interest rates. While the American Central

Bank, the FED, decided to slow down monetary growth, resulting in a decline in developing countries, the Turkish Central Bank made the correct decision by saying "we will stand on our own feet". But all changed when this attitude against interest rates turned to defiance against the market.

The exchange rate and interest rates must be stable

At a certain point, it is possible to think that low interest rates support exports by curtailing the Turkish lira's value. But with a sudden hike in exchange rates, the discussions and confusions on interest rates became exacerbated. Macro-economic targets resulted in corrosion, while bond rates soared from 4 % to 10 %. While the dispute between the market and the central bank on interest rates went on, inflation rates went off the chart. This derailing tendency continued along with the upward march in foreign exchange rates. Turkey is fast losing the benefits of being an advantageous country for industry. Under these circumstances, exports as the locomotive of growth are merely an article of faith. Unfortunately, the declaration by the Turkish Central Bank's Governor of, "Trust me, the Dollar-Lira exchange rate will be

1.92 towards the end of 2013" did not come about. This put a major dent in credibility both in the real sectors and the financial markets.

Growth is expected to be less than 4 % next year

On the other hand a number of precautions were taken against credits and credit cards to combat the current account deficit. Closing the savings deficit by "consuming less", and curtailing demand to close the current account deficit began to be applied as new political instruments. But it is a well-known truth that if the public at a given income level is forced to save more, this will cause a reduction in the National Income. In economics this is called the savings paradox. That being the case, it is expected that growth in 2014 will be less than 4 %, because the current account deficit is regarded as an acute illness, and blocking demand without raising added value is used as an instrument of intervention. Considering that TÜİK (Turkish Statistical Institute) bears part of the burden of the aforementioned credibility loss, we can assume that every number that comes out will cause heated discussion. Perhaps verification of the official data will be made via the work of essential or-

ganisations such as TİM. This year we will need a detailed analysis set in order to follow the economy.

In 2014 we must make use of the opportunities

Fierce political debate and the elections have arrived on top of all the above factors, and as a result Turkey has become the most fragile of the fragile. It is difficult for a country that will continue to fight against inflation, where interest rates keep rising, and where the national currency is in chronic freefall. But by now, we must be already used to such difficulties. Fighting adversity is in our DNA. Thus, we say that 2014 is a year in which we can seize and make use of the opportunities. When we check out the rest of the world, we see that the FED will slow down its quantitative easing and perhaps phase it out completely. Foreign demand is always more stable than domestic demand, but it is also a fact that people will not be eager to spend in situations where they are uncertain about the future. In light of these facts, we will not be able to overcome the problems if we cannot propose the goods and services we produce as a "solution" for buyers. We need to use communication, media, design and innovation as much as we possibly can.



HÜSEYİN GÜRER
DELOITTE MANAGING PARTNER AND CEO

We need to work with brand focus

A country like Turkey, acutely feeling the effects of its current account deficit, must transform production methods fast, and develop the manufacture of high technology products, intermediate goods and capital goods, to reduce import dependency per export unit. On the other hand it is crucial that we move on to a brand based approach.

Over the last 10 years, our exports gained momentum and played a vital role in transforming the Turkish economy, thus becoming the key element of growth. By the year 2013, Turkey had nominally expanded its level of exports by almost three times, to \$151.8 billion. Research shows that our exports, both in terms of product range and level, have displayed excellent performance compared to similar countries. But in terms of global export volume, we are still at a very low level. Based on the latest data of 2013, we have a share of just 0.9 % in world export volume, with \$167.76 billion. Compared to the previous year, in 2013 our export performance declined. In 2012, we exported \$152.5 billion (19.3 % of GDP) meanwhile in 2013 we regressed slightly to \$151.8 billion (18.6 % of GDP). But the special case of gold exports in 2012 played a major part in this result. As a matter of fact, when we check exports off all but gold, we can see that there has been growth from \$139.1 billion to \$148.5 billion, in other words from 17.7 % of GDP to 18.2 %. But

we must also state that this level is a lot lower than the projected levels for 2013 in the medium-term programs. (For example we must remind ourselves that in the medium-term program for 2012-2014, published in 2011, the forecast exports were \$165 billion. But despite the significant value drop in currency rates, we ended up at much lower levels.)

We export high added value goods to Europe

In terms of geographical distribution, we can see that the recovery in Europe had a positive knock-on effect on our exports. The growth in export of high added value goods to these countries to about 50 % is very promising. On the other hand, we can see that exports to the Middle East and North Africa (MENA), which play a key role in our exports, have maintained their level of a quarter of the total, apart from gold exports. On a

country level Germany (\$13.7 billion; 9 % of the total) and Iraq (\$12 billion; 7.9 % of the total) retained their first and second places. If we exclude gold exports in 2012, “motorised land vehicles and their components” lead our exports.

We need reforms that will take exports to new levels

It is accepted by all that the latest level that our exports have reached is not yet sufficient, and that the need for reforms and moves that will take our exports to new levels continues (in this regard we should also remind ourselves that we are still very far off our target of \$500 billion worth of exports by the year 2023, and that the clock is ticking). Also, Turkey is still behind many other countries in the same league on exports/national income ratio. Especially if we analyse exports of “technological” goods, we can

see that the situation is much worse. Hence, World Bank data shows that we have a lower than 2 % share in exports of high technology goods, which means we are almost at the bottom among the G20 countries. For 2014, we harbour growth expectations for export volumes because of the value lost in currency rates. But a weak lira is not a sound enough basis for long term export growth. We need structural reforms. First of all, a country like us, acutely feeling the effects of its current account deficit, must transform production methods fast, and develop the manufacture of high technology products, intermediate goods and capital goods, to reduce import dependency per export unit. On the other hand it is crucial that we move on to a brand based approach. What we need to do in order to obtain these goals is no different from the reforms needed to raise productivity in Turkey. We must emphasise education, a qualified workforce, and development of both juridical and economic institutions, and we must primarily focus on consolidating what is in hand, and then expanding the gains.

HOW DO EXPORTS GROW?

- Focus on education
- Educate a qualified workforce
- Apply technological developments
- Improve judicial and economic institutions
- Working based on brands



ASSOCIATE PROFESSOR ÜMIT İZMEN
İSTANBUL KÜLTÜR UNIVERSITY

Technology for competition

Despite rising exports of products with mid-level technology, Turkey's exports are still dominated by low-tech goods. In order for Turkey to become competitive in those sectors we need extensive programmes.

Between 2000 and 2008, Turkey's exports soared rapidly. Export levels running at \$28 billion in 2000 rose 4.5 times to \$136 billion by 2008. Export growth in the developing countries during the same period was 3-fold. Even though the number of exporters, and export quantities per exporter, doubled, Turkey's share of global exports rose just 3 percentage points, from 5 % to 8 %. This data demonstrates the need to re-analyse our export strategies. During the same period, exported goods diversified and different markets were included. While the total share of labour intensive, low technology products fell, exports of products with mid-level technology went up. On the other hand, there was no significant change in the export levels of high-tech goods.

We need to transfer to goods with high technology

Despite the rise in exports of goods with mid-level technology, Turkey's exports are still dominated by low-tech goods. This is not compatible with classical or modern foreign

trade theories. Turkey is not rich in labour or raw materials. Therefore, we possess no inherent advantage in these sectors. While our share of labour intensive goods with low technology is over

14%
THE SHARE
OF HIGH TECH
PRODUCTS IN
EXPORT

50 %, this level is less than 20 % in rising market economies around the world. The share of high-tech products in Turkey's exports is 14 %, compared to 50 % in the rising market economies. Yet when we analyse the data, we can see that exports of high technology are on an upward trajectory all around the world. Turkey is having a hard time transferring to high technology products in exports, and this hinders our export growth momentum.

The one and only way to reduce the external deficit

While Turkey's export growth

momentum stuck at just 15 % after 2008, developing countries managed to grow by 30 %. Not being able to push on with export growth, Turkey was listed among the countries most vulnerable to the expected drop in liquidity levels in the global markets, because of its high external deficit. The main reason for Turkey's external deficit is energy imports. Since Turkey does not have rich energy resources, it will continue to import energy in the future. Thus, the one and the only way to reduce the external deficit, is to raise exports. The way to do this is to expand the share of high technology products with high added value. Korea is an excellent example. While low in energy resources like Turkey, Korea's external deficit due to lack of native energy, is almost twice Turkey's, at \$130 billion. But since the competitiveness of its exported goods is very high, its total exports reach \$550 billion. As a result, Korea not only covers energy imports, but also generates a foreign trade surplus. The share of high technology products in Turkey's exports is 14 %, compared to 41 % in Korea.

We need to seek out ways to enhance our share of global trade

Low and mid technology products dominate Turkey's exports. Turkey has a competitive advantage mostly in the end product stage. In contrast, it has no advantage in the production of intermediate goods and investment goods. This results in a montage based economic structure, causing the re-production of external deficit. This structure, based on imports of intermediate goods and investment goods, eats into, and sometimes even eliminates, the competitive advantages in end products of many sectors. It will not be easy or expedient to transform an export structure that is based on mid technology products and end products, into one based on high tech products, and all stages of production. We need a comprehensive program that supports one another in R&D, technology and innovation policies, as well as employment, education, vocational education and SME policies. Against a background in which the effects of the global crisis have almost disappeared, this will be the only way to expand our share in global trade.



ASSOCIATE PROFESSOR MURAT ÇAK
ACADEMIC MEMBER AT ISTANBUL UNIVERSITY SCHOOL OF ECONOMICS

Powerful players in the economy

The automotive sector and chemical agents and products were listed among the most powerful players in economic growth, along with the steel, ready to wear, and electric-electronic sectors, in 2013. The Ready to wear sector closely follows automotive in terms of export growth.

In 2013, exports came in at slightly lower levels compared to 2012. Of course the higher value of the Turkish lira against the dollar, especially in the first six months, played a great part in this. In the first six months of 2012, the TL traded at 15.4 against the dollar based on the Turkish Central Bank's real currency rate index of 2003, while this value rose to 19.5 in the first six months of 2013. This means that in the first six months of 2013, the TL was more valuable by 4.1 percentage points compared to the same period of 2012. The reason we see this period as more suitable for comparison of Turkish foreign trade is that the subsequent instabilities in the social and political environment had not yet affected the economy. Even though foreign currency rates started to rise from May 2013, reaching levels that do not correspond to economic predictions, the main reason for this hike is the effect of a number of issues that instigated exchange rate instability. When currency rates reach more competitive levels

in Turkey as a result of economic events, the effect on exports is positive. But if currency rates rise due to non-economic reasons, this does not always reflect positively on exports. This is because such events make the currency rate unstable and unpredictable, resulting in sudden and drastic changes. As a result, our exporters' predictions on costs and sales have been negatively affected.

Powerful players in economic growth

We must also assert that the instability in the Near and Middle East has hit Turkish exports to these countries. Hence, our exports to said countries have fallen by 4.5 % compared to the previous year. But developments in our exports to the EU are promising and they are expected to accelerate in 2014. When we analyse our exports on a sectoral level, we can see that the automotive sector was in the driving seat again in 2013. The automotive sector and chemical agents and products were listed among the most powerful players in economic growth,

along with the steel, ready to wear and electric-electronic sectors, in 2013. Compared to the previous year, automotive sector exports drove up by 11.2 %, while growth in the ready to wear sector was 10.9 %. We can say that the ready to wear sector is one of the luckiest sectors, considering that its main exports are to the EU, and also its dependence on intermediate goods imports is relatively lower (19 %) compared to the other sectors. The strong predictions of an economic upturn in the EU in 2014 reinforce our thesis. Again, based on the Central Bank's real currency rates of 2003, the TL is at parity, and this gives the ready to wear sector an advantage in export prices, since it is relatively less dependent on intermediate goods imports. But still, knitting together a \$ for exports for every \$ one imports needs to be among the main targets of the ready to wear sector.

We must reduce dependence on foreign sources R&D and Innovation need to come to the forefront

Our electric-electronic sector

exports reached promising levels. This sector provides development opportunities to the other sectors as well, thanks to the technology it possesses. It is also a key player because of the level of qualified personnel and its encouragement of qualified employment. In fact, we can almost say that we have reached the natural limits of exports under current production conditions across all sectors, other than the advantage of price competitiveness. The two main conditions, in order to benefit from the advantageous currency rates towards the end of 2013 and beginning of 2014, are to focus on production methods that would slow down imported raw materials input, thus reducing foreign dependence, and to speed up R&D and innovation projects. We must also pay close attention to the negative impact of the elections that will take place in 2014, and other political and social events that may affect the economy.

Export to all over the world





REVIEWS OF THE SECTOR LEADERS OF TURKEY IN 2013



YAVUZ ERKUT

TÜPRAŞ GENERAL MANAGER

SECTOR LEADER CHEMICALS AND CHEMICAL PRODUCTS



New investments from Tüpraş reducing the current account deficit

Tüpraş, which produces 60% of the fuel oil need consumed in Turkey, and which is Turkey's biggest industrial enterprise, has maintained its top place among the companies with the highest exports for many years. Tüpraş continues to produce, under all circumstances, for a brighter and more prosperous Turkey, with the awareness of the strategic significance it represents. According to EPDK (Energy Market Regulatory

Board) data, Turkey's diesel fuel consumption grew by 7.2%, reaching 16.8 million tons. Petrol consumption climbed by 1.3% after long years of decline and reached 1.9 million tons. Fuel oil consumption dived by 21.8% due to the rise in electricity production as well as natural gas utilization in heating and industry sub sectors. Owing to production and sales optimisation works, Tüpraş produced 21.2 million tons of saleable products in 2013, when the Mediterranean market's product prices displayed a

low performance compared to oil prices, based on weak product demand in Europe. This year we will be completing our company's Fuel Oil Transformation project, worth \$ 2.7 billion, which continues production on the back of its mission to meet Turkey's petroleum products need. We initiated this project, which will contribute to the reduction of Turkey's current account deficit by \$ 1 billion, to enhance our company's competitive edge, and to protect its sustainability. As

of end 2013, \$ 2.2 billion spending was completed on the Fuel Oil Transformation investment, worth \$ 2.7 billion. When the investment is completed in November 2014, the low-value black product of circa 4.2 million tons, the consumption of which is diminishing, will be transformed into over 3.5 million tons of environmentally friendly white products at Euro V standards, such as fuel and diesel, and the white product efficiency of the İzmit Refinery will exceed 80%.



TURAN ERDOĞAN

CEO, VESTEL GROUP OF COMPANIES

SECTOR LEADER ELECTRICAL ELECTRONICS AND SERVICES



Vestel exported its first tablet PC

Vestel is one of the top three manufacturers in Europe for LCD TV, and the top 10 for household appliances. Vestel is also among Turkey's renowned and prestigious top 10 brands. We offer our products to millions of consumers owing to our robust commercial structure in domestic and export markets. As Turkey's exporter leader for 16

consecutive years in the electronics sector, Vestel exports its products to 145 countries. 63 % of company's exports are in the electronic products category. In addition to Europe, we export to Australia, India, Africa, the Middle East, Oceania and South America. We realised our first TV exports to Brazil in 2013. Possessing a wider product range as compared to our competitors gives us a

competitive advantage in household appliance exports. In 2013, we commenced export sales to a variety of new countries in the A energy class product range. Keeping up with the global technology trends, Vestel started producing and exporting mobile devices. The intense research and development efforts on tablet PC yielded results, and the first tablet PCs were exported in 2013.

We are proud to account for 21% of the European LCD TV market, 91% of Turkey's total TV and 28% of household appliances exports. We plan to produce 12 million LCD TVs and export 10 million units in 2014. Our main goal is to increase our market share in the European market, penetrate new geographic markets, and find areas of growth by expanding our product range.



HAYDAR YENİĞÜN

FORD OTOSAN GENERAL MANAGER

SECTOR LEADER AUTOMOTIVE INDUSTRY



We are the symbol of sustainable growth in the automotive sector

At Ford Otosan we have become the leader of the Turkish automotive industry for the 12th consecutive year in the domestic market, selling 114,000 vehicles in 2013. Throughout our 12-year leadership in the automotive industry, not only with our sales figures but also in terms of economic growth, we have contributed with our production and exports and outstanding achievements in engineering services, as well as with our exemplary employment numbers. We have redefined "leadership" in the

sector and have become the epitome of sustainable growth throughout this process. For the last 3 years we have been the Turkish automotive sector's leading exporter and the second biggest exporter in the country. In 2013, we performed 61% of Turkish commercial vehicle exports and sold a total of 341,000 vehicles in the domestic and foreign markets. With growth of 11% compared to the previous year, we exported 227,000 cars in 2013 and broke our own record by reaching the highest export figures in our history. With Ford's biggest plant in Europe, we are

the sole production hub for Transit in Europe, for Custom and Courier in the world and along with Brazil, one of the two production hubs for Cargo. In 2013, we manufactured a total of 281,000 cars at our Kocaeli and İnönü plants and our high capacity utilisation rate of 85% was well above European and Turkish averages. We delivered the vehicles and the parts that we produced to 79 countries across 5 continents in 2013 and also started exporting cars to Mexico, Azerbaijan, Egypt, Singapore and Taiwan, driven by our export market diversification

strategy. Our export revenue reached \$ 3.8 billion, growing by 15%. The revenue of our engineering services, a key and rising component of our exporting activities, grew by 38% compared to 2012 and reached \$ 73 million. In 2013 we held a groundbreaking ceremony for our new engineering centre, which is the largest in the Turkish automotive sector and third largest in the Ford world, and which will bring our engineering activities, our pride and joy, under the same roof. We will continue to execute engineering works that will carry us further in the Ford world.



ALİ TANRIVERDİ

CHAIRMAN OF THE BOARD OF DIRECTORS OF TGS DIŞ TİCARET A.Ş.

SECTOR LEADER READY-MADE GARMENT



TGS contributes to the development of exports

Holding a major cut of the cloth in terms of exports, it is crucial that our SMEs merge in order to compete with foreign markets and international companies. Foreign trade companies, specialising in foreign trade, play a key role in order to facilitate SMEs in raising their exports and opening to global markets. Foreign trade capital companies, the window for exporter companies to the foreign market, are the ideal solution

partners in the event of potential problems facing firms in foreign trade. In 2013, TGS Dış Ticaret A.Ş. intermediated exports of \$ 1.171 billion (1,171,438,000). TGS Dış Ticaret A.Ş. contributes to the development of Turkish exports through its expertise in its area of operations. Offering service to more than 300 business partner producer firms by taking their exports under guarantee, providing early usage of financing without waiting for maturity, and offering service in the collection

of VAT receivables, our company thus plays a crucial role in alleviating any possible problems that its members may face in their exports. TGS's vision is to provide fast and high quality service to all producer firms in its portfolio, which the company views as solution partners, in order to contribute to the growth of these companies. At TGS Dış Ticaret A.Ş., we support our members in the issue of said export finance. Our primary goal is to enhance the development of Turkey's

exports, and to boost our market share of these exports. We have consistently expanded our export figures to date, and we will continue to fulfill our duty in the best way possible. Moreover, as you know, our company shares began trading on the Borsa Istanbul (BİST) after going public. Thus, our other main goal is to maintain this process, which is a vital step in terms of institutionalisation, and to distribute dividends to the partners investing in our company.

**SERDAR KOÇTÜRK**

GENERAL MANAGER OF KIBAR FOREIGN TRADE INC. &
BOARD MEMBER OF KIBAR HOLDING
SECTOR LEADER FERROUS AND NON-FERROUS METALS

Kibar Foreign Trade maintains its leading role

Kibar Foreign Trade was established in 1985 with the aim to take a leading part in the Foreign Trade breakthroughs launched in our country and to develop the foreign trade activities of Kibar Group. Considering the fast growing iron & steel production in

our country, Kibar Foreign Trade adopts the export-oriented marketing strategy as its mission, in order to fulfil Turkey's export goals set for the year 2023. Kibar Foreign Trade made positive contributions in the development of the sector as an important player in the market of steel profiles and

sections for long years. Kibar Foreign Trade features is a genuinely global foreign trade company with a large network of production and customer. Kibar Foreign Trade carries out exports of the leading organizations in Turkey and imports a part of the raw material needs of these

institutions. In addition, high volume transit trade is carried out towards the third countries. Kibar Foreign Trade is a unique representative of the group's strong commercial culture, with its worldwide contacts and its accumulated knowledge on foreign trade for 29 years.

**MÜFİT ÖZKARA**

ŞİŞECAM DIŞ TİCARET A.Ş. GENERAL MANAGER
SECTOR LEADER CEMENT, GLASS, CERAMICS AND SOIL PRODUCTS

Şişecam is a global player

The Şişecam Group is one of the long-standing established industrial organizations of Turkey. Today, Şişecam is a global player, in its fields of business, encompassing all the key areas of glass production (i.e. flat glass, glassware, glass packaging and glass fiber), and soda ash and chromium chemicals. While raising its sales,

Şişecam continued its investments and growth in the year 2013 as well. We produced 3.6 million tons of glass, 2 million tons of soda ash and 3.3 million tons of industrial raw materials and our exports volume reached \$ 837 million, in 2013. Şişecam is a company of an international scale with its production activities expanding to 13 countries, namely Germany, Italy,

Bulgaria, Romania, Slovenia, Hungary, Bosnia Herzegovina, the Russian Federation, Georgia, Ukraine, Egypt and India along with Turkey. We export to 150 countries and recruit 20.000 people in 13 countries. In line with our vision of taking place among the top three glass producers in the world by 2020, we continue our organic and inorganic investments and work to keep our competitive

edge at the top through research and technological development in innovative products and technologies. Within this scope, we develop new value added products of high-end technology in addition to our current production capabilities. We continue to enhance our efficiency in every business field and are determined to reach our goals for sustainable growth.

**MARCO VOTTA**

TÜRKTRAKTÖR GENERAL MANAGER
SECTOR LEADER MACHINERY AND ACCESSORIES

TürkTraktör leads the way in modern agriculture

As the first manufacturer of the automotive sector in Turkey, and celebrating 60 years in the sector, TürkTraktör has recorded an uptrend since 1954, when it commenced its industrial life. Today, it is one of the most vital institutions in Turkey, exporting to more than 130 countries. The corporate structure of our company is composed of Koç Holding and CNHI, one of the world's biggest tractor and agricultural equipment producers. TürkTraktör is pres-

ently positioned as Turkey's largest tractor manufacturer. Our tractors are designed in Turkey by Turkish engineers, and we manufacture the main components in house like engine, drivelines. With our own R&D centre registered both by the government and CNHI, the investments we made in technology and R&D works constitute our most vital focal point. Besides being the producer of Case IH, New Holland and Steyr tractors and distributor of agricultural equipments,

TürkTraktör is the only design centre in the world for the New Holland TDD and Case IH JX tractor ranges, several specialty ranges. It is also the main production centre of Utility Light series tractors in the world, and the world's only engineering and manufacturing centre for 66 series transmissions. With our New Holland, Case IH and Steyr brands, in 6 main series, we manufacture 48-110HP tractors with wide options. We provide employment for more than 2,500

employees in our TürkTraktör facilities located in Ankara. Another major source of excitement for us is the investment in our second factory, for which we have laid the foundations in Sakarya's Erenler district. This assembly plant, which we will put into operation in addition to our factory in Ankara, represents an investment worth over 80 million. We believe that this investment will enable us to meet domestic demand, in addition to satisfying growing demand in the foreign market.

**MUHARREM DÖRTKAŞLI**

TURKISH AEROSPACE INDUSTRIES, INC.
TAI PRESIDENT & CEO
SECTOR LEADER DEFENCE AND AEROSPACE SECTOR

We maintain our locomotive role in the sector

Turkey's defense and aerospace industry realized 1.4 Billion USD export in 2013, due to the growing technological infrastructure. We are on the way to reach the 15 Billion USD export target of our industry under Turkey's 2023 Vision by adapting our existing capabilities to worldwide indigenous products. In year 2013, TAI has sustained its leading role by accomplishing significant amount of the total export volume of Turkey's defense and aerospace industry. Our indigenous

design ANKA-Unmanned Aerial Vehicle and HURKUS-Basic Trainer Aircraft are now in serial manufacturing phase while sizeable achievements were realized in design and manufacture of aerostructures for passenger aircraft as a strategic partner for leading worldwide aerospace companies. During the year Airbus military transport aircraft A400M started deliveries to the Air Forces of participating countries. In A400M program, TAI as an industrial partner from Turkey is responsible from the design &

manufacturing of major components on the fuselage. Airbus next generation passenger aircraft A350 XWB successfully completed its maiden flight with TAI-designed ailerons on the wings. And the first delivery of JSF/F-35 Joint Strike Fighter center fuselage was accomplished in 2013. 2013 was an important year also for our national development projects. TAI's technological infrastructure was strengthened in order to have main contractor responsibility in Turkey's satellite roadmap, covering the next 20 years. Göktürk-3 Obser-

vation Satellite Initial Development and Indigenous Utility Helicopter Development contracts were signed and the conceptual design phase for National Combat Aircraft program was completed. TAI also continues to work with other Turkish partners and institutions for Turkish Regional Aircraft program. Due to dedicated efforts as a national policy, significant progress has been achieved in Turkey's defense and aerospace industry. In line with these efforts, TAI will continue to work to become a world brand aerospace company.





CELAL ÖZEL
AK-PA CHAIRMAN OF THE EXECUTIVE BOARD
SECTOR LEADER TEXTILE AND RAW MATERIALS

Akkök's Gateway to Foreign Trade

Ak-Pa was founded in 1976 to handle international marketing and export operations of the Akkök Group companies. Ak-Pa began with USD 5 million in exports and reached USD 382 million in 2013. As one of Turkey's key textile exporters, Ak-Pa has exported

more than USD 5.9 billion worth of commodities to 70 countries across 5 continents.

The company ships acrylic fiber, carbon fiber, chemicals and semi-product yarns manufactured by Akkök Group companies to medium and large industrial manufacturers around the globe.

Ak-Pa was restructured in 2007 to begin Non-Group Products Trade, and made its experience of over 37 years available to the Turkish textile industry as a whole. The company began operations in this area with natural and synthetic fibers and quickly expanded into the Fiber Group (bamboo, wool,

viscose, polyester) and Yarn Group (polyester and nylon filament, viscose and cotton blend spun yarn) to become one of the largest players in the market. As the Turkish textile industry grows, so will Ak-Pa, expanding its product range and serving more and wider market segments.



AKIN KAZAK
BOSCH TERMOTEKNİK ISITMA VE KLİMA SANAYİ TİCARET A.Ş. COMMERCIAL GENERAL MANAGER
SECTOR LEADER HVAC-R INDUSTRY SECTOR

Bosch Thermotechnology: heating 34 countries from Manisa

We operate on a 109,000-square-metre site at our Manisa plant, and produce wall-mounted boilers, components and heat pumps, with 870 employees. In the last 2 years we achieved the highest production in the company's history at our Manisa plant, and in 2013 we produced more than 600,000 devices, closing the year on a new record. With these

production numbers, Bosch Manisa maintained its status as the largest producer of wall-mounted boilers in the Bosch world, and also preserved its pre-eminence as the export leader in the Heating Ventilation Air Conditioning. Besides being able to manufacture at high volumes, the quality of our products and services has been recognised with the "Best Plant Award", which we won again in 2013, from among 17

Bosch plants. The main factor in our success is our flexible production of 24 appliance families, and more than 800 appliance types, with which we provide service to 34 different countries. Our ability to deliver to different countries minimises the effect of uncertainties and negative developments in the global market, and plays a key role in the sustainability of our success. We develop appliances for our own

production, and export technology to other Bosch locations at our Ministry of Science, Industry and Technology certified R&D centre, home to more than 70 engineers and technicians. Our medium-term aim is to double our production, and to boost our contribution to the Turkish economy and exports with our competent work force, modern production facilities, and international standard R&D centre.



IAIN ANDERSON
ÇAYELİ COPPER ENTERPRISES GENERAL MANAGER
SECTOR LEADER MINING

New Mineral Deposits may be discovered in Turkey

The Turkish mining sector produces a variety of metals and minerals, most of which are exported for further processing. Turkey has a favourable geological structure, and has not yet fulfilled its potential in the production of metals and minerals. Further reforms to the mining sector will attract more investment, and Turkey will be able to attain its full potential, becoming an exporter of refined products. Demand for refined copper for use in the Turkish manufacturing sector exceeds what the

Turkish mining sector produces. A common perception is that unrefined metal concentrates should not be exported, and that additional smelting capacity is needed to produce refined metals and meet domestic demand. The smelting market remains highly competitive. Investment costs are high, margins are low, and there are significant environmental obligations to be observed. In order to survive in this tough and competitive market, a smelter facility exceeding 100,000 tonnes in capacity is required. Many of the mines operating in Turkey, and

discovered by surface exposure, are considered high grade, low volume deposits. The development of high volume deposits with long mine life is certainly possible, but this will require the use of more sophisticated exploration techniques, and time to understand the geology, to develop these deposits into operating mines. Presently, none of the operating copper mines in Turkey have sufficient life or production capacity to justify investment in a smelter that exceeds 100,000 tonnes per annum. But this could all change if a significant

high volume, long life deposit was to be discovered and developed into a functioning mine. The Turkish Government has already taken significant steps towards reforming the mining laws. The discovery of a world class, high volume deposit could happen over the next 10-20 years, provided that further reforms are made to establish larger exploration concessions, and that these are made available to investors with the financial resources, capability and proven track record to discover and develop high volume deposits.



OSMAN NURETTİN PAKSU
TERSAN TERSANECİLİK SAN. TİC. A.Ş. CHAIRMAN OF THE BOARD OF DIRECTORS
SECTOR LEADER SHIP AND YACHT

Tersan is a captain of the world market

On behalf of the Tersan family, we are proud to be the export leader of Turkey's 2013 ship and yacht building sector. The opportunity to play such a key role in Turkey's developing economy is a huge honour for us. Most importantly, the value per kilo of the products we export makes our contribution to Turkish exports even more valuable. We export top

quality, high value products to the whole world. While we work with companies from almost all of the continents, our latest deliveries went to the Northern European countries, where marine culture dominates, and quality is a prerequisite. This adds value both to our company and to the shipping company. Steering such a steady course, Tersan's performance is founded on the company's basic principles of

investing in human resources, adapting developing technology, ensuring customer satisfaction, and producing efficiency oriented high quality products. Our passion is to sustain our achievements, both in the commercial shipbuilding sector, and the offshore and special-purpose shipbuilding sector, and to build customised ships, tailored to our customers' requirements. In light of our vast experience,

and research we have conducted, demand for such special-purpose, high quality ships will rise for Turkey. Assuming the mantle of responsibility as the sector's export leader, we will be a captain on the seas of the world market. I would like to thank each and every employee and their wonderful families for all their efforts, support and excitement. This is a team effort and we want you all to share in our pride and joy.



İSMAİL ÇOBAN
ŞÖLEN ÇİKOLATA GIDA SAN. VE TİC. A.Ş. CHAIRMAN OF THE BOARD OF DIRECTORS
SECTOR LEADER CEREALS, PULSES, OIL SEEDS AND PRODUCTS



Şölen continues to enhance its export capacity with innovative products

As one of the prominent companies in Turkey in the chocolate, chocolate products, biscuits and cakes market, we established Şölen in Gaziantep, in 1989. We have registered major development to date, since setting up our first facility on an area of 2,000 square metres, with a team of 50 people. In our 25th year, we have become a company exporting to more than 100 countries with over 200 lines in our product range. While we successfully cleared the bar of \$200 million in exports, we closed the year 2013 with turnover amounting to TL 644 million.

Currently, we maintain our production operations with 4 facilities in Gaziantep and 1 facility in Istanbul. We employ 1,700 people under Şölen's structure. Our new facility, on which we commenced investments in 2012, on an area of 85,000 square metres in Gaziantep 4th Organised Industrial Estate, will become operational this year. We have started to move our 4 Gaziantep facilities to our new facility area. We have invested almost TL 200 million in potentially one of the world's most pre-eminent chocolate facilities. We conducted major works and made investments in the

food safety area for this facility, which will meet our needs for the next 20 years. As a consequence of these works, we have started to obtain successful results both in Turkey and globally. In 2012, we were selected for the second time for the Turquality Program, which is the world's first and only government supported branding program. According to TİM's (Turkish Exporters' Assembly) data, we are the export leader in the Turkish Grain, Pulses, Oil Seeds and Products sector. We jumped 49 notches in the Istanbul Chamber of Industry rating over the previous year to 134th place. In

2013, we took 49th place in the Candy Industry Top 100, one of the foremost lists in the world's confectionery sector. Moreover, we came 2nd in the Gaziantep Tax Champions' List in Corporate Income Tax rating, and took great pride in this achievement. We will continue our cutting-edge technology investments to achieve our goals, create difference in the market, and to offer our consumers tastes and flavours above and beyond what they have ever tasted before, and we will keep on producing innovative and delicious products in 2014, thanks to our focus and passion.



MAHMUT ERDEMOĞLU
MERINOS HALI VICE CHAIRMAN OF THE BOARD OF DIRECTORS
SECTOR LEADER CARPET

Merinos Hali targets new markets

This year Merinos Hali was once again the export leader in its sector, just as in many other years, as a result of its successful operations. At the same time, it maintained its steady growth and positioned itself as the world leader in terms of machine made carpet production capacity.

Merinos exports carpets to almost 100 countries around the world from factories located in Turkey and Russia. As we are keenly aware that our country's development is intrinsically linked to production, training and exporting, we continue to weave investments in these areas. New market searches and additional capacity plans are executed and

implemented, with a view to attaining our 2023 targets. This target is certainly achievable with our strong structural pattern and our excellent R&D team. Our company attends every fair in the sector, both as a participant and as a guest. Merinos will continue to lead the way in creating the fashion of the future with its innovative perception. We

keep expanding globally as a result of steady customer relations. It is possible see MERINOS shops, not only in every corner of Turkey, but also in many countries around the world. We target and are determined to sustain this leadership in the upcoming years, without in any way compromising on our customer oriented focus and high quality philosophy.



MAHSUM ALTUNKAYA
ALTUNKAYA GROUP MEMBER OF THE BOARD OF DIRECTORS
SECTOR LEADER WOOD AND FORESTRY PRODUCTS



Our brand is now all around the world

Confy is one of the Altunkaya Group's flagship brands in the health and sanitation products sector. Altunkaya Group has the biggest nappy production facilities in Turkey, and it continues its production, marketing and R&D investments to extend its prominence in the Middle Eastern market to the domestic market as well. With its world class products, Confy aims to be a global player in its sector. Confy exports to more than 30

countries. AYS is the Altunkaya Group's brand in cleaning and cloth products. Having made a dramatic entry into the sector, AYS quickly gained the appreciation of consumers in the Middle East, thanks to its extensive product range. Economic developments continue at an incredible pace in Turkey and worldwide. Companies strive to raise their market shares depending on today's escalated competition and rising export volume around the world. Survival in such an in-

tensely competitive environment depends on international success. Within this scope, Altunkaya Group's vision is to be the market leader in all areas of activity, with its business partners and dynamic staff, and its mission is to contribute to the national economy and export targets by the way of investments providing innovative and sustainable growth. At Altunkaya Group, we pay close attention to carrying our company to success in the light of astute observations, by comprehending

the innovations brought about by globalisation. On the back of globalisation, it is possible for us to reach our customers easily, no matter where in the world they are, even those who are geographically distant from us. Judicious use of this advantage has made us into a strong company, which keeps up with rapid developments, catches the zeitgeist, and provides customer satisfaction all over a new world in which there are no boundaries, and which is gradually growing smaller.



SİNAN KIZILTAN
KILIÇ DENİZ ÜRÜNLERİ ÜRETİMİ İHR. İTH. VE TİC. A.Ş. VICE CHAIRMAN OF THE EXECUTIVE COMMITTEE
SECTOR LEADER AQUATIC AND ANIMAL PRODUCTS



Kılıç Seafood will continue its investments

Aquaculture is a fundamental industry, meeting a major part of the world's food need. It is defined as the world's fastest growing food sector by FOA (Food and Agricultural Organization). According to research, it is stated that this sector will take 3rd place during the 2020s among the world's most significant sectors, and our country will be one of the most vital players on the world market in the aquaculture sector. In terms

of internal waters and marine resources, we, as a country, possess unrivalled potential in aquaculture. Turkey has covered huge ground in aquaculture within a short space of time, and proved itself to the whole world. There is rapid development in the sector. Growing interest in such a developing sector, government support, and the sector's prudent investments, all play a vital role in the future of aquaculture. According to the 2013 data of the Federation of

European Aquaculture Producers' (FEAP), Turkey takes 2nd place among all European producer countries. Turkey is affiliated to the Federation of European Aquaculture Producers, but it is the second largest producer country among the non-EU countries, after Norway. Turkey outpaces Croatia, the Faroe Islands and Iceland. Kılıç Seafood presents the world market with fish produced in our environmentally friendly, modern production

facilities, employing cutting edge technology. Today we have reached a capacity of 393.5 million fish roe, and 36,000 tons of harvest fish. We export 70 % of the harvest fish produced, mainly to the EU countries, and to Russia, the USA and the Middle East. In the upcoming period, we will continue our investments in the Turkish and international arenas. We became the Turkish sector leader for the 4th time, through our exports in 2013.



MAHSUM ALTUNKAYA
ALTUNKAYA GROUP MEMBER OF THE BOARD OF DIRECTORS
SECTOR LEADER FRUIT AND VEGETABLE PRODUCTS



Altunkaya exports to more than 50 countries

Altunkaya Group is a giant enterprise, based in Gaziantep and operating in many fields. It represents Turkey on foreign markets in many areas from the food sector to the drink, health and sanitary and agriculture and livestock sectors. Altunkaya Group has been adding value to Turkey since 1980 by means of its 2000-strong staff, and it continuously grows and develops. The Group exports to more than fifty countries and thus contributes handsomely to

the national economy. The Group is the market leader in the majority of its brands in the Middle Eastern market, and is one of Turkey's most significant and reliable representatives in these countries. Mahmood is Altunkaya Group's global brand in the hot drinks sector. Mahmood Tea is the Group's first brand in the hot drinks sector. Mahmood Coffee is the market leader in the Middle East, and is one of the 4 largest brands in Turkey. Altunsa is the Altunkaya Group's flagship brand in the food sector. Altunsa's extensive product

range meets almost all culinary needs with more than a thousand products, and it owns one of the biggest oil production facilities in Turkey. It also has tomato paste, olive, powdered beverage and canned foods production facilities. Altunsa bears Turkey's name with pride across a broad region, from Africa to Central Asia. Altunkaya Group is a global company and is mentioned with praise in foreign markets for its milk powder and natural beverages production facilities located in Dubai, in addition to tea facilities in

Sri Lanka, Iraq and Iran. In order to achieve our goals, we need to combine our creativity, accomplishment focus, and our tradition of never compromising on quality, which are the essence of our company. We also need to conduct appropriate market researches, and open up to world markets in line with our efficiency and profitability calculations. This is the era of global companies, not restricted to local markets, which have a broad perspective, the ability to take strategic actions, and maintain steady growth with significant leaps.

SECTOR LEADERS OF TURKEY, 2013

COMPANY NAME	SECTOR	SECTORAL EXPORT 2013 (\$)
TÜRKİYE PETROL RAFINERİLERİ A.Ş.	Chemicals and Chemical Products	4.134.548.953,07
FORD OTOMOTIV SAN. A.Ş.	Automotive Industry	3.666.124.079,26
VESTEL TİCARET A.Ş.	Electrical Electronics and Services	2.185.019.589,97
DID NOT WANT TO REVEAL THEIR NAME	Steel	1.184.936.197,55
TGS DIŞ TİC. A.Ş.	Ready-Made Garment	968.753.269,18
OLTAN GIDA MADDELERİ İHRACAT İTHALAT VE TİC. LTD. ŞTİ.	Hazelnut and Hazelnut Products	509.834.530,24
KİBAR DIŞ TİC. A.Ş.	Ferrous and Non-Ferrous Metals	469.236.129,20
ŞİŞECAM DIŞ TİC. A.Ş.	Cement, Glass, Ceramic and Soil Products	396.464.836,14
TÜRK TRAKTÖR VE ZİRAAT MAK. A.Ş.	Machinery and Accessories	321.108.746,79
TUSAŞ TÜRK HAVACILIK VE UZAY SAN. A.Ş.	Defence and Aerospace	319.088.457,34
AK-PA TEKS. İHR. PAZ. A.Ş.	Textile and Raw Materials	305.768.108,69
BOSCH TERMOTEKNİK SAN. VE TİC. A.Ş.	HVAC-R Industry	287.595.479,27
ÇAYELİ BAKIR İŞLETMELERİ A.Ş.	Mining	249.838.060,31
TERSAN TERSANECİLİK SAN. VE TİC. A.Ş.	Ship and Yacht	216.380.022,40
BRITISH AMERICAN TOBACCO TÜTÜN MAMULLERİ SAN. VE TİC. A.Ş.	Tobacco and Tobacco Products	201.826.821,95
ALTINBAŞ KUYUMCULUK İTHALAT İHRACAT SANAYİ VE TİCARET A.Ş.	Jewellery	161.790.136,63
ŞÖLEN ÇİKOLATA GIDA SAN. VE TİC. A.Ş.	Cereals, Pulses, Oil Seeds and Products	160.397.659,90
ERDEMOĞLU DIŞ TİC. A.Ş.	Carpet	148.078.794,65
ALTUNKAYA İNŞ. NAK. GIDA TİC. A.Ş.	Wood and Forestry Products	128.895.019,01
AYDIN KURUYEMİŞ SANAYİ VE TİC. A.Ş.	Dried Fruit and Products	119.713.512,33
DSD DERİ SANAYİCİLERİ DIŞ TİC. A.Ş.	Leather and Leather Products	119.100.674,93
KALYONCU NAKLİYAT TURİZM TİC. VE SAN. LTD. ŞTİ.	Fresh Fruit and Vegetable	115.892.962,19
KLC GIDA ÜRÜNLERİ İTH. İHR. VE TİC. A.Ş.	Aquatic and Animal Products	84.078.650,69
ALTUNKAYA İNŞ. NAK. GIDA TİC. A.Ş.	Fruit and Vegetable Products	47.777.249,38
DID NOT WANT TO REVEAL THEIR NAME	Olive and Olive Oil	35.163.841,02
ETSUN ENTEGRE TAR. ÜR. SAN. VE TİC. A.Ş.	Ornamental Plants and Products	975.869,71

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TOP 500 EXPORTING COMPANIES OF TURKEY IN 2013

TOP 500 EXPORTING COMPANIES OF TURKEY IN 2013 *

2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)	2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	Company Type	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
★ 1	1	1	Türkiye Petrol Rafinerileri A.Ş.	5.042.507.649,95	4.134.682.949,70	-18,00	33.434.566.494,00	341.340.710,00	Producer Exporter Company	PCS1:100	4.638	1.016	3.622	1 ★
★ 2	2	1	Ford Otomotiv San. A.Ş.	3.198.669.149,25	3.696.202.282,83	15,55	4.105.731.778,00	452.104.806,00	Producer Exporter Company	PCS1:58.96 FCS:41.04	9.477	2.457	7.020	2 ★
3	3	2	Oyak-Renault Otomobil Fab. A.Ş.	3.152.967.150,14	3.523.398.995,22	11,75	2.051.324.037,43	408.729.087,46	Foreign Trade Company with Special (legal) Status	PCS1:49 FCS:51	6.204	1.350	4.854	3
★ 4	4	1	Vestel Ticaret A.Ş.	2.769.369.572,29	2.251.304.411,11	-18,71	1.760.975.308,68	-27.259.080,15	Foreign Trade Company with Special (legal) Status	PCS1:100	829	677	152	4 ★
5	5	3	Tofaş Türk Otomobil Fab. A.Ş.	1.949.527.264,20	2.099.878.664,66	7,71	3.203.323.309,51	356.491.571,01	Producer Exporter Company	PCS1:62.14 FCS:37.86	6.252	1.328	4.924	5
6	6	2	Arçelik A.Ş.	1.942.193.005,50	1.899.013.432,73	-2,22	5.022.360.182,00	331.410.781,67	Producer Exporter Company	PCS1:100	16.248	2.523	13.725	6
7	10	4	Toyota Otomotiv San.Türkiye A.Ş.	1.162.817.442,81	1.462.124.701,12	25,74			Producer Exporter Company	FCS:100	2.338	401	1.937	7
★ 8	9	1	Kibar Dış Tic. A.Ş	1.228.017.725,13	1.377.881.447,61	12,20	115.488.027,00		Group Foreign Trade Company	PCS1:100	49	49		8 ★
★ 9	...	1	Did Not Participate in the Research		1.190.916.819,85									9 ★
★ 10	12	1	Tgs Dış Tic. A.Ş.	1.044.762.839,71	1.141.011.379,61	9,21			Foreign Trade Company with Special (legal) Status	PCS1:100	19	17	2	10 ★
11	8	2	İçdaş Çelik Enerji Tersane ve Ulaşım Sanayi A.Ş.	1.228.574.126,13	1.010.266.332,77	-17,77	3.452.417.902,74	7.320.582,80	Producer Exporter Company	PCS1:100	3.571	437	3.134	11
12	14	5	Bosch San. ve Tic. A.Ş.	854.761.117,33	970.584.771,43	13,55			Producer Exporter Company	FCS:100	5.851	881	4.970	12
13	18	3	Çolakoğlu Dış Tic. A.Ş.	745.518.930,76	951.796.582,41	27,67			Group Foreign Trade Company	PCS1:100	19	19		13
14	19	2	Pergamon Status Dış Tic. A.Ş.	675.400.486,00	809.939.081,46	19,92		4.960.030,20	Foreign Trade Company with Special (legal) Status	PCS1:100	25	25		14
★ 15	16	1	Şişecam Dış Tic. A.Ş.	775.901.684,33	792.821.705,06	2,18		5.839.516,89	Foreign Trade Company with Special (legal) Status	PCS1:100	21	21		15 ★
16	15	3	Eti Maden İşletmeleri Gen. Müd.	778.185.536,96	790.353.910,43	1,56	58.773.442,00	841.537.337,00	Producer Exporter Company	PCS:100	3.908	1.542	2.366	16
17	...	3	Did Not Want To Reveal Their Name		785.582.930,64		2.229.175.772,00	282.490.647,00	Producer Exporter Company	PCS1:0.72 FCS:99.28	4.740	1.920	2.820	17
18	11	4	Diler Dış Ticaret A.Ş.	1.086.622.452,29	769.578.681,55	-29,18	25.374,49	1.399.587,34	Group Foreign Trade Company	PCS1:100	42	42		18
19	13	2	Petkim Petrokimya Holding A.Ş.	966.095.820,72	765.751.682,21	-20,74	2.605.757.951,00	53.508.620,00	Producer Exporter Company	PCS1:100	2.425	498	1.927	19
20	21	7	Mercedes-Benz Türk A.Ş.	564.167.201,24	700.780.937,95	24,22	6.277.819.063,79		Producer Exporter Company	PCS1:15 FCS:85	5.313	1.456	3.857	20
21	24	5	Yücel Boru İhr. İth. ve Paz. A.Ş.	497.624.465,03	557.959.775,27	12,12		2.797.783,06	Foreign Trade Company with Special (legal) Status	PCS1:100	20	20		21
22	26	2	Ekom Eczacıbaşı Dış Tic. A.Ş.	472.766.407,79	511.534.366,77	8,20	7.210.370,03	3.537.083,82	Group Foreign Trade Company	PCS1:100	16	16		22
★ 23	...	1	Ölten Gıda Maddeleri İhracat İthalat ve Tic. Ltd. Şti.		510.053.286,29		327.204.821,79	12.829.465,19	Producer Exporter Company	PCS1:100	433	150	283	23 ★
24	35	3	Birgi Birleşik Giyim İhr. Dış Tic. A.Ş.	315.595.317,69	487.223.204,51	54,38	564.295,52	417.259,09	Foreign Trade Company with Special (legal) Status	PCS1:100	15	15		24
25	22	6	İzmir Demir Çelik Sanayi A.Ş.	524.613.559,85	467.978.326,95	-10,80	699.768.809,00	-108.856.909,00	Producer Exporter Company	PCS1:100	1.069	388	681	25
★ 26	30	1	Altunkaya İnş. Nak. Gıda Tic. A.Ş.	367.274.764,29	422.073.100,23	14,92	1.165.356,00	8.519.125,79	Group Foreign Trade Company	PCS1:100	232	52	180	26 ★
27	29	8	Türk Pirelli Lastikleri A.Ş.	380.894.023,52	379.168.353,72	-0,45	786.778.111,78	62.875.642,82	Producer Exporter Company	PCS1:0.16 FCS:99.84	1.564	237	1.327	27
★ 28	32	1	Türk Traktör ve Ziraat Mak. A.Ş.	350.174.062,24	364.387.224,80	4,06	1.485.301.660,00	320.254.571,00	Producer Exporter Company	PCS1:37.5 PCS:25 FCS:37.5	2.519	452	2.067	28 ★
★ 29	31	1	Ak-Pa Teks. İhr. Paz. A.Ş.	356.926.820,69	362.066.785,06	1,44	101.724.833,00	13.032.151,00	Foreign Trade Company with Special (legal) Status	PCS1:100	34	34		29 ★
30	28	2	Sarkuysan Elektrolitik Bakır Sanayi ve Ticaret A.Ş.	401.046.057,84	346.339.462,18	-13,64	1.451.248.474,00	63.079.286,00	Foreign Trade Company with Special (legal) Status	PCS1:100	654	286	368	30
★ 31	41	1	Tusaş Türk Havaçılık ve Uzay San. A.Ş.	250.575.116,53	329.008.886,49	31,30	187.201.301,00	37.086.322,00	Producer Exporter Company	PCS1:100	4.515	2.102	2.413	31 ★
32	36	2	Sanko Dış Tic. A.Ş.	313.434.966,30	317.391.832,68	1,26	179.186,84		Foreign Trade Company with Special (legal) Status	PCS1:100	11	11		32
33	33	9	Goodyear Lastikleri T.A.Ş.	350.103.191,08	315.891.777,40	-9,77	657.162.964,00	91.433.216,00	Producer Exporter Company	PCS:25.4 FCS:74.6	1.170	255	915	33
34	57	4	Taha Kargo Dış Tic. Ltd. Şti.	210.265.987,41	297.333.995,05	41,41	202.789,86	1.223.906,69	Producer Exporter Company	PCS1:100	170	70	100	34
35	...	4	Did Not Want To Reveal Their Name		295.864.175,53		1.430.942.200,00	195.630.124,00	Producer Exporter Company	FCS:100	2.861	1.799	1.062	35
36	27	8	İskenderun Demir ve Çelik A.Ş.	410.849.261,24	293.346.346,00	-28,60	4.428.450.462,00	512.356.375,00	Producer Exporter Company	PCS1:100	5.526	1.255	4.271	36
37	39	3	Başak Metal Tic. ve San. A.Ş.	283.006.718,24	293.111.312,97	3,57		8.265.000,00	Non-producer Exporter Company	PCS1:100	7	6	1	37
★ 38	42	1	Bosch Termoteknik San. ve Tic. A.Ş.	244.672.638,81	289.281.989,89	18,23	148.385.988,17	132.823.700,58	Producer Exporter Company	FCS:100	727	199	528	38 ★
39	23	7	Kaptan Metal Dış Ticaret ve Nakliyat A.Ş.	517.758.552,21	277.753.601,11	-46,35	12.826.578,27	8.868.324,30	Group Foreign Trade Company	PCS1:100	91	30	61	39
40	34	9	Borusan Mannesmann Boru San. ve Tic. A.Ş.	332.827.652,75	255.955.375,88	-23,10	721.487.203,00	2.338.420,00	Producer Exporter Company	PCS1:93.33 FCS:6.67	980	208	772	40
41	...	4	Did Not Want To Reveal Their Name		249.873.639,93		31.742.347.663,91	341.989.821,12	Group Foreign Trade Company	PCS:100	2.873	1.253	1.620	41
★ 42	38	1	Çayeli Bakır İşletmeleri A.Ş.	290.404.174,85	249.838.060,31	-13,97		348.562.336,85	Producer Exporter Company	FCS:100	474	138	336	42 ★
43	46	3	Kordsa Global Endüst. İplik ve Kord Bezi San. ve Tic. A.Ş.	236.565.467,91	249.631.708,63	5,52	135.816.443,26	7.346.080,23	Producer Exporter Company	PCS1:100	1.093	272	821	43
44	...	5	Did Not Participate in the Research		243.343.068,47									44
45	63	10	Tosyalı Dış Ticaret A.Ş.	188.702.257,75	241.619.509,81	28,04	6.499.201,65	1.642.390,71	Group Foreign Trade Company	PCS1:100	12	12		45
46	64	7	Zorlu Dış Tic. A.Ş.	184.763.372,04	239.855.244,20	29,82			Group Foreign Trade Company	PCS1:100	60	60		46
47	51	18	Componenta Dokumculuk Tic. San. A.Ş.	221.508.512,81	229.636.264,33	3,67			Producer Exporter Company	PCS:6.43 FCS:93.57	2.522	280	2.252	47
48	104	26	Polimeks İnşaat Taahhüt ve San Tic. A.Ş.	128.393.654,25	223.855.442,14	74,35	1.138.959,43	22.942.556,45	Non-producer Exporter Company	PCS1:100	287	287		48
49	50	11	Cms Jant Ve Makina San. A.Ş.	221.781.507,07	223.481.335,37	0,77	149.881.530,34	21.518.780,52	Producer Exporter Company	PCS1:100	1.547	312	1.235	49
50	52	10	Man Türkiye A.Ş.	214.243.709,32	221.637.642,15	3,45	202.098.667,45	79.891.947,27	Producer Exporter Company	PCS1:0.2 FCS:99.8	1.499	259	1.240	50

TOP 500 EXPORTING COMPANIES OF TURKEY IN 2013 *

2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)		2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	Company Type	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
★ 51	66	1	British American Tobacco Tütün Mamülleri San. ve Tic. A.Ş.	182.983.277,39	221.541.603,37	21,07		465.271.185,80	2.827.861,85	Producer Exporter Company	FCS:100	536	83	453	51 ★
★ 52	648	1	Tersan Tarsanecilik San. ve Tic. A.Ş.	28.695.578,69	217.368.128,37	657,50		1.214.495,73	13.482.778,62	Producer Exporter Company	PCS1:100	295	200	95	52 ★
53	65	6	Sasa Polyester San. A.Ş	184.493.407,16	215.375.778,68	16,74		1.100.000,00	0,00	Producer Exporter Company	PCS1:100	1.131	278	853	53
54	62	5	Yeşim Satış Mağazaları ve Tekstil Fab. A.Ş.	190.849.488,65	210.552.765,25	10,32		127.633.540,00		Group Foreign Trade Company	PCS1:100	48	48		54
55	59	2	Tuşaş Motor Sanayi A.Ş.	203.000.000,00	209.048.713,53	2,98		30.020.000,00	11.600.000,00	Producer Exporter Company	PCS1:53.78 FCS:46.22	1.446			55
56	...	20	Did Not Participate in the Research		205.947.563,91										56
57	70	2	Hayat Kimya San. A.Ş.	167.494.234,76	199.615.311,37	19,18		1.082.869.994,00		Producer Exporter Company	PCS1:100	2.046	1.192	854	57
58	73	6	Menderes Tekst. San. ve Tic. A.Ş.	164.400.463,38	199.170.274,79	21,15		98.751.098,86	30.862.014,15	Producer Exporter Company	PCS1:100	2.155	288	1.867	58
59	37	33	Ram Dış Ticaret A.Ş.	308.420.644,31	196.736.533,16	-36,21		417.225.124,92	10.034.233,53	Foreign Trade Company with Special (legal) Status	PCS1:100	34	34		59
60	45	11	Yüksel Dış Tic. İnş. San. Ltd. Şti.	239.525.172,61	195.720.266,44	-18,29			3.798.815,20	Non-producer Exporter Company	PCS1:100	10	10		60
61	54	12	Brisa Bridgestone Sabancı Lastik Sanayi ve Ticaret A.Ş.	213.434.729,90	195.706.405,18	-8,31		1.343.871.151,00	154.257.222,00	Producer Exporter Company	PCS1:56.37 FCS:43.63	1.740	446	1.294	61
62	...	5	Did Not Participate in the Research		190.263.832,66										62
63	240	3	Tuprag Eksport İhr. ve Tic. Ltd. Şti.	63.822.661,55	189.277.369,60	196,57			379.746,19	Group Foreign Trade Company	PCS1:0.13 FCS:99.87				63
64	48	6	Alstom Grid Enerji Endüstrisi A.Ş.	228.407.524,98	189.031.256,35	-17,24		195.633.128,94	35.123.612,49	Producer Exporter Company	PCS1:0.01 FCS:99.99	987			64
65	...	13	Did Not Participate in the Research		187.713.064,50										65
66	107	17	Toyota Motor Europe Adapazarı Şubesi	126.538.304,47	185.762.486,13	46,80				Group Foreign Trade Company	FCS:100	124	124		66
67	...	4	Eti Krom A.Ş. Genel Müdürlüğü		185.583.124,56			5.736.378,29	59.511.019,48	Producer Exporter Company	PCS1:100	620	72	548	67
68	56	12	Kardemir İth. İhr. Ltd. Şti.	212.064.075,05	184.096.747,79	-13,19			248.494,14	Non-producer Exporter Company	PCS1:100	35	35		68
69	...	10	Did Not Want To Reveal Their Name		182.374.353,15				11.510.962,25	Group Foreign Trade Company	PCS1:100	38	38		69
★ 70	76	1	Dsd Deri Sanayicileri Dış Tic. A.Ş.	157.065.185,64	180.614.019,47	14,99			14.870.163,11	Foreign Trade Company with Special (legal) Status	PCS1:100	61	61		70 ★
71	117	14	Hayes Lemmerz İnci Jant San. Aş.	118.951.443,80	179.972.049,68	51,30		107.765.884,67		Producer Exporter Company	PCS1:40 FCS:60	891	84	807	71
★ 72	302	1	Erdemoğlu Dış Tic. A.Ş.	54.416.989,59	179.922.197,16	230,64			2.581.985,44	Group Foreign Trade Company	PCS1:100	4	4		72 ★
73	69	15	Petlas Lastik Sanayi ve Tic. A.Ş.	176.152.185,59	178.756.849,58	1,48		374.588.105,19	88.778.036,50	Producer Exporter Company	PCS1:100	1.339	287	1.052	73
74	116	13	Kocaer Haddecilik San. ve Tic. A.Ş.	119.572.571,27	173.890.503,34	45,43		407.566.512,85	1.767.635,64	Producer Exporter Company	PCS1:100	646	120	526	74
75	78	16	Valeo Otomotiv Sistemleri Endüstri A.Ş.	156.167.695,85	171.836.444,66	10,03		244.505.341,00	75.857.666,00	Producer Exporter Company	FCS:100	1.132	233	899	75
76	53	14	Özkan Demir Çelik Sanayii A.Ş.	213.750.467,35	170.543.449,87	-20,21		345.471.479,96	-3.925.059,86	Producer Exporter Company	PCS1:100	618	80	538	76
77	90	7	Koroza Ambalaj San. ve Tic. A.Ş.	142.379.992,12	162.314.422,24	14,00		269.246.199,15	30.813.072,58	Producer Exporter Company	PCS1:100	767	378	389	77
78	113	7	Schneider Elektrik San. ve Tic. A.Ş.	123.059.308,93	162.211.986,13	31,82		606.011.576,72	84.307.342,12	Producer Exporter Company	FCS:100				78
★ 79	75	1	Altınbaş Kuyumculuk İthalat İhracat Sanayi ve Ticaret A.Ş.	159.033.809,89	161.846.534,94	1,77		370.886.803,52	447.783,03	Producer Exporter Company	PCS1:100	171	120	51	79 ★
★ 80	86	1	Şölen Çikolata Gıda San. ve Tic .A.Ş.	149.279.123,02	160.591.780,53	7,58				Producer Exporter Company	PCS1:100	1.730	349	1.381	80 ★
81	186	9	Zer Yağ Sanayi ve Ticaret A.Ş.	83.892.595,76	160.366.150,62	91,16		39.064.925,00	7.649.218,00	Producer Exporter Company	PCS1:100	300	50	250	81
82	85	12	Erpa Hazır Giyim İç ve Dış Tic. A.Ş.	149.921.378,76	160.192.536,25	6,85		634.125,01	9.364,16	Group Foreign Trade Company	PCS1:100	2		2	82
83	...	4	Did Not Want To Reveal Their Name		159.710.232,00					Producer Exporter Company	FCS:100				83
84	83	5	Gülpa Paz. ve Dış Tic. A.Ş.	152.267.409,33	159.582.926,42	4,80		5.935.360,93	518.433,87	Group Foreign Trade Company	PCS1:100	16	16		84
85	...	3	Did Not Participate in the Research		158.041.945,51										85
86	79	9	Dts Denizli Tekstil Dış Tic. A.Ş.	155.739.589,66	152.629.407,24	-2,00		89.066,30	151.512,71	Foreign Trade Company with Special (legal) Status	PCS1:100	11	11		86
87	88	19	Autoliv Cankor Oto. Emniyet Sis. San. ve Tic. A.Ş.	147.047.205,22	151.569.492,20	3,08		417.829.901,37	2.227.971,64	Producer Exporter Company	FCS:100	1.125	122	1.003	87
88	119	15	Öz Asya Güm. Ulusl. Nak. Gıda San. Pet.Ür. ve Dış Tic. Ltd. Şti.	118.366.138,08	150.003.307,71	26,73				Foreign Trade Company with Special (legal) Status	PCS1:100				88
89	40	16	Borusan İstikbal Tic. A.Ş.	273.728.950,90	148.680.405,83	-45,68			-806.513,00	Group Foreign Trade Company	PCS1:100	5	5		89
90	139	7	Toprak Mahsulleri Ofisi Bölge Müdürlüğü	101.682.912,51	148.467.505,32	46,01		1.202.971.698,60		Producer Exporter Company	PCS:100	3.480	3.204	276	90
91	...	15	Did Not Want To Reveal Their Name		147.549.508,69					Producer Exporter Company	FCS:100				91
92	72	17	Mitaş Enerji ve Madeni İnşaat İşleri Türk A.Ş.	164.440.862,74	146.737.427,73	-10,77		87.461.191,72	44.504.621,77	Producer Exporter Company	PCS1:100	526	160	366	92
93	55	8	Taha Paz. ve Mağazacılık A.Ş.	213.183.635,70	146.420.775,15	-31,32		573.252,88	231.259,53	Group Foreign Trade Company	PCS1:100	9	9		93
★ 94	81	1	Etsun Entegre Tar. Ür. San. ve Tic. A.Ş.	154.250.974,49	146.257.327,47	-5,18		15.546.734,13	9.240.908,70	Foreign Trade Company with Special (legal) Status	FCS:100	55	55		94 ★
95	89	28	Hema Exim Ticaret A.Ş.	142.596.797,81	143.468.436,29	0,61				Group Foreign Trade Company	PCS1:100	1	1		95
96	105	11	Üniteks Tekstil Gıda Motorlu Araçlar Sanayi ve Ticaret A.Ş.	128.044.137,66	140.201.669,51	9,49		60.683.726,70		Producer Exporter Company	PCS1:77.34 FCS:22.66	357	265	92	96
97	229	8	Eti Soda Üretim Paz. Nak. Elekt. Ür. San. ve Tic. A.Ş.	67.743.727,64	138.174.297,52	103,97		129.481.969,00	73.291.943,38	Producer Exporter Company	PCS1:74 PCS:26	405	79	326	97
98	112	13	İleri Giyim San. ve Dış Tic. A.Ş.	123.152.272,03	138.144.621,14	12,17				Foreign Trade Company with Special (legal) Status	PCS1:100				98
99	110	18	Mescier Dış Tic. Ltd. Şti.	124.137.263,27	137.698.944,77	10,92				Group Foreign Trade Company	PCS1:100	15	12	3	99
100	109	4	Boyteks Tekst. San. ve Tic. A.Ş.	124.276.151,65	134.030.562,81	7,85		157.177.806,40	79.407.507,54	Producer Exporter Company	PCS1:100	1.410	180	1.230	100

TOP 500 EXPORTING COMPANIES OF TURKEY IN 2013 *

2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)		2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	Company Type	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
101	80	2	Arpas İhracat İthalat ve Pazarlama A.Ş.	154.875.503,30	133.849.128,18	-13,58		13.450.553,56	7.760.036,48	Producer Exporter Company	PCS1:100	1.117	216	901	101
102	97	9	Hes Hacılar Elektrik Sanayi ve Ticaret A.Ş.	137.516.801,47	132.484.158,43	-3,66		1.167.752.624,66	45.807.639,06	Producer Exporter Company	PCS1:100	986	162	824	102
103	118	8	Schneider Enerji End. San. ve Tic. A.Ş.	118.838.724,82	131.576.917,93	10,72		53.006.244,00	27.869.624,00	Producer Exporter Company	FCS:100				103
104	98	3	Boydak Dış Tic. A.Ş.	135.100.295,21	131.567.241,41	-2,62		202.257,80	21.831.736,95	Foreign Trade Company with Special (legal) Status	PCS1:100	137	75	62	104
105	206	10	Taypa Tekst. Giy. San. ve Tic. A.Ş.	77.093.145,95	131.328.872,70	70,35		49.004.792,14	-342.946,34	Producer Exporter Company	PCS1:100	409	201	208	105
★106	151	1	Aydın Kuruyemiş Sanayi ve Tic. A.Ş.	96.603.301,33	130.828.496,29	35,43		100.405.756,17	26.732.563,75	Producer Exporter Company	PCS1:100	310	37	273	106 ★
107	128	3	Aselsan Elektronik Sanayi ve Ticaret A.Ş.	109.625.294,95	130.566.395,36	19,10		1.445.582.871,00	79.566.382,00	Producer Exporter Company	PCS1:100	4.398	3.100	1.298	107
108	92	15	Türkmen Grup İth. İhr. Dış Tic. A.Ş.	141.409.333,60	130.455.168,27	-7,75				Foreign Trade Company with Special (legal) Status	PCS1:100	17	10	7	108
109	93	9	Standard Profil Otomotiv San. ve Tic. A.Ş.	140.987.962,79	129.455.389,85	-8,18				Producer Exporter Company	FCS:100	2.367	288	2.079	109
110	74	21	Temsa Global Sanayi ve Ticaret A.Ş.	162.158.577,24	129.416.600,00	-20,19		586.769.897,00		Producer Exporter Company	PCS1:100	1.567	423	1.144	110
111	122	27	Eksper Gıda Paz. San. ve Tic. A.Ş.	116.402.361,41	128.885.744,98	10,72		254.728.278,55	1.609.426,71	Foreign Trade Company with Special (legal) Status	PCS1:100	135	135		111
112	192	6	İskur İplik Kumaş Mens. Tic. ve San. A.Ş.	82.270.442,78	128.661.722,80	56,39		86.633.761,76	5.061.679,92	Group Foreign Trade Company	PCS1:100	85	85		112
113	84	19	Ereğli Demir ve Çelik Fabrikaları Tic. A.Ş.	150.336.227,97	127.695.722,43	-15,06		5.015.019.733,99	858.367.183,33	Producer Exporter Company	PCS1:100	6.436	1.824	4.612	113
114	...	4	Did Not Want To Reveal Their Name		122.658.616,11			715.428,21	588.920,33	Foreign Trade Company with Special (legal) Status	PCS1:100	79	79		114
115	...	14	Did Not Participate in the Research		120.846.755,61										115
116	125	2	Uğur Soğutma Makinaları Sanayi ve Tic. A.Ş.	111.670.075,30	120.698.120,56	8,08				Producer Exporter Company	PCS1:100	1.683	284	1.399	116
117	...	2	Proğıda Tarım Ürünleri San. ve Tic. A.Ş.		117.013.416,17			88.110.898,48		Producer Exporter Company	FCS:100	96	96		117
★118	152	1	Kalyoncu Nakliyat Turizm Tic. ve San. Ltd. Şti.	96.334.668,06	116.368.895,36	20,80		24.758.436,21	2.616.898,80	Producer Exporter Company	PCS1:100	240	10	230	118 ★
119	...	5	Intersweet Dış Tic. Ltd. Şti.		115.959.272,75				3.285.912,72	Non-producer Exporter Company	PCS1:100	33	26	7	119
120	124	20	Mahmutoğlu Dış Tic. İnş. Nak. Gıda San. Tic. Ltd. Şti.	113.744.471,23	114.755.814,30	0,89		3.458.962,62	493.882,45	Non-producer Exporter Company	PCS1:100				120
121	529	10	Balıkesir Elektro Mekanik San. Tesisleri A.Ş.	34.143.085,78	114.296.280,55	234,76		193.140.569,24	36.925.344,39	Producer Exporter Company	PCS1:100	1.012	280	732	121
122	...	12	Did Not Want To Reveal Their Name		112.943.284,03			80.856.726,75	67.976.169,25	Producer Exporter Company	PCS1:100	1.283	303	980	122
123	82	21	Nursan Metalurji Endüstrisi A.Ş.	154.075.561,46	112.930.622,40	-26,70		859.954.899,09	7.975.352,65	Producer Exporter Company	PCS1:100	516	72	444	123
124	108	22	Noksel Çelik Boru Sanayi A.Ş.	126.122.011,57	111.418.769,89	-11,66		445.247.709,59	-9.750.037,16	Producer Exporter Company	PCS1:60 FCS:40	702	109	593	124
125	137	7	Bossa Tic.Ve San. İşlt. A.Ş.	105.468.691,09	110.859.937,66	5,11		160.754.537,23	20.692.008,71	Producer Exporter Company	PCS1:100	1.988	353	1.635	125
126	99	3	Balsu Gıda San. ve Tic. A.Ş.	134.822.900,77	110.458.582,70	-18,07				Producer Exporter Company	PCS1:100	298	34	264	126
127	87	7	Cvs Makina İnş. San. ve Tic. A.Ş.	149.186.954,20	110.181.049,99	-26,15		255.401.371,76	2.626.062,24	Producer Exporter Company	PCS1:100	561	228	333	127
128	143	15	Candy Hoover Eurosia Ev Gereçleri San. ve Tic. A.Ş.	99.913.019,40	109.943.487,51	10,04		61.384.383,62	6.694.633,82	Non-producer Exporter Company	FCS:100	29	29		128
129	121	3	Arçelik-Lg Klima Sanayi ve Tic. A.Ş.	116.678.613,93	109.800.557,20	-5,89		469.512.392,00		Foreign Trade Company with Special (legal) Status	PCS1:50 FCS:50	735	181	554	129
130	140	2	Durmazlar Makina San. ve Tic. A.Ş.	101.203.892,38	109.375.816,45	8,07		142.743.414,03	8.619.866,06	Producer Exporter Company	PCS1:100	763	204	559	130
131	196	3	Philsa Philip Morris Sabancı Sigara ve Tütün San. Tic. A.Ş.	81.647.613,74	109.283.017,51	33,85				Producer Exporter Company	PCS1:25 FCS:75	797			131
132	177	2	T.T.L. Tütün San. ve Dış Tic. A.Ş.	86.465.770,95	109.106.289,27	26,18				Producer Exporter Company	PCS1:100	186	81	105	132
133	...	16	Did Not Want To Reveal Their Name		108.152.277,50			82.060,72	309.438,63	Non-producer Exporter Company	PCS1:100	5	5		133
134	...	21	Did Not Participate in the Research		107.571.237,62										134
135	111	23	Metal Market Dış Tic A.Ş.	123.228.969,09	107.176.271,10	-13,03		4.782.804,55	1.491.582,89	Non-producer Exporter Company	PCS1:100	46	37	9	135
136	191	22	Lim Otomotiv Tic. Ltd. Şti.	82.517.249,80	107.054.112,30	29,74			902.420,08	Non-producer Exporter Company	PCS1:100	5	5		136
137	...	18	Did Not Participate in the Research		106.832.052,29										137
138	207	14	Atom Kablo San.ve Tic. A.Ş.	76.809.476,75	106.766.772,92	39,00		3.603.198,00	1.027.100,00	Producer Exporter Company	PCS1:100	130	49	81	138
139	132	28	Naksan Plastik ve Enerji Sanayi ve Tic. A.Ş.	107.223.220,90	106.605.917,92	-0,58		728.345.462,05		Producer Exporter Company	PCS1:100	2.846	317	2.529	139
140	155	13	Pamukkale Kablo San. Tic. A.Ş.	95.206.572,70	106.582.219,16	11,95		81.958.030,68	1.888.887,43	Producer Exporter Company	PCS1:100	193	25	168	140
141	130	11	Nexans Türkiye End. ve Tic. A.Ş.	108.555.279,01	106.460.848,89	-1,93		216.249.583,98		Producer Exporter Company	FCS:100	412	117	295	141
142	233	6	Oba Food Gıda San. Tic. A.Ş.	65.744.043,78	106.178.604,61	61,50			1.658,95	Group Foreign Trade Company	PCS1:100				142
143	142	2	Kaleseramik Çanak-kale Kalebodur Seramik San. A.Ş.	100.632.521,58	105.369.130,46	4,71		569.057.000,00		Producer Exporter Company	PCS1:100	4.000	1.000	3.000	143
144	176	6	Kastamonu Entegre Ağaç Sanayi ve Ticaret A.Ş.	86.501.202,61	105.246.324,33	21,67		1.512.723.737,49	-171.808.911,07	Producer Exporter Company	PCS1:100	2.061	546	1.515	144
145	135	4	Durak Fındık Sanayi ve Ticaret A.Ş.	106.121.642,66	105.060.862,20	-1,00		211.097.491,00	1.423.215,00	Producer Exporter Company	PCS1:100	43	15	28	145
146	216	12	Seval İhracat İthalat ve Pazarlama Tic. Ltd. Şti.	72.981.233,39	104.633.354,59	43,37		277.321,66	740.935,56	Group Foreign Trade Company	PCS1:100	7	5	2	146
147	136	24	Erciyas Çelik Boru Sanayi A.Ş.	106.069.442,51	102.699.480,68	-3,18		97.114.247,97	10.930.249,13	Producer Exporter Company	PCS1:100	326	75	251	147
148	168	25	Nissan İnş. Gıda Nak. Pet. Ürn. Otom. San. ve Dış Tic. Ltd. Şti.	89.707.606,28	102.090.000,00	13,80			1.203.140,73	Non-producer Exporter Company	PCS1:50 FCS:50	5		5	148
149	200	11	Köksan Pet Ve Plastik Amb. San. ve Tic. A.Ş.	78.732.247,31	101.189.588,42	28,52		318.982.644,59		Producer Exporter Company	PCS1:100	567	155	412	149
150	106	4	Jti Tütün Ürünleri San. A.Ş.	127.749.194,80	101.007.090,81	-20,93		5.989.897.131,83	95.640.376,13	Producer Exporter Company	FCS:100	463	123	340	150

TOP 500 EXPORTING COMPANIES OF TURKEY IN 2013 *

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151	...	6	Did Not Want To Reveal Their Name		100.860.290,89		573.628.565,94	442.907.144,68	Producer Exporter Company	PCS1:100				151
152	...	13	Did Not Participate in the Research		100.307.609,87									152
153	...	17	Did Not Want To Reveal Their Name		99.785.673,73			921.342,39	Foreign Trade Company with Special (legal) Status	PCS1:50 FCS:50	12			153
154	...	8	Did Not Want To Reveal Their Name		99.562.170,27			2.596.477,94	Group Foreign Trade Company	PCS1:100	25	25		154
155	199	31	Has Çelik ve Halat San. Tic. A.Ş	79.926.969,25	98.615.961,02	23,38			Producer Exporter Company	PCS1:100				155
156	187	3	Ortadoğu Rulman San. ve Tic. A.Ş.	83.705.921,21	98.136.042,72	17,24	147.500.000,00	435.419,00	Producer Exporter Company	PCS1:96.65 FCS:3.35	1.842	260	1.582	156
157	153	4	Eleks Dış Ticaret A.Ş.	96.100.560,34	97.436.964,37	1,39		1.167.837,48	Group Foreign Trade Company	PCS1:100	34	34		157
158	163	20	Sunjüt Suni Jüt San. ve Tic. A.Ş.	91.227.417,61	97.405.013,45	6,77	20.959.952,73	22.452.822,88	Producer Exporter Company	FCS:100	545	152	393	158
159	149	13	Küçükbay Yağ ve Deterjan Sanayi A.Ş.	97.529.042,54	96.714.047,68	-0,84	666.072.594,31		Producer Exporter Company	PCS1:100	413	119	294	159
160	210	3	Onsa Mücevherat İmalatı ve Dış Tic. A.Ş.	75.378.485,69	96.585.718,04	28,13	311.152.613,57	446.647,78	Producer Exporter Company	PCS1:100	202	64	138	160
161	95	26	Mmk Metalurji San. Tic. ve Liman İşletmeciliği A.Ş.	137.860.648,08	96.238.714,00	-30,19	1.020.448.903,44		Producer Exporter Company	FCS:100	1.720	439	1.281	161
162	61	11	Kadooğlu Yağ San. ve Tic. A.Ş.	196.439.911,21	95.699.886,18	-51,28	131.208.600,06	3.487.971,08	Producer Exporter Company	PCS1:100	170	20	150	162
163	146	3	Yaşar Dış Tic. A.Ş.	99.129.864,28	95.551.990,01	-3,61	98.718.632,72	-4.702.261,44	Group Foreign Trade Company	PCS1:100	45	45		163
164	138	14	Akdeniz Kimyasal Ür. Paz. İç ve Dış Tic. A.Ş.	105.102.443,75	95.524.500,28	-9,11			Group Foreign Trade Company	PCS1:100				164
165	167	9	Dorçe Prefabrik Yapı ve İnşaat A.Ş.	89.750.615,71	95.182.706,73	6,05	6.335.806,91	3.519.650,71	Producer Exporter Company	PCS1:100	1.753	345	1.408	165
166	127	10	Erişler Gıda Sanayi ve Tic. A.Ş.	111.037.525,35	95.013.908,91	-14,43	212.062.136,27	4.195.554,68	Producer Exporter Company	PCS1:100	380	135	245	166
167	179	5	Ekin Maden Ticaret ve Sanayi A.Ş.	85.832.808,73	93.621.449,98	9,07	487.790.017,25	5.349.627,42	Non-producer Exporter Company	PCS1:100	41	41		167
168	198	18	Baykanlar Teks. San. ve Tic. Ltd. Şti.	80.519.098,78	93.516.817,38	16,14			Producer Exporter Company	PCS1:100	750	80	670	168
169	...	32	Did Not Want To Reveal Their Name		93.381.559,09			2.408.105,00	Non-producer Exporter Company	PCS1:100	9	6	3	169
170	618	6	Sanko Teks. İşletmeleri San. ve Tic. A.Ş.	29.679.619,11	93.059.005,41	213,55	784.745.877,72		Producer Exporter Company	PCS1:100	7.561	653	6.908	170
171	162	3	Çimsa Çimento Sanayi ve Ticaret A.Ş.	91.858.555,01	92.693.858,94	0,91	704.000.000,00	340.000.000,00	Producer Exporter Company	PCS1:86 FCS:14	957	426	531	171
172	...	5	Did Not Want To Reveal Their Name		91.073.871,41		50.963.276,88	15.939.914,92	Producer Exporter Company	FCS:100	113	87	26	172
173	115	23	Karsan Otomotiv San. ve Tic. A.Ş.	120.736.880,79	90.984.648,42	-24,64	595.193.328,69	2.897.018,09	Producer Exporter Company	PCS1:100	1.184	172	1.012	173
174	208	4	Er-Bakır Elektrolitik Bakır Mamülleri A.Ş.	76.209.602,98	90.097.939,33	18,22	1.355.510.000,00	9.375.000,00	Producer Exporter Company	PCS1:100	720	161	559	174
175	...	5	Did Not Participate in the Research		88.810.774,89									175
176	528	4	Türkcan Kuyumculuk Sanayi A.Ş.	34.164.973,20	88.777.032,99	159,85	4.281.953,47	417.336,57	Producer Exporter Company	PCS1:100	28	8	20	176
177	...	16	Did Not Want To Reveal Their Name		88.624.906,01		164.598.920,00	4.810.670,00	Group Foreign Trade Company	FCS:100	26	26		177
178	178	8	Kalde Klima Pazarlama ve Taah. A.Ş.	86.414.508,55	87.814.883,54	1,62	39.412.146,24	3.649.568,92	Group Foreign Trade Company	PCS1:100	55	40	15	178
179	559	23	Aygaz A.Ş.	32.852.891,80	87.498.558,25	166,33	4.903.505.320,00	138.700.133,54	Producer Exporter Company	PCS1:100	1.212	602	610	179
180	195	13	Kipaş Pazarlama ve Ticaret A.Ş.	81.813.383,23	87.388.358,71	6,81	627.366,26		Non-producer Exporter Company	PCS1:100	13	2	11	180
181	379	27	Borçelik Çelik San. Tic. A.Ş.	45.845.898,48	86.999.131,70	89,76	1.669.602.981,00	93.430.148,00	Producer Exporter Company	PCS1:54.67 FCS:45.33	697	236	461	181
182	181	28	Ümrân Çelik Boru Sanayii A.Ş.	85.459.737,92	85.870.625,41	0,48	112.187.611,77	14.128.003,98	Producer Exporter Company	PCS1:100	469	120	349	182
183	165	8	Orta Anadolu Tic. ve San. İşlet. T.A.Ş.	90.913.938,67	84.991.866,63	-6,51	301.070.777,82	40.618.307,80	Producer Exporter Company	PCS1:100	1.426	156	1.270	183
184	190	19	Özak Teks. Konf. San. ve Tic. A.Ş.	82.741.784,52	84.464.759,09	2,08	20.229.772,76		Producer Exporter Company	PCS1:100	1.130	280	850	184
★185	227	1	KİC Gıda Ürünleri İth. İhr. ve Tic. A.Ş.	69.556.014,95	84.078.650,69	20,88	2.580.737,85	37.386,14	Group Foreign Trade Company	PCS1:100	8	8		185★
186	245	2	Uçak Kardeşler Gıda Seracılık Uluslararası Nakliye Plastik San. ve Ltd. Şti.	63.093.379,84	83.968.617,87	33,09	233.511.168,00		Producer Exporter Company	PCS1:100	145	35	110	186
187	209	15	Unat Yağ Gıda San. ve Tic. A.Ş.	75.998.880,68	83.826.245,50	10,30	45.919.176,66	2.196.995,36	Producer Exporter Company	PCS1:100	130	21	109	187
188	166	10	Gap Güneydoğu Teks. San. ve Tic. A.Ş.	90.413.264,58	83.708.870,21	-7,42	138.233.072,00	3.030.593,44	Producer Exporter Company	PCS1:100	1.547	200	1.347	188
189	204	16	Bak Ambalaj San. ve Tic. A.Ş.	77.362.504,23	83.221.350,97	7,57	39.165.468,00	7.856.125,00	Producer Exporter Company	PCS1:100	418	100	318	189
190	319	4	Akçansa Çimento San.ve Tic. A.Ş.	52.010.653,26	82.811.261,17	59,22	1.104.054,37	198.980.268,00	Producer Exporter Company	PCS:50 FCS:50	1.111	506	605	190
191	157	11	Saray Dokum ve Madeni Aksam Sanayi Turizm A.Ş.	94.254.699,46	82.437.815,74	-12,54	209.744.976,00	81.043.164,00	Producer Exporter Company	PCS1:100	504	47	457	191
192	170	5	Özgün Gıda San. ve Tic. Ltd. Şti.	88.981.267,63	81.918.606,18	-7,94	47.472.475,27	1.265.596,72	Producer Exporter Company	PCS1:100	110	15	95	192
193	129	14	Eti Alüminyum A.Ş.	109.432.018,47	81.650.386,35	-25,39	127.697.821,17	125.402.998,88	Producer Exporter Company	PCS1:100	1.226	100	1.126	193
194	253	12	Magnesit A.Ş.	61.946.128,53	81.641.785,62	31,79	34.853.814,00	11.285.995,00	Producer Exporter Company	FCS:100	177	41	136	194
195	269	4	Ontex Tüketim Ürün. San. ve Tic. A.Ş.	58.473.431,98	81.239.911,04	38,93	251.004.111,27	15.607.168,79	Producer Exporter Company	FCS:100	511	151	360	195
196	201	29	Durmaz Lojistik İth. ve İhr. Ltd. Şti.	78.381.305,38	81.226.761,02	3,63	314.599,51	1.373.972,58	Non-producer Exporter Company	PCS1:100	23	6	17	196
197	223	5	Hidromek Hidrolik ve Mekanik İml. San. ve Tic. A.Ş.	70.492.741,03	81.167.846,15	15,14	557.437.700,36	166.224.855,43	Producer Exporter Company	PCS1:100	1.298	582	716	197
198	244	2	Banvit Bandırma Vitaminli Yem San. A.Ş.	63.192.852,51	80.493.100,32	27,38	1.430.215.824,90	-78.404.699,66	Producer Exporter Company	PCS1:84 FCS:16	3.743	659	3.084	198
199	...	25	Did Not Participate in the Research		80.377.538,66									199
200	...	5	Did Not Want To Reveal Their Name		80.299.382,11		5.203.843,64	156.161,40	Producer Exporter Company	PCS1:100	149	29	120	200

TOP 500 EXPORTING COMPANIES OF TURKEY IN 2013 *

2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)		2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	Company Type	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
201	183	30	Cevher Döküm Sanayi A.Ş.	84.847.402,27	80.045.016,49	-5,66		5.051.150,88		Producer Exporter Company	FCS:100	805	121	684	201
202	...	2	İnfo Teks. Ürün. San. ve Dış Tic. Ltd. Şti		79.896.186,08			6.263.819,09	3.514.545,53	Foreign Trade Company with Special (legal) Status	PCS1:100	564	156	408	202
203	462	25	Yonca Gıda San. İşl. İç ve Dış Tic. A.Ş.	39.262.108,86	79.891.858,24	103,48		188.665.384,99	1.752.955,00	Producer Exporter Company	PCS1:100	326	95	231	203
204	...	2	Did Not Participate in the Research		79.573.255,99										204
205	872	17	Ulusoy Elektrik İml. Taah. ve Tic. A.Ş.	21.592.428,99	79.448.452,80	267,95		104.508.309,34	88.905.054,73	Producer Exporter Company	PCS1:100	572	97	475	205
206	...	17	Did Not Want To Reveal Their Name		79.182.452,14			186.301.380,45	15.102.569,06	Producer Exporter Company	PCS1:51 FCS:49	277	203	74	206
207	220	36	Sarten Ambalaj San. ve Tic. A.Ş.	71.704.001,19	78.924.271,62	10,07		495.999.845,47	19.749.866,55	Producer Exporter Company	PCS1:100	2.205	430	1.775	207
208	321	12	Anı Bisküvi Gıda San. ve Tic. A.Ş.	51.694.044,49	78.630.449,81	52,11		40.781.562,00	23.845.604,00	Producer Exporter Company	PCS1:100	1.445	80	1.365	208
209	281	4	Haliloğlu Dış Tic. Ltd. Şti.	56.997.381,04	78.491.297,84	37,71				Non-producer Exporter Company	PCS1:100	9	9		209
210	...	9	Did Not Want To Reveal Their Name		78.455.037,24			9.713.550,65		Group Foreign Trade Company	PCS1:100	10	10		210
211	401	17	Arbel Bakliyat Hububat San. Tic. A.Ş.	43.305.364,38	78.355.571,41	80,94				Producer Exporter Company	FCS:100				211
212	213	24	İnci Akü San. ve Tic. A.Ş.	74.715.157,41	78.314.679,62	4,82		153.931.652,92	12.873.176,79	Producer Exporter Company	PCS1:100	550	143	407	212
213	120	6	Progıda Pazarlama A.Ş.	118.117.250,25	78.097.160,59	-33,88		67.235.770,40		Producer Exporter Company	FCS:100	11	11		213
214	...	5	Did Not Participate in the Research		77.670.009,18										214
215	180	21	Beypa Dış Tic. ve Teks. San. A.Ş.	85.666.713,99	77.251.326,64	-9,82				Group Foreign Trade Company	PCS1:100	14	14		215
216	332	36	Beyçelik Gestamp Kalıp ve Oto Yan Sanayi Paz. ve Tic. A.Ş.	50.545.698,90	77.178.576,95	52,69		349.970.229,94	14.111.913,70	Producer Exporter Company	PCS1:50 FCS:50	1.464	332	1.132	216
217	237	14	Sayınlar İhr. İth. ve Tic. A.Ş.	65.028.020,75	76.818.205,75	18,13				Non-producer Exporter Company	PCS1:100	4	4		217
218	571	7	Medmar Mermer Madencilik San. ve Tic. A.Ş.	32.118.330,55	76.301.596,81	137,56		7.076.880,69	55.296.757,34	Producer Exporter Company	PCS1:20 FCS:80	52	50	2	218
219	189	11	Yünsa Yünlü San. ve Tic. A.Ş.	82.767.262,23	76.277.787,70	-7,84		154.816.040,00	17.770.086,00	Producer Exporter Company	PCS1:100	1.752	350	1.402	219
220	197	20	Enpay Endüstriyel Pazarlama ve Yatırım A.Ş.	81.386.300,72	76.078.121,91	-6,52		51.487.561,00	13.050.412,00	Producer Exporter Company	PCS1:100	950	170	780	220
221	...	16	Did Not Participate in the Research		75.398.402,40										221
222	226	30	Makbaş Alüminyum Profil İnşaat San. ve Tic. Ltd. Şti.	70.387.213,08	75.269.935,58	6,94		327.191,72	1.061.412,48	Non-producer Exporter Company	PCS1:100	9	9		222
223	...	19	Did Not Want To Reveal Their Name		75.133.891,34			159.166.748,00	67.024.598,00	Producer Exporter Company	PCS1:100	561	100	461	223
224	184	18	Türk Prysmian Kablo ve Sistemleri A.Ş.	84.824.223,88	75.024.487,50	-11,55		543.176.269,00	11.636.920,00	Producer Exporter Company	PCS1:16.25 FCS:83.75	403	87	316	224
225	225	26	Hayes Lemmerz Jantas Jant Sanayi ve Tic. A.Ş.	70.444.745,55	74.683.010,23	6,02		84.978.471,59	60.804.100,83	Producer Exporter Company	PCS1:40 FCS:60	409	71	338	225
226	279	19	Abb Elektrik San. A.Ş.	57.220.531,44	74.461.702,47	30,13		1.031.282.630,16	108.939.914,91	Producer Exporter Company	PCS1:0.04 FCS:99.96	970	548	422	226
227	265	4	Fnss Dış Ticaret A.Ş.	58.904.433,36	73.943.992,51	25,53			3.135.454,14	Group Foreign Trade Company	PCS1:100	1	1		227
228	478	8	Park Elek. Madenc. San. ve Tic. A.Ş.	37.533.387,07	73.583.113,42	96,05		34.515.105,65	93.713.299,01	Producer Exporter Company	PCS1:100	600	116	484	228
229	232	6	İstor Altın Mücevherat Pazarlama İth. Ve İhr. Ltd. Şti.	66.150.543,83	73.443.095,93	11,02		1.018.572,41	428.569,60	Non-producer Exporter Company	PCS1:100	15	15		229
230	...	6	Did Not Participate in the Research		73.119.272,78										230
231	234	26	Acarsan Makarna Un Gıda İnş. San. ve Tic. A.Ş.	65.741.337,06	73.094.881,86	11,19		214.286.676,79	4.477.580,54	Producer Exporter Company	PCS1:100	60	43	17	231
232	270	33	Amcor Flexibles İstanbul Ambalaj San. ve Tic. A.Ş.	58.389.185,29	72.184.073,18	23,63		40.148.293,04	5.547.401,66	Producer Exporter Company	FCS:100	397	40	357	232
233	288	2	Özgür Tarım Ürün İnş. San. ve Ticaret A.Ş.	56.274.996,73	71.827.146,18	27,64		47.576.286,12	1.230.601,62	Producer Exporter Company	PCS1:100	178	40	138	233
234	388	30	Gamateks Teks. San. ve Tic. A.Ş.	44.831.664,69	71.751.254,47	60,05		60.683.050,00	22.420.000,00	Producer Exporter Company	PCS1:100	1.349	310	1.039	234
235	...	30	Did Not Want To Reveal Their Name		71.629.529,02			801.168.117,94	81.130.493,00	Producer Exporter Company	PCS1:100	340	72	268	235
236	310	18	Mutlu Makarnacılık San. ve Tic. A.Ş.	53.074.352,26	71.400.346,44	34,53		117.774.566,93	4.014.384,05	Producer Exporter Company	PCS1:100	243	5	238	236
237	...	44	Did Not Participate in the Research		71.293.941,18										237
238	...	10	Did Not Participate in the Research		71.044.327,50										238
239	...	22	Akıntek Tekstil Ürün. San. ve Dış Tic. Ltd. Şti.		70.577.576,73			9.775.560,41	5.425.004,02	Producer Exporter Company	PCS1:100	320	40	280	239
240	...	31	Did Not Participate in the Research		70.460.608,29										240
241	218	19	Altınmarka Gıda San. ve Tic. A.Ş.	72.287.862,02	70.438.451,37	-2,56		545.469.352,44		Producer Exporter Company	PCS1:100	325	195	130	241
242	219	27	Ünsa Ambalaj San. ve Tic. A.Ş.	71.914.272,59	70.289.408,60	-2,26		12.403.759,00	3.761.635,00	Producer Exporter Company	FCS:100	533	124	409	242
243	813	22	Abb İhracat Tic. ve Elektrik San. A.Ş.	23.073.832,79	70.179.064,78	204,15		1.971,22	843.084,03	Non-producer Exporter Company	PCS1:100				243
244	239	7	Sunel Ticaret Türk A.Ş.	64.473.714,26	69.952.145,20	8,50		21.976.625,00	139.951,72	Producer Exporter Company	PCS1:100	145	134	11	244
245	212	2	Dost Kardeşler Tekstil San. ve Tic. A.Ş.	75.056.106,59	69.838.464,87	-6,95		33.261.836,00	2.614.989,00	Producer Exporter Company	PCS1:100	262	8	254	245
246	500	24	Bvb Teks. San. ve Tic. Ltd. Şti.	36.152.440,40	69.536.072,15	92,34		60.482,49	74.228,90	Group Foreign Trade Company	PCS1:100	3	3		246
247	144	23	Real İç ve Dış Tic. A.Ş.	99.615.394,65	69.308.483,04	-30,42				Group Foreign Trade Company	PCS1:100	5	5		247
248	...	10	Did Not Want To Reveal Their Name		69.233.862,17			465.088.604,00	33.800.376,00	Producer Exporter Company	PCS1:100	1.627	333	1.294	248
249	661	44	Karçaj Nak. İnş. ve Dış Tic. Ltd. Şti.	28.146.666,12	69.111.628,60	145,54		9.502.616,47	1.509.270,54	Non-producer Exporter Company	PCS1:100	106	101	5	249
250	292	27	S.S.P Otomotiv Sanayi ve Dış Tic. A.Ş.	55.602.783,89	69.102.734,73	24,28			5.291.976,37	Foreign Trade Company with Special (legal) Status	PCS1:100	13	13		250

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251	267	6	Sarbak Metal Ticaret ve Sanayi A.Ş.	58.700.633,43	69.006.796,54	17,56		159.443.000,00		Producer Exporter Company	PCS1:100	210	19		251
252	236	25	Naz Dış Tic. A.Ş.	65.488.376,67	68.842.761,76	5,12			119.452,26	Group Foreign Trade Company	PCS1:100	5	5		252
253	...	7	Did Not Participate in the Research		68.464.922,37										253
254	243	5	Termo Teknik Ticaret ve Sanayi A.Ş.	63.333.119,20	68.349.525,20	7,92		79.338.471,00	10.841.012,00	Producer Exporter Company	FCS:100	475	73	402	254
255	250	3	Kartal Halı Tekstil San. ve Tic. A.Ş.	62.457.573,97	68.262.114,04	9,29		70.152.091,84	6.870.983,39	Group Foreign Trade Company	PCS1:100	180	15	165	255
256	312	9	Dünya Taş İthalat İhracat Madencilik Ticaret Anonim Şirketi	52.440.266,28	68.050.300,31	29,77		21.826,65	12.499.833,68	Non-producer Exporter Company	PCS1:100	56	56		256
257	274	7	İstanbul Altın Rafinerisi A.Ş.	58.071.488,17	67.899.878,39	16,92		1.606.207.485,04	4.019.580,77	Producer Exporter Company	PCS1:100	272	20	252	257
258	346	23	Vatan Kablo Metal Endüstri ve Tic. A.Ş.	49.293.005,07	67.677.131,49	37,30				Producer Exporter Company	PCS1:100				258
259	...	20	Did Not Participate in the Research		67.014.191,43										259
260	330	20	Co-Re-Na Ecza Deposu Dış. Tic. A.Ş.	50.785.752,60	66.925.974,31	31,78		6.961.451,01	7.926.814,90	Non-producer Exporter Company	PCS1:100	26	10	16	260
261	158	46	Volga Dış Tic. ve Danışmanlık A.Ş.	93.344.589,23	66.882.733,17	-28,35				Foreign Trade Company with Special (legal) Status	PCS1:100				261
262	294	77	Karbel Tekstil Dış Ticaret Ltd. Şti.	54.939.970,46	66.695.656,74	21,40		62.715,91	85.023,54	Group Foreign Trade Company	PCS1:100	4	4		262
263	612	8	Kümaş Manyezit Sanayi A.Ş.	30.001.763,73	66.646.096,73	122,14		136.724.523,41	-4.208.171,00	Producer Exporter Company	PCS1:100	388	116	272	263
264	238	40	Aslankaya İnş. ve Tic. Ltd. Şti.	64.870.372,41	66.123.925,21	1,93		4.433.742,74	922.718,00	Non-producer Exporter Company	PCS1:100	71	57	14	264
265	285	33	Erol Dış Tic. Ltd. Şti.	56.438.091,53	65.908.483,45	16,78				Group Foreign Trade Company	PCS1:100	20			265
266	246	26	Falcon Teks. San. ve Tic. A.Ş.	62.916.395,71	65.779.288,59	4,55		22.931,81	1.976.358,83	Group Foreign Trade Company	PCS1:100	2	2		266
267	280	29	Efes Teks. San. ve Dış Tic. Ltd. Şti.	57.187.920,45	65.707.972,13	14,90		56.114,00	1.540.038,00	Group Foreign Trade Company	PCS1:100	27	22	5	267
268	145	21	Dicle Gıda ve Tarım Ürünleri San. ve Tic. Ltd. Şti.	99.160.976,48	65.284.607,09	-34,16		876.736,56	3.537.742,76	Producer Exporter Company	PCS1:100	51	12	39	268
269	...	29	Did Not Want To Reveal Their Name		64.863.534,91			373.863.075,67	39.542.088,64	Producer Exporter Company	PCS1:0.16 FCS:99.84	1.299	218	1.081	269
270	372	32	Yolbulan Baştuğ Metalurji Sanayi A.Ş.	46.298.951,58	64.839.450,20	40,05		1.484.053.308,34		Producer Exporter Company	PCS1:100	633	233	400	270
271	761	21	Süper Film Ambalaj San. ve Tic. A.Ş.	24.398.315,18	64.666.900,86	165,05		250.000.000,00		Producer Exporter Company	PCS1:100	566	153	413	271
272	...	28	Did Not Want To Reveal Their Name		64.612.374,21			68.999,70	47.034,12	Non-producer Exporter Company	PCS1:100				272
273	...	11	Özdoğu İnşaat ve Tic. Ltd. Şti.		64.475.610,17					Producer Exporter Company	PCS1:100	178	14	164	273
274	...	21	Did Not Want To Reveal Their Name		64.434.800,84			1.517.732,63	585.177,68	Foreign Trade Company with Special (legal) Status	PCS1:100				274
275	341	22	Vatan Plastik San. ve Tic. A.Ş	49.778.072,73	64.348.518,90	29,27		208.475.700,00	657.637,00	Producer Exporter Company	PCS1:100	393	82	311	275
276	315	8	Arslantürk Tarım Ürünleri Sanayi İhracat ve İthalat A.Ş.	52.198.826,19	64.254.322,44	23,10		74.413.467,18		Producer Exporter Company	PCS1:100				276
277	387	7	Lila Kağıt San. ve Tic. A.Ş.	44.939.729,50	64.178.170,05	42,81		261.642.216,85	-10.098.898,59	Non-producer Exporter Company	PCS1:100	91	91		277
278	230	7	Altek Döküm Hadde Mamülleri San. ve Tic. A.Ş.	67.240.535,08	64.090.069,55	-4,69		106.550.140,48	5.851.958,60	Producer Exporter Company	PCS1:100	192	42	150	278
279	...	31	Did Not Participate in the Research		63.493.500,13										279
280	349	22	Beşler Makarna Un İrmik Gıda San. ve Tic. A.Ş.	49.041.293,92	63.202.324,85	28,88		163.960.497,64		Producer Exporter Company	PCS1:100	253	253		280
281	...	24	Did Not Participate in the Research		62.872.813,21										281
282	248	34	Cemtaş Çelik Makina San. ve Tic. A.Ş.	62.687.743,46	62.476.717,96	-0,34		95.475.933,00	17.152.919,00	Producer Exporter Company	PCS1:100	355	105	250	282
283	...	3	Did Not Want To Reveal Their Name		62.040.065,23			6.837.858,48	6.022.800,00	Non-producer Exporter Company	PCS1:100	30	12	18	283
284	224	6	Roketsan Roket San. ve Tic. A.Ş.	70.461.160,51	61.611.326,36	-12,56		425.624.190,00	70.893.575,00	Producer Exporter Company	PCS1:84.83 PCS:15.17	1.654	995	659	284
285	242	3	Osman Akça Tarım Ürün. İth. İhr. San. ve Tic. A.Ş.	63.458.019,58	61.575.517,03	-2,97		5.349.953,03		Producer Exporter Company	PCS1:100	37	37		285
286	516	43	Erkunt Sanayi A.Ş.	34.776.226,05	61.279.808,70	76,21		43.742.553,82	9.147.716,67	Producer Exporter Company	PCS1:100	1.133	213	920	286
287	282	9	Gürsoy Tarımsal Ürünler Gıda Sanayi ve Ticaret A.Ş.	56.966.016,06	61.158.917,59	7,36		46.062.900,00	267.994,00	Producer Exporter Company	PCS1:100	330	28	302	287
288	298	32	Grammer Koltuk Sist. San. ve Tic. A.Ş.	54.678.752,77	61.053.311,02	11,66		26.371.619,68	11.037.762,14	Producer Exporter Company	PCS1:0.6 FCS:99.4	466	89	377	288
289	286	35	Çelikord A.Ş.	56.336.045,35	60.981.198,88	8,25		71.914.067,00	16.707.022,72	Producer Exporter Company	FCS:100	396	47	349	289
290	...	31	Uob Moda Tekstil Dış Tic. Ltd. Şti.		60.791.673,18				195.949,17	Group Foreign Trade Company	PCS1:100	21	21		290
291	301	12	Re-Ma Metal Tekstil İns. Gıda San. Tic. Ltd. Şti.	54.520.628,27	60.639.916,18	11,22			1.245.210,40	Group Foreign Trade Company	PCS1:100	24	24		291
292	466	34	Yarış Kabin San. ve Tic. A.Ş.	38.887.146,80	60.345.725,95	55,18		162.835.035,98	19.910.464,19	Producer Exporter Company	PCS1:100	950	110	840	292
293	272	86	Gemi Kaya İnş. Taah. ve Dış Tic. Ltd. Sti.	58.217.116,36	60.078.432,68	3,20		30.085.408,87	3.220.915,13	Non-producer Exporter Company	PCS1:100	73	30	43	293
294	289	38	Çimtaş Çelik İmalat Mon. ve Tes. A.Ş.	56.052.401,98	59.663.876,66	6,44		138.495.554,89	90.669.042,59	Producer Exporter Company	PCS1:100	724	186	538	294
295	...	85	Did Not Participate in the Research		59.523.350,82										295
296	602	8	Mioro Hediyeelik Eşya San. ve Tic. A.Ş.	30.759.444,57	59.345.790,44	92,94		10.814.664,00		Producer Exporter Company	PCS1:100	262	49	213	296
297	293	24	Özmaya Sanayi A.Ş.	55.363.881,90	59.045.382,46	6,65				Producer Exporter Company	FCS:100	312	98	214	297
298	161	37	Çağ Çelik Demir ve Çelik Endüstri A.Ş.	92.085.670,06	58.860.289,39	-36,08		62.574.487,00	-9.205.657,60	Producer Exporter Company	PCS1:100	321	29	292	298
299	384	23	Sunar Paz. ve Dış Tic. Ltd. Şti.	45.227.206,25	58.830.510,59	30,08		25.131,79	2.866.324,75	Group Foreign Trade Company	PCS1:100	95	5	90	299
300	304	4	Kaplanlar Tekstil Dış Tic. ve San. Ltd. Şti.	54.257.333,23	58.316.846,86	7,48			801.336,00	Non-producer Exporter Company	PCS1:100	9	9		300

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2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)	2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	Company Type	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
301	468	32	Milteks Spor Giyim Tekstil San. ve Tic. A.Ş.	38.573.259,75	58.073.181,96	50,55	414.044,46	13.090.208,76	Group Foreign Trade Company	PCS1:100	8			301
302	327	46	Sampa Otomotiv Sanayi ve Ticaret A.Ş.	51.102.450,67	58.011.156,92	13,52	31.695.395,96	17.810.544,81	Producer Exporter Company	PCS1:100	762	215	547	302
303	320	25	Viko Elektrik ve Elektronik End. San. ve Tic. A.Ş.	51.744.906,90	57.953.622,09	12,00	92.264.653,36	55.502.900,00	Producer Exporter Company	PCS1:10 FCS:90				303
304	266	13	Alfa Mermer Sanayi ve Dış Ticaret Ltd. Şti.	58.868.048,21	57.871.848,21	-1,69	196.407,32	16.216.809,57	Non-producer Exporter Company	PCS1:100	30	25	5	304
305	356	50	Özdemir Boru Profil Sanayi ve Ticaret Ltd. Şti.	48.097.738,02	57.656.077,77	19,87			Producer Exporter Company	PCS1:100	198	20	178	305
306	472	3	Med Marine Kılıv. ve Röm. Hiz. İnş. San. ve Tic. A.Ş.	38.092.859,55	57.594.510,39	51,20	89.399.448,24	4.110.164,68	Producer Exporter Company	PCS1:100	257	257		306
307	257	8	Kale Kilit ve Kalıp San. A.Ş.	60.811.439,69	57.026.531,48	-6,22	286.052.018,78	23.466.767,01	Producer Exporter Company	PCS1:100	1.329	164	1.165	307
308	273	26	Küçükçalık Teks. San. ve Tic. A.Ş.	58.168.689,36	56.658.153,58	-2,60	113.839.778,00	14.577.619,00	Producer Exporter Company	PCS1:100	1.172	225	947	308
309	...	12	Did Not Want To Reveal Their Name		56.596.254,08		1.563.732,63	4.034.902,17	Non-producer Exporter Company	PCS1:100	16	16		309
310	...	24	Did Not Want To Reveal Their Name		56.454.298,56		287.037.801,84	-30.662.749,95	Producer Exporter Company	PCS1:75 FCS:25	433	126	307	310
311	182	52	Tekfen İnş. ve Tesisat A.Ş.	84.956.378,96	56.378.806,85	-33,64	180.097.295,62	55.341.502,46	Producer Exporter Company	PCS1:100	4.632	1.691	2.941	311
312	...	12	Did Not Participate in the Research		56.255.945,60									312
313	300	14	Kaltun Madencilik Sanayi Nakliye ve Akaryakıt Ticaret Anonim Şirketi	54.546.249,04	56.141.799,28	2,93	28.267.728,82	-10.210.602,42	Producer Exporter Company	PCS1:100	685	80	605	313
314	175	10	Poyraz Poyraz Fındık Entegre San. ve Tic. A.Ş.	87.160.580,02	56.140.692,00	-35,59	38.077.407,46	550.814,88	Producer Exporter Company	PCS1:100	20	20		314
315	357	35	Adopen Plastik ve İnş. San. A.Ş.	47.872.225,68	56.102.229,24	17,19	188.670.019,78	5.241.688,60	Producer Exporter Company	PCS1:100	817	134	683	315
316	256	35	Yiğit Akü Malzemeleri Nak.Tur. İnş. San. ve Tic. A.Ş.	61.505.620,91	56.087.625,47	-8,81	90.041.826,73	6.003.316,31	Producer Exporter Company	PCS1:100	449	126	323	316
317	374	33	Aster Global Paz. ve Dış Tic. A.Ş.	46.202.640,91	56.069.433,88	21,36			Group Foreign Trade Company	PCS1:100	16	16		317
318	284	6	Türk Demir Döküm Fabrikaları A.Ş.	56.539.630,62	55.754.776,59	-1,39	433.341.042,00		Producer Exporter Company	PCS1:3.81 FCS:96.19	943	468	475	318
319	147	11	Yavuz Gıda Sanayi ve Ticaret Ltd. Şti.	98.752.264,00	55.709.970,89	-43,59	24.076.309,65	954.179,82	Producer Exporter Company	PCS1:100	186	32	154	319
320	483	7	Klimasan Klima San. ve Tic. A.Ş.	37.281.842,79	55.354.285,04	48,48	122.205.739,00	15.580.980,00	Producer Exporter Company	PCS1:39 FCS:61	1.008	160	848	320
321	...	39	Did Not Participate in the Research		55.209.092,99									321
322	...	58	Did Not Participate in the Research		55.086.924,19									322
323	...	34	Fore Uluslararası Paz. ve Tic. A.Ş.		54.798.304,12		9.160.675,93	120.227,48	Group Foreign Trade Company	PCS1:100	7	7		323
324	262	27	Aksa Jenerator Sanayi A.Ş.	59.809.462,13	54.769.851,37	-8,43	252.671.615,40		Producer Exporter Company	PCS1:100	280			324
325	...	9	Did Not Want To Reveal Their Name		54.696.663,47		43.196.236,82	203.765,28	Non-producer Exporter Company	PCS1:100	36	36		325
326	...	24	Did Not Want To Reveal Their Name		54.558.080,45				Group Foreign Trade Company	PCS1:100				326
327	...	5	Did Not Want To Reveal Their Name		54.532.296,44		331.800.000,00		Non-producer Exporter Company	PCS1:51 FCS:49	1.606	595	1.011	327
328	307	35	Hamaratlı Teks. Konf. San. ve Tic. A.Ş.	53.441.639,02	54.335.442,05	1,67	1.401.854,04	7.050.501,17	Producer Exporter Company	PCS1:100	427	86	341	328
329	...	37	Did Not Want To Reveal Their Name		54.181.830,89		239.727.775,36	21.998.320,02	Non-producer Exporter Company	FCS:100	83	39	44	329
330	354	43	Koton Mağazacılık Teks. San. ve Tic. A.Ş.	48.250.241,58	54.070.178,56	12,06	1.001.321.627,00	92.363.409,00	Producer Exporter Company	PCS1:50 FCS:50	3.925	1.292	2.633	330
331	...	25	Did Not Want To Reveal Their Name		53.981.891,78		16.858.723,42		Producer Exporter Company	FCS:100	218	27	191	331
332	347	42	Aydınlı Hazır Giyim San. ve Tic. A.Ş.	49.149.233,26	53.584.017,82	9,02	513.125.074,99	24.067.260,87	Producer Exporter Company	PCS1:96 FCS:4	3.241	860	2.381	332
333	...	54	Did Not Want To Reveal Their Name		53.507.723,19		185.582.017,00	1.472.956,00	Producer Exporter Company	PCS1:50 FCS:50	535	58	477	333
334	350	36	Eda Dış Tic. ve Teks. Paz. A.Ş.	48.937.530,28	53.466.710,78	9,26		443.835,33	Group Foreign Trade Company	PCS1:100	1.164	179	985	334
335	360	27	Roma Plastik Sanayi ve Ticaret A.Ş.	47.785.834,53	53.426.335,04	11,80	91.358.521,03		Producer Exporter Company	PCS:99 FCS:1	56	56		335
336	295	4	S.S.Tariş Üzüm Tarım Sat. Koop. Birliği Kısa Adı Tariş Üzüm	54.866.414,28	53.384.919,94	-2,70	21.808.673,89		Producer Exporter Company	PCS1:100	95	65	30	336
337	...	28	Did Not Want To Reveal Their Name		53.310.586,44				Producer Exporter Company	PCS1:0.15 FCS:99.85	1.081	548	533	337
338	569	28	Termikel Dış Ticaret A.Ş.	32.284.126,19	53.237.337,28	64,90	8.444,29	352.506,79	Producer Exporter Company	PCS1:100				338
339	326	37	Venüs Giyim San. ve Tic. A.Ş.	51.274.183,16	53.151.863,49	3,66	15.440.781,33	-1.887.645,00	Producer Exporter Company	PCS1:100	1.024	230	794	339
340	311	29	Birleşik Dış Ticaret A.Ş.	53.030.329,49	53.142.182,17	0,21	13.106.311,02	132.313,11	Group Foreign Trade Company	PCS1:100	21	21		340
341	345	8	Elkon Beton Mak. San. ve Tic. A.Ş.	49.459.119,52	53.057.953,28	7,28	1.392.082,15	5.823.459,22	Group Foreign Trade Company	PCS1:100	67	31	36	341
342	...	4	Did Not Participate in the Research		52.999.239,90									342
343	241	26	Sandoz İlaç San. ve Tic. A.Ş.	63.749.985,03	52.790.428,06	-17,19	216.459.883,63		Producer Exporter Company	FCS:100	371	119	252	343
344	...	5	Did Not Participate in the Research		52.696.121,06									344
345	367	3	Adesa Mağ.Teks. ve Deri San. Tic. A.Ş.	46.682.139,44	52.630.161,32	12,74	13.031.869,90	461.872,59	Group Foreign Trade Company	PCS1:100	35	35		345
346	...	20	Ciner İç ve Dış Tic.A.Ş.		52.204.544,90		145.121,45	306.816,45	Group Foreign Trade Company	PCS1:100				346
347	497	15	Çinkom Çinko Kurşun Metal ve Madencilik San. Tic. A.Ş.	36.320.686,62	51.896.122,81	42,88			Producer Exporter Company	PCS1:100	177	25	152	347
348	268	29	Kabtek Kablo İnş. San. ve Tic. Ltd. Şti.	58.557.298,81	51.860.540,01	-11,44		195.566,22	Group Foreign Trade Company	PCS1:100	7	7		348
349	...	30	Did Not Want To Reveal Their Name		51.815.758,44				Group Foreign Trade Company	PCS1:100	16	16		349
350	446	8	Alp Havacılık San. Tic. A.Ş.	40.227.586,93	51.371.499,85	27,70	8.410.742,00	1.030.313,00	Producer Exporter Company	PCS1:50 FCS:50	476	159	317	350

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351	486	38	Alpin Teks. San. ve Dış Tic. Ltd. Şti.	37.073.129,00	51.202.402,39	38,11			781.570,82	Foreign Trade Company with Special (legal) Status	PCS1:100	8	8		351
352	418	41	Deniz Tekstil San. ve Tic. A.Ş.	42.009.628,43	51.046.038,00	21,51		57.109,00		Producer Exporter Company	PCS1:100	900	200	700	352
353	669	41	Tosçelik Profil ve Sac End. A.Ş.	27.912.537,07	51.012.793,19	82,76		2.108.068.783,17		Producer Exporter Company	PCS1:100	2.196	454	1.742	353
354	...	42	Did Not Participate in the Research		51.007.593,89										354
355	403	18	Gülsan Sentetik Dokuma San. ve Tic. A.Ş.	43.130.144,28	50.986.593,56	18,22		796.628.955,24	89.289.660,46	Producer Exporter Company	PCS1:100	2.173	190	1.983	355
356	...	29	Did Not Want To Reveal Their Name		50.913.394,06					Producer Exporter Company	FCS:100	496	371	125	356
357	760	31	Nadir Teks. Deri ve Yağ San. Tic. Ltd. Şti.	24.430.707,92	50.848.981,08	108,14		143.436.830,82	2.056.185,48	Producer Exporter Company	PCS1:100	167	30	137	357
358	449	13	Mega Metal San. ve Tic. Ltd. Şti.	40.168.360,62	50.831.483,94	26,55		123.942.513,51	-395.754,90	Producer Exporter Company	PCS1:100	130	16	114	358
359	487	5	Özkaplan Karpet İç ve Dış Tic. Ltd. Şti.	37.049.123,62	50.826.415,16	37,19				Group Foreign Trade Company	PCS1:100	2	2		359
360	317	34	Efor İç ve Dış Ticaret Ltd. Şti.	52.066.532,16	50.678.528,03	-2,67		2.209.610,38	327.771,04	Non-producer Exporter Company	PCS1:100	29	4	25	360
361	342	19	Aydın Teks. Tic. ve Paz. A.Ş.	49.714.936,43	50.596.965,87	1,77		50.132.647,85	5.009.515,67	Group Foreign Trade Company	PCS1:100	44	4	40	361
362	188	39	İpek Teks. Paz. San. ve Dış Tic. A.Ş.	83.058.230,25	50.459.195,13	-39,25		2.524.445,94	2.308.669,90	Non-producer Exporter Company	PCS1:100	9	9		362
363	...	40	Did Not Want To Reveal Their Name		50.374.728,84			1.600.183,76	4.319.842,00	Producer Exporter Company	PCS1:100	276			363
364	126	43	Ekinciler Demir Çelik San. A.Ş.	111.457.493,87	50.216.257,35	-54,95		284.500.303,56	20.711.159,23	Producer Exporter Company	PCS1:100	820	250	570	364
365	...	6	Did Not Participate in the Research		49.941.189,29										365
366	...	31	Standard Profil Ege Otomotiv San. ve Tic. A.Ş.		49.937.160,11			84.149.946,06		Producer Exporter Company	FCS:100	1.693	145	1.548	366
367	154	45	Vilmeks İç ve Dış Tic. ve Metal San. A.Ş.	95.890.437,02	49.799.476,33	-48,07		56.364.985,51		Foreign Trade Company with Special (legal) Status	PCS1:100	30	30		367
368	...	47	Did Not Want To Reveal Their Name		49.666.568,80			11.907.113,17	6.375.316,66	Producer Exporter Company	PCS1:100	460	100	360	368
369	...	5	Did Not Participate in the Research		49.646.864,00										369
370	642	49	Summa Turizm Yatırımcılık A.Ş.	28.951.685,06	49.609.825,93	71,35			9.049.627,01	Non-producer Exporter Company	PCS1:100				370
371	291	13	Sabırlar Fındık İhr. Ltd. Şti.	55.806.431,00	49.516.984,62	-11,27		1.389.711,94	2.672.129,31	Producer Exporter Company	PCS1:100	15	10	5	371
372	431	48	Norm Cıvata San. ve Tic. A.Ş.	40.961.443,73	49.272.920,65	20,29		190.911.843,18	49.558.993,42	Producer Exporter Company	PCS1:100	532	144	388	372
373	484	24	Gürteks Pazarlama A.Ş.	37.214.716,45	49.259.925,03	32,37			6.016.905,16	Non-producer Exporter Company	PCS1:100	29	29		373
374	318	61	Ayaz Dış Ticaret Ltd. Şti.	52.027.424,71	49.226.048,85	-5,38				Foreign Trade Company with Special (legal) Status	FCS:100				374
375	378	32	Şimşek Bisküvi ve Gıda San. A.Ş.	45.894.358,18	49.181.556,81	7,16		174.646.915,66	10.919.098,28	Producer Exporter Company	PCS1:100	1.700	144	1.556	375
376	766	10	Karakaş Atlantis Kıymetli Madenler Kuyumculuk Telekominakasyon San. ve Tic A.Ş.	24.261.454,57	49.016.385,31	102,03		760.683.975,00	9.023.541,00	Producer Exporter Company	PCS1:100	151			376
377	364	39	Mutlu Akü ve Malzemeleri Sanayi A.Ş.	46.921.556,80	48.995.440,15	4,42		314.454.903,00	48.332.057,00	Producer Exporter Company	FCS:100	783	147	636	377
378	...	34	Did Not Want To Reveal Their Name		48.749.814,09			383.350.894,00		Producer Exporter Company	PCS1:100	515	420	95	378
379	455	46	Yolbulan Metal San. Tic. A.Ş.	39.848.984,44	48.676.773,84	22,15		103.586.618,00	0,00	Producer Exporter Company	PCS1:100	402	35	367	379
380	324	34	Ges Tekstil Dış Tic. ve San. A.Ş.	51.401.118,25	48.675.283,46	-5,30			938.060,44	Non-producer Exporter Company	PCS1:100	18	18		380
381	460	44	Öz Tekstil San. ve Tic. Ltd. Şti.	39.328.999,36	48.591.767,69	23,55		5.639.651,05	307.697,15	Producer Exporter Company	PCS1:100	385	50	335	381
382	185	51	Tiryaki Agro Gıda San. ve Tic. A.Ş.	84.308.020,05	48.587.418,11	-42,37		1.293.465.414,20	17.677.971,17	Producer Exporter Company	PCS1:72 FCS:28	851	284	567	382
383	353	15	Özer Metal Sanayi A.Ş.	48.315.737,66	48.483.118,77	0,35		159.341.549,48	22.009.256,20	Producer Exporter Company	PCS1:100	121	21	100	383
384	390	53	Kumtel Dayanıklı Tüketim Mall. Plastik San. Tic. A.Ş.	44.499.955,42	48.462.102,39	8,90		111.149.419,58	18.458.202,74	Producer Exporter Company	PCS1:97 FCS:3	543	74	469	384
385	172	30	Mass Kablo Yatırım ve Tic. A.Ş.	88.010.936,86	48.323.320,73	-45,09		118.644,00	-12.579.156,00	Non-producer Exporter Company	PCS1:0.0037 FCS:99.9963	31	31		385
386	436	10	Bossan Teks. İth. İhr. San. ve Tic. Ltd. Şti.	40.653.557,15	48.303.451,92	18,82		1.544.775,89	1.116.614,41	Group Foreign Trade Company	PCS1:100	30	6	24	386
387	549	88	İlk İnşaat Taahhüt San. ve Tic. A.Ş.	33.348.051,67	48.291.309,94	44,81		1.118.452,99	8.165.387,54	Foreign Trade Company with Special (legal) Status	PCS1:100	61	55	6	387
388	412	38	Beltan Vibracoustic Titreşim Elemanl. San. ve Tic. A.Ş.	42.450.170,63	48.079.297,21	13,26		11.873.915,85	16.068.513,45	Producer Exporter Company	FCS:100	345	55	290	388
389	...	44	Family Petrol Ürün. ve Tarım Ürün. İç ve Dış Tic. Ltd. Şti.		48.048.076,28			230.582,26	1.019.479,66	Non-producer Exporter Company	PCS1:100	15	8	7	389
390	...	6	Did Not Participate in the Research		47.998.847,57										390
391	383	41	Jantsa Jant Sanayi ve Tic. A.Ş.	45.287.211,95	47.900.700,26	5,77		54.161.711,98	23.428.402,51	Producer Exporter Company	PCS1:100	605	120	485	391
392	...	36	Did Not Want To Reveal Their Name		47.695.503,66			23.874.960,53	4.201.169,73	Producer Exporter Company	PCS1:100	486	53	433	392
393	457	37	Qlube Petrokimya San. ve Tic. Ltd. Şti.	39.720.728,19	47.667.235,01	20,01			312.157,18	Group Foreign Trade Company	FCS:100	27	9	18	393
394	67	40	Honda Türkiye A.Ş.	178.949.046,41	47.479.637,91	-73,47		742.367.055,75		Producer Exporter Company	FCS:100	777	237	540	394
395	521	47	Tata Steel İstanbul Metal San. ve Tic. A.Ş.	34.612.744,56	47.412.606,80	36,98		58.863.027,80		Producer Exporter Company	FCS:100	88	29	59	395
396	475	47	3 M Sanayi ve Tic. A.Ş.	37.810.611,04	47.357.057,68	25,25		371.107.001,36	34.235.729,93	Producer Exporter Company	FCS:100	556	292	264	396
397	228	45	Etik Dış Tic. ve Paz. A.Ş.	67.976.648,26	47.255.737,75	-30,48				Foreign Trade Company with Special (legal) Status	PCS1:100	1		1	397
398	...	45	Did Not Want To Reveal Their Name		47.095.236,57				750.443,74	Non-producer Exporter Company	PCS1:100	4	4		398
399	361	62	Küçükler Teks. Dış Tic. A.Ş.	47.763.135,03	47.070.142,00	-1,45		272.684,00	125.821,00	Group Foreign Trade Company	PCS1:100	3	3		399
400	...	73	Did Not Participate in the Research		47.061.493,43										400

TOP 500 EXPORTING COMPANIES OF TURKEY IN 2013 *

2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)	2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	Company Type	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
401	...	17	Aygun Alüminyum San. ve Tic. A.Ş.		46.976.119,19		3.447.443,12	6.914.050,57	Producer Exporter Company	PCS1:100	575	200	375	401
402	...	14	Did Not Participate in the Research		46.910.729,17									402
403	305	15	Matesa Tekst. San. ve Tic. A.Ş.	54.156.376,95	46.890.458,49	-13,42	223.727.259,57	40.835.589,01	Producer Exporter Company	PCS1:100	1.454	258	1.196	403
404	889	36	Kadooğlu İç ve Dış Tic. A.Ş.	21.361.423,22	46.886.317,94	119,49		494.158,16	Non-producer Exporter Company	PCS1:100	26	26		404
405	325	4	Tek Asya Tarım Ürünleri Tic. Ltd. Şti.	51.364.355,22	46.884.491,24	-8,72	815.595,04	1.753.099,06	Non-producer Exporter Company	PCS1:100	105	35	70	405
406	395	20	Flokser Tekst. San. ve Tic. A.Ş.	44.145.683,50	46.806.720,39	6,03	237.779.077,87		Producer Exporter Company	PCS1:100	661	201	460	406
407	560	33	Nur Gıda Petr. Ürn. Ulus. Nak. Mad Tekst. San. ve Dış Tic. Ltd. Şti.	32.786.141,27	46.777.596,61	42,67	1.350.883,16	1.336.819,12	Non-producer Exporter Company	PCS1:60 FCS:40	27	7	20	407
408	441	37	Bifa Bisküvi ve Gıda San. A.Ş.	40.585.058,24	46.629.160,84	14,89	299.545.198,00	34.879.498,00	Producer Exporter Company	PCS1:100	2.718	160	2.558	408
409	542	49	Global Sourcing Dış Tic. Ltd. Şti.	33.666.698,48	46.520.802,53	38,18	360.139,00	131.520,00	Group Foreign Trade Company	PCS1:100				409
410	450	38	Bilim İlaç Sanayii ve Tic. A.Ş.	40.095.598,60	46.493.435,50	15,96	936.869.657,28	37.366.237,37	Producer Exporter Company	PCS1:100	1.774	1.450	324	410
411	335	8	Agt Ahşap Sanayi ve Ticaret A.Ş.	50.025.864,89	46.485.355,90	-7,08	3.832.470,02	2.229.265,70	Non-producer Exporter Company	PCS1:100	2	2		411
412	...	5	Did Not Want To Reveal Their Name		46.470.711,61		41.934.361,35	-752.242,49	Non-producer Exporter Company	PCS1:100	60	16	44	412
413	489	5	Afyon Yumurta İth. İhr. ve Tic. A.Ş.	36.940.158,50	46.204.525,50	25,08	70.657.313,21		Producer Exporter Company	PCS1:100	119	9	110	413
414	400	46	Baykan Dış Tic. Ltd. Şti.	43.389.049,71	46.180.328,63	6,43		49.337,51	Group Foreign Trade Company	PCS1:100	40	40		414
415	473	11	Silverline Ev Gereçleri Satış ve Pazarlama .A.Ş.	38.043.720,51	46.151.259,52	21,31	92.300.280,32	4.640.484,89	Group Foreign Trade Company	PCS1:100	99	76	23	415
416	430	67	Parsan Makina Parçaları San. A.Ş.	41.041.929,80	45.779.734,95	11,54	12.110.206,73	4.794.335,19	Producer Exporter Company	PCS1:100	530	125	405	416
417	...	68	Bia Dış Ticaret A.Ş.		45.694.029,42		5.584.063,33	150.591,74	Group Foreign Trade Company	PCS1:100	4			417
418	471	42	Ferro Döküm Sanayi ve Dış Ticaret A.Ş.	38.139.513,69	45.644.285,28	19,68	95.543.421,00		Producer Exporter Company	PCS1:100	486	150	336	418
419	308	10	Franke Mutfak ve Banyo Sisteml. San. ve Tic. A.Ş.	53.426.808,82	45.621.414,16	-14,61	161.076.233,41	6.318.060,14	Producer Exporter Company	FCS:100	504	101	403	419
420	404	9	Coşkunöz Radyatör ve Isı Sanayi Ticaret A.Ş.	43.055.535,13	45.421.875,12	5,50	47.729.711,21	26.950.139,05	Producer Exporter Company	PCS1:100	240	39	201	420
421	537	39	Sapro Temizlik Ürünl. San. ve Tic. A.Ş.	33.844.934,66	45.343.288,35	33,97			Producer Exporter Company	PCS1:100	289	49	240	421
422	...	48	Did Not Want To Reveal Their Name		45.225.386,81			2.696.791,01	Producer Exporter Company	PCS1:100	60	5	55	422
423	...	14	Did Not Want To Reveal Their Name		45.127.431,72		9.213.106,14	913.447,04	Producer Exporter Company	PCS1:100	400	100	300	423
424	678	54	İbişler Tekst. San. ve Dış Tic. A.Ş.	27.713.688,47	45.118.007,10	62,80	3.581.315,29	9.989.959,23	Producer Exporter Company	PCS1:100	330	55	275	424
425	448	7	Nuh Çimento Sanayii A.Ş.	40.184.185,06	45.085.746,21	12,20	455.186.068,00	131.731.579,00	Producer Exporter Company	PCS1:100	505	154	351	425
426	329	44	Anadolu Isuzu Otom. San. ve Tic. A.Ş.	50.843.495,04	45.023.496,40	-11,45	541.199.305,00	205.718.102,00	Producer Exporter Company	PCS1:70.26 FCS:29.74	643	424	219	426
427	...	9	Did Not Want To Reveal Their Name		44.957.575,99		202.674.756,00		Producer Exporter Company	FCS:100	304	100	204	427
428	396	49	Emre Metal Dış Tic. Ltd. Şti.	44.022.132,86	44.921.850,85	2,04			Non-producer Exporter Company	PCS1:100	17	4	13	428
429	331	5	Orka Tarım Ürünleri Sanayi ve Tic. Ltd. Şti.	50.729.029,71	44.894.156,61	-11,50	35.880.584,18	548.631,46	Producer Exporter Company	PCS1:100	213	28	185	429
430	...	52	Did Not Want To Reveal Their Name		44.487.083,73				Non-producer Exporter Company	FCS:100				430
431	373	16	Akdaş Döküm San.ve Tic. A.Ş.	46.240.383,79	44.450.245,87	-3,87	22.300.894,78	16.817.960,86	Producer Exporter Company	PCS1:100	547	74	473	431
432	407	19	Ceha Büro Mobilyaları A.Ş.	42.692.096,35	44.437.920,40	4,09	2.164.202,80	1.159.806,30	Producer Exporter Company	PCS1:100	821	56	765	432
433	543	32	Surtel Ambalaj Dağıt. San. ve Tic. A.Ş.	33.568.725,93	44.303.456,77	31,98			Group Foreign Trade Company	PCS1:100				433
434	366	40	Erkul Kozmetik San. ve Tic. A.Ş.	46.790.557,27	44.253.924,60	-5,42	23.390.233,00	39.035.593,00	Producer Exporter Company	PCS1:100	460	60	400	434
435	664	6	Akyem Adana Yem Yağ Biodizel Tar. ve San. Tic. A.Ş.	28.092.144,71	43.886.157,09	56,22	193.330.041,00	2.013.329,00	Producer Exporter Company	PCS1:100	1.300	570	730	435
436	...	51	Did Not Want To Reveal Their Name		43.706.111,67			372.823,86	Group Foreign Trade Company	PCS1:100				436
437	...	50	Did Not Want To Reveal Their Name		43.656.245,95				Non-producer Exporter Company	PCS1:100	4	4		437
438	247	48	Katmerciler Araçüstü Ekipman San. ve Tic. A.Ş.	62.703.443,41	43.620.150,42	-30,43	57.027.338,85	-9.492.602,47	Producer Exporter Company	PCS1:100	260	60	200	438
439	...	10	Did Not Participate in the Research		43.414.419,57									439
440	398	7	Safyün Halı Tekstil Sanayi ve Ticaret A.Ş.	43.546.883,88	43.382.106,50	-0,38	44.933.077,00	14.455.281,00	Producer Exporter Company	PCS1:100	683	78	605	440
441	513	9	Bade Dış Tic. A.Ş.	34.893.265,92	43.299.769,50	24,09			Group Foreign Trade Company	PCS1:98 FCS:2	3	3		441
442	...	45	Did Not Participate in the Research		43.059.192,83									442
443	...	9	Baykal Makina Sanayi ve Ticaret A.Ş.		43.042.030,35		36.505.972,00	703.316,00	Producer Exporter Company	PCS1:100	536	107	429	443
444	503	64	Gizem Frit Pazarlama ve Dış Tic. A.Ş.	35.902.883,11	42.936.575,81	19,59			Group Foreign Trade Company	PCS1:100				444
445	442	9	K.F.C.Gıda Tekstil Sanayi İthalat İhracat Yatırım A.Ş.	40.576.818,05	42.932.277,31	5,80	7.581.414,01	3.880.482,30	Producer Exporter Company	PCS1:100	693	82	611	445
446	628	72	Samsun Makina Sanayi A.Ş.	29.446.389,57	42.840.069,81	45,48	175.754.483,00	74.383.904,00	Producer Exporter Company	PCS1:100	604	78	526	446
447	...	35	Mersin Un San. ve Tic. Ltd. Şti.		42.768.981,32				Producer Exporter Company	PCS1:100	48	15	33	447
448	...	41	Did Not Participate in the Research		42.740.511,87									448
449	419	18	P.M.S. Metal Profil Alüminyum San. ve Tic. A.Ş.	41.911.611,68	42.616.913,48	1,68	66.267.758,67		Producer Exporter Company	PCS1:100	330	73	257	449
450	313	16	Gözek Tekst. İth.İhr. San. Tic. A.Ş.	52.383.315,53	42.554.564,10	-18,76			Group Foreign Trade Company	PCS1:100	48	31	17	450

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451	673	25	Polin Dış Tic. Ltd. Şti.	27.790.580,42	42.507.824,76	52,96				Group Foreign Trade Company	PCS1:100	18	18		451
452	573	53	Reha Tekstil Dış Tic. ve San. A.Ş.	31.991.685,20	42.426.838,20	32,62		1.265.838,39	300.000,00	Producer Exporter Company	PCS1:100	650	100	550	452
453	...	91	Danış Giyim Tic. ve San. Ltd. Şti.		42.397.519,38			150,99	95.610,85	Non-producer Exporter Company	PCS1:100	45	22	23	453
454	636	17	İlbeyli Koll. Şti.	29.035.262,76	42.301.893,68	45,69		40.123,98	-699.379,35	Foreign Trade Company with Special (legal) Status	PCS1:100	7	5	2	454
455	...	33	Cmk Kablo Elektrik Sanayi İç ve Dış Ticaret Ltd. Şti.		42.189.122,54			14.550.927,49	899.951,39	Producer Exporter Company	PCS1:100	66	20	46	455
456	562	73	Mecaplast Otomotiv Ürünleri Sanayi ve Ticaret A.Ş.	32.565.026,70	42.153.711,73	29,44		152.916.908,00	5.368.938,00	Producer Exporter Company	FCS:100	478	128	350	456
457	558	36	Ego Elekt. Aletler San. A.Ş.	32.855.499,72	42.012.825,37	27,87		26.412.887,55	-4.177.981,87	Producer Exporter Company	FCS:100	650	101	549	457
458	...	40	Nitto Bento Bantçılık San. ve Tic. A.Ş.		41.926.558,18					Producer Exporter Company	FCS:100	331	64	267	458
459	333	6	Tuğrul Tarım ve Petrol Ür. Tic. ve San. A.Ş.	50.299.843,39	41.840.988,70	-16,82		27.903.304,71	-1.212.309,75	Producer Exporter Company	PCS1:100	153	20	133	459
460	...	6	Did Not Participate in the Research		41.800.000,00										460
461	469	55	Aps Giyim San. ve Tic. A.Ş.	38.310.503,04	41.666.041,42	8,76		101.931.202,24	2.986.130,34	Producer Exporter Company	PCS1:100	730	43	687	461
462	590	57	Oğuzhan Tekstil Turizm İnşaat San. ve Tic. A.Ş.	31.090.261,18	41.518.346,27	33,54				Group Foreign Trade Company	PCS1:100	1	1		462
463	...	7	Did Not Want To Reveal Their Name		41.509.769,82			790.383.013,33	10.324.034,46	Producer Exporter Company	PCS1:95 FCS:5	2.648	251	2.397	463
464	...	43	Did Not Participate in the Research		41.441.482,61										464
465	...	90	Did Not Participate in the Research		41.441.000,26										465
466	627	42	Sandoz Grub Sağ. Ür. İlaç. San. ve Tic. A.Ş.	29.454.020,88	41.376.044,09	40,48		13.520.777,32	2.759.623,08	Producer Exporter Company	FCS:100	255	82	173	466
467	263	51	Ağır Haddecilik A.Ş.	59.378.519,01	41.270.523,84	-30,50		246.384.577,08		Producer Exporter Company	PCS1:100	182	69	113	467
468	...	40	Did Not Want To Reveal Their Name		41.266.590,73			86.435.464,77	1.821.455,26	Producer Exporter Company	PCS1:100	106	19	87	468
469	826	38	Elita Gıda Sanayi ve Ticaret A.Ş.	22.718.376,13	41.193.768,73	81,32		304.428.782,00	1.176.282,00	Producer Exporter Company	PCS1:100	276	103	173	469
470	...	39	Did Not Participate in the Research		41.189.973,24										470
471	389	45	Haz Gıda Pazarlama İç ve Dış Tic. Ltd. Şti.	44.506.879,90	41.141.637,17	-7,56			1.253.000,00	Non-producer Exporter Company	PCS1:100	25	10	15	471
472	...	47	Did Not Want To Reveal Their Name		41.132.694,42			263.748.551,00		Producer Exporter Company	PCS1:100	1.033	329	704	472
473	...	20	Did Not Want To Reveal Their Name		41.117.234,89			15.230.726,95	193.154,28	Producer Exporter Company	PCS1:100	24	4	20	473
474	425	10	Ermaksan Makina San. ve Tic. A.Ş.	41.311.059,90	41.022.647,50	-0,70		49.183.267,00	438.866,00	Producer Exporter Company	PCS1:100	660	150	510	474
475	426	7	Cemre Marin Endüstri A.Ş.	41.283.503,86	40.982.556,59	-0,73		75.145.686,39	-6.946.063,16	Producer Exporter Company	PCS1:100	30	12	18	475
476	440	21	Teksis Tekst. Ürün. Paz. A.Ş.	40.605.775,37	40.855.853,86	0,62			2.068.285,00	Group Foreign Trade Company	PCS1:100	9	9		476
477	506	12	Torun Bakır Alışverişleri Metal Sanayi ve Ticaret A.Ş.	35.737.773,72	40.839.303,19	14,27		4.022.977,85	7.984.464,22	Producer Exporter Company	PCS1:100	225	56	169	477
478	...	56	Did Not Participate in the Research		40.832.792,57										478
479	470	21	Demisaş Döküm Emaye Mamülleri San. A.Ş.	38.175.528,04	40.735.941,31	6,71		77.671.201,05	-1.188.945,00	Producer Exporter Company	PCS1:100	602	122	480	479
480	...	34	Did Not Want To Reveal Their Name		40.720.088,73			69.732.587,40	12.481.066,10	Group Foreign Trade Company	PCS1:100	19	19		480
481	609	6	Menas Mersin Zira Ürünler İşl. İhr. Sanitic. A.Ş.	30.310.764,52	40.677.276,61	34,20		3.932.700,54	2.609.435,39	Producer Exporter Company	PCS1:100	30	10	20	481
482	567	16	Rüya İç Ve Dış Tic. Ltd. Şti.	32.332.062,06	40.589.791,86	25,54				Non-producer Exporter Company	PCS1:100				482
483	...	11	Did Not Participate in the Research		40.578.921,95										483
484	...	8	Did Not Participate in the Research		40.550.000,00										484
485	...	75	Did Not Participate in the Research		40.474.049,76										485
486	554	17	Olimar Madencilik İth. ve İhr. San. ve Tic. Ltd. Şti.	33.152.569,11	40.248.799,70	21,40				Producer Exporter Company					486
487	343	35	Elsan Elektrik Gereçleri San. ve Tic. A.Ş.	49.646.096,13	40.175.195,23	-19,08		135.099.511,15	-26.713.411,83	Producer Exporter Company	PCS1:100	278	36	242	487
488	...	45	Did Not Want To Reveal Their Name		40.162.619,90			296.773.400,80	48.969.849,39	Producer Exporter Company	FCS:100	766	324	442	488
489	...	23	Dal Teknik Makina Ticaret ve San. A.Ş.		40.156.105,50			89.864,88	15.477.474,04	Non-producer Exporter Company	PCS1:100	89	68	21	489
490	...	8	Did Not Participate in the Research		40.094.719,70										490
491	...	7	Did Not Participate in the Research		40.026.030,28										491
492	...	59	Did Not Participate in the Research		40.004.702,89										492
493	...	11	Mozart Purlanta Çiğdem Büyükşeker		39.993.583,96			337.100,00	78.061,55	Producer Exporter Company	PCS1:100	3	3		493
494	507	79	Akd Döküm Ticaret A.Ş.	35.372.194,63	39.938.734,64	12,91				Group Foreign Trade Company	PCS1:100	1	1		494
495	603	41	İpek Yem ve Gıda San. Tic. A.Ş.	30.735.276,60	39.932.354,92	29,92		191.488.438,46	5.295.122,54	Producer Exporter Company	PCS1:100	86	18	68	495
496	806	12	İsa Dış Ticaret Ltd. Şti.	23.455.023,71	39.926.535,51	70,23			265.613,51	Foreign Trade Company with Special (legal) Status	PCS1:100	4	4		496
497	...	80	Did Not Want To Reveal Their Name		39.755.957,44			383.030,46		Producer Exporter Company	FCS:100	366	45	321	497
498	...	42	Aves Enerji Yağ ve Gıda Sanayi A.Ş.		39.740.126,99			24.480.754,00		Producer Exporter Company	PCS1:100	115	40	75	498
499	...	61	Did Not Participate in the Research		39.733.643,29										499
500	376	60	Finteks Tekst. ve Halı San. Ltd. Şti.	46.134.735,76	39.731.686,64	-13,88			2.503.086,82	Producer Exporter Company	PCS1:100	406	123	283	500

* The 2013 export amount is the USD value of FOB (Freight On Board) of the total exports by the Exporters' Assemblies, according to the current exports regime. This total does not include exports from free trade zones, sales delivered to be exported, transit trade, goods temporarily sent to foreign countries, free of charge exports, exports recorded before or after 1st January-31st December 2013, goods and services sold to foreigners aside from the exports regime, and firms who are a different legal entity even though they are group firms.

*PCS: Public Capital Share PCS1: Private Capital Share FCS: Foreign Capital Share



SECOND 500 EXPORTING COMPANIES OF TURKEY IN 2013

SECOND 500 EXPORTING COMPANIES OF TURKEY IN 2013

2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)	2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	COMPANY TYPE	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
501	...	18	Did Not Want To Reveal Their Name		39.622.775,10		466.227,41	3.185,46	Producer Exporter Company	PCS:99.99 FCS:0.01	764	150	614	501
502	444	46	Argon Kimya San. ve Tic. A.Ş.	40.529.498,21	39.448.691,00	-2,67	73.883.920,61	3.999.804,66	Producer Exporter Company	PCS1:100	45	15	30	502
503	264	43	Kar-Tar San. ve Tic. Ltd. Şti.	59.205.477,00	39.438.236,00	-33,39	163.207.266,98	202.525,80	Producer Exporter Company	PCS1:100	43	42	1	503
504	...	65	Did Not Want To Reveal Their Name		39.343.458,50				Producer Exporter Company	PCS1:100	100	70	30	504
505	...	8	Did Not Participate in the Research		39.339.001,77									505
506	...	50	Did Not Want To Reveal Their Name		39.121.782,08				Producer Exporter Company	PCS1:49 FCS:51	160	121	39	506
507	689	54	Evas Ev Aletleri Sanayi Ltd. Şti.	27.224.187,14	39.101.965,94	43,63	30.220.360,50	17.020.474,42	Producer Exporter Company	PCS1:100	213	45	168	507
508	526	18	Kınan Dış Ticaret Ltd. Şti.	34.421.563,40	39.095.562,06	13,58			Foreign Trade Company with Special (legal) Status	PCS1:25 FCS:75	7	1	6	508
509	420	22	Erdem Teks. San. ve Tic. A.Ş.	41.841.474,49	38.971.005,60	-6,86	249.000.448,61	23.519.667,68	Producer Exporter Company	PCS1:100	1.105	45	1.060	509
510	551	9	Yurtbay Seramik Sanayi ve Ticaret A.Ş.	33.307.320,28	38.940.557,30	16,91	99.575.905,00	10.271.524,00	Producer Exporter Company	PCS1:100	786	588	198	510
511	568	102	Almes İç ve Dış Tic. Nak. A.Ş.	32.329.613,01	38.782.757,18	19,96	250.328,06	448.805,37	Non-producer Exporter Company	PCS1:60 FCS:40	32	10	22	511
512	800	37	Electrifil Unifil Otom. San. ve Tic. A.Ş.	23.612.747,67	38.773.477,60	64,21	2.066.000,00	2.641.000,00	Producer Exporter Company	FCS:100	223	66	157	512
513	591	53	Cengiz Makina San. ve Tic. A.Ş.	31.069.825,69	38.742.940,81	24,70	26.086.619,18	21.474.293,42	Producer Exporter Company	PCS1:100	519	60	459	513
514	275	11	Yıldız Entegre Ağaç Sanayi ve Ticaret A.Ş.	57.785.249,75	38.583.361,25	-33,23	2.089.755.085,63	110.066.913,07	Producer Exporter Company	PCS1:100	2.020	316	1.704	514
515	555	24	Erku Dış Tic. Paz. ve Turizm A.Ş.	33.077.352,65	38.561.716,26	16,58			Group Foreign Trade Company	PCS1:100	10	10		515
516	422	63	Nsn Tekstil San. ve Tic. Ltd. Şti.	41.555.576,03	38.541.208,47	-7,25	72.554.116,22	50.679,72	Foreign Trade Company with Special (legal) Status	PCS1:100	3	3		516
517	...	2	Göknur Gıda Maddeleri Enerji İmalat İth. İhr. Tic. ve San. A.Ş.		38.536.374,69		42.443.291,54	17.138.518,98	Producer Exporter Company	PCS:16.5 FCS:83.5	252	82	170	517
518	...	89	Did Not Participate in the Research		38.502.704,89									518
519	368	23	Fistaş Dış Tic. Paz. San. ve Tic. A.Ş.	46.628.510,27	38.495.584,31	-17,44	14.255,86		Group Foreign Trade Company	PCS1:100	11	11		519
520	382	48	Polibak Plastik Film San. ve Tic. A.Ş.	45.319.505,33	38.483.653,35	-15,08	224.508.913,15	10.590.928,25	Producer Exporter Company	PCS1:100	325	79	246	520
521	414	64	Teksim Giyim San. ve Tic. Ltd. Şti.	42.204.618,41	38.405.197,17	-9,00	21.675.380,92	2.903.658,51	Producer Exporter Company	PCS1:100	383	83	300	521
522	290	12	Hisar Çelik Döküm Sanayi ve Ticaret A.Ş.	55.832.956,54	38.291.100,21	-31,42	5.503.988,75	2.385.052,92	Producer Exporter Company	PCS1:100	179	87	92	522
523	620	49	Akkim Yapı Kimyasalları Sanayi ve Ticaret A.Ş.	29.668.177,71	38.233.084,25	28,87	109.815.654,49	4.142.324,82	Producer Exporter Company	PCS1:100	297	106	191	523
524	340	46	Ulusoy Un Sanayi ve Tic. A.Ş.	49.822.168,05	38.194.414,00	-23,34	417.464.082,00		Producer Exporter Company	PCS1:100	121	78	43	524
525	505	66	Sufi Çorap ve Teks. Ürünl. San. ve Tic. Ltd. Şti.	35.870.720,55	38.167.038,26	6,40	75.164.010,71	2.240.319,09	Non-producer Exporter Company	PCS1:100	45	20	25	525
526	535	42	Öztiryakiler Madeni Eşya San. Tic. A.Ş.	33.882.239,94	38.148.165,16	12,59	129.215.367,00	9.967.026,15	Producer Exporter Company	PCS1:100	349	227	122	526
527	...	62	Did Not Want To Reveal Their Name		38.133.879,25		913.995,02	1.352.326,35	Non-producer Exporter Company	PCS1:100	29	5	24	527
528	595	19	Dimer Mermer İnşaat San. ve Tic. A.Ş.	30.889.661,63	38.086.856,82	23,30	19.713.695,43	29.807.141,52	Producer Exporter Company	PCS1:100	332	91	241	528
529	...	67	Did Not Want To Reveal Their Name		38.017.676,81		376.820,98		Producer Exporter Company	PCS1:100	302	20	282	529
530	...	65	Did Not Participate in the Research		37.998.357,36									530
531	647	76	Sarar Giyim Teks. Enerji San. ve Tic. A.Ş.	28.750.056,18	37.977.859,46	32,10	297.435.030,00	36.250.267,00	Producer Exporter Company	PCS1:100	1.172	405	767	531
532	691	130	Altunsoy Uluslararası Nak. İnş. İth. İhr. Tic. Ltd. Şti.	27.151.749,82	37.967.323,87	39,83	1.485.937,90	442.848,79	Non-producer Exporter Company	PCS1:100	47	7	40	532
533	703	12	Işık Organik Gıda Tarım Ür. Hayv. San. ve Dış Tic. A.Ş.	26.616.158,56	37.963.088,87	42,63	951.121,60	458.741,61	Non-producer Exporter Company	PCS1:100	2	2		533
534	...	47	Did Not Want To Reveal Their Name		37.918.447,26		278.133.473,77	80.585.143,78	Producer Exporter Company	FCS:100	170	59	111	534
535	...	53	Did Not Participate in the Research		37.885.937,52									535
536	491	11	Anatolia Tar. Ür. San. ve Dış Tic. A.Ş.	36.870.035,07	37.772.227,25	2,45	2.561.125,76	2.626.543,22	Producer Exporter Company	PCS1:65 FCS:35	255	35	220	536
537	405	60	Mikropor Makina San. ve Tic. A.Ş.	42.897.325,58	37.571.599,10	-12,42	28.124.333,52	19.025.911,27	Producer Exporter Company	PCS1:100	315	45	270	537
538	...	12	Did Not Want To Reveal Their Name		37.542.428,72		168.819.005,31		Producer Exporter Company	PCS1:100	202	62	140	538
539	...	38	Did Not Participate in the Research		37.496.015,43									539
540	696	55	Güney Çelik Hısır ve Demir Mam. San. Tic. A.Ş.	26.854.341,75	37.422.864,48	39,35	172.289.013,55	313.815,80	Producer Exporter Company	PCS1:100	312	40	272	540
541	666	25	Kıvanç Teks. San. ve Tic. A.Ş.	28.076.093,55	37.372.197,92	33,11	77.050.974,41	1.715.225,75	Producer Exporter Company	PCS1:100	1.078	121	957	541
542	576	48	Ulaş Gıda Un Tekstil Nakliyat Tic. ve San. A.Ş.	31.802.182,21	37.356.433,41	17,47	74.457.850,06	1.203.454,01	Producer Exporter Company	PCS1:100	95	25	70	542
543	...	58	Güneş Elek. İlt. Bilg. Med. ve Nak. San. Tic. Ltd. Şti.		37.302.375,70				Non-producer Exporter Company	PCS1:100				543
544	...	7	Did Not Want To Reveal Their Name		37.270.317,45		3.976.669,41		Producer Exporter Company	PCS1:100	374	320	54	544
545	447	13	Frigoglass Turkey Soğutma San. İç ve Dış Tic. A.Ş.	40.214.558,77	37.227.954,80	-7,43	38.225.131,00		Producer Exporter Company	FCS:100	455	73	382	545
546	704	56	Sarıtaş Çelik San. ve Tic. A.Ş.	26.559.509,57	37.116.352,16	39,75	401.275.578,81	31.452.144,15	Producer Exporter Company	PCS1:100	46	15	31	546
547	485	49	Seha Mühendislik Müşavirlik Ticaret Makina San. A.Ş.	37.141.269,68	37.096.352,38	-0,12	11.202.919,30		Non-producer Exporter Company	PCS1:100	37	21	16	547
548	...	13	Did Not Participate in the Research		37.049.726,86									548
549	600	34	M.T Reklam A.Ş.	30.771.564,45	37.012.165,96	20,28	25.980.300,18	5.293.502,32	Producer Exporter Company	PCS1:100	656	87	569	549
550	...	74	Eke Tekstil Konfeksiyon Turizm San. ve Tic. A.Ş.		36.917.628,27		10.024.104,49	751.543,11	Producer Exporter Company	PCS1:100	562	82	480	550

SECOND 500 EXPORTING COMPANIES OF TURKEY IN 2013 *

2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)		2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	COMPANY TYPE	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
551	550	7	Gezer Ayakkabı Deri San. ve Tic. A.Ş.	33.324.141,19	36.798.249,90	10,43		226.587.264,02	10.902.771,07	Producer Exporter Company	PCS1:100	2.527	423	2.104	551
552	...	9	Did Not Want To Reveal Their Name		36.702.082,37			800.192.534,05	141.133.926,13	Producer Exporter Company	PCS1:100	5.492	2.505	2.987	552
553	524	8	Elmas Dış Tic. A.Ş.	34.584.639,45	36.689.537,16	6,09		25.550.814,73	2.160.751,02	Producer Exporter Company	PCS1:100	503	18	485	553
554	519	57	Hasçelik San. ve Tic. A.Ş.	34.624.910,53	36.638.019,43	5,81		393.318.813,51	113.447,52	Producer Exporter Company	PCS1:100	188	83	105	554
555	386	49	Durum Gıda San. ve Tic. A.Ş.	45.055.145,92	36.617.610,37	-18,73				Producer Exporter Company	FCS:100				555
556	670	82	Bursalı Dış Ticaret Ltd. Şti.	27.886.189,60	36.533.365,25	31,01		26.530.192,36		Group Foreign Trade Company	PCS1:100	388	58	330	556
557	392	69	Cu Tekstil San. ve Tic. A.Ş.	44.348.867,18	36.516.735,49	-17,66		612.991,60	7.622.851,19	Producer Exporter Company	PCS1:100	140	101	39	557
558	459	4	Matraş Dış Tic. A.Ş.	39.331.699,24	36.475.585,69	-7,26		1.474,89		Group Foreign Trade Company	PCS1:100	7	7		558
559	548	35	Dina Vanelli Teks. San. ve Tic. A.Ş.	33.357.897,28	36.333.387,81	8,92		63.904,01	1.972.858,75	Group Foreign Trade Company	PCS1:100	13	13		559
560	540	27	Kasar Ve Dual Teks. San. A.Ş	33.791.894,63	36.331.889,82	7,52		165.745.550,46		Producer Exporter Company	PCS1:100	912	259	653	560
561	510	28	Mogul Kumaş Sanayi ve Ticaret Ltd. Şti.	35.110.069,96	36.295.144,49	3,38			704.251,24	Group Foreign Trade Company	PCS1:100	5	5		561
562	439	70	Aytim Teks. San. ve Dış Tic. A.Ş.	40.621.146,50	36.225.892,61	-10,82		909.839,56	2.781.197,61	Non-producer Exporter Company	PCS1:100	275	65	210	562
563	...	71	Did Not Want To Reveal Their Name		36.192.071,43			4.547.639,44	2.793.723,05	Producer Exporter Company	PCS1:100	450	35	415	563
564	...	22	Did Not Want To Reveal Their Name		36.162.480,75			194.071.608,00		Producer Exporter Company	FCS:100	107	25	82	564
565	...	50	Did Not Participate in the Research		36.099.832,70										565
566	435	72	Pet Dış Tic. Ltd. Şti.	40.663.848,53	36.034.011,61	-11,39			53.160,43	Group Foreign Trade Company	PCS1:100	2	2		566
567	...	60	Did Not Want To Reveal Their Name		36.031.716,82			60.008.568,15	8.148.159,32	Producer Exporter Company	PCS1:100	360	95	265	567
568	463	59	Hursan Paslanmaz Çelik Geri Dönüşüm Tesisl. Tic. San. A.Ş.	39.199.873,66	35.979.418,53	-8,22		6.707.283,30	-1.593.584,92	Producer Exporter Company	PCS1:100	61	13	48	568
569	909	50	Accell Dış Ticaret Ltd. Şti.	20.989.724,22	35.939.640,44	71,22		10.841,26	1.342.090,86	Group Foreign Trade Company	PCS1:100	2	2		569
570	...	147	Did Not Want To Reveal Their Name		35.893.530,52				916.980,77	Group Foreign Trade Company	PCS1:100	9	9		570
571	684	48	Borsan Kablo Elektrik Aydınlatma İnşaat San. ve Tic. A.Ş.	27.478.305,54	35.795.838,58	30,27		120.498.256,42	4.235.879,00	Producer Exporter Company	PCS1:100	199	48	151	571
572	...	29	Did Not Want To Reveal Their Name		35.766.342,54			39.512.144,60		Producer Exporter Company	PCS1:100	47	17	30	572
573	255	7	Aydemir Gıda Sebze Meyve Komisyonculuğu Nakl. Ambl. San. ve Tic. Ltd. Şti.	61.858.916,88	35.753.934,47	-42,20		3.211.924,17	811.820,57	Non-producer Exporter Company	PCS1:100				573
574	...	52	Did Not Want To Reveal Their Name		35.711.178,54			160.797.623,00	45.049.114,00	Producer Exporter Company	FCS:100				574
575	518	39	Astor Transformator Enerji Tur. İnş. ve Petr. San. Tic. A.Ş.	34.709.539,07	35.701.908,46	2,86		40.861.650,53		Producer Exporter Company	PCS1:100	130	15	115	575
576	...	51	Did Not Participate in the Research		35.657.372,75										576
577	...	142	Did Not Participate in the Research		35.619.921,20										577
578	817	91	Alkar İnş. İth. İhr. ve Tic. Ltd. Şti.	23.025.128,79	35.567.484,72	54,47		559.000,00		Non-producer Exporter Company	PCS1:100	10	6	4	578
579	514	31	İpek İdrolfil Pamuk San. ve Tic. A.Ş.	34.855.686,31	35.563.389,20	2,03		18.723.836,64	1.749.776,53	Producer Exporter Company	PCS1:74 FCS:26	320	40	280	579
580	605	87	Cesur Ambalaj San. ve Tic. A.Ş.	30.462.010,96	35.358.154,46	16,07		29.307.199,62	5.436.322,40	Producer Exporter Company	PCS1:100	510	85	425	580
581	445	30	Oğuz Teks. San. ve Tic. A.Ş.	40.439.102,29	35.324.389,23	-12,65		120.499.273,42	19.349.055,56	Producer Exporter Company	PCS1:100	909	22	887	581
582	...	65	Did Not Want To Reveal Their Name		35.302.550,78				1.476.602,09	Group Foreign Trade Company	PCS1:100	5	5		582
★583	...	1	Did Not Want To Reveal Their Name		35.163.841,02			44.101.172,71	4.376.373,44	Producer Exporter Company	PCS1:100	26	5	21	583★
584	...	67	Did Not Want To Reveal Their Name		35.065.235,83			12.194.087,00	734.641.742,00	Producer Exporter Company	PCS1:100	500	435	65	584
585	547	72	Çelikel Alüminyum Döküm İml. Sanayi ve Ticaret A.Ş.	33.364.160,08	34.949.630,58	4,75		36.157.579,20		Producer Exporter Company	PCS1:100	424	50	374	585
586	453	10	Ertürk Üzüm ve Tarım Ürünleri İşletmeleri İthalat İhracat Ticaret ve Sanayi Limited Şirketi	39.903.144,61	34.948.609,33	-12,42		9.555.100,00	4.335.677,69	Producer Exporter Company	PCS1:100	110	18	92	586
587	665	13	Kütaş Tarım Ürünleri Dış Tic. ve San. A.Ş.	28.085.483,18	34.903.238,76	24,28		1.380.473,74	2.134.993,82	Producer Exporter Company	PCS1:100	373	42	331	587
588	508	52	Tayaş Gıda San. ve Tic. A.Ş.	35.237.697,41	34.898.840,99	-0,96		11.270.178,33	-2.509.794,94	Producer Exporter Company	PCS1:100	649	86	563	588
589	...	62	Did Not Participate in the Research		34.821.604,27										589
590	539	44	Arma Filtre Sistemleri Sanayi ve Ticaret A.Ş.	33.832.687,31	34.799.687,83	2,86				Producer Exporter Company	PCS1:100	1.220	120	1.100	590
591	798	51	Sio Automotive Pazarlama ve Ticaret A.Ş.	23.643.483,06	34.776.287,60	47,09		5.738.377,66	388.303,94	Non-producer Exporter Company	PCS1:100	8	8		591
592	...	53	Did Not Want To Reveal Their Name		34.688.663,75			69.110.782,30	3.138.966,39	Producer Exporter Company	PCS1:100	121	83	38	592
593	314	53	Doruk Marmara Un Sanayiciliği A.Ş.	52.199.759,29	34.638.333,72	-33,64		247.373.358,00	10.513.555,40	Producer Exporter Company	PCS1:0.01 FCS:99.99	162	67	95	593
594	...	32	Did Not Want To Reveal Their Name		34.509.871,71			263.445.223,00		Producer Exporter Company	FCS:100	322	62	260	594
595	580	55	Filpa Ambl. ve Dış Tic. A.Ş.	31.632.934,97	34.440.038,41	8,87			745.652,14	Group Foreign Trade Company	PCS1:100	30	8	22	595
596	...	36	Did Not Participate in the Research		34.434.531,80										596
597	502	10	Graniser İç ve Dış Ticaret A.Ş.	35.982.352,67	34.421.144,32	-4,34			894.324,20	Group Foreign Trade Company	FCS:100	14	14		597
598	655	33	Armen İplik Örme Tekstil San. ve Tic. Ltd. Şti.	28.371.618,60	34.418.267,41	21,31		152.959,24	555.751,88	Group Foreign Trade Company	PCS1:100	8	8		598
599	662	10	Bahtiyar Av Malzemeleri Pazarlama İnşaat Tekstil San. ve Tic. Ltd. Şti.	28.138.368,92	34.387.496,01	22,21		5.478.526,17	4.338.988,34	Group Foreign Trade Company	PCS1:100	24	6	18	599
600	556	90	Wavin Tr Plastik Sanayi A.Ş.	33.064.953,70	34.372.779,06	3,96				Producer Exporter Company	FCS:100	278	162	116	600

SECOND 500 EXPORTING COMPANIES OF TURKEY IN 2013

2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)	2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	COMPANY TYPE	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
601	...	52	Did Not Want To Reveal Their Name		34.371.525,71		68.117.597,87	7.838.014,39	Producer Exporter Company	PCS1:100	1.425	195	1.230	601
602	406	55	Nawras Tarım Ürün. Gıd. Nak. İnş. İth. İhr. San. Ltd. Şti.	42.708.981,80	34.366.247,05	-19,53			Non-producer Exporter Company	PCS:34 FCS:66	9	9		602
603	...	101	Did Not Want To Reveal Their Name		34.347.740,64		344.133.058,81	24.147.093,52	Producer Exporter Company	PCS1:100	1.700	350	1.350	603
604	...	56	Did Not Want To Reveal Their Name		34.336.673,31				Group Foreign Trade Company	PCS1:100	9	9		604
605	...	9	Did Not Participate in the Research		34.280.155,12									605
606	784	78	Akademi Teks.San.Ve Tic. Ltd. Şti.	23.990.250,13	34.234.389,23	42,70	3.261.577,06	2.734.152,53	Producer Exporter Company	PCS1:100	290	30	260	606
607	686	63	Eke Metal Group A.Ş.	27.414.177,89	34.216.975,70	24,81	151.247.092,00		Producer Exporter Company	PCS1:100	175	49	126	607
608	...	8	Sürsan Su Ürünleri San. ve Tic. A.Ş.		34.183.288,84		27.984.861,68	8.848.647,60	Producer Exporter Company	PCS1:100				608
609	608	40	Özgüven Dış Tic. Ltd. Şti.	30.394.806,41	34.175.783,59	12,44		70.978,49	Non-producer Exporter Company	PCS1:100				609
610	490	55	Başarlar Hırdavat Pazarlama Sanayi ve Ticaret Ltd. Şti.	36.928.665,09	34.101.722,89	-7,66		202.536,16	Group Foreign Trade Company	PCS1:100	6	6		610
611	653	23	Erdoğanlar Alüminyum San. ve Tic. A.Ş.	28.433.591,22	34.087.801,31	19,89	48.140.431,85	9.118.511,82	Producer Exporter Company	PCS1:100	343	36	307	611
612	458	54	Bagfas Bandırma Gübre Fabrikaları A.Ş.	39.638.219,37	34.065.848,80	-14,06	265.700.410,00	2.289.459,00	Producer Exporter Company	PCS1:100	302	121	181	612
613	536	54	Syngenta Tarım San. ve Tic. A.Ş.	33.863.968,62	34.035.694,05	0,51			Producer Exporter Company	FCS:100				613
614	789	86	Matiat Dış Ticaret Limited Şirketi	23.869.892,10	33.979.867,30	42,35			Non-producer Exporter Company	PCS1:50 FCS:50				614
615	682	41	Süper Teks. San. ve Tic. A.Ş.	27.540.850,32	33.977.705,49	23,37	3.958.018,24	4.865.094,58	Producer Exporter Company	PCS1:100	380	55	325	615
616	504	74	Kanca El Al.Dövm Çelik ve Mak. San. A.Ş.	35.889.921,46	33.943.094,49	-5,42	57.751.093,39		Producer Exporter Company	PCS1:100	465	98	367	616
617	626	79	Genç Tekstil San. ve Dış Tic. A.Ş.	29.458.165,82	33.909.914,08	15,11		687.861,90	Non-producer Exporter Company	PCS1:100	2	2		617
618	658	13	Nsk Armatür ve Aksesuar San. ve Tic. A.Ş.	28.283.004,82	33.750.296,78	19,33	17.074.666,92	7.064.331,79	Group Foreign Trade Company	PCS1:100				618
619	...	2	Ana Gıda İhtiyaç Maddeleri San. ve Tic. A.Ş.		33.740.944,15		296.784.000,00		Producer Exporter Company	PCS1:55 FCS:45	218	100	118	619
620	433	11	Traçim Çimento San. ve Tic. A.Ş.	40.694.498,58	33.720.751,17	-17,14	134.119.576,90	210.110,36	Producer Exporter Company	PCS1:100	232	119	113	620
621	643	9	Garip Tavukçuluk Gıda ve Yem San. Tic. A.Ş.	28.925.822,33	33.570.825,77	16,06	57.594.367,00	2.350.000,00	Producer Exporter Company	PCS1:100	298	55	243	621
622	477	56	Eksun Gıda Tarım San. ve Tic. A.Ş.	37.577.281,69	33.542.214,05	-10,74	213.868.384,42		Producer Exporter Company	PCS1:100	208			622
623	479	12	Schott Orim Cam Sanayi ve Ticaret A.Ş.	37.370.172,06	33.528.149,47	-10,28	69.727.228,41	18.078.105,50	Producer Exporter Company	FCS:100	377	98	279	623
624	...	14	Did Not Participate in the Research		33.481.963,38									624
625	611	81	Bilsar Dış Ticaret A.Ş.	30.155.897,63	33.326.197,49	10,51	31.782.246,89	-3.423.460,68	Producer Exporter Company	PCS1:100	910	116	794	625
626	541	15	Novaplast Plastik Sanayi ve Ticaret A.Ş.	33.711.638,55	33.298.699,37	-1,22	75.836.927,00	7.063.984,00	Producer Exporter Company	PCS1:100	599	157	442	626
627	640	57	Selva Gıda San. A.Ş.	28.968.405,38	33.234.004,82	14,73	102.709.400,72	1.790.109,09	Producer Exporter Company	PCS1:100	260	30	230	627
628	...	42	Did Not Want To Reveal Their Name		33.192.085,28		113.417.324,07	2.012.323,00	Producer Exporter Company	PCS1:100	307	120	187	628
629	322	41	Sartel Elektrik Kablo ve Mot. Mak. İnş. Tur. San. ve Tic. Ltd. Şti.	51.618.315,11	33.175.144,47	-35,73	61.133.567,71		Producer Exporter Company	PCS1:100	155	25	130	629
630	...	141	Did Not Want To Reveal Their Name		33.127.797,19		1.918.207,04	1.143.892,07	Non-producer Exporter Company	PCS1:100	5	3	2	630
631	397	64	Uğur-San İth. İhr. Top. Gıda Nak. İnş. Sınır Tic. Ltd. Şti.	43.933.655,36	33.051.819,41	-24,77	1.756.277,91	297.335,12	Producer Exporter Company	PCS:18 FCS:82				631
632	...	151	Did Not Want To Reveal Their Name		32.915.791,54		254.886.137,53	-177.222.339,33	Producer Exporter Company	PCS1:100	1.609	402	1.207	632
633	141	56	Gemlik Gübre Sanayii A.Ş.	100.692.918,16	32.910.665,00	-67,32	472.884.798,40	47.800.548,54	Producer Exporter Company	PCS1:100	444	92	352	633
634	598	3	Anadolu Efes Biracılık ve Malt. Sanayi A.Ş.	30.799.989,73	32.860.731,04	6,69	2.963.688.940,00	13.692.841,00	Producer Exporter Company	PCS1:76 FCS:24	1.038	429	609	634
635	639	41	Korel Elekt. San. ve Tic. A.Ş.	28.973.797,13	32.852.790,82	13,39	141.668.299,04		Producer Exporter Company	PCS1:100	1.461	72	1.389	635
636	732	39	Canan İplikçilik San. ve Tic. A.Ş.	25.511.424,20	32.831.253,46	28,69			Group Foreign Trade Company	PCS1:100	9	9		636
637	496	87	Boyçelik Metal San. ve Tic. A.Ş.	36.434.818,48	32.805.107,30	-9,96	268.608.674,97	16.065.252,26	Producer Exporter Company	PCS1:100	502	56	446	637
638	...	57	Coster Aerosol Valf Sanayi A.Ş.		32.731.137,63		68.330.274,43	19.534.968,71	Producer Exporter Company	PCS1:25 FCS:75	149	42	107	638
639	...	58	Did Not Want To Reveal Their Name		32.709.327,16		1.674.640.000,00	218.079.000,00	Producer Exporter Company	PCS1:100	4.910	1.090	3.820	639
640	921	96	Şenmar Dış Tic. Ltd. Şti.	20.724.911,11	32.623.626,78	57,41			Producer Exporter Company	PCS1:100				640
641	...	58	Did Not Participate in the Research		32.616.714,33									641
642	646	83	Modavizyon Teks. San. ve Tic. A.Ş.	28.766.755,26	32.581.350,89	13,26	9.475.699,66	15.027.933,69	Producer Exporter Company	PCS1:100	2.924	140	2.784	642
643	...	110	Did Not Participate in the Research		32.544.665,07									643
644	574	65	Bekaert İzmit Çelik Kord San. ve Tic. A.Ş.	31.950.538,65	32.533.843,66	1,83	143.523.946,71	21.677.452,07	Producer Exporter Company	FCS:100	405	74	331	644
645	296	84	Re Grup Dış Ticaret A.Ş.	54.822.884,99	32.506.396,70	-40,71	240.688,99	8.736.849,80	Group Foreign Trade Company	PCS1:100	34	34		645
646	...	43	Did Not Want To Reveal Their Name		32.433.352,77		9.289.356,28	9.298.315,85	Producer Exporter Company	PCS1:100	120	53	67	646
647	476	85	Bilkont Dış Tic. ve Teks. San. A.Ş.	37.756.643,34	32.397.136,66	-14,19	77.533.167,60		Group Foreign Trade Company	PCS1:100	640	564	76	647
648	927	38	Remateks Teks. Tic. ve San. A.Ş.	20.612.722,94	32.368.631,32	57,03	13.636.708,94	6.904,49	Group Foreign Trade Company	PCS1:100	19	19		648
649	657	16	Ayvaz Sinai Ürünler Tic. ve San. A.Ş.	28.308.605,55	32.342.496,17	14,25	2.757.352,29	1.733.070,77	Group Foreign Trade Company	PCS1:100	7	7		649
650	750	15	Meka Beton Santralleri İmalat San. ve Tic. A.Ş.	24.894.590,51	32.314.736,97	29,81	80.383.836,29	2.275.549,19	Producer Exporter Company	PCS1:100	296	101	195	650

SECOND 500 EXPORTING COMPANIES OF TURKEY IN 2013 *

2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)	2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	COMPANY TYPE	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
651	...	4	Did Not Participate in the Research		32.275.659,21									651
652	731	17	Oskar Orman Ürn. Petr. Tekst. Gıda Day. Tük. Mal. San. Dış Tic. Ltd. Şti.	25.557.626,28	32.158.151,45	25,83	233.190,90	500.030,34	Non-producer Exporter Company	PCS1:100	6	3	3	652
653	...	5	Did Not Want To Reveal Their Name		32.059.902,00		11.507.674,71	954.134,04	Non-producer Exporter Company	PCS1:100	362	200	162	653
654	328	113	Dns Dış Tic. Tekst. San. Ltd. Şti.	50.998.664,52	31.985.910,03	-37,28	586.132,00	87.669,00	Non-producer Exporter Company	PCS1:100	47	10	37	654
655	...	70	Did Not Want To Reveal Their Name		31.908.956,16				Producer Exporter Company	PCS1:80 FCS:20	1.555	312	1.243	655
656	606	91	Pakpen Dış Ticaret A.Ş.	30.449.202,22	31.892.575,58	4,74	16.178,12	-779.731,08	Foreign Trade Company with Special (legal) Status	PCS1:100	12	12		656
657	...	37	Did Not Participate in the Research		31.871.591,49									657
658	650	10	Agromey Gıda ve Yem San. Tic. A.Ş.	28.502.974,94	31.723.876,85	11,30	214.307.823,42		Producer Exporter Company	PCS1:100	316	69	247	658
659	706	21	Borusan Makina ve Güç Sist.San. ve Tic. A.Ş.	26.428.797,45	31.647.991,86	19,75			Producer Exporter Company	PCS1:89.06 FCS:10.94	621	621		659
660	610	23	Frimpeks Kimya ve Etiket San. Tic. A.Ş.	30.218.323,89	31.554.000,36	4,42	109.224.449,19	21.403.214,69	Producer Exporter Company	PCS1:100	192	66	126	660
661	718	67	Erbosan Erciyas Boru Sanayi Ticaret A.Ş.	25.892.886,83	31.547.674,08	21,84			Producer Exporter Company	PCS1:100				661
662	695	59	Hekimoğlu Döküm Sanayi Nakliyat ve Tic. A.Ş.	26.893.215,84	31.540.132,39	17,28	17.471.443,82	7.596.716,39	Producer Exporter Company	PCS1: 100	352	68	284	662
663	...	66	Ufuk Boru San. ve Tic. A.Ş.		31.498.420,57		54.697.751,10	1.636.091,03	Producer Exporter Company	PCS1:100	190	25	165	663
664	...	59	Did Not Want To Reveal Their Name		31.493.332,73		380.580.261,55	5.703.254,17	Producer Exporter Company	PCS1:0.06 FCS:99.94	1.360	840	520	664
665	649	88	Penti Giyim Ticaret A.Ş.	28.620.138,29	31.435.425,08	9,84			Producer Exporter Company	PCS1:70 FCS:30				665
666	824	59	Beşsan Makarna Gıda San. ve Tic. A.Ş.	22.848.745,79	31.379.912,35	37,34	79.920.269,30		Producer Exporter Company	PCS1:100	275	25	250	666
667	411	8	Akaş Tarım Ürünleri İnş. Ahşap Plastik Amb. San ve Tic. A.Ş.	42.459.462,08	31.316.381,98	-26,24	908.152,16	762.445,12	Non-producer Exporter Company	PCS1:100	97	30	67	667
668	589	17	Wittur Asansör Sanayi ve Tic. A.Ş.	31.117.816,33	31.299.535,41	0,58	29.049.551,30	18.468.536,36	Producer Exporter Company	FCS:100	169	57	112	668
669	...	25	Did Not Participate in the Research		31.262.299,61									669
670	720	55	Arfesan Arkan Fren Elemanları San. Tic. A.Ş.	25.853.665,86	31.183.965,06	20,62	12.516.487,08		Producer Exporter Company	PCS1:100	215	78	137	670
671	...	63	Did Not Participate in the Research		31.130.182,81									671
672	607	94	Berke Plastik San. ve Tic. A.Ş.	30.438.118,57	30.997.751,49	1,84	89.373.139,38		Producer Exporter Company	PCS1:100	272	40	232	672
673	498	27	Emta Kablo San. ve Tic. A.Ş.	36.243.818,96	30.959.144,27	-14,58	82.695.810,00	659.598,00	Producer Exporter Company	PCS1:100	125	29	96	673
674	...	94	Did Not Want To Reveal Their Name		30.897.535,32				Producer Exporter Company	FCS:100				674
675	821	89	Domino Tekst. Ürün. San. ve Dış Tic. A.Ş.	22.946.474,87	30.888.172,00	34,61	118.899,54	1.430.381,74	Producer Exporter Company	PCS1:100	251	61	190	675
676	...	68	Did Not Participate in the Research		30.881.977,11									676
677	792	90	Yns Tekst. ve Konf. San. Dış Tic. Ltd. Şti.	23.814.314,91	30.867.189,55	29,62	732.751,04	7.130.028,83	Producer Exporter Company	PCS1:100	43	18	25	677
678	...	44	Did Not Want To Reveal Their Name		30.819.672,78		105.521.717,14	18.049.294,94	Producer Exporter Company	PCS1:100	620	54	566	678
679	...	13	Did Not Want To Reveal Their Name		30.782.617,49		108.199.594,78	14.797.744,75	Producer Exporter Company	PCS1:100	615	63	552	679
680	393	69	Mtc Metal Dış Tic. Ltd. Şti.	44.183.433,32	30.763.588,97	-30,37	13.606.872,99	165.937,88	Group Foreign Trade Company	PCS1:100	23	23		680
681	...	60	Did Not Want To Reveal Their Name		30.729.749,02		32.596.784,67	2.234.419,12	Producer Exporter Company	PCS1:100	718	138	580	681
682	467	61	Marsa Yağ San. ve Tic. A.Ş.	38.671.213,49	30.648.625,83	-20,75	426.181.185,06	31.394.872,30	Producer Exporter Company	PCS1:74 FCS:26	333	129	204	682
683	586	6	Aydınlı Deri Konf. San. ve Tic. A.Ş.	31.253.245,63	30.586.695,57	-2,13	4.881.708,63	5.600.470,85	Producer Exporter Company	PCS1:100	328	28	300	683
684	...	24	Konveyör Beyaz Eşya ve Otomotiv Yan San. Tic. A.Ş.		30.564.506,52		181.637.780,76	6.391.616,24	Producer Exporter Company	PCS1:100	1.240	77	1.163	684
685	790	66	Yamakoglu İnş. Taah. ve Dış. Tic. Ltd. Şti.	23.859.064,39	30.553.164,12	28,06	46.340.084,14	5.720.283,19	Non-producer Exporter Company	PCS1:100	23	19	4	685
686	432	70	Yaprak Otom. San.ve Tic. Ltd. Şti.	40.879.023,97	30.540.507,20	-25,29	861.129,81	56.454,80	Non-producer Exporter Company	PCS1:100	5		5	686
687	886	5	Lidya Konserveçilik Mühahhitlik İnşaat Turizm Sanayi ve Ticaret Limited Şirketi	21.416.131,47	30.518.832,51	42,50	23.655.927,63		Producer Exporter Company	PCS1:100	160	40	120	687
688	614	26	Sistem Alüminyum San. ve Tic. A.Ş.	29.921.777,04	30.452.399,65	1,77	119.209.940,27	3.121.982,68	Producer Exporter Company	PCS1:100	409	75	334	688
689	702	42	Doğan Tekst. Ltd. Şti.	26.678.891,52	30.437.485,59	14,09	19.125.236,52	63.353.147,89	Producer Exporter Company	PCS1:100	255	35	220	689
690	...	137	Did Not Participate in the Research		30.288.931,98									690
691	...	81	Sa-Ra Enerji İnşaat Ticaret ve Sanayi A.Ş.		30.207.997,74		165.003.723,00		Producer Exporter Company	PCS1:100	950	200	750	691
692	668	60	Asal Dış Tic. A.Ş.	27.952.447,84	30.130.560,10	7,79	655.086,11		Non-producer Exporter Company	PCS1:100	22	22		692
693	...	57	Did Not Want To Reveal Their Name		30.099.282,35		697.545.471,00	13.165.928,00	Producer Exporter Company	PCS1:100	364	162	202	693
694	531	16	Çukurova İnşaat Makinaları San. ve Tic. A.Ş.	34.014.599,07	30.026.266,88	-11,73	48.421.742,00	282.416,00	Producer Exporter Company	PCS1:100	558	99	459	694
695	...	22	Dalgakıran Kompresör San. ve Tic. Ltd. Şti.		30.012.643,75		295.700,79	856.644,85	Group Foreign Trade Company	PCS1:100	3	3		695
696	777	95	Al Tekstil Konfeksiyon San. Tic. Ltd. Şti.	24.122.226,15	29.937.853,73	24,11	431.153,00	251.149,33	Group Foreign Trade Company	PCS1:100	2	2		696
697	622	56	Ekü Fren Kampana ve Döküm San. A.Ş.	29.622.077,27	29.879.415,12	0,87	21.700.000,00		Producer Exporter Company	PCS1:100	347	64	283	697
698	...	12	Did Not Want To Reveal Their Name		29.864.795,17		297.247,82	214.956,57	Non-producer Exporter Company	PCS1:20 FCS:80	13	13		698
699	630	71	Alka San. İnş. ve Tic. A.Ş.	29.297.527,84	29.822.266,92	1,79	52.183.364,71	5.038.323,55	Producer Exporter Company	PCS1:100	400	70	330	699
700	278	40	Prekons İnşaat Sanayi A.Ş.	57.236.429,26	29.800.036,07	-47,94	11.482.058,00	2.988.002,00	Producer Exporter Company	PCS1:100	428	158	270	700

SECOND 500 EXPORTING COMPANIES OF TURKEY IN 2013 *

2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)		2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	COMPANY TYPE	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
701	517	92	Ünl Dış Tic. Ltd. Şti.	34.746.850,35	29.794.417,58	-14,25		554.807,95	221.073,95	Group Foreign Trade Company	PCS1:100	2	2		701
702	...	70	Did Not Want To Reveal Their Name		29.778.560,86			95.841.870,44	1.627.437,74	Producer Exporter Company	PCS1:100	376	91	285	702
703	...	62	Did Not Participate in the Research		29.762.651,52										703
704	844	14	Modern Karton San. ve Tic. A.Ş.	22.189.012,21	29.703.732,84	33,87		623.534.018,00		Producer Exporter Company	PCS1:100				704
705	983	68	Ser Tekst. Ulusl. Taşım. İnş. Gıda Turz. San. ve Tic. Ltd. Şti.	19.675.971,10	29.603.577,46	50,46		137.053,31	2.674.037,64	Foreign Trade Company with Special (legal) Status	PCS1:100	30	8	22	705
706	...	45	Did Not Participate in the Research		29.533.793,11										706
707	601	98	Akkuş Tekstil San. Tic. A.Ş.	30.770.228,40	29.530.187,30	-4,03		400.418,98	977.868,74	Producer Exporter Company	PCS1:100	164	89	75	707
708	...	61	Did Not Participate in the Research		29.499.719,87										708
709	371	14	Çimko Çimento ve Beton Sanayi Tic. A.Ş.	46.309.662,32	29.497.180,02	-36,30		473.952.067,00		Producer Exporter Company	PCS1:70 FCS:30	923	250	673	709
710	683	145	Kaynak İplik San. ve Tic. A.Ş.	27.530.851,19	29.452.938,93	6,98		59.700.483,67		Producer Exporter Company	PCS1:100	540	10	530	710
711	...	93	Did Not Want To Reveal Their Name		29.412.496,12			43.034,00	2.304.869,61	Group Foreign Trade Company	PCS1:100	30	20	10	711
712	...	58	Autoliv Metal Pres San. ve Tic. A.Ş.		29.381.521,17			22.707.577,45	-15.169.159,03	Producer Exporter Company	PCS1:0.01 FCS:99.99	341	93	248	712
713	...	46	Did Not Want To Reveal Their Name		29.379.264,90			76.464.601,26	3.007.135,87	Producer Exporter Company	FCS:100	110	34	76	713
714	...	73	Did Not Participate in the Research		29.373.972,73										714
715	786	15	Amcor Tobacco Packaging İzmir Gravür Baskı San. Tic. A.Ş.	23.947.004,06	29.291.116,23	22,32		151.144.499,12	28.994.073,32	Producer Exporter Company	FCS:100	238	43	195	715
716	464	15	Göлтаş Güller Bölgesi Çimento A.Ş.	39.188.199,00	29.290.405,47	-25,26		157.735.944,50		Producer Exporter Company	PCS1:71 PCS:29	358	97	261	716
717	417	29	Kumeks Dış Tic. ve Turizm A.Ş.	42.121.501,88	29.233.072,15	-30,60		74.848.655,63	6.044.767,74	Group Foreign Trade Company	PCS1:100	853	36	817	717
718	515	11	Durkar Dış Tic. Ltd. Şti.	34.853.203,93	29.217.048,24	-16,17			845.473,82	Group Foreign Trade Company	PCS1:100	7	7		718
719	631	73	Özyaşar Tel ve Galvanizleme San. A.Ş.	29.283.809,12	29.200.291,46	-0,29		90.047.690,36		Producer Exporter Company	PCS1:100	307	47	260	719
720	...	97	Did Not Want To Reveal Their Name		29.197.335,19			127.960,48	15.442,08	Producer Exporter Company	PCS1:100	475	79	396	720
721	837	43	Hasırcı Tekstil San. ve Tic. A.Ş.	22.305.817,22	29.147.359,75	30,67				Producer Exporter Company	PCS1:100				721
722	659	92	Asaş Ambalaj Baskı San. ve Tic. A.Ş.	28.234.293,55	29.095.600,82	3,05		130.010.165,27	-1.707.739,45	Producer Exporter Company	PCS1:8.2 FCS:91.8	308	79	229	722
723	726	80	Metal Matris San. ve Tic. A.Ş.	25.738.518,97	29.081.516,65	12,99				Producer Exporter Company	PCS1:100				723
724	772	28	Kurtoglu Bakır Kurşun Sanayi A.Ş.	24.202.677,56	29.068.686,93	20,11		70.703.678,69	3.504.754,06	Producer Exporter Company	PCS1:100	470	60	410	724
725	494	81	Mahmut Yarım Gıda İth. İhr. San. ve Tic. A.Ş.	36.603.978,48	28.974.164,85	-20,84		3.806.978,05	162.367,94	Non-producer Exporter Company	PCS1:100	25	16	9	725
726	545	21	Dedeman Madencilik Sanayi ve Tic. A.Ş.	33.456.585,14	28.765.118,77	-14,02		22.867.998,00	-11.027.558,00	Producer Exporter Company	PCS1:100	610	80	530	726
727	778	64	Yaşarteks Tekstil Sanayi Tic. A.Ş.	24.115.211,60	28.764.986,15	19,28		3.864,75	225.624,36	Non-producer Exporter Company	PCS1:100	3	2	1	727
728	748	16	Çimentaş İzmir Çimento Fab. T.A.Ş.	24.995.617,00	28.763.345,20	15,07		293.654.565,93	20.580.628,39	Producer Exporter Company	PCS1:2 FCS:98	419	261	158	728
729	...	106	Did Not Participate in the Research		28.698.391,53										729
730	805	16	Kartonsan Karton San. Tic. A.Ş.	23.469.137,59	28.565.693,53	21,72		156.790.000,00	44.924.000,00	Producer Exporter Company	PCS1:100	266	101	165	730
731	...	65	Did Not Want To Reveal Their Name		28.563.930,25			41.532.613,59	3.867.864,70	Non-producer Exporter Company	PCS1:100	52	52		731
732	697	48	Sepa Mensucat San. ve Tic. A.Ş	26.840.250,59	28.556.632,40	6,39				Producer Exporter Company	PCS1:100				732
733	...	44	Did Not Want To Reveal Their Name		28.444.007,25			132.161.379,30	1.648.177,14	Producer Exporter Company	PCS1:100	321	60	261	733
734	...	26	Did Not Participate in the Research		28.425.088,97										734
735	...	6	Did Not Participate in the Research		28.405.754,38										735
736	579	9	Batman Dış Ticaret Ltd. Şti.	31.662.003,64	28.395.936,13	-10,32		12.827,53	3.902.457,35	Non-producer Exporter Company	PCS1:5 FCS:95	50	20	30	736
737	...	18	Export Dies Tic. Ltd. Şti.		28.373.976,74			8.705.453,22	264.359,75	Group Foreign Trade Company	PCS1:1 FCS:99	1	1		737
738	...	9	Did Not Want To Reveal Their Name		28.369.700,79					Producer Exporter Company	PCS1:0.08 FCS:99.92	48	16	32	738
739	...	66	Kilim Dış Tic. ve Paz. A.Ş.		28.309.240,97			112.653.651,81	4.520.900,21	Group Foreign Trade Company	PCS1:100	736	31	705	739
740	575	99	Şahintürkler Tekst. San. ve Dış Tic. Ltd. Şti.	31.882.065,36	28.293.055,83	-11,26			636.202,62	Group Foreign Trade Company	PCS1:100	410	70	340	740
741	737	69	Hisarlar İth. İhr. Paz. A.Ş.	25.466.902,75	28.283.264,93	11,06		9.206,07	4.717.481,23	Group Foreign Trade Company	PCS1:100	500	100	400	741
742	776	100	Günkar Dış Tic. Paz. A.Ş.	24.155.139,06	28.244.578,87	16,93		794.394,64		Non-producer Exporter Company	PCS1:100	4		4	742
743	690	9	Korhan Pazarlama ve Dış Tic. A.Ş.	27.208.119,69	28.214.069,19	3,70		7.123.327,97	1.579.447,63	Producer Exporter Company	PCS1:100	58	33	25	743
744	680	108	Hateks Hatay Tekstil İşl. A.Ş.	27.636.536,81	28.184.371,35	1,98		11.089.726,84	2.086.289,48	Producer Exporter Company	PCS1:100	483	52	431	744
745	811	22	Metamar Mermer Granit Madencilik San. ve Tic. A.Ş.	23.261.068,40	28.154.320,75	21,04		54.560.842,01	2.172.922,89	Producer Exporter Company	PCS1:100	1.145	1.076	69	745
746	782	46	Selçuk İplik San. ve Tic. A.Ş.	24.071.512,41	27.962.686,77	16,17		223.939.534,28		Producer Exporter Company	PCS1:100	1.278	77	1.201	746
747	717	49	Ritaş Paz. İç ve Dış Tic. A.Ş.	25.903.541,74	27.908.736,05	7,74		56.042.556,76	400.725,43	Group Foreign Trade Company	PCS1:100				747
748	734	63	Çağla Şekerli Mamüller San. ve Tic. A.Ş.	25.504.519,79	27.870.451,69	9,28		16.111.933,36	4.253.010,92	Producer Exporter Company	PCS1:100	300	35	265	748
749	912	47	Yakar Tekst. San. ve Tic. Ltd. Şti.	20.902.338,92	27.857.881,09	33,28		12.035.770,31	4.709.808,17	Producer Exporter Company	PCS1:100	317	44	273	749
750	849	49	Ünal Kablo Dış. Tic. Ltd. Şti.	22.118.921,04	27.801.656,70	25,69		34.850,63	662.955,63	Group Foreign Trade Company	PCS1:100	5	5		750

SECOND 500 EXPORTING COMPANIES OF TURKEY IN 2013 *

2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)	2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	COMPANY TYPE	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
751	423	23	Eti Elektrometalurji A.Ş.	41.386.452,25	27.712.388,29	-33,04	21.053.354,18	4.240.588,28	Producer Exporter Company	PCS1:100	319	46	273	751
752	733	35	Akpa Alüminyum Plastik San. ve Tic. Ltd. Şti.	25.506.788,06	27.667.055,88	8,47	108.494.568,03	6.941.524,91	Producer Exporter Company	PCS1:100	589	42	547	752
753	674	47	Demirer Kablo Tesisleri San. ve Tic. A.Ş.	27.782.859,30	27.475.579,88	-1,11	187.129.902,00	3.833.395,00	Producer Exporter Company	PCS1:87.07 FCS:12.93	280	92	188	753
754	...	103	Did Not Want To Reveal Their Name		27.469.881,72			972.179,02	Non-producer Exporter Company	PCS1:100	302	26	276	754
755	615	133	İnterteks Gıda Teks. Dış. Tic. A.Ş.	29.830.732,72	27.406.169,68	-8,13			Non-producer Exporter Company	PCS1:100				755
756	913	13	Kaplanser Halı Gıda ve Teks. San. ve Tic. Ltd. Şti.	20.851.964,61	27.374.638,07	31,28	540.707,21	2.798.129,10	Producer Exporter Company	PCS1:100	270	30	240	756
757	885	64	Azım Un Gıda Tarım İnşaat Nakliye Petrol Sanayi ve Tic. A.Ş.	21.429.230,00	27.369.950,00	27,72			Producer Exporter Company	PCS1:100				757
758	...	104	Did Not Participate in the Research		27.259.054,91									758
759	...	75	Gülermak Ağır Sanayi İnşaat ve Taahhüt A.Ş.		27.201.616,63		264.826.834,40	45.000.000,00	Producer Exporter Company	PCS1:100	383	83	300	759
760	...	25	Sanica Dış Ticaret A.Ş.		27.182.252,96				Group Foreign Trade Company	PCS1:100	7	7		760
761	...	10	Did Not Participate in the Research		27.173.250,26									761
762	...	63	Ae Arma Elektropanc Elektromekanik Taahh. ve Tic. A.Ş.		27.126.471,30		22.587.435,82	8.527.777,47	Non-producer Exporter Company	PCS:51 FCS:49	362	157	205	762
763	...	14	Did Not Want To Reveal Their Name		27.097.205,77		10.378.651,12	772.072,01	Producer Exporter Company	PCS1:100				763
764	...	45	Did Not Want To Reveal Their Name		27.047.501,80		791.192,65	889.784,14	Non-producer Exporter Company	PCS1:100	8	7	1	764
765	...	105	Tandem İhracat A.Ş.		27.022.712,43			3.688.472,98	Group Foreign Trade Company	PCS1:100	28	10	18	765
766	623	8	Punto Deri San. ve Tic. A.Ş.	29.587.186,00	27.020.737,79	-8,67	30.663.164,26		Producer Exporter Company	PCS1:100	263	38	225	766
767	651	21	Eruslu İç ve Dış Tic. Paz. A.Ş.	28.499.332,27	26.998.022,87	-5,27			Group Foreign Trade Company	PCS1:100	450	62	388	767
768	694	14	Grand Dış Tic. Ltd. Şti.	26.959.631,67	26.944.572,78	-0,06		299.731,61	Group Foreign Trade Company	PCS1:100	7	7		768
769	...	15	Did Not Participate in the Research		26.913.126,77									769
770	742	149	Turan Teks. San. İth. İhr. ve Tic. Ltd. Şti.	25.202.887,77	26.862.133,03	6,58	28.039.887,49	1.976.571,44	Producer Exporter Company	PCS1:100	433	35	398	770
771	...	64	Did Not Want To Reveal Their Name		26.845.481,34		79.501,68	2.487.243,09	Group Foreign Trade Company	PCS1:100	45	45		771
772	814	81	Yılmar Dış Ticaret Ltd. Şti.	23.055.636,42	26.737.513,27	15,97	7.820,20		Group Foreign Trade Company	PCS1:100	25	14	11	772
773	926	66	Abdi İbrahim İlaç San. ve Tic. A.Ş.	20.627.025,39	26.732.580,03	29,60	537.734.839,00		Producer Exporter Company	PCS1:100	2.564	2.164	400	773
774	765	14	Çakmaklar Gıda San. ve Tic. Ltd. Şti.	24.304.292,48	26.707.828,91	9,89	43.397.488,83	359.292,01	Producer Exporter Company	PCS1:100	35	10	25	774
775	...	17	Did Not Participate in the Research		26.639.044,51									775
776	...	68	Memişoğlu Tarım Ürün. Tic. Ltd. Şti.		26.630.480,32		121.605.845,71	9.709.621,57	Producer Exporter Company	PCS1:100	257	47	210	776
777	764	48	Akım Metal Sanayi ve Ticaret A.Ş.	24.378.259,84	26.564.833,08	8,97	64.373.793,75	11.730.648,38	Producer Exporter Company	PCS1:100	608	91	517	777
778	587	84	Zinar Export İmport Dış Tic. Ltd. Şti.	31.233.495,23	26.549.215,33	-15,00			Non-producer Exporter Company	PCS1:51 FCS:49	4	4		778
779	...	76	Did Not Want To Reveal Their Name		26.526.446,28				Non-producer Exporter Company	PCS1:100	5	5		779
780	807	10	Eşmeler Tarım Tarım Ürünleri Paketleme Depo. Nakl. Taah. İth. İhr.Tic. Ltd. Şti.	23.446.540,17	26.522.993,75	13,12	981.122,53	533.134,15	Producer Exporter Company	PCS1:100	60	10	50	780
781	...	11	Did Not Want To Reveal Their Name		26.476.328,97		840.361.818,00		Producer Exporter Company	PCS1:100	2.438	252	2.186	781
782	...	11	Selah Makine ve Gemicilik Endüstri Tic. A.Ş.		26.463.474,36		1.169.247,00	10.807.423,00	Producer Exporter Company	PCS1:100	51	35	16	782
783	...	65	Global Gıda Paz. ve Dış Tic. Ltd. Şti.		26.442.948,40		7.880,00	311.104,14	Group Foreign Trade Company	PCS1:100	4	4		783
784	722	107	Brv Grup Teks. San. Dış Tic. Ltd. Şti.	25.837.086,70	26.377.382,12	2,09			Non-producer Exporter Company	PCS1:100	2	2		784
785	944	54	Tek Kablo Sanayi ve Ticaret A.Ş.	20.314.177,70	26.352.291,45	29,72			Group Foreign Trade Company	PCS1:100				785
786	751	20	Basra Gıda San. Paz. Dış Tic. Ltd. Şti.	24.850.795,75	26.297.941,33	5,82	22.257.017,81	-517.988,12	Non-producer Exporter Company	PCS1:100	120	35	85	786
787	...	11	Beş Yıldız Sebze Meyve Zirai İlaçlar Tar. İnş. Taah. Nak. San.		26.290.528,06		4.241.298,47	1.550.296,03	Producer Exporter Company	PCS1:100	8	3	5	787
788	...	93	Did Not Participate in the Research		26.275.569,07									788
789	415	77	Çakıroğlu Demir Çelik San. ve Tic. A.Ş.	42.187.588,57	26.253.807,38	-37,77	17.038.278,16	1.181.760,57	Non-producer Exporter Company	PCS1:100	7	7		789
790	534	29	Gemciler Güven Metal Sanayi ve Ticaret A.Ş.	33.903.893,27	26.218.065,60	-22,67	81.312.746,00	2.423.710,00	Producer Exporter Company	PCS1:100				790
791	...	67	Did Not Want To Reveal Their Name		26.208.326,56		34.488.732,00		Producer Exporter Company	PCS1:49 FCS:51	57	11	46	791
792	...	74	Süperlit Boru San. A.Ş.		26.188.270,76		56.456.597,44		Producer Exporter Company	PCS1:100	242	56	186	792
793	...	24	Bilfer Madencilik ve İhr. A.Ş.		26.156.101,20		4.633.891,01	378.355,27	Non-producer Exporter Company	PCS1:100	3	3		793
794	882	62	Farba Otomotiv Aydınlatma ve Plastik Fab. A.Ş.	21.465.407,33	26.149.876,06	21,82	105.055.118,00		Producer Exporter Company	PCS1:100	793	187	606	794
795	...	109	Did Not Participate in the Research		26.071.606,97									795
796	763	32	Samet Kalıp ve Madeni Eşya San. ve Tic. A.Ş.	24.389.575,56	26.052.535,61	6,82	167.093.717,58	3.830.905,76	Producer Exporter Company	PCS1:100	1.221	263	958	796
797	749	19	Paksel Kimya San. ve Ticaret A.Ş.	24.895.331,46	26.050.997,67	4,64	10.457.129,00	207.642,00	Producer Exporter Company	PCS1:100	133	28	105	797
798	954	9	Yakupoğlu Tekstil ve Deri San. Tic. A.Ş.	20.128.866,26	26.035.026,57	29,34	333.889.493,58	20.758.576,98	Producer Exporter Company	PCS1:100	1.030	81	949	798
799	...	61	İlay Dış Tic. A.Ş.		26.011.825,65			485.148,13	Non-producer Exporter Company	PCS1:100	8	8		799
800	964	66	Gökşah Gıda Tarım Sanayi ve Ticaret A.Ş.	19.958.070,00	25.976.815,00	30,16	38.579.390,48	2.730.050,24	Producer Exporter Company	PCS1:100	38			800

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801	...	61	Did Not Want To Reveal Their Name		25.870.675,96		2.992.958,00	221.067,00	Non-producer Exporter Company	PCS1:100	176	1	175	801
802	...	68	Did Not Participate in the Research		25.868.987,91									802
803	943	111	Hürsan Havlu Üretim San. ve Tic. A.Ş.	20.341.517,55	25.778.125,12	26,73	44.010.537,10		Producer Exporter Company	PCS1:100	770	60	710	803
804	...	25	Did Not Participate in the Research		25.763.165,17									804
805	637	12	As Star Tarım Ürünleri Nakl. ve Tic. Ltd. Şti.	29.019.431,47	25.743.950,68	-11,29			Non-producer Exporter Company	PCS1:100				805
806	...	50	Did Not Participate in the Research		25.739.533,53									806
807	...	51	Kartet Karadeniz Toptan Elektrik Tic. A.Ş.		25.673.223,57			19.747.109,57	Non-producer Exporter Company	PCS1:100	5	5		807
808	783	10	Veronica Deri ve Tekst. San. Tic. Ltd. Şti	24.044.784,90	25.626.111,57	6,58	35.209.925,70	843.796,17	Producer Exporter Company	PCS1:100	93	16	77	808
809	...	18	Did Not Participate in the Research		25.604.569,35									809
810	...	52	Kasem Makina Sanayi ve Ticaret A.Ş.		25.599.587,01		129.130.453,02		Foreign Trade Company with Special (legal) Status	PCS1:100	12	12		810
811	...	17	Did Not Participate in the Research		25.594.841,67									811
812	...	78	Did Not Participate in the Research		25.543.470,44									812
813	812	15	Post Halı İth. İhr. Ltd. Şti.	23.080.176,69	25.519.529,00	10,57	705.096,87	344.138,71	Non-producer Exporter Company	PCS1:100	9	9		813
814	842	12	Hisar Yumurta ve Nakliyat İthalat İhracat Sanayi Ticaret Anonim Şirketi	22.201.693,00	25.519.059,00	14,94	851.678,76	622.286,97	Producer Exporter Company	PCS1:100	14	4	10	814
815	...	68	Did Not Participate in the Research		25.500.172,38									815
816	...	153	Did Not Want To Reveal Their Name		25.486.686,75		63.095.000,00	-10.588.348,00	Non-producer Exporter Company		778	161	617	816
817	...	3	Did Not Want To Reveal Their Name		25.463.946,91				Producer Exporter Company	PCS1:100	144	77	67	817
818	...	50	Almodo Altınlar Dış Tic. A.Ş.		25.417.788,61		457.016,69	150.350,12	Group Foreign Trade Company	PCS1:100	1	1		818
819	961	13	Pilyem Gıda Tarım Sanayi ve Ticaret A.Ş.	20.030.579,60	25.406.878,02	26,84			Producer Exporter Company	PCS1:100	17	5	12	819
820	...	112	Did Not Want To Reveal Their Name		25.406.154,46		2.102.137,27	6.064,93	Foreign Trade Company with Special (legal) Status	PCS1:100				820
821	641	14	Bupiliç Entegre Gıda San. Tic. A.Ş.	28.957.749,79	25.337.580,45	-12,50	138.978.272,15		Producer Exporter Company	PCS1:100	480	71	409	821
822	624	127	İşbir Sentetik Dokuma San A.Ş.	29.545.632,77	25.289.538,02	-14,41	54.701.710,77	-16.051.869,34	Producer Exporter Company	PCS1:100	186	41	145	822
823	...	19	Did Not Want To Reveal Their Name		25.239.259,53		20.246.663,82	1.033.975,59	Group Foreign Trade Company	PCS1:100	40	34	6	823
824	741	69	Novartis Sağlık Gıda ve Tarım Ürünü. San. ve Tic. A.Ş.	25.230.061,98	25.235.028,32	0,02	1.279.935.571,57		Producer Exporter Company	FCS:100	1.224	1.044	180	824
825	822	80	Ürün Tarım Ür. İth. İhr. Ticaret ve Sanayi Ltd. Şti.	22.926.983,47	25.218.115,10	9,99	386.051,00	620.110,31	Producer Exporter Company	PCS1:100	123	15	108	825
826	...	15	Did Not Participate in the Research		25.215.344,79									826
827	905	154	Gap Paz. A.Ş.	21.086.767,27	25.166.989,36	19,35	32.872.270,90		Group Foreign Trade Company	PCS1:100	75	75		827
828	652	115	Özdilek İthalat İhracat ve Pazarlama Ltd. Şti.	28.461.572,82	25.164.948,04	-11,58	295.563,38	170.888,65	Group Foreign Trade Company	PCS1:100	3	3		828
829	851	16	Noordzee Su Ürün. İhr. San. ve Tic. A.Ş.	22.114.725,49	25.145.661,17	13,71	7.898.552,08	8.802.215,25	Producer Exporter Company	PCS1:100	188	10	178	829
830	...	25	Did Not Participate in the Research		25.122.144,09									830
831	971	132	Gna Lojistik Dış Tic. Ltd. Şti.	19.875.706,74	25.121.734,09	26,39	16.930,00	830.351,00	Non-producer Exporter Company	PCS1:100	39	10	29	831
832	...	67	Did Not Want To Reveal Their Name		25.080.092,89		225.000.000,00		Producer Exporter Company	PCS1:100	359	93	266	832
833	914	79	Gentaş İç ve Dış Tic. Nak. Taş. Ltd. Şti.	20.836.221,80	25.031.346,38	20,13	1.063.571,65	337.256,11	Non-producer Exporter Company	PCS1:87 FCS:13	66	6	60	833
834	989	30	Midat Kablo San. ve Tic. A.Ş.	19.542.494,75	25.008.309,61	27,97	54.147.586,36	3.507.592,16	Producer Exporter Company	FCS:100	109	21	88	834
835	738	13	Alara Tarım Ürünleri San. A.Ş.	25.364.307,67	24.907.646,45	-1,80	4.311.603,51	8.153.818,99	Producer Exporter Company	FCS:100	48	40	8	835
836	...	76	Did Not Want To Reveal Their Name		24.781.960,72		11.788.667,00		Producer Exporter Company	PCS1:100	390	80	310	836
837	965	63	Eefz Dış Ticaret A.Ş.	19.936.832,71	24.771.990,63	24,25		79.470,88	Group Foreign Trade Company	PCS1:100	4	4		837
838	...	51	Did Not Participate in the Research		24.753.020,77									838
839	975	114	Algodon Tekst. San. ve Tic. Ltd. Şti.	19.801.225,67	24.751.378,09	25,00	1.092.008,02	1.717.747,88	Producer Exporter Company	PCS1:100	61	20	41	839
840	968	18	Electrical Technology Applianc Es Production Isı San. V. T. A.Ş.	19.909.645,93	24.694.500,06	24,03			Group Foreign Trade Company	FCS:100				840
841	...	7	Erbak - Uludağ Pazarlama Satış ve Dağıtım A.Ş.		24.680.825,57		417.000.000,00	4.220.000,00	Producer Exporter Company	PCS1:100	390	97	293	841
842	552	14	Star Gıda Maddeleri Dış Tic. ve Nakl. Ltd. Şti.	33.211.899,51	24.677.848,46	-25,70	539.964,81	1.346.623,45	Non-producer Exporter Company	PCS1:100	81		81	842
843	...	30	Ömer Atiker Makine Metal İnşaat ve Yakıt Sistemleri İth. İhr. A.Ş.		24.660.843,27		45.985.216,50	7.268.015,91	Non-producer Exporter Company	PCS1:100	65	2	63	843
844	840	55	Baylan Ölçü Aletleri Sanayi ve Ticaret Ltd. Şti.	22.212.545,97	24.621.114,36	10,84	44.877.438,13	9.534.537,00	Producer Exporter Company	PCS1:100	465	20	445	844
845	...	79	Did Not Participate in the Research		24.603.300,61									845
846	...	19	Abaloğlu Yem Soya ve Tekst. San. A.Ş.		24.582.452,69		1.320.890.901,00	43.134.929,00	Producer Exporter Company	PCS1:100	1.483	133	1.350	846
847	...	17	Keskinoğlu İç ve Dış Ticaret Ltd. Şti.		24.555.656,17				Non-producer Exporter Company	PCS1:100				847
848	816	56	Ocs Kablo San. ve Tic. A.Ş.	23.027.528,00	24.536.523,10	6,55	8.265.989,92	60.031,33	Non-producer Exporter Company	PCS1:100	10	10		848
849	...	71	Did Not Want To Reveal Their Name		24.389.410,63				Group Foreign Trade Company	PCS1:100	18	15	3	849
850	...	33	Did Not Participate in the Research		24.383.434,78									850

SECOND 500 EXPORTING COMPANIES OF TURKEY IN 2013 *

2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)		2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	COMPANY TYPE	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
851	828	72	Erpen Plastik Sanayi ve Ticaret A.Ş.	22.623.228,83	24.361.698,31	7,68				Producer Exporter Company	PCS1:100	535	490	45	851
852	877	19	Ahmet Yar İç ve Dış Ticaret Ltd. Şti.	21.532.537,97	24.328.993,49	12,99			2.694.994,65	Group Foreign Trade Company	PCS1:100	6	6		852
853	...	16	Did Not Want To Reveal Their Name		24.324.293,20			12.893.880,22		Non-producer Exporter Company	PCS1:100				853
854	693	31	Astaş Alüminyum San. ve Tic. A.Ş.	27.021.393,51	24.320.326,95	-10,00		103.269.096,71		Producer Exporter Company	PCS1:100	350	80	270	854
855	819	13	Pagmat Pamuk Tekstil Gıda San. ve Tic. A.Ş.	22.982.777,00	24.281.442,26	5,65		22.234.311,00		Producer Exporter Company	PCS1:100	361	65	296	855
856	...	116	Did Not Want To Reveal Their Name		24.252.264,22			2.353.017,41	11.510.438,56	Producer Exporter Company	PCS1:100	189	65	124	856
857	429	80	Hatboru Çelik Boru San. ve Ticaret Ltd. Şti.	41.169.211,40	24.247.324,71	-41,10		63.963.345,65	-2.827.879,23	Producer Exporter Company	PCS1:100	340	50	290	857
858	857	117	Eren Hazır Giy. San. ve Tic. A.Ş.	21.925.718,38	24.182.680,30	10,29		1.224.924,72		Producer Exporter Company	PCS1:100	28	5	23	858
859	852	20	Karyer Isı Transfer San. ve Tic. A.Ş.	22.096.509,22	24.181.826,14	9,44		55.099.154,00	2.286.072,00	Producer Exporter Company	PCS1:100	477	67	410	859
860	911	77	Başbuğ Oto Yedek Parça San. İth İhr. ve Tic. A.Ş.	20.917.573,74	24.174.559,42	15,57		89.769.305,97	9.003.671,17	Non-producer Exporter Company	PCS1:100	130	75	55	860
861	863	31	Bimed Teknik Aletler Sanayi ve Ticaret A.Ş.	21.830.403,53	24.143.052,69	10,59		24.678.723,54	4.309.455,58	Producer Exporter Company	PCS1:100	349	124	225	861
862	599	15	Karadere Tarım Ürünleri Gıda San. ve Tic. Ltd. Şti.	30.774.937,66	24.118.138,35	-21,63		206.536.218,45	1.051.543,66	Producer Exporter Company	PCS1:100	45	15	30	862
863	762	17	Egeseramik İç ve Dış Tic. A.Ş.	24.391.557,01	24.108.614,24	-1,16				Group Foreign Trade Company	PCS1:100	15	15		863
864	699	64	Tiryakiler Oto Makina Ticaret ve Sanayi A.Ş.	26.764.223,82	24.102.014,21	-9,95		5.994.849,05		Group Foreign Trade Company	PCS1:100	11	8	3	864
865	845	16	Algan İç ve Dış Tic. Ltd. Şti.	22.175.799,02	24.053.601,61	8,47		1.298.040,00	378.695,81	Non-producer Exporter Company	PCS1:100	8	8		865
866	...	4	S.S. Marmara Zeytin Tarım Sat. Koop. Birliği Marmarabirlik		23.954.972,40					Producer Exporter Company	PCS1:100	357	123	234	866
867	...	15	Özler Tarım Ürün. Üretim Paz. Sanayi ve Tic. A.Ş.		23.908.124,18			19.609.813,37	650.077,63	Non-producer Exporter Company	PCS1:100	32	32		867
868	...	11	Ulaş-Can Deri Konf. San. ve Dış Tic. Ltd. Şti.		23.887.534,82			9.990.003,56	628.150,68	Producer Exporter Company	PCS1:100	50	3	47	868
869	...	123	Mintay Teks. Konf. San. ve Tic. A.Ş		23.866.602,91			22.303.057,00	-12.915.782,00	Non-producer Exporter Company	PCS1:100	718	608	110	869
870	...	26	2E Madencilik Nak. Paz. San. ve Tic. A.Ş		23.859.071,88				2.821.792,89	Group Foreign Trade Company	PCS1:100	18	18		870
871	709	21	İntervo Dış Tic. ve Müessillik Ltd. Şti.	26.293.491,05	23.853.229,81	-9,28			412.754,00	Non-producer Exporter Company	PCS1:100	30	5	25	871
872	...	17	Did Not Participate in the Research		23.840.543,16										872
873	873	118	Polimer Plastik San. ve Tic. A.Ş	21.589.547,80	23.837.519,99	10,41		1.068.653,00		Producer Exporter Company	PCS1:100	140	40	100	873
874	931	21	Çelikpan Isı Sistemleri Paz. Ltd. Şti.	20.568.815,61	23.830.303,87	15,86		1.115.772,06	125.790,73	Group Foreign Trade Company	PCS1:100				874
875	976	85	Ege Profil Ticaret ve Sanayi A.Ş.	19.801.005,84	23.801.165,32	20,20		282.636.825,00	23.815.355,00	Producer Exporter Company	PCS:2.46 FCS:97.54	308	152	156	875
876	...	68	Baltık Dış Ticaret A.Ş.		23.788.386,13					Foreign Trade Company with Special (legal) Status	PCS1:100				876
877	...	119	Did Not Participate in the Research		23.773.997,40										877
878	818	67	Neşe Dış Ticaret A.Ş.	23.022.666,14	23.772.377,20	3,26		2.613.364,51	358.586,43	Group Foreign Trade Company	PCS1:100	216	25	191	878
879	...	65	Did Not Want To Reveal Their Name		23.735.723,36			9.912.635,33		Producer Exporter Company	PCS1:100	155	35	120	879
880	...	62	Did Not Want To Reveal Their Name		23.714.350,26			201.921.358,91	16.092.615,73	Producer Exporter Company	PCS1:100	667	110	557	880
881	...	66	Did Not Participate in the Research		23.709.642,10										881
882	681	17	Piramit Goltex İç ve Dış Tic. A.Ş.	27.562.701,94	23.688.453,22	-14,06		29.309,00	552.447,00	Producer Exporter Company	PCS1:100	2	2		882
883	...	22	Yüksel Seramik San. ve Tic. A.Ş.		23.679.105,86			39.508.360,00		Producer Exporter Company	PCS1:100	349	55	294	883
884	...	18	Demir Mad. Çim. Haz. Bet. İnş. Nak. San. Tic. Aş.		23.676.062,03			61.662.340,39	7.721.754,92	Group Foreign Trade Company	PCS1:100	42	9	33	884
885	894	120	Ekpen Tekstil San. ve Tic. A.Ş.	21.300.787,05	23.635.364,88	10,96		7.453.308,25	3.053.207,19	Producer Exporter Company	PCS1:100	188	50	138	885
886	...	5	Verde Yağ Besin Maddeleri San. ve Tic. Anonim Şirketi		23.612.533,34			52.142.342,42	134.293,45	Producer Exporter Company	PCS1:100	100	40	60	886
887	960	69	Hazal Bisküvi ve Gıda San. A.Ş.	20.048.207,50	23.586.807,23	17,65		32.331.950,55	1.754.779,72	Producer Exporter Company	PCS1:100	982	120	862	887
888	...	57	Did Not Participate in the Research		23.570.518,01										888
889	...	27	Did Not Want To Reveal Their Name		23.551.075,86			389.317,84	269.089,40	Non-producer Exporter Company	PCS1:100	177			889
890	809	36	Alimex Alüminyum San. ve Tic. Ltd. Şti.	23.352.503,43	23.537.873,18	0,79		576.000,00		Producer Exporter Company	FCS:100	285	45	240	890
891	...	75	Did Not Participate in the Research		23.511.937,00										891
892	...	121	Burcu Teks. San. ve Tic. A.Ş.		23.500.854,26			1.136.039,00	10.621.885,00	Producer Exporter Company	PCS1:100	306	20	286	892
893	...	11	Did Not Want To Reveal Their Name		23.494.945,18			27.879.439,38	17.253.478,02	Producer Exporter Company	PCS1:100	164	51	113	893
894	...	24	Makro Granit Kargo İnşaat ve Dış Tic. Ltd. Şti.		23.442.210,66				540.000,00	Non-producer Exporter Company	PCS1:70 FCS:30	17	13	4	894
895	...	122	Erse Teks. San. ve Tic. A.Ş.		23.434.313,40			1.534.273,00	1.139.715,00	Producer Exporter Company	PCS1:100	126	82	44	895
896	...	22	Did Not Want To Reveal Their Name		23.383.749,36			43.817.774,16	2.474.133,85	Producer Exporter Company	PCS1:100	282	60	222	896
897	...	78	Mersin Şeker Tar. Ürnl. Doğal ve Miner. Su ve İç. Nakl. San. Tic. Aş		23.337.838,53			156.351.010,16	5.140.551,39	Producer Exporter Company	PCS1:100	184			897
898	676	18	Şenpiliç Gıda San. A.Ş.	27.739.159,89	23.330.652,21	-15,89		874.792.451,00		Producer Exporter Company	PCS1:100	2.135	371	1.764	898
899	...	27	Demiray Madencilik Tanıtım ve Organizasyon Taşımacılık Lunapark Hediyeelik Eşya San. Tic. Ltd. Şti.		23.325.664,77				3.278.665,46	Producer Exporter Company	PCS1:100	4	4		899
900	865	128	Gürmen Giyim San. ve Tic. A.Ş.	21.792.829,20	23.303.560,89	6,93		133.836.239,03	336.040,15	Producer Exporter Company	PCS1:100	1.972	765	1.207	900

SECOND 500 EXPORTING COMPANIES OF TURKEY IN 2013 *

2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)	2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	COMPANY TYPE	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
901	...	70	Unmak Gıda Tar. Hay. ve İht. Mad. Paz. İth. İhr. Dış T. San. Ltd. Şti.		23.284.191,99			530.130,00	Group Foreign Trade Company	PCS1:100	3	2	1	901
902	910	124	Enkay Moda Konf. San. ve Tic. A.Ş.	20.978.876,22	23.280.639,29	10,97	5.811.891,00	1.183.985,00	Producer Exporter Company	PCS1:100	113	61	52	902
903	...	126	Did Not Want To Reveal Their Name		23.176.191,34				Foreign Trade Company with Special (legal) Status	PCS1:100				903
904	827	125	Birleşik Teks. San. ve Tic. Ltd. Şti.	22.670.624,91	23.168.855,80	2,20	3.819.201,38	6.682.080,44	Producer Exporter Company	PCS1:100	137	34	103	904
905	992	71	Tat Makarnacılık San. Tic. A.Ş.	19.531.018,47	23.136.125,56	18,46	65.876.216,93	707.089,34	Producer Exporter Company	PCS1:100	160	25	135	905
906	...	75	Işık Plastik Sanayi ve Dış Ticaret Pazarlama A.Ş.		23.108.140,31		67.000.282,00	-9.215.942,22	Producer Exporter Company	PCS1:100	226	61	165	906
907	...	139	Did Not Participate in the Research		23.095.544,54									907
908	...	72	Yumurtaçılar Zahirre Tarım Ürünleri San. Tic. Ltd. Şti.		23.083.050,00				Non-producer Exporter Company	PCS1:100				908
909	...	129	Kocaer Dış Ticaret A.Ş.		23.077.346,17				Group Foreign Trade Company	PCS1:100				909
910	...	73	Altınapa Değirmencilik Tic. ve San. A.Ş.		23.075.903,75		178.608.747,02		Producer Exporter Company	PCS1:100	112	33	79	910
911	922	28	Aytan Mermer Madencilik İth. İhr. San. ve Tic. Ltd. Şti.	20.723.636,35	22.960.406,54	10,79			Non-producer Exporter Company	PCS1:100	5	5		911
912	...	12	Did Not Participate in the Research		22.958.979,86									912
913	804	76	İba Kimya Sanayi ve Ticaret A.Ş.	23.477.041,06	22.885.268,54	-2,52	98.136.815,08	33.010.347,11	Producer Exporter Company	PCS1:100	198	48	150	913
914	...	47	Vefa Prefabrike Yapılar San. Tic. A.Ş.		22.881.150,37		112.884.710,00	9.605.132,06	Producer Exporter Company	PCS1:100	255	55	200	914
915	918	58	Coats (Türkiye) İplik San. A.Ş	20.754.029,97	22.800.405,75	9,86	95.900.259,94	11.355.748,50	Producer Exporter Company	PCS1:8 FCS:92	777	173	604	915
916	952	82	Özkan Demir Çelik Dış Tic. A.Ş.	20.170.949,25	22.786.661,58	12,97	440.193,63	126.405,89	Group Foreign Trade Company	PCS1:100	6	6		916
917	781	52	Gülle Entegre Teks. İşlet. Emlk. Danışm. San. ve Tic. A.Ş.	24.073.608,24	22.773.943,70	-5,40	89.795.962,00	7.225.017,00	Producer Exporter Company	PCS1:100	957	80	877	917
918	...	74	Mer Gıda Sanayi A.Ş.		22.692.099,00		71.150.391,86	60.616,28	Producer Exporter Company	PCS1:100	55	53	2	918
919	856	89	Gentaş Genel Metal Sanayi ve Ticaret A.Ş.	21.936.898,94	22.631.579,73	3,17	106.367.231,39	21.612.465,05	Producer Exporter Company	PCS1:100	469	135	334	919
920	...	53	Did Not Want To Reveal Their Name		22.615.999,74		1.280.832,79		Producer Exporter Company	PCS1:100	116	16	100	920
921	...	19	Asmaş Ağır San. Malz. İmal ve Ticaret A.Ş.		22.593.091,45		24.962.309,27	8.861.165,41	Producer Exporter Company	FCS:100	80	28	52	921
922	...	14	Nimeks Organik Tarım Ürünleri San. ve Tic. Ltd. Şti.		22.561.867,01				Producer Exporter Company	PCS1:100	98	28	70	922
923	...	16	Did Not Participate in the Research		22.553.014,58									923
924	...	22	Did Not Participate in the Research		22.524.273,98									924
925	...	54	Did Not Participate in the Research		22.510.000,77									925
926	...	146	Did Not Participate in the Research		22.497.787,84									926
927	...	131	Örsan Teks. Konf. San. ve Tic. A.Ş		22.481.388,73		2.205.622,42	-6.372.061,36	Producer Exporter Company	PCS1:100	55	10	45	927
928	721	60	Recep Güzeldağ Teks. Gıda İnş. San. ve Tic. Ltd. Şti.	25.840.826,44	22.398.192,07	-13,32		452.491,42	Group Foreign Trade Company	PCS1:100	5	2	3	928
929	712	23	Metal Yapı Holding A.Ş.	26.191.453,83	22.395.666,16	-14,49			Non-producer Exporter Company	PCS1:100	9	9		929
930	...	29	Mikroman Maden Sanayi ve Ticaret Anonim Şirketi		22.386.942,89		4.364.005,53	12.971.444,57	Producer Exporter Company	PCS1:100	270	36	234	930
931	...	58	Did Not Participate in the Research		22.361.268,29									931
932	...	37	Did Not Want To Reveal Their Name		22.356.851,74		55.095.350,99	250.823,83	Producer Exporter Company	PCS1:100	40	7	33	932
933	...	82	Putzmeister Pazarlama ve Tic. Ltd. Şti.		22.328.095,53		12.061.901,60	3.260.707,79	Group Foreign Trade Company	FCS:100				933
934	...	82	Did Not Want To Reveal Their Name		22.304.633,20		12.294.768,08	6.150.353,94	Producer Exporter Company	PCS1:100	176	24	152	934
935	892	77	Omv Petrol Ofisi A.Ş.	21.306.888,51	22.287.191,55	4,60	23.899.802.206,29	6.547.106,09	Producer Exporter Company	PCS1:58.42 FCS:41.58	990	578	412	935
936	955	20	As Çelik Döküm İşleme Sanayi ve Ticaret Anonim Şirketi	20.070.052,24	22.283.751,55	11,03	19.301.425,83	-497.935,12	Producer Exporter Company	PCS1:100	329	40	289	936
937	...	38	Allegion Emniyet ve Güvenlik Sis. San. A.Ş.		22.194.794,70		24.048.447,11	2.005.791,49	Producer Exporter Company	FCS:100	335	66	269	937
938	815	22	Royal Halı İplik Tekstil Mobilya San. ve Tic. A.Ş.	23.028.504,29	22.175.464,60	-3,70	217.381.945,09	25.266.665,54	Producer Exporter Company	PCS1:100	500	96	404	938
939	888	20	Motif İplik San. ve Tic. Ltd. Şti.	21.365.747,60	22.155.759,59	3,70		119.010,55	Group Foreign Trade Company	PCS1:100	430	30	400	939
940	743	134	Senpa Sentetik ve Pamuklu Ent. Giyim San. Tic. ve Turz. A.Ş.	25.193.982,25	22.080.514,60	-12,36			Producer Exporter Company	PCS1:100				940
941	832	80	Trelleborg Çerkezköy İth. ve İhr. Oto. Tic. A.Ş.	22.496.124,25	22.074.586,53	-1,87			Group Foreign Trade Company	PCS1:100	1	1		941
942	...	27	Did Not Want To Reveal Their Name		22.073.227,40		33.109.804,97	8.781.207,76	Producer Exporter Company	PCS1:100	363	50	313	942
943	...	82	Sem Global Dış Tic. A.Ş.		22.061.071,29		3.517.400,00		Group Foreign Trade Company	PCS1:100	3	3		943
944	829	148	Özdemir Üç Teks. San. Tic. Ltd. Şti.	22.582.520,81	22.060.917,15	-2,31	2.168.118,35	10.067.976,61	Producer Exporter Company	PCS1:100	365	53	312	944
945	953	152	Yeni Kayatürk Gıda İnş. Tekstil Tar. İth. İhr. Ürn. San. Tic. Ltd. Şti.	20.139.869,26	22.052.060,98	9,49			Non-producer Exporter Company	PCS1:100	28	16	12	945
946	...	78	Uğur Selulöz Kimya Mak. ve Gıda San. Tic. A.Ş.		22.003.886,96		13.615.845,63	5.531.029,17	Producer Exporter Company	PCS1:100	131	25	106	946
947	747	74	Ege Endüstri ve Ticaret A.Ş.	25.003.414,50	21.977.581,21	-12,10	43.435.452,52	36.080.373,31	Producer Exporter Company	PCS1:100	481	87	394	947
948	...	95	İşılplast Plastik Sanayi ve Tic. A.Ş.		21.949.421,87				Producer Exporter Company	PCS1:100	175	25	150	948
949	...	59	Atos Bilişim Danışmanlık ve Müşteri Hizm. San. ve Tic. A.Ş.		21.920.253,97		189.468.889,00	9.400.112,00	Non-producer Exporter Company	FCS:100				949
950	...	135	Did Not Want To Reveal Their Name		21.902.874,08				Producer Exporter Company	PCS1:100	6	2	4	950

SECOND 500 EXPORTING COMPANIES OF TURKEY IN 2013 *

2013 General Ranking	2012 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)	2013 Domestic Sales (TL)	2013 Profit Before Taxes (TL)	COMPANY TYPE	Capital Share (%)	Number of Employees	Number of White Collar Employees	Number of Blue Collar Employees	2013 General Ranking
951	...	16	Did Not Want To Reveal Their Name		21.858.889,15		17.992.593,23		Producer Exporter Company	PCS1:100	150	15	135	951
952	739	30	Leonardo Mermer Madencilik A.Ş.	25.317.483,76	21.850.359,19	-13,69	2.049.222,84	2.475.446,47	Producer Exporter Company	PCS1:100	45	23	22	952
953	...	23	Did Not Participate in the Research		21.848.073,44									953
954	578	83	Rozak Demir Profil Tic. ve San .A.Ş.	31.754.706,57	21.833.560,68	-31,24	917.128.029,09	-93.896.620,41	Non-producer Exporter Company	FCS:100	222	90	132	954
955	...	12	Temer Tekstil San. ve Tic. Ltd. Şti.		21.809.173,39		8.230.267,44	1.630.587,52	Producer Exporter Company	PCS1:100	53	3	50	955
956	...	79	Did Not Participate in the Research		21.789.614,17									956
957	...	71	Did Not Want To Reveal Their Name		21.770.293,01		46.736.209,57	11.003.704,00	Producer Exporter Company	PCS1:99.9998 FCS:0.0002	426	100	326	957
958	...	150	Did Not Participate in the Research		21.768.881,39									958
959	...	8	Tukaş Gıda San. ve Tic. A.Ş.		21.752.307,43		92.104.801,00	-39.973.342,00	Producer Exporter Company	PCS1:100	213	169	44	959
960	...	136	Did Not Want To Reveal Their Name		21.741.304,22		9.468.285,49	309.969,50	Producer Exporter Company	PCS1:100	43	34	9	960
961	887	32	İnter Abrasiv San. ve Tic. A.Ş.	21.405.991,36	21.665.727,95	1,21	9.516.549,84	3.408.296,53	Producer Exporter Company	PCS1:100	161	33	128	961
962	904	31	Tureks- G-M Mermer Granit Sanayi ve Ticaret Ltd. Şti.	21.119.849,56	21.655.742,82	2,54			Group Foreign Trade Company	PCS1:100	1	1		962
963	...	138	As Teks. San. İç ve Dış Tic. A.Ş.		21.595.118,40		3.245.818,45	849.277,80	Producer Exporter Company	PCS1:100	150	50	100	963
964	...	87	Did Not Want To Reveal Their Name		21.587.610,75		89.037.320,00	7.370.393,00	Producer Exporter Company	PCS1:10 FCS:90	213	61	152	964
965	...	13	Did Not Want To Reveal Their Name		21.559.134,45				Producer Exporter Company	PCS1:100				965
966	946	17	Balcı Tarım Ve Gıda San. Tic. Ltd. Şti.	20.282.915,05	21.555.187,92	6,27	2.007.339,51	1.590.262,69	Producer Exporter Company	PCS1:100	23	4	19	966
967	...	81	Did Not Want To Reveal Their Name		21.544.583,19		19.648.734,60	1.923.136,19	Producer Exporter Company	PCS1:100	998	144	854	967
968	854	20	Topçuoğlu Hayv. Dayanıklı Dayanıksız. Tük. Mal. Giy. Tic. ve San. Ltd. Şti.	21.948.334,47	21.529.652,07	-1,91		139.429,23	Producer Exporter Company	PCS1:100	35	5	30	968
969	995	75	Yeni Habur Gıda Pet. Nak. Turizm. Tekst. Tar. İth. İhr. San. Tic. Aş.	19.440.784,42	21.515.440,00	10,67	45.327.768,04		Producer Exporter Company	PCS1:100	40			969
970	588	59	Söktaş Dokuma İşletmeleri Sanayi ve Ticaret A.Ş.	31.230.317,64	21.514.528,19	-31,11	39.386.031,90	8.677.417,86	Producer Exporter Company	PCS1:100	824	178	646	970
971	...	57	Did Not Participate in the Research		21.491.951,61									971
972	941	21	Rapak San. Ürünleri Dış Ticaret Ltd. Şti.	20.359.224,22	21.480.402,55	5,51	1.723.211,70	647.851,39	Producer Exporter Company	PCS1:100	92	7	85	972
973	...	140	Did Not Participate in the Research		21.386.912,33									973
974	...	18	Did Not Participate in the Research		21.379.658,28									974
975	...	76	Did Not Participate in the Research		21.371.665,00									975
976	...	39	Kayalar Bakır Alas. San. ve Tic. A.Ş.		21.362.920,27				Producer Exporter Company	PCS1:100	135	35	100	976
977	...	78	Mgi Coutier Makina Yedek Parça İml. ve San. A.Ş.		21.331.424,21		32.891.341,19		Producer Exporter Company	FCS:100	330	137	193	977
978	700	84	Subor Boru Sanayi ve Tic. A.Ş.	26.761.440,52	21.328.393,43	-20,30	63.657.446,39		Producer Exporter Company	PCS1:50 FCS:50	283	68	215	978
979	...	77	Did Not Want To Reveal Their Name		21.316.468,08		190.173.553,04	9.179.962,42	Producer Exporter Company	FCS:100	117	45	72	979
980	...	19	Did Not Participate in the Research		21.298.740,83									980
981	858	88	Sun Pet Ambalaj San. ve Tic. A.Ş	21.894.550,68	21.281.278,44	-2,80	38.633.495,80	4.250.055,16	Producer Exporter Company	PCS1:100	65	15	50	981
982	...	83	Kayalar Kimya San. ve Tic. A.Ş.		21.197.894,72		163.172.644,00	18.222.726,00	Producer Exporter Company	PCS1:49.9 FCS:50.1	343	148	195	982
983	...	63	Did Not Participate in the Research		21.147.473,59									983
984	879	86	Akat Kozmetik Sanayi ve Ticaret A.Ş.	21.486.597,66	21.118.221,90	-1,71	9.214.906,98	315.580,68	Group Foreign Trade Company	PCS1:100	23		23	984
985	...	19	Did Not Want To Reveal Their Name		21.064.771,98				Non-producer Exporter Company	PCS1:100	120	20	100	985
986	988	144	Paşa Turizm San. Teks. ve Dış Tic. Ltd. Şti.	19.565.724,50	21.061.719,04	7,65		1.352.455,19	Non-producer Exporter Company	PCS1:100	15	6	9	986
987	...	13	Capitol Deri İnşaat Turizm Sanayi ve Ticaret Limited Şirketi		21.038.060,00		57.166,94		Non-producer Exporter Company	PCS1:100	25	25		987
988	...	62	El-Ko Elektrik Tic. ve San. A.Ş.		21.035.249,10		93.384.156,71	4.621.159,87	Non-producer Exporter Company	PCS1:100	42		42	988
989	...	26	Dikkan Dış Ticaret A.Ş.		21.034.291,54			353.475,58	Group Foreign Trade Company	PCS1:100	7	7		989
990	...	14	Did Not Participate in the Research		21.000.000,00									990
991	...	143	Hisar Giyim San. ve Tic. Ltd. Şti.		20.997.635,69				Non-producer Exporter Company	PCS1:100	39	14	25	991
992	...	60	Unika Universal Kablo Sanayi ve Ticaret A.Ş.		20.989.015,81		23.021.396,00	1.014.721,23	Producer Exporter Company	PCS1:100	128	33	95	992
993	...	18	Did Not Participate in the Research		20.960.225,50									993
994	...	33	Lilitaş Madencilik Mühendislik İnşaat İth. İhr. San. ve Tic. Ltd. Şti.		20.957.007,79			2.993.264,30	Non-producer Exporter Company	PCS1:100	15	3	12	994
995	928	61	Nazen İç ve Dış Tic. Ltd. Şti.	20.603.841,43	20.949.986,91	1,68	244.494,50	403.095,02	Non-producer Exporter Company	PCS1:100	4	4		995
996	835	28	İzocam Ticaret ve Sanayi A.Ş.	22.360.608,06	20.936.021,33	-6,37	300.536.807,00	30.325.193,00	Producer Exporter Company	PCS1:100	428	194	234	996
997	...	83	Did Not Participate in the Research		20.932.615,42									997
998	...	43	Simtek İth. İhr. San. ve Tic. Ltd. Şti.		20.922.182,32		2.748.883,05	13.756.492,59	Producer Exporter Company	FCS:100	216	7	209	998
999	...	20	Dragon Kuyumculuk Turizm İnşaat San. ve Tic. Ltd. Şti.		20.914.731,38				Non-producer Exporter Company	PCS1:100	7			999
1000	...	34	Alacakaya Dış Ticaret ve Pazarlama A.Ş.		20.909.209,65			891.984,21	Producer Exporter Company	PCS1:100	15	15		1000

* The 2013 export amount is the USD value of FOB (Freight On Board) of the total exports by the Exporters' Assemblies, according to the current exports regime. This total does not include exports from free trade zones, sales delivered to be exported, transit trade, goods temporarily sent to foreign countries, free of charge exports, exports recorded before or after 1st January-31st December 2013, goods and services sold to foreigners aside from the exports regime, and firms who are a different legal entity even though they are group firms.

*PCS: Public Capital Share PCS1: Private Capital Share FCS: Foreign Capital Share

RANKING BY NUMBER OF EMPLOYEEES

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Number of White Collar Employees	Number of Blue Collar Employees	Number of Total Employees
6	2	Arçelik A.Ş.	1.899.013.432,73	2.523	13.725	16.248
2	1	Ford Otomotiv San. A.Ş.	3.696.202.282,83	2.457	7.020	9.477
170	6	Sanko Teks. İşletmeleri San. ve Tic. A.Ş.	93.059.005,41	653	6.908	7.561
113	19	Ereğli Demir ve Çelik Fabrikaları Tic. A.Ş.	127.695.722,43	1.824	4.612	6.436
5	3	Tofaş Türk Otomobil Fab. A.Ş.	2.099.878.664,66	1.328	4.924	6.252
3	2	Oyak-Renault Otomobil Fab. A.Ş.	3.523.398.995,22	1.350	4.854	6.204
12	5	Bosch San. ve Tic. A.Ş.	970.584.771,43	881	4.970	5.851
36	8	İskenderun Demir ve Çelik A.Ş.	293.346.346,00	1.255	4.271	5.526
20	7	Mercedes-Benz Türk A.Ş.	700.780.937,95	1.456	3.857	5.313
1	1	Türkiye Petrol Rafinerileri A.Ş.	4.134.682.949,70	1.016	3.622	4.638
311	52	Tekfen İnş. ve Tesisat A.Ş.	56.378.806,85	1.691	2.941	4.632
31	1	Tusaş Türk Havacılık ve Uzay San. A.Ş.	329.008.886,49	2.102	2.413	4.515
107	3	Aselsan Elektronik Sanayi ve Ticaret A.Ş.	130.566.395,36	3.100	1.298	4.398
143	2	Kaleseramik Çanakkale Kalebodur Seramik San. A.Ş.	105.369.130,46	1.000	3.000	4.000
330	43	Koton Mağazacılık Teks. San. ve Tic. A.Ş.	54.070.178,56	1.292	2.633	3.925
16	3	Eti Maden İşletmeleri Gen. Müd.	790.353.910,43	1.542	2.366	3.908
198	2	Banvit Bandırma Vitaminli Yem San. A.Ş.	80.493.100,32	659	3.084	3.743
11	2	İçdaş Çelik Enerji Tersane ve Ulaşım Sanayi A.Ş.	1.010.266.332,77	437	3.134	3.571
90	7	Toprak Mahsulleri Ofisi Bölge Müdürlüğü	148.467.505,32	3.204	276	3.480
332	42	Aydınlı Hazır Giyim San. ve Tic. A.Ş.	53.584.017,82	860	2.381	3.241

*Companies not participating in the study and not want to be quoted by name are not considered.
*Companies providing information about employment data were taken into consideration.

THE MOST PROFITABLE COMPANIES

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Domestic Sales 2013 (TL)	Profit Before Taxes 2013 (TL)
113	19	Ereğli Demir ve Çelik Fabrikaları Tic. A.Ş.	127.695.722	5.015.019.734	858.367.183
16	3	Eti Maden İşletmeleri Gen. Müd.	790.353.910	58.773.442	841.537.337
36	8	İskenderun Demir ve Çelik A.Ş.	293.346.346	4.428.450.462	512.356.375
2	1	Ford Otomotiv San. A.Ş.	3.696.202.283	4.105.731.778	452.104.806
3	2	Oyak-Renault Otomobil Fab. A.Ş.	3.523.398.995	2.051.324.037	408.729.087
5	3	Tofaş Türk Otomobil Fab. A.Ş.	2.099.878.665	3.203.323.310	356.491.571
42	1	Çayeli Bakır İşletmeleri A.Ş.	249.838.060	-	348.562.337
1	1	Türkiye Petrol Rafinerileri A.Ş.	4.134.682.950	33.434.566.494	341.340.710
171	3	Çimsa Çimento Sanayi ve Ticaret A.Ş.	92.693.859	704.000.000	340.000.000
6	2	Arçelik A.Ş.	1.899.013.433	5.022.360.182	331.410.782
28	1	Türk Traktör ve Ziraat Mak. A.Ş.	364.387.225	1.485.301.660	320.254.571
426	44	Anadolu Isuzu Otom. San. ve Tic. A.Ş.	45.023.496	541.199.305	205.718.102
190	4	Akçansa Çimento San.ve Tic. A.Ş.	82.811.261	1.104.054	198.980.268
197	5	Hidromek Hidrolik ve Mekanik İml. San. ve Tic. A.Ş.	81.167.846	557.437.700	166.224.855
61	12	Brısa Bridgestone Sabancı Lastik Sanayi ve Ticaret A.Ş.	195.706.405	1.343.871.151	154.257.222
179	23	Aygaz A.Ş.	87.498.558	4.903.505.320	138.700.134
38	1	Bosch Termoteknik San. ve Tic. A.Ş.	289.281.990	148.385.988	132.823.701
425	7	Nuh Çimento Sanayii A.Ş.	45.085.746	455.186.068	131.731.579
193	14	Eti Alüminyum A.Ş.	81.650.386	127.697.821	125.402.999
514	11	Yıldız Entegre Ağaç Sanayi ve Ticaret A.Ş.	38.583.361	2.089.755.086	110.066.913

*Companies not participating in the study and not want to be quoted by name are not considered.
*Statements are based on the company's domestic sales and profitability data.

THE FASTEST ASCENDING COMPANIES IN RANKING

2013 General Ranking	2012 General Ranking	Ranking Change	COMPANY NAME	Export 2013 (\$)
205	872	667	Ulusoy Elektrik İml. Taah. ve Tic. A.Ş.	79.448.452,80
52	648	596	Tersan Tersanecilik San. ve Tic. A.Ş.	217.368.128,37
243	813	570	Abb İhracat Tic. ve Elektrik San. A.Ş.	70.179.064,78
271	761	490	Süper Film Ambalaj San. ve Tic. A.Ş.	64.666.900,86
404	889	485	Kadooğlu İç ve Dış Tic. A.Ş.	46.886.317,94
170	618	448	Sanko Teks. İşletmeleri San. ve Tic. A.Ş.	93.059.005,41
249	661	412	Karçağ Nak. İnş. ve Dış Tic. Ltd. Şti.	69.111.628,60
121	529	408	Balıkesir Elektro Mekanik San. Tesisleri A.Ş.	114.296.280,55
357	760	403	Nadir Teks. Deri ve Yağ San. Tic. Ltd. Şti.	50.848.981,08
376	766	390	Karakaş Atlantis Kıymetli Madenler Kuyumculuk Telekominakasyon San. ve Tic A.Ş.	49.016.385,31
179	559	380	Aygaz A.Ş.	87.498.558,25
469	826	357	Elita Gıda Sanayi ve Ticaret A.Ş.	41.193.768,73
218	571	353	Medmar Mermer Madencilik San. ve Tic. A.Ş.	76.301.596,81
176	528	352	Türkcan Kuyumculuk Sanayi A.Ş.	88.777.032,99
263	612	349	Kümaş Manyezit Sanayi A.Ş.	66.646.096,73
569	909	340	Accell Dış Ticaret Ltd. Şti.	35.939.640,44
353	669	316	Tosçelik Profil ve Sac End. A.Ş.	51.012.793,19
496	806	310	İsa Dış Ticaret Ltd. Şti.	39.926.535,51
296	602	306	Mıoro Hediyeelik Eşya San. ve Tic. A.Ş.	59.345.790,44
512	800	288	Electrtrıl Unıfıl Otom. San. ve Tic. A.Ş.	38.773.477,60

*Companies not participating in the study and not want to be quoted by name are not considered

RANKING BY EXPORT GROWTH

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2012 (\$)	Export 2013 (\$)	Export Change (%)
52	1	Tersan Tersanecilik San. ve Tic. A.Ş.	28,695,578.69	217,368,128.37	657.50
205	17	Ulusoy Elektrik İml. Taah. ve Tic. A.Ş.	21,592,428.99	79,448,452.80	267.95
121	10	Balıkesir Elektro Mekanik San. Tesisleri A.Ş.	34,143,085.78	114,296,280.55	234.76
72	1	Erdemoğlu Dış Tic. A.Ş.	54,416,989.59	179,922,197.16	230.64
170	6	Sanko Teks. İşletmeleri San. ve Tic. A.Ş.	29,679,619.11	93,059,005.41	213.55
243	22	Abb İhracat Tic. ve Elektrik San. A.Ş.	23,073,832.79	70,179,064.78	204.15
63	3	Tuprag Eksport İhr. ve Tic. Ltd. Şti.	63,822,661.55	189,277,369.60	196.57
179	23	Aygaz A.Ş.	32,852,891.80	87,498,558.25	166.33
271	21	Süper Film Ambalaj San. ve Tic. A.Ş.	24,398,315.18	64,666,900.86	165.05
176	4	Türkcan Kuyumculuk Sanayi A.Ş.	34,164,973.20	88,777,032.99	159.85
249	44	Karçağ Nak. İnş. ve Dış Tic. Ltd. Şti.	28,146,666.12	69,111,628.60	145.54
218	7	Medmar Mermer Madencilik San. ve Tic. A.Ş.	32,118,330.55	76,301,596.81	137.56
263	8	Kümaş Manyezit Sanayi A.Ş.	30,001,763.73	66,646,096.73	122.14
404	36	Kadooğlu İç ve Dış Tic. A.Ş.	21,361,423.22	46,886,317.94	119.49
357	31	Nadir Teks. Deri ve Yağ San. Tic. Ltd. Şti.	24,430,707.92	50,848,981.08	108.14
97	8	Eti Soda Üretim Paz. Nak. Elekt. Ür. San. ve Tic. A.Ş.	67,743,727.64	138,174,297.52	103.97
203	25	Yonca Gıda San. İşl. İç ve Dış Tic. A.Ş.	39,262,108.86	79,891,858.24	103.48
376	10	Karakaş Atlantis Kıymetli Madenler Kuyumculuk Telekominakasyon San. ve Tic A.Ş.	24,261,454.57	49,016,385.31	102.03
228	8	Park Elek. Madenc. San. ve Tic. A.Ş.	37,533,387.07	73,583,113.42	96.05
296	8	Mıoro Hediyeelik Eşya San. ve Tic. A.Ş.	30,759,444.57	59,345,790.44	92.94

*Companies not participating in the study and not want to be quoted by name are not considered.

RANKING BY INVESTMENTS IN 2013

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	2013 Investment (TL)
1	1	Türkiye Petrol Rafinerileri A.Ş.	4.134.682.949,70	2.777.566.544,00
2	1	Ford Otomotiv San. A.Ş.	3.696.202.282,83	1.312.060.299,00
353	41	Tosçelik Profil ve Sac End. A.Ş.	51.012.793,19	419.463.319,00
12	5	Bosch San. ve Tic. A.Ş.	970.584.771,43	368.121.350,00
144	6	Kastamonu Entegre Ağaç Sanayi ve Ticaret A.Ş.	105.246.324,33	358.660.557,00
5	3	Tofaş Türk Otomobil Fab. A.Ş.	2.099.878.664,66	276.298.023,00
6	2	Arçelik A.Ş.	1.899.013.432,73	257.981.000,00
3	2	Oyak-Renault Otomobil Fab. A.Ş.	3.523.398.995,22	221.388.000,61
19	2	Petkim Petrokimya Holding A.Ş.	765.751.682,21	215.181.530,00
382	51	Tiryaki Agro Gıda San. ve Tic. A.Ş.	48.587.418,11	210.432.875,15
16	3	Eti Maden İşletmeleri Gen. Müd.	790.353.910,43	208.384.000,00
7	4	Toyota Otomotiv San.Türkiye A.Ş.	1.462.124.701,12	200.000.000,00
28	1	Türk Traktör ve Ziraat Mak. A.Ş.	364.387.224,80	186.563.421,00
193	14	Eti Alüminyum A.Ş.	81.650.386,35	159.135.741,00
20	7	Mercedes-Benz Türk A.Ş.	700.780.937,95	142.396.055,00
107	3	Aselsan Elektronik Sanayi ve Ticaret A.Ş.	130.566.395,36	141.534.291,00
61	12	Brisa Bridgestone Sabancı Lastik Sanayi ve Ticaret A.Ş.	195.706.405,18	121.263.814,00
633	56	Gemlik Gübre Sanayii A.Ş.	32.910.665,00	117.470.000,00
846	19	Abaloğlu Yem Soya ve Teks. San. A.Ş.	24.582.452,69	110.607.486,00
270	32	Yolbulan Baştuğ Metalurji Sanayi A.Ş.	64.839.450,20	109.920.610,91

*Companies not participating in the study and not want to be quoted by name are not considered.

RANKING BY PLANNED INVESTMENTS IN 2014

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	2014 Planned Investment (TL)
5	3	Tofaş Türk Otomobil Fab. A.Ş.	2.099.878.665	1.239.188.000
704	14	Modern Karton San. ve Tic. A.Ş.	29.703.733	435.965.752
2	1	Ford Otomotiv San. A.Ş.	3.696.202.283	435.000.000
12	5	Bosch San. ve Tic. A.Ş.	970.584.771	355.870.047
36	8	İskenderun Demir ve Çelik A.Ş.	293.346.346	339.851.307
16	3	Eti Maden İşletmeleri Gen. Müd.	790.353.910	325.000.000
6	2	Arçelik A.Ş.	1.899.013.433	260.146.000
19	2	Petkim Petrokimya Holding A.Ş.	765.751.682	243.843.000
20	7	Mercedes-Benz Türk A.Ş.	700.780.938	208.300.374
144	6	Kastamonu Entegre Ağaç Sanayi ve Ticaret A.Ş.	105.246.324	201.312.910
612	54	Bagfas Bandırma Gübre Fabrikaları A.Ş.	34.065.849	176.475.967
61	12	Brisa Bridgestone Sabancı Lastik Sanayi ve Ticaret A.Ş.	195.706.405	161.543.000
284	6	Roketsan Roket San. ve Tic. A.Ş.	61.611.326	155.100.000
634	3	Anadolu Efes Biraçılık ve Malt. Sanayi A.Ş.	32.860.731	140.000.000
3	2	Oyak-Renault Otomobil Fab. A.Ş.	3.523.398.995	132.823.001
97	8	Eti Soda Üretim Paz. Nak. Elekt. Ür. San. ve Tic. A.Ş.	138.174.298	124.045.593
353	41	Tosçelik Profil ve Sac End. A.Ş.	51.012.793	121.000.000
7	4	Toyota Otomotiv San.Türkiye A.Ş.	1.462.124.701	120.000.000
730	16	Kartonsan Karton San. Tic. A.Ş.	28.565.694	120.000.000
31	1	Tusaş Türk Havacılık ve Uzay San. A.Ş.	329.008.886	119.668.142

*Companies not participating in the study and not want to be quoted by name are not considered.

DISTIRIBUTION OF TOP 1000 COMPANIES BY CITIES

CITY	2006	2007	2008	2009	2010	2011	2012	2013
ADANA	13	15	15	15	17	17	22	22
ADİYAMAN	1	1						
AFYON	2	1	2	3	4	3	3	4
AKSARAY		1	1	1	1	2	1	
AMASYA		1						
ANKARA	41	42	48	52	47	45	50	46
ANTALYA	5	9	7	7	9	10	8	9
ARTVİN		1	1	1	1		1	
AYDIN	7	8	8	10	7	6	8	8
BALIKESİR	4	4	4	5	5	7	6	6
BARTIN								1
BATMAN		1						
BİLECİK							1	1
BOLU					1	1	1	2
BURDUR	1	2	1	1	2	1	1	1
BURSA	61	57	55	52	55	48	44	50
ÇANAKKALE		1	1				1	
ÇANKIRI								1
ÇORUM			1			1		
DENİZLİ	34	29	28	22	27	23	24	24
DİYARBAKIR	1	1	1	1	2	1	1	2
DÜZCE			1					1
EDİRNE	1	1	2	2		1	1	
ELAZIĞ	1	1						2
ERZURUM			1					
ESKİŞEHİR	6	7	7	8	8	10	11	9
GAZİANTEP	34	33	48	49	52	63	71	67
GİRESUN	2	2	2	2	2	2	2	2
HAKKARİ	1	2	2	5	5	3	4	3
HATAY	20	17	16	23	18	17	13	13
İĞDİR	1	1	1	1	1	1		
ISPARTA	1	1	2	1	2	2	2	2
İSTANBUL	546	535	503	492	484	475	464	453
İZMİR	75	63	65	67	66	66	61	70
KAHRAMANMARAŞ	4	6	5	8	6	8	8	10
KARABÜK	1		1	1	2	4	3	1
KARAMAN	3	3	4	4	4	3	5	5
KASTAMONU	2	1	1	1		1		1
KAYSERİ	12	12	11	11	12	10	14	13
KIRKLARELİ			2	2	1	1	2	2
KIRŞEHİR	1	1	1	1	1	1	1	1
KOCAELİ	32	41	47	41	44	62	56	56
KONYA	4	5	5	6	6	4	6	6
KÜTAHYA	2	4	4	4	5	3	3	3
MALATYA	4	3	4	3	4	2		
MANİSA	17	16	18	20	20	14	20	18
MARDİN	3	4	4	7	7	10	9	8
MERSİN	13	11	13	17	14	13	10	12
MUĞLA	4	4	5	3	3	3	4	3
MUŞ								1
NEVŞEHİR						1		
NİĞDE	1	1	1					
ORDU	5	6	3	4	3	2	2	2
OSMANİYE					1	1	2	2
RİZE	1	1	2	3	2	2	2	2
SAKARYA	6	6	8	5	6	8	8	9
SAMSUN	4	5	5	6	5	7	8	7
SİVAS					2		1	
ŞANLIURFA		2	2	2	1			1
ŞIRNAK	5	6	7	8	8	9	10	10
TEKİRDAĞ	7	9	9	11	12	12	10	13
TRABZON	9	11	10	9	11	11	10	9
UŞAK								2
YAN		1						
YALOVA							2	2
ZONGULDAK	2	4	4	3	3	3	3	2

The background is a solid dark purple color. On the left side, there is a stylized globe composed of many thin, overlapping orange lines. A white crescent moon and a white five-pointed star are positioned on the left edge of the globe. Scattered across the purple background are several white five-pointed stars of varying sizes. The text is located on the right side of the image.

SECTOR LEADERS OF TURKEY IN 2013

Destined for the Enrichment of Turkish Economy

Our business is tough and requires passion. The responsibility of being the leading refinery of our country compels us for consistent success and improvement in the world arena.

With this vision in mind, Tüpraş, the heart of Turkey, continues its investments for the prosperity of Turkey, with its confidence for the brighter future of our country...

Processing Capacity **11 Million Ton**



İzmit Refinery

Processing Capacity **1,1 Million Ton**



Batman Refinery

Kırıkkale Refinery



İzmir Refinery



Processing Capacity **11 Million Ton**

Processing Capacity **5 Million Ton**

Some features mentioned in this print are optional for New Ford Transit models.



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the technology of tomorrow...
Here is the new Ford Transit Family!*

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The new Ford Transit Van with its spacious interior, low fuel consumption... The New Ford Transit Minibus with its unique comfort and safety features... Ford Transit Chassis Cab with its power and durability... The New Ford Transit Family, produced by Ford Otosan Golcuk Factory with 55-years experience and equipped with technology of the future, is at your disposal. From Ford that performs 61% of commercial vehicles exports in Turkey 2013, to all Ford lovers...

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ford.com.tr/transit

- › Lane-keeping System
- › Quickclear Heated Windscreen
- › Rear View Camera



Bizim için dünya çok küçük

Çünkü, Türkiye'nin önde gelen sanayi kuruluşlarından Kibar Holding'in uzman firması Kibar Dış Ticaret A.Ş. olarak, 'dünyaya açılma vizyonumuzdan' ödün vermiyoruz. Global ticari ağıımız ve 30 yıla yakın tecrübemizle, güçlü kimliğimizi en iyi biçimde yansıttığımıza inanıyoruz. Demir ve Demir Dışı Metal İhracatı'nda 'Türkiye Lideri' olarak tüm özverimizle çalışmaya ve dış ticaretin özgün bir temsilcisi olmaya devam edeceğiz.

The world is quite small for us

Because as Kibar Foreign Trade, the expert company of Kibar Holding which is one of the leading industrial organizations in Turkey, we do not compromise our 'vision to globalize'. We believe that we reflect our strong identity in the best way, with our global trade network and experience of almost 30 years. As the 'Leader of Turkey' in the Ferrous and Non-Ferrous Metal Export, we will continue to work fully devotedly and to be an original representative of the foreign trade.

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With our advanced
technology, creativity and
global vision we are looking
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For 78 years we have been
racing to the top of our sector,
therefore our future is among
the world's top three.



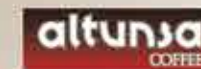
For a happy smile...



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Over **10** brands, with over **2000** kinds of products, Everywhere, where you are.



www.altunkayagroup.com



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Being one of the largest suppliers of textile raw materials in Turkey and worldwide, Ak-Pa Tekstil İhracat Pazarlama A.Ş. continues to be the pride of our country with its exports to over 70 countries in 5 continents worth USD 382 million and with its strong corporate structure.



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Çayeli Bakır İşletmeleri has been the export champion of Turkish mining sector for years. Çayeli Bakır, which is a good example to the sector not only with its improved technology; but also with its high environment, health and safety standards, shares its pride with Turkey.



Çayeli Bakır
İşletmeleri A.Ş.

Export Champion of Turkish Mining Sector



**TURKEY'S EXPORT LEADER OF SHIP
AND YACHT BUILDING SECTOR**

2013

Tersan Shipyard Inc.

Tersan Shipyard Inc. is belonging to Tersan group of companies providing services in four maritime sectors, i) new ship building, ii) ship repair, docking & conversion, iii) ship owning & operation and iv) ship agency services.

Relatively young group's, especially the ship building division has become one of the leading players in Turkey and as well as in Europe. Tersan's sustained success that is achieved by its experienced human resources, modern facilities, customer support and reliability guided the company to gain unique and challenging big orders.



Tersan's premises in Yalova.



Tersan's new building yard in Yalova is today, one of the biggest, most modern and efficiently organized shipyards in Europe. Besides the initial investment, the development of the yard is going on continuously meeting upcoming technologies and projects.

While the repair yard remained in Tuzla, Istanbul still active, Tersan's ship building division moved to Yalova in 2008. The new facilities in Yalova has been totally designed and developed by Tersan's own experienced team together with a group of high-qualified architects, building it from scratch in the light of their expertise.

Ensuring high quality and punctual delivery times lead Tersan to focus for the orders of more specialized vessels.

The company is now happy to see steadily increasing orders in their order book for challenging new building projects including Supply Vessels, Fishing Vessels, Ferries, Tugboats and complex tailor made state-of-the-art new building projects.



Sayan Princess, the first platform supply vessel delivered to a Norwegian owner from a Turkish yard on turn-key basis. This medium sized modern platform supply vessel is operating under Statoil time charter almost since she has been delivered.



Andenesfisk is the fifth of the highly sophisticated factory trawler series delivered by Tersan in 2013.



Strong in-house design team in order to handle complicated-projects.



Strong in-house interior design team in order to provide high-standard interiors.



Tersan's one of the recent order to build, a huge Offshore Construction Vessel for Volstad, a returning Norwegian owner.

The project is a big milestone for Tersan but also for Turkey shipbuilding industry.



Tersan is aiming to expand in many divisions of maritime sector and reach more clients in way of wisely investments with their basic principles of customer satisfaction and quality.



www.tersanshipyard.com

The good

always



become the leader*

*According to 2013 data of "TİM", Şölen Çikolata ve Gıda San. Tic. A.Ş. has been announced as the leader of 2013 in exports over the Cereals, Pulses, Oil Seeds and Products Sector





SECTORAL PROMOTION GROUPS OF TURKEY



LEMİ TOLUNAY
CHAIRMAN OF THE TURKISH LEATHER BRANDS

DTG introduces Turkish leather to the world

Turkish Leather Brands (DTG) was established in 2005 with an aim to develop market potential for Turkish leather industry in the current and target export markets in order to promote Turkish leather brands image. In target markets such as Italy, China and Russia, a comprehensive market access strategy was established and influential activities were organized for the promotion of Turkish leather brands. The 8 Designers for 8 Brands joint event

in Milano/MICAM Footwear Fair, the interactive presentation named “Artcore” with the support of Ümit Ünal, the Turkish famous fashion designer, in Hong Kong APLF Asia Pacific Leather Fair and the “Fairy of Fantasia” exhibition with the wedding concept in cooperation with university students in Moss-hoes Footwear Fair are some of the examples to these activities in 2013. In Turkey, seminars, exhibitions and trend area activities were organized in AYMOD and IDF fairs. The designer contests of “Detay” and

“Deri’n Fikirler” are other activities to develop sectoral desing capacity through introducing young talents to the industry. These activities organised in the target markets are improving the fashion and design



perception of the sector, as well as, helping the industry to increase its exports. In the last 5 years, leather and leather goods export has increased from 1.1 billion Dollars to 1.9 billion Dollars. DTG will continue to increase the market share of the sector through improving the brand image of the sector in foreign markets. The export target of the sector is 2.2 billion Dollars for 2014 and 5.2 billion US Dollars for 2023. Together with the touristic sales, the export target of 2023 reaches to 10 billion Dollars.



ŞAHİN AYDEMİR
CHAIRMAN OF POULTRY PROMOTION GROUP

KTG has cracked open difficult markets

The sector of white meat and egg from rural to urban is among the locomotives of economy in our country. In 2012, the contribution of our sector to Gross National Product exceeded 6 billion dollars; and it employs 600 thousand people. We hold the 10th rank for poultry meat exportation and 2nd rank for egg exportation in the world and we export to 55 countries. Today, Turkey becomes one of the world powers in Poultry Production. In

2013, the exportation has reached 1 billion 32 million 993 thousand 935 dollars by increasing 15,57%. We, as Poultry Promotion Group (KTG), carry out intensive projects to strengthen the image of “Turkish Poultry Production” abroad, to announce and promote its quality, hygiene and reliability. We, as Poultry Promotion Group, carry out Sectoral Commercial Committees, Procurement Committees, and Marketing Research on Premise, Research on Consumers’ Habits and many events and organ-

izations in order to raise the awareness of the customers in our export markets. The countries which were regarded as unapproachable have been included in our market range by means of our production quality and our dedicated efforts for promotion. Our goal is to promote Turkish poultry from Europe to Far East. Gulf Countries and UAE, Western African countries are also among our target markets. Today Turkish people, consume the healthiest and most fresh chicken and egg. The sector guarantees the

principle of reliable food production, the food from farm to the table, not only in its production units but also in cold chain and in the supermarkets’ shelf. We, as Poultry Promotion Group, will contribute 3 billion dollars to the export target which is 500 billion dollars in 2023 and we will take in charge in healthy nutrition of our generations. As the representative of the sector, from the farmer to the industrialist, we produce healthy animal protein sources to provide Turkish people with healthy nutrition.



DURŞUN OĞUZ GÜRSOY
CHAIRMAN OF HAZELNUT PROMOTION GROUP

The Hazelnut Promotion Group celebrates a spate of records

The Hazelnut Promotion Group was established in 1995 as the first sectoral promotion group to encourage greater hazelnut consumption in foreign countries. It started operations with advertising and other promotional activities in the United States in 1997, in Japan in 2000, in the People’s Republic of China in 2001, and in India in 2005. The Hazelnut Promotion Group’s promotional activities in these

countries include participation in fairs and seminars, launching TV and radio programs that feature the health benefits of hazelnuts, promotional activities in cooperation with firms that use hazelnuts in their products, ads and articles in sectoral magazines, publication of advertorial inserts, and providing advertising support to exporting firms, etc. The Hazelnut and Products sector broke both seasonal and annual hazelnut export records in

2012-13, with 301,193 tons/kernels across the whole season, and 274,658 tons/kernels of exports in 2013 alone. It is quite clear that the activities carried out by the Hazelnut Promotion Group have been instrumental



in this growth. The People’s Republic of China is especially vital for the Group. In the 2000s, our exports to China stood at about 100 tons/kernels. But in by 2013, as a result of the Hazelnut Promotion Group’s intensive efforts, this number had risen to 1.913 tons/kernels. The People’s Republic of China is also expected to raise its chocolate consumption. Thus it is a key market for investors and, as a result, a promising market for the Turkish hazelnut sector.



ELİ ALHARAL
CHAIRMAN OF DRIED FRUITS PROMOTION GROUP

DFPC plays an important role in dried fruits exports

With our strong belief in need of specialization in promotion, in order to increase awareness of products of dried apricots, dried figs, seedless dried grapes and Antep pistachio, improve competition opportunities and enable market diversity, DFPC has been established to carry out domestic and international promotional activities. Along with the increase in the tendency for natural products and healthy nutrition all around



the world, and the favorable results of scientific researches about benefits of consuming dried fruits and nuts on human health, the market has grown at a significant

rate and it will continue to grow in the period ahead. Our dried fruit exports increased 4% in volume and 5,6% in terms of value during 2013, comparing with the last year. DFPC has an important role at this increase. The target countries of DFPC are China, Japan, Russia, India, USA, South Korea, Malaysia, Indonesia and Brazil. Due to the rising purchasing power and increasing demand for healthy products these countries are seen as target countries in which we should try to increase our market share.

China and Japan are selected as prior countries to focus on. DFPC aims to make market researches, realizing tasting events at markets and participate in major trade fairs in both countries. Participation in trade fairs, sending fruit products and other promotional materials to state representatives and chamber of commerce we have abroad, and preparing dried fruits to serve, booklets in various languages and CDs containing firm lists for internationally organized meetings are our main promotion instruments.



**AHMET TIRYAKIOĞLU**

CHAIRMAN OF PASTA, BULGUR, PULSES & VEGETABLE OIL PROMOTION GROUP



MBTG enhances demand for pasta

Despite the deceleration, and elements that might have negatively affected the foreign trade performance of the sector, such as the recession in the EU, one of Turkey's largest foreign trade partners, and the instability in the Middle East countries, the sector achieved export growth of 4 % in total. One of the key elements of the activity plan carried out by TİM for the 2023 vision is the addition of new

markets to the existing ones, thus creating market diversification. When we consider the economic recession in the regions that constitute Turkey's most significant commercial partners, we can better understand the importance of market diversification. In this context, as a reflection of activities carried out by our promotion group, we expanded the number of countries to which we export our sector's products to 179. One of our most crucial aims for

the following terms is to ensure the prominence of Turkey's nutritional products in all countries. Since its establishment in April 2012, the Turkish Pasta, Bulgur, Pulses and Vegetable



Oil Promotion group has been extremely active in promoting sectoral products all over the world. In 2013, we participated in 10 fairs, 8 of which were in foreign countries. At these fairs, we served the best examples of Turkish cuisine, prepared entirely with Turkish food products, and presented sectoral products to sector representatives from all over the world. As a result, our products were excellently promoted and strong demand was generated.

**ALİ KAVAK**

CHAIRMAN OF CITRUS PROMOTION GROUP



Turkish Citrus fruits are world famous

The Turkish Fresh Citrus Promotion Group was established to organise qualitative production planning and correct marketing channels, in parallel with the government's policies, in order to enhance local and foreign demand for the sector's products. The Fresh Citrus Promotion Group carries out the necessary activities with great devotion, in order to boost Turkish citrus' share in the global market. For example, as part of the B2B project, we opened the

www.turkishcitrus.com portal to promote the fresh citrus sector and its exporters to 25 countries. We supported the "development of new mandarin varieties appropriate for exports" and "new citrus development" projects. The Citrus Promotion Film shot with the crew of Muhteşem Yüzyıl (The Magnificent Century, a popular television series) was launched on target countries' TV channels, outdoor channels, the internet and magazines. We also supported the Fresh Fruit and Vegetables



Promotion Export Development Committee's project UDTI, presenting Turkish citrus products to Far East countries. Since 2010, we have been exporting grapefruit to Japan, and lemon exports

started in 2014. We created a dynamic citrus management model that includes Remote Sensing system data and Geographic Information systems methods, as well as production information. In addition, the Mediterranean Exporters' Union will organise the 20th International Citrus Congress in Mersin in 2020, with the participation of 1500 delegates from 56 countries. As a scientific and academic event, this congress is crucial for the sector and for Turkey.

**ADNAN DALGAKIRAN**

CHAIRMAN OF THE TURKISH MACHINERY PROMOTION GROUP



The Turkish Machinery Sector will be a brand in foreign countries

Since its establishment in 2007, the Turkish Machinery Promotion Group has performed crucial operations in order to promote the level of development achieved by Turkish machinery in world terms. The group has also urged the sector's potential, and enhanced the awareness of machinery buyers and sectoral shareholders. Accordingly, we have participated in all the major fairs, and launched extensive advertising projects. In the last two years, in addition to fair

participation, we organised committee visits to industry-intensive states in Germany, our target market, and held meetings with representatives of private firms to discuss cooperation opportunities. During 2014, we will publish news and ads in sub sector magazines in Germany. Members of the Machinery Sectoral Platform help us in our promotional activities. Thus, we have exhaustive information on sub sectors. On the other hand, we continue to support the activities of member associations. In addition to

harvesting the fruits of the activities we carried out in Germany in recent years, we have also started promotional activities to introduce Turkish machinery in Holland and Russia, two leading countries in machinery imports. We need to raise awareness of Turkish machinery in countries like Indonesia and Brazil. At the moment



we are conducting research on these two countries, and we believe that we need to expand our promotional activities. Besides activities held in the target markets, we also support the foreign advertising campaigns of firms bearing the TURQUM quality brand. We believe that, in addition to foreign advertising, they need to be robust in their home country, in order to become a globally known brand. Inside and out of Turkey, our promotional activities to bring the machinery sector to its rightful position will continue.

**BAHADIR KAYAN**

CHAIRMAN OF CERAMICS PROMOTION GROUP



We are carrying Turkish ceramics into the future

Our Ceramics promotion group was established in 1997, as part of the Central Anatolia Exporters Union, which works with TİM and is subject to Ministry of Economy control, and we have worked ceaselessly since then. The Ceramics promotion group is composed of 31 firms, and we aim to promote awareness of Turkish ceramics worldwide, and introduce our products in

the best way possible. We try to make Turkish ceramics the number one choice for foreign projects. The Ceramic Promotion Group's London Project started in 2014, and is planned to continue for 4 years. The project is supported by Tur-quality, and with this project we plan to participate in the Clerkenwell Design Week in May 2014 in England, the London Festival in June, and the 100 % Design Fair in September. Our Turkish ceramics

sector presents qualitative and innovative designs. Thanks to the use of modern production technologies, we are able to meet domestic needs, and



also export a great deal. On the back of this reputation, the Cement, Glass, Ceramics and Clay Goods Exporters Union organised a "Ceramics Design Contest". The aim was to introduce ceramics that offer environmentally friendly and healthy options to the future with creative designs. The awards ceremony was held on 26th February 2014, also the opening day of the Unicera International Ceramics Bathroom & Kitchen Fair.



MELİH İŞLİEL
CHAIRMAN OF TURKISH SEAFOOD PROMOTION COMMITTEE

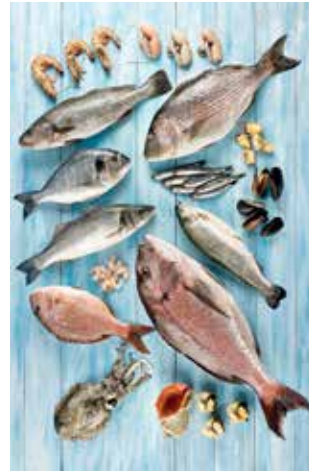
The fishery sector is on a steep upward trajectory thanks to STG



Fishery sector is one of the fastest growing food industry and gained importance worldwide. Turkey is one of the major player in aquaculture industry. Turkey fishery sector has advantages with sustainable production capacity, species diversity, EU standard processing and production techniques and geographical proximity to target markets that generates significant market shares in

foreign markets. Aquaculture production, processing and export was carried out significant investments in recent years. Our exportation has consistently upward trend by years. With constantly increasing production capacity, Turkey fishery sector reaches an important share in foreign markets. The Seafood Promotion Committee was established upon the request from the sector in 2008 and consists of a total of seven

members with the participation of the directors from the Board of Directors of the Aegean, Istanbul and Mediterranean Aqua and Animal Products Exporters' Associations. With the positive effects on human health, Promotion Committee organizes activities to increase market share in foreign markets, participates to exhibitions and also has activities to increase fish consumption in domestic market.



ZEKERİYA METE
CHAIRMAN OF CONFECTIONERY PROMOTION GROUP PRESIDENT

The promotion group will bring momentum to confectionery exports



The Confectionery Promotion Group was established in April 2012, with permission from the Ministry, in order to help introduce Turkish confectionery, which holds a great share in our sector's exports, to the world. The main aim of the promotion group is to properly introduce our sector to the world, and to contribute to our country's exports and economy. The

promotion group stays in touch with the members



of the sector to determine and implement the group's activities. We take the sector's needs into consideration. The confectionery sector's main advantage is that we have an extensive product variety, and thus we address a wide range of consumers. We try to make good use of this advantage, and to feature the Turkish product concept. We develop effective projects that will bring our products to their rightful place. In this

context, we have achieved a 20 % rise in exports since the establishment of the group, despite going through a period of calamitous global crisis. We believe that our group's activities in even the furthest countries of the world, and sharing the results through the whole sector, will help the sector and boost exports. Our promotion group will be a key element in the realisation of our sector's aims as part of the 2023 exports strategy.



OSMAN BAĞDATLIOĞLU
CHAIRMAN OF ORNAMENTAL PLANTS PROMOTION GROUP



We will boost Turkey's share in flowers

Ornamental plants sector in Turkey, is a rapidly developing sector, which also adds great value to the economy. As Ornamental Plants Promotion Group, we are making activities, to increase exports from Turkey and to become a well-known player in the world. When we think of the trade volume in the world, our share in the world Trade is very low. This shows us the big potential ahead to develop our

exports. For this reason, it is important to enter new markets, and increase our share in the existing ones. We represent Turkey very actively in the international area, in the associations of flower trade like Union Fleurs and AIPH. We are making promotional activities, in our target markets like England, Russia, Germany and Holland by participation in exhibitions. Also trade mission programs are being held in different target markets. In the domestic side,



we try to improve sectoral image and domestic consumption. The most important organization is the flower festival, which has become an international event, including a wide variety of promotional activities. Our main target, is to create a good image for "Turkish Flower", making it well-known throughout the world. And maintaining a sustainable increase in exports, we believe, we will reach our target of 500 million dollars of export by year 2023.



TURGAY ÜNLÜ
TURKISH FLOUR, YEAST AND INGREDIENTS PROMOTION GROUP



We will make Turkish Flour a world famous brand

Turkish Flour, Yeast and Ingredients Promotion Group (TFYI), that has been working hard to promote our export products in international markets and increase exports by trade show participations, media campaigns, trade delegations and executive level meetings at the target countries since its establishment in April 2012, had a very productive 2013. TFYI organized delegation visits and conducted PR campaigns during the safeguard case initiated by the Ministry of Trade in Indonesia and anti-dumping investigation by the Ministry



of Agriculture in the Philippines. The WOFEX fair participation, as part of the PR activities in the Philippines, has been very fruitful. Information regarding trade relations between Philippines and Turkey, and the export potential of the industry has been shared with approximately

70 press and local businessmen during a dinner organized concurrently with the fair. ThaiFex in Thailand, FoodEx in Japan; Tripoli International Trade Fair in our neighbor market Libya; Alimentaria Mexico and SIAL Brasil in our potential new markets Mexico and Brasil; and Fancy Food Show in New York, USA were important tradeshow participations during 2013. The first export to Brasil that was achieved immediately after a trade delegation has been a sign of TFYI's activities being result oriented. Other activities that were carried out by our Promotion Group during 2013 include a project that sent ap-

proximately 3,000 tons of flour to Niger under "West Africa Humanitarian Aid Operation", coordinated by our Ministry of Economy, and organized by TFYI and Turkish Red Crescent; and another one that sent food assistance to approximately 4000 families that were affected by the typhoons that hit the Philippines in August 2013. Our activities to promote and communicate the Turkish flour as a global brand will continue in 2014 as well. You can follow our upcoming projects, industry updates, latest news and data about our product categories on our website www.tfyi.gov.tr



METİN ÖLKEN
CHAIRMAN OF OLIVE AND OLIVE OIL PROMOTION COMMITTEE



We introduce olives and olive oil to the world

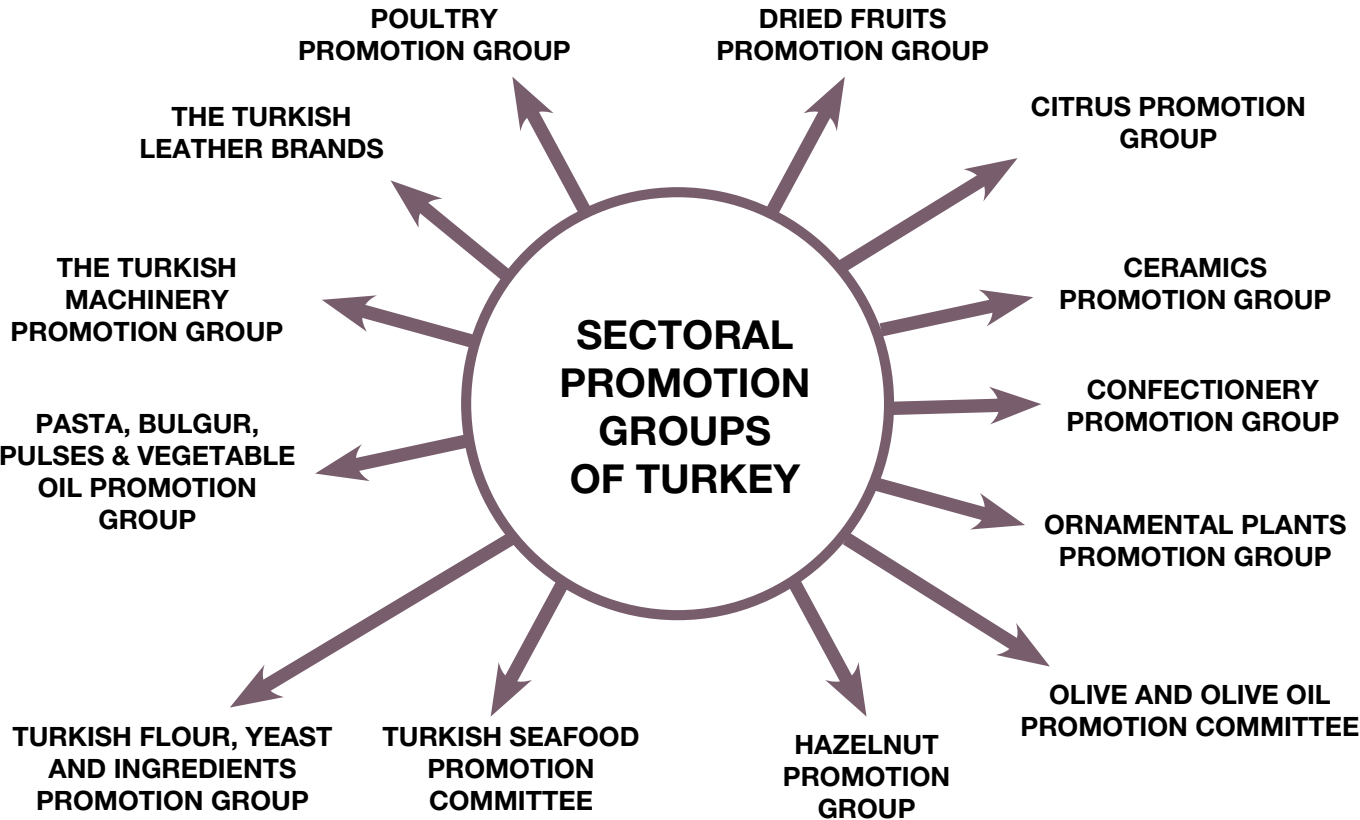
The Promotional Committee for Olive and Olive Oil, which was established on April 3, 2007, has just started its operations in order to promote olive and olive oil in countries which have been chosen as the target markets of the olives and olive oil. Objective of the Promotional Committee for Olive and Olive Oil is to increase the efforts directed to the foreign markets and to diversify our export markets as well as implement promotional campaigns for the establishment of the “Turkish Olive and Olive Oil” brand and image. And for

the domestic market, the committee intends to carry out promotional activities which shall improve the consciousness of the consumers in order to develop the market and increase the consumption. Other objectives of the Committee are to ensure product diversity in accor-



dance with the demands from the world markets and to enhance the market channels, thus applying a sustainable pricing policy. Last year, Olive and Olive Oil Promotion Committee was very active and attended following activities: “On behalf of our Committee olive oil tasting expert Ahmet Ertür participated in Olive Japan 2013 International Extra Virgin Olive Oil Competition as a member of the jury. Olive and Olive Oil Promotion Committee performed promotional activities about Turkish Olive and Olive Oil sector in Food Hospitality Fair in China 2013. A se-

minar and tasting event was arranged on the second day of the fair. Also our committee has attended International Food Exhibition (England), Feira Apas (Brasil), Anuga (Germany), Agro Food (Iraq), Expo Turkey in Thailand fairs and carried out various promotional activities during these fairs. In order to create the olive oil is a culture (like wine) perceptioning and explaining the health benefits of olive oil our committee has attended “Gastro Istanbul Food Festival” in Istanbul on May 9-12, 2013 and in “Olive Oil Festival” Izmir on Oct 4-6, 2013.

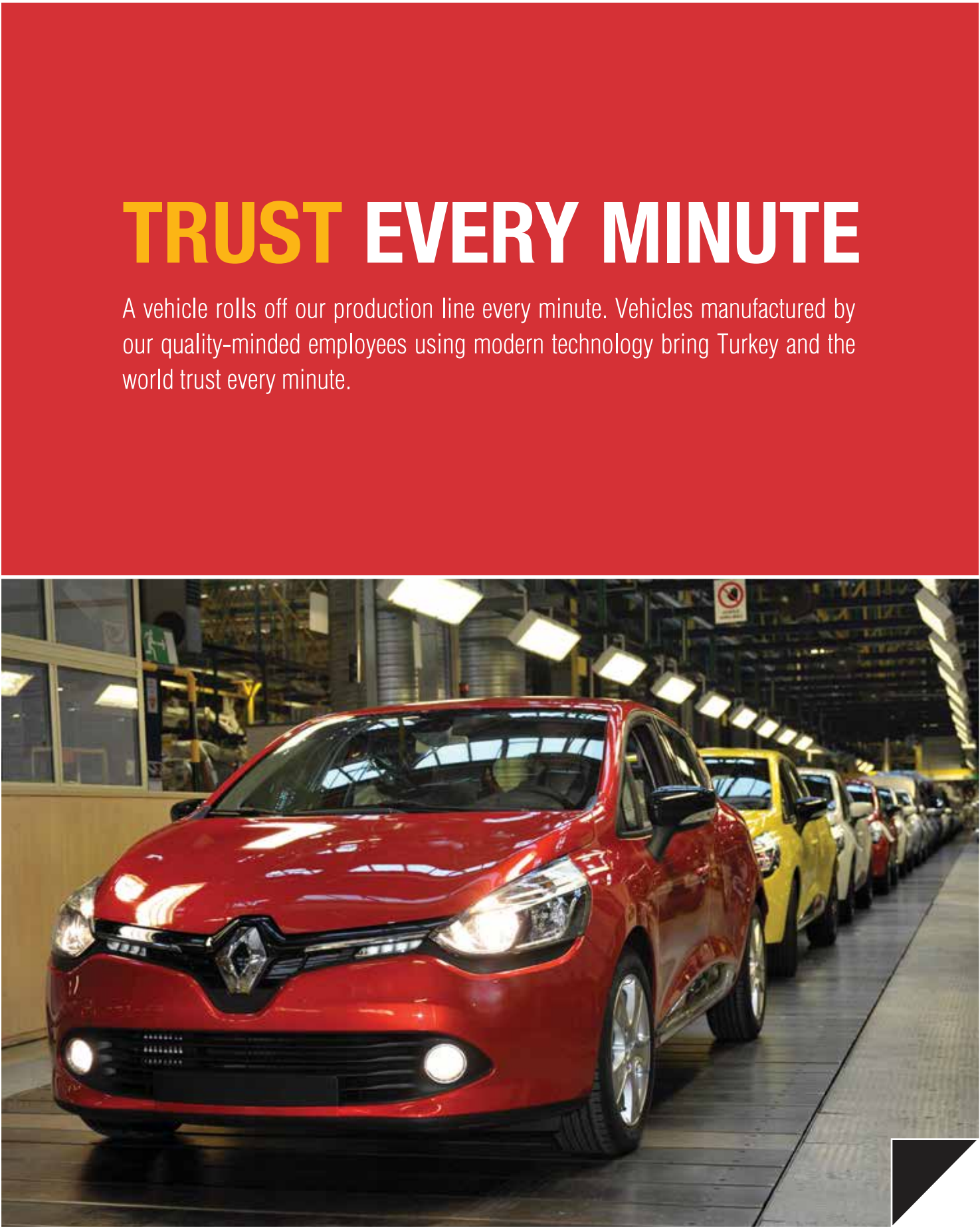


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With the rapid growth strategy Intersweet targets; USD 200 million of total exportation by the end of this year and USD 1 billion by 2023 and plans to carry Elvan to the leadership in the new period which reached the second rank in the sector exportation (2013) according to IEA and in the midterm to carry the company to the first 50 in the Candy Industry's Global Top 100 list of the World's Best Confectionery Companies, in which Elvan Group ranked as 81th at 2013 list.

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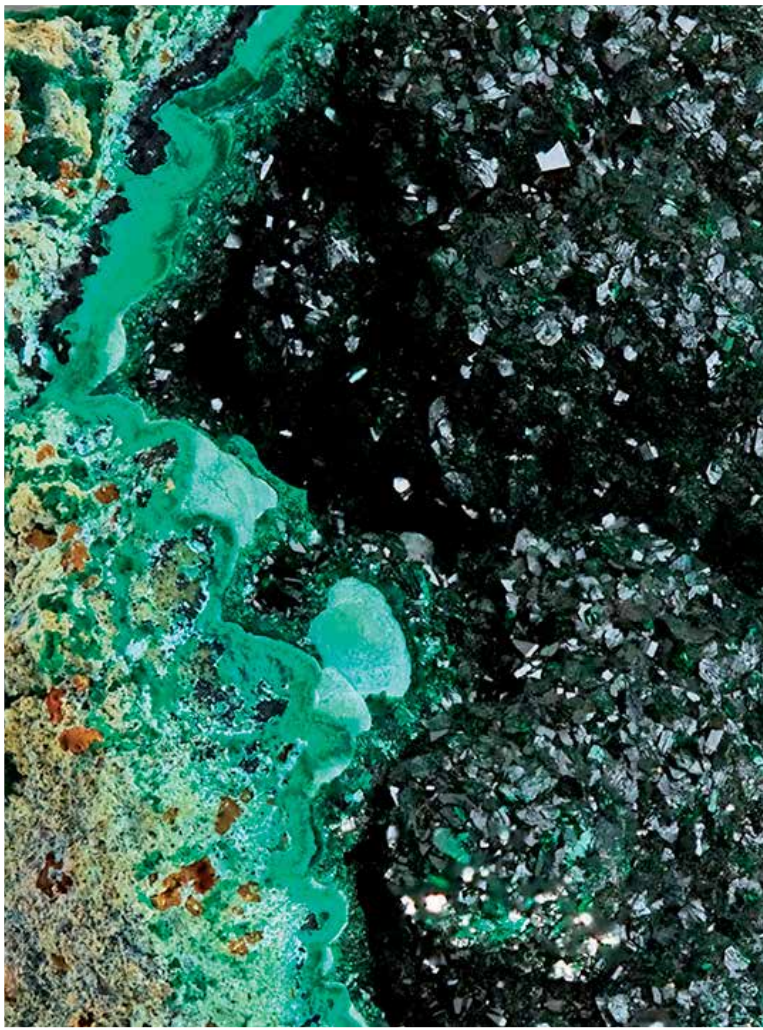
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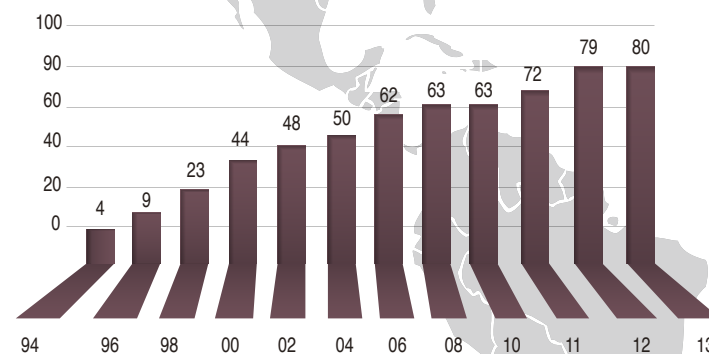
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In 2013, our sector has reached USD 2.22 billion of exports. In 2001, the same figure was USD 223.5 million; resulting in 22% growth on average. The export target of our industry for 2023 year is USD 7 billion. By using a very conservative rate, at the half of the prior 12 years, with only 12% expected growth rate, USD 7 billion in exports can be achieved supported by disciplined, smart and hard work. However, the point we really want to emphasize here is, our goal should not be the tip of the iceberg with the USD 7 billion but the whole Iceberg. With well devised strategies, we can create sustainable business models to target this iceberg. For example, weighted average export price in 2013 is about USD 14/m². If we conservatively, consider that stone cladding costs USD100/ m² to end user in average, then the value generated completely dependent on Turkish natural stones will be 50 billion USD in 2023 year. In contrary to a very well-known Turkish idiom, "Stone is cheap at its origin", but very expensive at its destination, **despite ZERO value added to it physically after it leaves factories.** Then the main question should be; How we can establish sustainable business models to create "Turkish Global Brands" to target the whole Iceberg?

In order to leverage our strategic position, first we need to solve the largest variable of the global markets equation, People's Republic of China ("PRC"). While China represents 60 % of our total export volume, remaining 167 countries represents only 40%. The country, where the most risky payment method of open credit is the market norm, USA, represents 15 % of the remaining volume. **Any company in the World, who wants to lead the market globally, must first win the war in the Chinese market.**

If we categorize the bulk of the production into two as raw and standard processed material production; the importance of China in the sector may be better understood. Based on accurate cost accounting, it is almost impossible to make a profit from standard processed production. The only money making sub sector in supply chain is "Quarry" production and



custom production focused on construction projects. The factories are surviving by using raw materials at marked down prices after Chinese buyers make their purchase at much higher prices. Continuous closures of quarries who cannot sell to China and closures of factories in similar conditions even if they have been established with the latest technology still are the examples of this fact.

Since there are so many manufacturers in standard product markets, sellers are dominant in the market rather than manufacturers; we call this "Buyer Market". **However, the situation is different for raw material market as it's a "Seller Market" due to the enormous demand of PRC at over 4 million tones in 2013.**

We expect to increase our market share to over 10% in 2014 and to 20% by 2018



Profile of CEO and our Story:

Önder Öztunalı or "Wang Da" as widely known in China, has completed his EMBA in Shanghai at the Chinese International Business Studies School (CIBSS) and graduate studies in the University of Kansas majoring in Finance and Economy. In late '90s, he worked as an investment banker in New York for Credit Suisse First Boston at the Real Estate Group and then in London for Emerging Markets Group of CSFB. Prior to becoming an entrepreneur, he worked as Project Coordinator developing Thailand's Royal Phuket Marina, which was the biggest marina construction project of its time in Southeast Asia.

In Dunya Tas A. S. / Globe Stone Corporation, we have stayed far away from standard production since our inception in 2007. Instead, we have emphasized more value added turn-key construction projects in hospitality and residential sectors. Secondly, we focused mainly on China Market selling raw materials. Only in 4 years after our inception, we have become the volume leader in China market in 2011 with 227,000 tons. Since then, we have kept our leadership in the industry while widening the gap with rest of the industry with 330,000 tons in 2012 and 391,500 tons in 2013. **We expect to increase our market share to over 10% in 2014 and to 20% by 2018.**

Thanks to our experiences in China gained since year 2003, we have learnt its language, culture and trade peculiarities via our established presence. During this time, we have identified several key local growth possibilities in Chinese markets. In fact, similar opportunities observed in Turkey also exist in China market as well, where there are thousands of small players co-exist. **I believe in China, Turkey and in USA, there are huge consolidation opportunities. As the market leader with strong market share, we have positioned ourselves to benefit from such obvious opportunities laying in our way.**

In 2014, we have expanded our marketing team

to 4 main states including Guangdong and Fujian. In Turkey, we have 10 procurement teams stationed all over Turkey buying from quarries from Kars in the very East, to Manisa in the West. With more than 200 stone quarries working with us in Turkey and 10 procurement teams, we have the largest network in Turkey.

However, the thing that we feel most proud has been creating and sustaining the "Gao Le Bao / Globe Stone" brand, which is known as the most honest and reliable company in all markets we operate in. We believe this is the number one must-have-value in any B2B company with global aspirations.

In our next phase which we call "iGlobestone 3.0", we will focus on establishing regional distribution networks first in China and then USA reaching 75% of the market for the Turkish Stone. In addition to our brand name, which equates honesty and success, market share, established business models, our systematic and disciplined approach will InsAllah enable us reach our goals before 2023. This is a paramount task and so is the opportunity.

Despite of our ongoing leadership of the the last 3 years which we have strengthened continually, we believe that we have a long way to go, as we target of the whole iceberg.

In 2013, we have become the 256th largest exporter in Turkey, thus enhancing our position of 312th in 2012. We have kept our leadership in the industry with volume of 227,000 tons (3.5 million m²) in 2011 year, 330,000 tons (5.5 million m²) in 2012 and 391,500 tons (7 million m²) in 2013. In three consecutive years, we have managed to be the largest exporter of natural stone products in the World, to the largest market in the World. With our vertical integrated strategy, we are capitalizing on the growth opportunities in our industry. We are a company created by the creative people for the creative people to create timeless beauties from rocks formed millions of years ago at very competitive prices thus enlarging the market for the whole industry.

In this challenging but highly plausible road to success, there are great opportunities for "Strategic and Financial Investors" along with the opportunities available for our Government. In this context, I hereby want to invite both domestic and foreign investors to invest for such a great opportunity.



Karbel Tekstil Dış Ticaret was founded in 2010 to handle international marketing and export operations of Karbel Group companies, manufacturer of the shirts and high quality yarns to the many prestigious brands world-wide. Karbel exported to more than 100 customers across four continents using high quality and high technological infrastructure that customers are able to monitor all production process. Karbel succeeded to be in top 500 exporting companies in 2013 with sales of 3.6 million units shirts and more than 3.500 tons hand knitting yarns.



HISTORY

Karbel Group of Companies was founded in 1956, providing finished yarns to domestic manufacturers. After the export growth strategy of Turkish Government Karbel Group started to export operation in 1980's. The group goes to diversification of the customers and markets at the late 1990's forecasting the high competition with its previous export experience. Although the big crisis in the world, Karbel raised its export volume in last three years and annually export volume exceeded 100 million dollars at the end of 2013. Karbel Group provides classical, casual shirts; hand knitting, semi worsted, fancy, open-end and polypropylene yarns and knitted fabrics in 4 production facilities with 100.000 m2 closed areas located in İstanbul, Bilecik and Yalova. The Group pursues its hand knitting yarn sales as a leading role in domestic market with Kartopu that is one of the oldest brands of Turkey. Kartopu also has been exporting %30 of annual sales under its own brand. On top of all this, Be-signer and Tailord brands has been established for made to measure shirt and e-commerce services in 2013.



karbel

2013
TÜRKİYE'NİN İLK 1000 İHRACATÇI FİRMASI
AMONG TOP 1000 EXPORTERS OF TURKEY

karbel

58
years



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Lila Paper has been ranked 8th in Among Top 1000 Exporters of Turkey list under “wood products” category. We have been deemed worthy of this success by increasing our export by 44% in 2013.

With a production capacity of 150 thousand tons, Lila Paper has the largest paper production plant established at one production site not only in Turkey but also in Eastern Europe, Middle East, Caucasus and African area. We have set our course to the leadership and thanks to the investments we made, we are going full sail ahead to reach this goal.



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Factory: Edirne Karayolu 7. Km Çorlu-Tekirdağ/Turkey
Phone: +90 282 686 25 94 **Fax:** +90 282 686 25 97

info@lilakagit.com



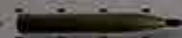
ROCKET and MISSILE SYSTEMS



ROCKETS and MISSILES



600 mm MISSILE



107 mm MBRL MUNITION



SOM STAND OFF MISSILE



MIZRAK - U LONG RANGE
ANTITANK MISSILE



300 mm MBRL MUNITION



SMART MICRO MUNITION



HISAR LOW and MEDIUM ALTITUDE
AIR DEFENCE MISSILE



MIZRAK - O MEDIUM RANGE
ANTITANK MISSILE



122 mm MBRL MUNITION



ASW ANTI-SUBMARINE
WARFARE ROCKET



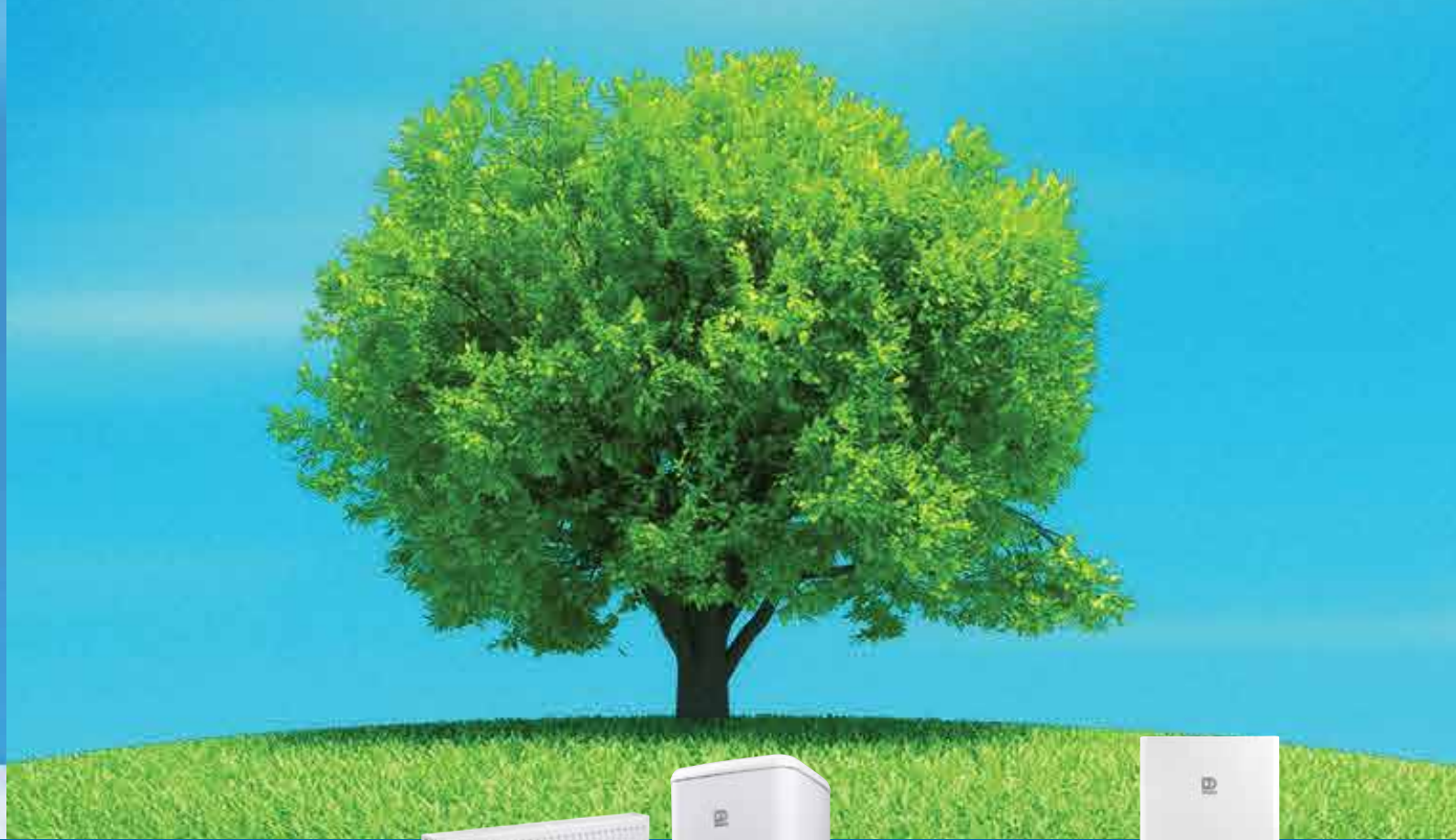
LASER GUIDED LONG RANGE
ANTITANK MISSILE



CIRIT 2,75"
LASER GUIDED MISSILE



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Mdf-Lam	Furniture Door	Chipboard
Panel	Wall Panel	Laminate Flooring
Profile	Sundeck	



PAST TO PRESENT....

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Just 10 years after setting off, we crossed our boundaries.

We started exporting for Turkey.

We produced over 135 thousand vehicles.

We grew.

We became a huge family with our employees, retailers, distributors, suppliers and customers.

We not only shared the roads but a whole life.

We grew strong and became a champion in export of Isuzu midibuses successively for 10 years.

We not only became the center of production, but also research and development; in other words the future.

We were neither the vehicle nor the road, but the journey itself.

Today, we are just in the right place that we are supposed to be.

We have a long road ahead of us.

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D-MAX



NOVO



NPR3D

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Anadolu Isuzu is the export leader
for the last 10 years with Isuzu midibuses.



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30 ISUZU
YEARS



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30 ISUZU
YEARS



family is expanding by promoting Turkish of years; naturally sun dried, cleaning, sorting and packaging in to all over the world.

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70
YEARS
IN THE ART
OF TAILORING

Our steps are becoming stronger as we are rising.

The tradition continues this year; Matras became one of the top 1000 exporters again. With productions made for the most famous brands in the world, we keep rising as the shining star of Turkey.

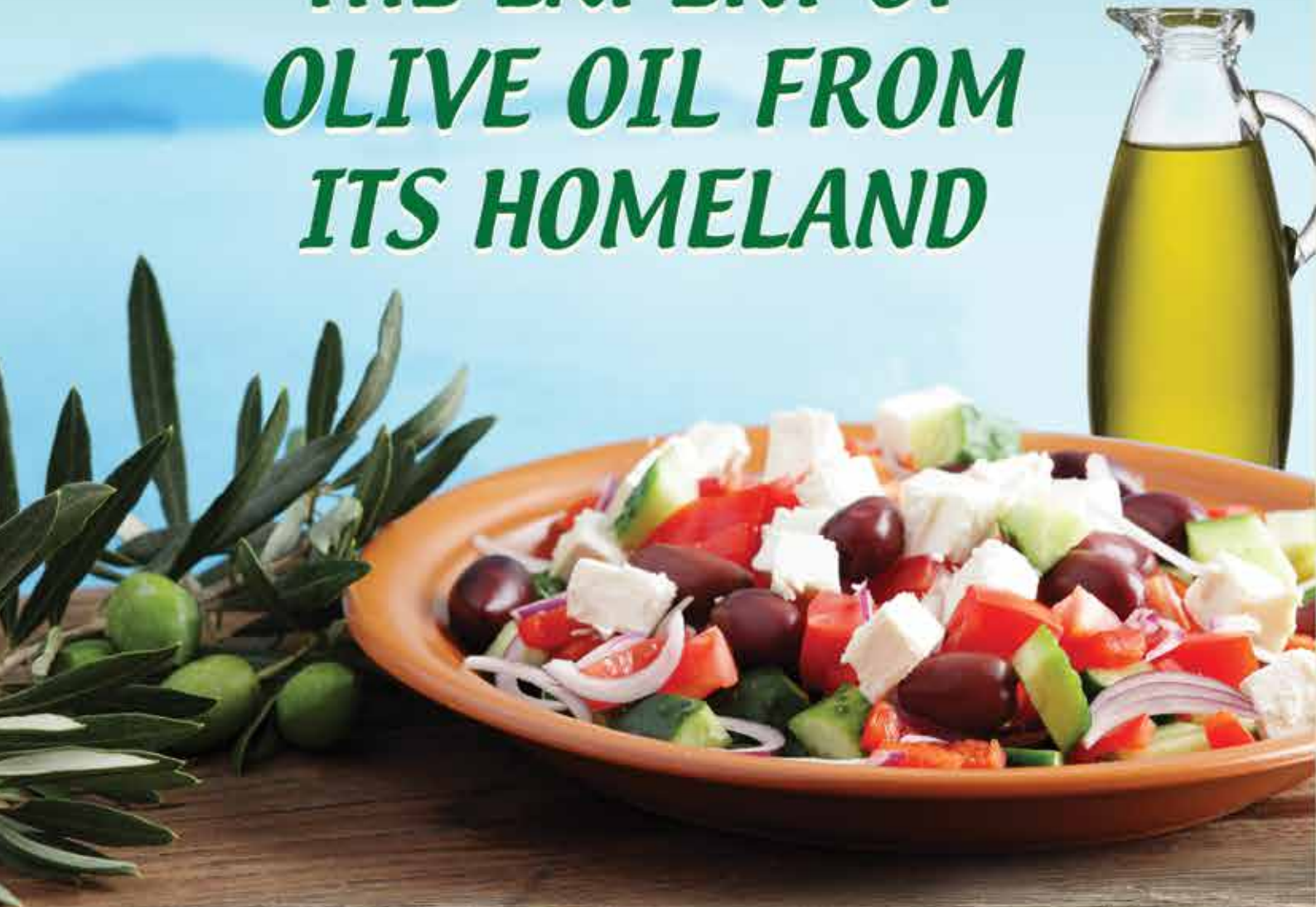


Matras
LEATHER

matras.com



THE EXPERT OF OLIVE OIL FROM ITS HOMELAND



Ana Gıda, a subsidiary of Anadolu Group, is operating with the most established brands of Turkey, Komili (1878), Sezai Ömer Madra (1914) and Kırlangıç (1953). In every step of the production of olive oil, full environmental consciousness and commitment to high quality are Ana Gıda's cornerstones.

Ana Gıda has two factories, in Yarımca and Ayvalık. Yarımca factory has a covered area of 11,900 m² spreading over 19,500 m² land and has an annual production capacity of 45,000 tons. With its location right next to the railway, a few hundred meters to the seaport and only 25 km. away from İstanbul's Sabiha Gökçen Airport, our Yarımca factory is in the ideal position to provide great logistic advantages. The refinery section and filling units were designed by experts in their field. Our Yarımca facility is also equipped with a modern quality control laboratory.

The other facility of Ana Gıda located in Ayvalık, the olive oil capital of Turkey, is operating with utmost care and in full harmony with nature among olive trees. Our facility has 3,500 m² covered area with a 3,200 tons of storage capacity. Our facility is equipped with a tasting room designed at international standards and a quality control laboratory.

Being one of the leading companies in Turkey, and the leader in its own sector, Ana Gıda exports edible oils to regions such as the Far East and the Middle East, the Arabian Peninsula and European Union countries under various brands and SKU's. Ana Gıda has also very active in some countries that have strategic importance like China, Japan, Brazil, Azerbaijan, Germany and the Canadian market.

As the manufacturer of Turkey's well-established brands such as Komili, Kırlangıç and Sezai Ömer Madra, Ana Gıda moved his ranking to second position in the olive and olive oil sector with an export balance of \$33 million in 2013. Ranked as the 618th company among 58.000 firms according to Turkey General Export figures. Ana Gıda has successfully increased its olive oil export figures 27,5 times in the last 4 years.

Regularly exporting to 45 countries and accomplishing by its own, the 10,2% of Turkey's total olive oil export, Ana Gıda significantly contributes to the growth of the Turkish olive and olive oil sector in foreign markets thanks to the export of bulk olive oil as well as its branded and packaged products. The company has individually achieved the branding of three of its sub-brands in the foreign market.



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REVIEWS OF MEMBERS OF THE SECTORS COUNCIL



ÖMER BURHANOĞLU

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

We exceeded our target in automotive

2013 was a good year, scoring above expectations in terms of our automotive industry. The automotive industry recorded exports of \$ 21.3 billion in 2013, growing by 12 % compared to 2012, and reached a record figure in automotive exports following 2008.

Growth in automotive export rates, especially since Q2 of the year, pushed export figures above the \$ 20 billion targeted for 2013. The export hikes of 10 % and 13 % seen in the two key goods groups, respectively the automotive supply industry and passenger vehicles, reflected positively on total automotive exports. Though the contraction in the EU, Turkey's most significant market, continued till the last quarter of the year, there were hikes in this production group due to the fact that our passenger vehicles firms began manufacturing new models during the year. Thanks to the positive impact of the new models on motor vehicles allocated for goods

shipping, which are the third largest export item, higher figures were reached compared to the previous year, and an export rise of 15 % was seized. A jump of 10 % and an export figure above \$ 9 billion were attained in the automotive supply industry, and record export figures were obtained in this product group. Consequently, the export target of \$ 20 billion set for 2013 was exceeded in the automotive industry, and the 8th consecutive export championship was secured.

EXPORT ITEMS WITH THE HIGHEST EXPORT GROWTH, AND THEIR RATES

- Automotive supply industry 10 %
- Passenger vehicles 13 %
- Motor vehicles allocated for freight 15 %

Turkey: Europe and the world's manufacturer

As the export champion of the last eight years on a sectoral basis, today our automotive industry produces 1.1 million vehicles. With this production volume, the sector positions itself as the leading motor vehicle manufacturer for both Europe and the world. According to 2013 data, our automotive sector is the world's 17th biggest producer.

Additionally, we are the 6th largest producer among the EU-28. Most importantly, as per 2013 production data, Turkey is Europe's biggest commercial vehicle producer. The sector exported to 190 countries in 2013. This means that vehicles produced in Turkey are used all around the world. Our automotive supply industry can produce almost all of the parts composing a vehicle, and these parts are exported abroad. Today, our automotive supply industry firms can provide service to the companies that manufacture luxury vehicles such as Mercedes, BMW, Audi and Porsche. While our automotive supply industry produces the most strategic parts of the world's first class brands, it has reached a very assertive

stage in product development level. The fact that our key export markets are Western European countries, which are the centre of automotive, demonstrates the level that our automotive industry has reached.

We are hopeful for the future

Numerous international organisations envisage partial growth in the European market in 2014, and relatively higher growth in the world market based on China. Nevertheless, the recovery signs seen in the EU market during recent months are encouraging for the future. January 2014 growth in the EU raises our hopes for the coming months. The 2008 record figures in automotive exports have not yet been reached during the last five years. We can expect that the

	COUNTRY	THOUSAND \$
✖	GERMANY	3.052.130
✖	FRANCE	2.402.626
✖	UNITED KINGDOM	2.119.787
✖	ITALY	1.709.585
✖	RUSSIA	1.160.434
	OTHER	10.860.485
	TOTAL	21.305.050

17TH
THE POSITION OF THE TURKISH
AUTOMOTIVE SECTOR IN
WORLD MANUFACTURING

recovery in the EU market will accelerate in 2015 and after, and thus the 2008 export figure will be exceeded. Taking into account many factors, we set the bar for 2014 exports at \$ 21.5 billion for the automotive sector. In other words, we don't think that exports in the next year will be much different from this year's figures. Additionally, if the recovery in the EU market exceeds expectations, then we may exceed the targeted figure.

We should concentrate on R&D and innovation for competition

✓ Our industry is in a perfect position globally in terms of its quality consciousness, manufacturing ability, and automotive supply industry infrastructure, and it is a sought-after production centre. However, we have yet to catch up to world standards in design, mould and test conditions. Though we are in a better position in the investment environment compared to our competitors, the domestic market, which has been unable to show growth due to sky-high vehicle taxes, presents the greatest obstacle for new investments. The Automotive Industry Exporters' Union (OİB) organises country information seminars, and trade and purchasing committees oriented towards alternative markets. We also arrange national participation at sectoral fairs held in these countries. Our impressions on such fairs are very positive. We are greatly pleased with the number of participant firms. In our country, considerable incentives are provided for fair attendance, and branding and R&D are rigorously supported. In order to obtain better results, we need to boost the number of proprietary sectoral trade committees similar to those we have successfully executed in the past. We further need to raise the

number of purchasing committee organisations for our country. Our sector is currently intensely engaged in works to this end and, in line with our 2023 goals, we will accelerate our efforts on this issue. On the other hand, we would like to raise awareness on issues such as R&D, innovation and design with the 3rd Traditional R&D Project Market and Component Design Competition in the Turkish Automotive Sector, which we organised for the third time with the support of the T.R. Ministry of Economy, and under the coordination of the Turkish Exporters' Assembly. In line with the 2023 vision, the mission required to be undertaken by our automotive industry is to raise sector exports to \$ 75 billion, and to become a leading, competitive R&D, design and production centre with high added value, low import rates and high employment rates. In accordance with these targets, our automotive industry should definitely focus on design, R&D and innovation. We believe that R&D Project Market and Component Design Competitions in the Turkish Automotive Sector, which have become a tradition, and which we want to brand in the international arena in the coming years, will assume a key mission in line with these targets.



MURAT AKYÜZ

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL



The chemicals industry is growing rapidly

The chemicals industry has achieved double-digit growth, surpassing Turkey's overall growth, over the last 10 years. The ranking of chemical exports among the top three of Turkey's exports is a clear indication of this growth. In this process, the plastics, rubber, paints and cosmetics sub-sectors of the chemicals sector have also grown rapidly. Moreover, our sub-sectors have risen to the position of exporting sectors too.

Chemicals play a key role in the Turkish economy. Our export performance in recent years reveals this significance. Development of a country is impossible without the development of its chemicals industry. In our country, the emergence and development of the chemicals industry took place after the 1950s. Nevertheless, it showed rapid growth, especially in the last 15-20 years. The chemicals industry has achieved double-digit growth, surpassing Turkey's overall growth, over the last 10 years. The ranking of chemical exports among the top three of Turkey's exports is a clear indication of this growth. In this process, the plastics, rubber, paints and cosmetics sub-sectors of the chemicals sector have also grown rapidly. Moreover, our sub-sectors

have risen to the position of exporting sectors too.

There is significant growth in exports to African countries

Our chemical exports reached US\$ 17,507 billion last year. Following Egypt, Iraq and Germany, our sector exports the most to the United Arab Emirates, Iran, Russia, Spain, Italy, Malta and Azerbaijan. On the other hand, the chemicals industry, which

\$17.5
BILLION
2013 CHEMICALS AND
CHEMICAL PRODUCTS
EXPORTS

continued to expand its exports to Africa, turned heads with growth in exports to countries like Niger, Kenya, Somalia and Uganda. The plastics, cosmetics and pharmaceutical products achieved export growths above the industry average. Our paint and rubber industries have also exhibited good performance in exports. Our exports remained at the same level as in 2012, stemming from the crisis in the neighbouring countries and Egypt. On the other hand, our exports to European countries have risen after the beginning of mobility in the European market in the second half of the year. Although the expected recovery in Europe has not come about fully, these signals can be interpreted as a positive, at least for 2014 and after.

2014 will not be an easy year

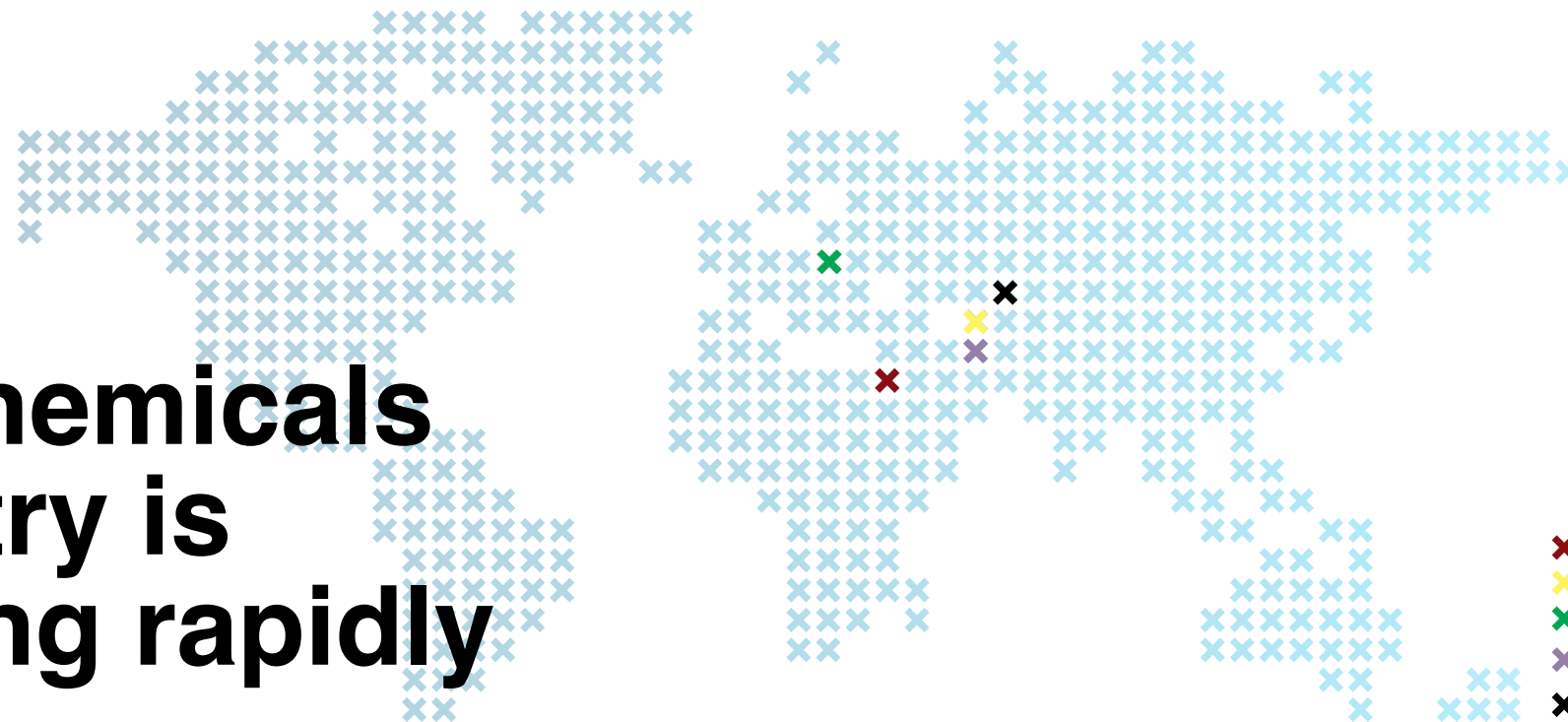
We believe that 2014 will show a similar trend to 2013 for the Turkish

economy in the absence of any unforeseen developments. It will not be an easy year, so we see benefit in moving cautiously. However, our exporters continue to strive to grow their exports and market diversification without demoralising in the face of all odds. The Istanbul Chemicals and Chemical Products Exporters' Association (IKMIB) fully supports these efforts by our exporters. We have come together with our sector and determined our 2014 target as US\$ 18 billion. The sub-sectors of the chemicals industry, namely mineral oils and fuels, plastic products, rubber, paints, cosmetics, drugs, pharmaceuticals and medical products, also have a different line of development and targets. Thus, we believe we can proceed in exports by setting much healthier targets. Our activities aimed at boosting exports will continue in 2014. On the export side, as IKMIB,

we are engaged in an intensive study in terms of ensuring market diversity. Bringing procurement teams to our country, organising national participation in international fairs, the Overseas Marketing Team, which we have implemented in the scope of the Development of International Competitiveness (UR & GE) incentives of the Ministry of Economy, and trade delegations, can be counted among these efforts. Our companies participating in trade fairs and trade delegations become acquainted with their rivals and see the market up close. This way, they can have the product variety, innovation and quality demanded in the world without being limited to just the Turkish market. Again, we have a fairly busy exhibition calendar. In addition to our fair organisations with national participation, we will continue to seek out areas with high

potential for our exporters, and to meet them with brand new markets by means of our Overseas Marketing Teams, which we have created together with our leading companies in sub-sectors such as cosmetics and paint. South America and Africa are among our prominent destinations in sector exports. Despite their specific difficulties, we believe that it is possible to obtain shares from these markets with the right strategies.

\$50
BILLION
THE SECTOR'S 2023
EXPORT TARGET



COUNTRY	THOUSAND \$
EGYPT	1.483.820
IRAQ	1.196.899
GERMANY	814.046
UNITED ARAB EMIRATES	671.634
IRAN	647.650
OTHER	12.693.017
TOTAL	17.507.227

The sector is successful in reaching new markets

✓ The chemicals sector has reached a position shouldering Turkish exports, thanks to its dynamism as well as its success in reaching new markets. We aim to continue this success in the coming period too. Reduction of tensions in the Middle East and neighbouring countries will also reflect positively on our exports. This rapid rise, which was little more than a pipedream until a few years ago, gives hope to all of us for the future, and also provides serious signals that we will be able to reach our 2023 chemicals industry

export target of US\$ 50 billion. In this respect, the next 10-year period is crucial for us. We have accelerated our studies in order to achieve our target of US\$ 50 billion. The Chemicals industry is highly dependent on imports. We believe that these imports can be avoided by raising the current capacity, and making new petrochemical investments. Enhancing the added value of our exports, and the employment of a qualified workforce, which is another major problem in the sector, are near the top of our 2014 agenda.





AHMET AKBALIK
MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

Turkey produces fashion now

In recent years the Turkish ready-made garment sector has continued its transformation from apparel production to fashion, thanks to rapidly emerging brands, designs and collections that closely follow the trends, and its daily strengthening identity in foreign retail. We now have 100 domestic brands, including regional ones.

The ready-made garment sector is one of the main components in the Turkish manufacturing industry. Thanks to the versatile developments that the sector has gone through in recent years, it has become the most crucial manufacturing industry with regard to production and employment, after the nutrition sector. As a result of these developments, the ready-made garment sec-

tor contributes greatly to the Turkish economy with its export performance. In 2013, Turkey exported ready to wear and apparel products worth \$ 17.4 billion to 203 countries on various continents. As a leading exporter, the sector's exports rose by 8.3 % in 2013. In a period during which general export growth stood at just 0.01 %, the sector's 8.3 % growth advanced our share in total exports to 11.5 %. The ready-made garment sector retains its position as the

third largest exporting sector, behind the automotive and chemical goods and products sectors.

The ready-made garment sector generated a foreign trade surplus

In addition, ready-made garment is one of the sectors that have generated a foreign trade surplus over the past 12 years. In 2013, the sector's foreign trade surplus was \$ 14.4 billion. Considering that, with total exports worth \$ 151.7 billion versus imports worth \$ 251.7 billion, the Turkish economy created a foreign trade deficit of \$ 100 billion. The added value and the net foreign currency input that the ready-made garment sector generates are crucial.

In 2013, the economies of the developed countries, notably the EU, displayed positive progress.

The continuing recovery in the EU economy, the ready-made garment sector's biggest market, results in a slight rise in retail sales. Even though we seem to be exporting mainly to Europe, in fact Turkish originated products are shipped to many countries in Asia, Africa and America, because the brands that we export are Europe based. Along with external factors, some positive and some negative, the high costs of labour, energy and finance, despite steady euro-dollar exchange rates, are the other elements that affected the annual performance of the ready-made garment sector in 2013.

Most exports to the EU

The countries to which we exported the most in 2013 are Germany, Britain, Spain, France

and Holland. In 2013, compared to 2012, countries with a high export rate and high dollar value such as Iraq, the Ukraine, Romania, the Slovak Republic and Kyrgyzstan stand out as alternative markets. Among these countries, our exports to Iraq rose by 39 % to \$ 579.6 million. We recorded growth of 73 % to Ukraine, 51 % to Romania, 138 % to the Slovak Republic and 58 % to Kyrgyzstan. Finland, Jordan, Syria, Lithuania and Morocco are the other up-and-coming countries in our exports. While exports to the USA, one of the biggest markets in the world, declined by 1.1 %, and stayed at \$ 445.7 million, exports to the Russian federation, Turkey's

10th largest export market, climbed by 8.5 % to \$ 411.7 million. According to international data, Turkey is the 7th largest ready-made garment exporter, and the EU's 3rd largest supplier.

Our target for the year 2014 is \$ 19 billion

When we analyse the ready-made garment sector's production, employment and capacity utilisation, we can see that the sector has a share of 6.2 % in production and 13 % in employment within the manufacturing industry. The recorded labour level in production reached 462,000 employees. The sector leads the way in the significance placed on employment opportunities for women. Checking out the kg-export rate, the ready-made garment sector is the third sector in terms of quantity, with the highest added value after the jewellery and defence sectors. The ready-made garment sector reached our \$ 17.35 billion export target in 2013. We have set the export target for 2014 at \$ 19 billion.

COUNTRY	THOUSAND \$
GERMANY	3.711.599
UNITED KINGDOM	2.167.571
SPAIN	1.492.733
FRANCE	1.121.775
HOLLAND	910.079
OTHER	7.968.876
TOTAL	17.372.633

203
THE NUMBER OF COUNTRIES TO WHICH THE SECTOR EXPORTED IN 2013

Our client segment in ready-made garment has changed

✓ In recent years, the Turkish ready-made garment sector has continued its transformation from apparel production to fashion, thanks to rapidly emerging brands, designs and collections that closely follow the trends, and its daily strengthening identity in foreign retail. We now have 100 domestic brands, including regional ones. During this process our sector's client segment has changed. The Turkish ready-made garment sector has become a sector that sells products to B+, A and A+ clients. Furthermore, the Turkish ready-made garment sector is a pioneer in fast fashion. The sector

possesses significant superiority in competition for small quantity orders, including current fashion trends with short lead times. Our target for 2023, our Republic's 100th anniversary, is \$ 60 billion. Fashion-brand and design based goods, expanding exports with added value, and creating commercial added value as the "organiser country", will be the main instruments in achieving this goal. Within the defined strategy, the sector will continue to protect its competitive strength in the international market, while contributing to the Turkish economy and employment.



THE SHARES OF COUNTRIES IN THE SECTOR'S 2013 EXPORTS

- 75% EU
- 8.1% Middle East
- 5.6% Former Eastern Bloc Countries
- 3.5% Africa
- 3.2% USA
- 1.8% Turkic Republics



ADNAN DALGAKIRAN

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

Export performance of the machinery sector grows incrementally

In spite of all adverse conditions, machinery industrial production closed 2013 with growth of almost 4 %. The Turkish machinery sector continued its success in 2012 and 2013, on the back of outstanding achievements in just a decade, and closed 2013 with an export figure of \$ 14 billion.

As is well known, 2012 and 2013 witnessed a regression in world trade, stagnation in the EU market, and political crises in the neighbouring and border countries. The change in the Turkish economy and the global economic conditions during 2013 were considerably influential. In spite of all the adverse conditions, machinery industrial production closed 2013 with growth of almost 4 %. The Turkish machinery sector continued its success in 2012 and 2013, on the back of outstanding achievements in just a decade, and closed 2013

with an export figure of \$ 14 billion. Growing step by step to become Turkey's export leader, the machinery sector's export performance stood head and shoulders above the national average, far exceeding the export growth of many sectors.

The biggest exports by our sector were to Germany

While the rate of exports meeting imports was at 27 % in 2002 in the Turkish machinery sector, it climbed to 45 % in 2013. In 2013, the main export markets of the machinery sector, exporting to 200 countries, are Germany, the UK, the

USA, Russia, Iraq, France and Italy. The fact that we export in huge quantities to the world's developed countries in terms of industry is a key indicator of the level we have reached. The Machinery sector has a diverse product range, and encompasses a

great number of product groups. Construction and mining machinery, pumps and compressors, valves, the machinery used in agriculture and forestry, air conditioning and cooling machines, and engines are the main product groups that are most exported by the machinery sector.

We expect an export hike in 2014

The government's savings policies, and the Central Bank's tightening policies, as well as the fiscal policies in the global economy, and global growth will shape 2014. In 2014, 3 % growth is projected for the world economy, with rapid growth expectations



	COUNTRY	THOUSAND \$
✖	GERMANY	2.168.959
✚	UNITED KINGDOM	921.293
✚	UNITED STATES	823.101
✚	RUSSIA	768.563
✖	IRAQ	696.633
	OTHER	8.619.112
	TOTAL	13.997.661

200
THE NUMBER
OF COUNTRIES
EXPORTED TO

in the EU and all developed countries. It is also expected that the growth in global trade will be above 2013 figures. As for the Turkish economy, a growth target of 4 % has been earmarked for 2014.

Standardisation in production to attain our 2023 target

The determinative factor in 2014 will be the re-growing of private sector investments and machinery investments. There are a number of issues that need to be solved primarily to enable the

machinery sector to record an upsurge in exports during 2014 and the following years, and to attain our 2014 targets. The compliance with standards and quality levels of more than ten thousand manufacturer/producer firms operating in the machinery sector varies dramatically. Efficiency falls since production is not standardised. Transformation and incentive programs should be applied, which enable firms to have TURQUM, CE, ISO and similar standards. Moreover, the unplanned production structure of the machinery manufacturers leads to a decline in efficiency and standardisation, and thus a reduction in export capacity. Professional standards should be prepared for the machinery sector, and a documentation system should be created in parallel.

Funds should be allocated for R&D expenses

✓ Another key issue is the fact that the funds that the machinery producer firms can allocate for R&D expenses are considerably low compared to rival foreign companies. In the Turkish machinery sector, the companies cover 87 % of R&D expenses from their own equities. Only firms with 50 employees or more can benefit from R&D support. In the machinery sector, many more firms should be able to utilise this incentive. Thus the incentives and supports need to be expanded in such a way as to include small and medium scale firms. Another issue I deem to be significant is that economies

of scale have not yet been established in Turkey. As there are numerous firms in the market, the market is divided among these companies. This problem of scale, especially in facilities that produce with workshop type conventional conveyors, leads to low production in quantity terms, and higher costs due to failure to procure business inputs at optimal prices. Mergers and acquisitions should be encouraged to expand the scales. In the short term, cooperation amongst the firms will minimise their expenses, thanks to the usage of common workshops, workforce and export incentives.





STEEL SECTOR

MUSTAFA ÇIKRIKÇIOĞLU

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

The steel sector has ambitious targets for 2014

Despite all the global negativity, in 2013 the Turkish steel sector retained its position of eighth in the world in raw steel production, with 34.7 million tons, and second in Europe.

The Turkish steel sector, one of the locomotive sectors of our country, provides input for other sectors such as construction materials, automotive, shipbuilding, railway, freight car etc. It is also one of the main sectors that contribute to our country's exports. On the other hand, since our sector is closely integrated with the rest of the world, we have been affected by the fluctuations and political crises that the steel sectors in the rest of the world went through. So much so, that it is possible to see similar declines in the productions and exports of the main steel producers of the world, except for China

and Japan. But despite all the global negativity in 2013, the Turkish steel sector retained its position of eighth in the world in raw steel production, with 34.7 million tons, and second in Europe. We achieved total exports of \$ 13.8 billion, for 18.4 million tons of product. According to these figures, our sector is still the seventh largest steel exporter, while it is the first in construction steel exports.

Rising exports to the European Union

Due to the ongoing instabilities in the MENA region, to where we export more than half of the sector's production, we closed the year with a 16 % drop to \$ 6.6 billion. On the other hand, developments in the EU, our second biggest market, are promising. We mostly export flat steel to the EU, and in 2013 our exports soared by 11.2 %, reaching a total of \$ 2.5 billion.

Our 2014 export target is 18.5 million tons in quantity, and \$ 14 billion in value. Our production goal is 38 million tons. Analysing the regions we project a rise of 7.8 % in steel consumption in the MENA region, to which we export mostly long steel products. We believe that this growth will have a positive impact on Turkish exports. On the other hand, in parallel with the EU recovery, we expect higher exports to this region. However, the first three months of 2014 haven't been promising. According to the data, we closed the first quarter of 2014 with a drop of 8.9 %, equal to \$ 3.4 billion in export values, and a quantity deficit of 11 %, by 4.6 million tons, compared to the same period of last year.

The highest exports in the first quarter of 2014 were to the Middle East

Once we include steel products used in other sectors in our sector's exports, Turkey's total exports in the January-March period were 4.8 million tons in quantity and \$ 4 billion in value. The highest exports in the first three months of the year were to the Middle East, with 1.638 million tons. EU countries were the second biggest market with 923,000 tons, followed by 629,000 tons to North Africa. The countries to which we made the most exports in the January-March period of 2014 were Iraq, the USA and the United Arab Emirates. The countries where we saw the largest hikes in quantity in

the same period were Britain, Morocco, Israel, Ethiopia and the United Arab Emirates, while the greatest declines were in exports to Saudi Arabia, Italy, Oman, Libya and Singapore.



COUNTRY	THOUSAND \$
IRAQ	1.995.048
SAUDI ARABIA	802.868
UNITED STATES	778.716
UNITED ARAB EMIRATES	743.298
ISRAEL	539.210
OTHER	8.965.604
TOTAL	13.824.744

The steel sector will constantly continue to grow

Other reasons for the decline in the steel sector's exports are the anti-dumping cases against our country, and investigations on compensatory tax and protectionist measures. Our rivals have noticed our sector's sustainable growth, and wish to hinder it. Today, there are a number of protectionist measures and anti-dumping investigations underway for some products in the USA, Columbia, Morocco and Canada. This and similar obstacles constrict our competitive strength, and negatively affect our exports. But we are a sector that is used to such unjust cases and being found not guilty. For example, last year three cases brought against our

country by local producers in Columbia as protectionist measures in construction steel, profile and tube, were decided in Turkey's favour. During these cases, the authorities of the Steel Exporters Union and the Turkish Ministry of the Economy took every necessary measure in our support. In February, we welcomed the Columbian Commercial Committee. As part of the buyers committee program that we organised, the quality of Turkish steel products and our production facilities was demonstrated to the Columbian importers by representatives of the sector. We will continue to take strides towards our goal by contesting every unjust case opened against our sector.



34.7
MILLION TONS
THE QUANTITY OF RAW STEEL
THAT TURKEY PRODUCED IN 2013

**DR. GÜVEN UÇKAN**

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

We are Europe's production centre in electric and electronics

Each year, the electric and electronics sector consolidates its position within the Turkish economy in terms of production, employment, added value and exports. The firms that create the most employment, have the largest R&D centres, and hold the most patents, operate in our sector.

For the second time, in 2013, there was a contraction in the Euro zone, our main market in durable consumer products. The 15 % fall in electronics was limited to household appliances. There was a small increment only in the Polish, Russian and Turkish markets. Parallel to this we saw a significant decline in LCD TV exports. Growth in the Middle Eastern and African countries generated an important jump in the exports of electric and electricity generation and distribution group exports. For the first, time a sub sector was positioned at the top of the list. The cable group retained its position of the previous year but, allied to the decline in copper prices, there was a slight drop in exports. By the end of 2013 electric, electronics

production and distribution elements exports stood at \$ 3.6 billion, household appliances were \$ 3.5 billion, electronics exports were \$ 2.8 billion, and cable exports came in at \$ 2.2 billion. The countries to which we exported the most were Britain, Germany, Iraq, France, Turkmenistan. When we check all the countries that we export to, we can see that we have expanded our markets. However, despite all the projects to boost the variety of markets, EU countries still make up over 60 % of our exports.

We are achieving our goals with our foreign marketing teams

In 2013, we continued activities to expand our market variety, and to carry our advantageous trilogy of quality, technology and price to new countries. With this aim, we accelerated

our promotion and advertising projects, and trade organisations. The foreign marketing teams that we set up within the UR-GE (Development of International Competitiveness) announcement by the Ministry of Economy worked in cooperation with our firms to develop collaboration, and to expand market variety and exports. We established the Cable Transmission sector foreign marketing team, the software sector marketing team, and the

home appliances sub sector foreign marketing team (TURKHAS), to set an example of the clustering method, which we believe to be crucial to enhancing awareness of the electric and electronics sector, and exports of the sector. We have covered thousands of miles with our foreign marketing team, and we have sent trade committees to different regions around the world. Morocco-Algeria, Vietnam-Thailand, Australia, Chile-Peru, Republic of South Africa-Angola and Brazil are the countries to which we have sent committees.

The patent champions operate in our sector

Each year, the electric and electronics sector consolidates its position within the Turkish economy in terms of production, employment, added value and

exports. The firms that create the most employment, have the largest R&D centres, and hold the most patents, operate in our sector, and we have 2 of the 10 top exporter firms. Through the reforms made as part of the EU accession process, we magnified the attraction of investing in our country, and hence many international firms operating in our sector have invested in Turkey, and added to our exports and economy. Even though we greatly appreciate what has been done so far, we can see that there is still a lot more to be done. The market potential of our products is burgeoning, and the product range widens. We have also demonstrated successful export performance. The widespread technology transformation contributes to the sustainable growth of the Turkish economy. Adaptation to technologies around the world is highly promising for the future of our sector. Despite the many positive developments, the hike in energy

costs and prices are detrimental to the sector. The Resource Utilisation Support Fund cut has become a major cost element. The RUSF cuts from imports of recorded raw material and intermediate input must be abolished. SMEs are vital for our sector. Developing and supporting the clustering model has reinforced the sector. However, this model must be supported in a more efficient way, and must be spread. SMEs still have no access to competitive credit. Even though TİM has worked hard for the bill of guarantee fund, it still has not been implemented. Export insurance payments to Eximbank must be lowered to levels attractive to SMEs, and they must be encouraged to use this instrument. In particular, if the electric, electricity generation and distribution equipment and cable groups are supported by Eximbank project credits, we can implement ambitious projects. Credit instruments must be created for this purpose.

The FIFA World Cup will benefit the LCD market

✓ The economic data of the year 2014 signal a recovery for the global economy. But this recovery is irregular and not sustainable. Despite the rehabilitated financial conditions and refreshing signals, the economy in the Euro zone was weak. But finance costs went down, and imports, exports and industrial production rose. These signals promise a better year compared to the last one. Also, the FIFA World Cup will create an opportunity for the LCD market. In addition, growth expectations for the LCD market stand at 1 %. We expect stronger growth in our Russian, Middle Eastern, Asian and African markets. As a result we forecast a more successful year for our sector. The support provided for our industrialists and exporters will add further to this export growth. The Electric-Electronics sector exports its high quality and innovative merchandise to more than 100 countries. Thanks to the product variety, qualified labour and, production capacity in product groups with high development potential such

as household appliances, Electronics, Cables, Electric, Electricity generation and distribution equipment, we are very successful in obtaining a position in the global market. European countries are the main markets for many of our products. The commercial cooperation that we have enjoyed for many years with Europe is also indicative of the high technology and quality production of our sector. We have become the production centre of Europe. The European reference strengthens our hand with other markets. Our product variety, quality standards, proximity to markets with high potential, and firms that are active in opening to foreign countries, along with their rapid reaction capacity, place us in a highly advantageous position. Our firms export to many different countries around the world. In addition to European countries, we aim to reach to Africa, South America and the Middle East. The meetings we have held via our sectoral committees promise great potential in these regions.

	COUNTRY	THOUSAND \$
✗	UNITED KINGDOM	1.542.266
✗	GERMANY	1.183.814
✗	IRAQ	1.077.996
✗	FRANCE	832.248
✗	TURKMENISTAN	470.099
	OTHER	6.956.759
	TOTAL	12.063.186

1%
GROWTH EXPECTATION
FOR THE LCD MARKET





İSMAIL GÜLLE

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

An R&D and innovation boost will come from textiles

We closed 2013, during which there was almost no growth in Turkey's total exports, with sector exports of \$ 8.4 billion, growing by 7 %. No other sector displayed an export hike of this magnitude, other than the automotive, machinery and ready-to-wear sectors.

The textile sector's direct exports to the world stood at \$ 8.4 billion. However, Turkish textile businessmen are also the largest supplier of Turkey's ready-made producers and exporters. That is to say, Turkish textiles, worth at least two billion dollars, are exported to the world as ready-made products. Thus, we can say that the sector has actually exceeded the psychological limit of \$ 10 billion, even if it does not appear on paper.

Our market diversity is balanced
There is a remarkable and increasingly significant indicator for Turkey in the

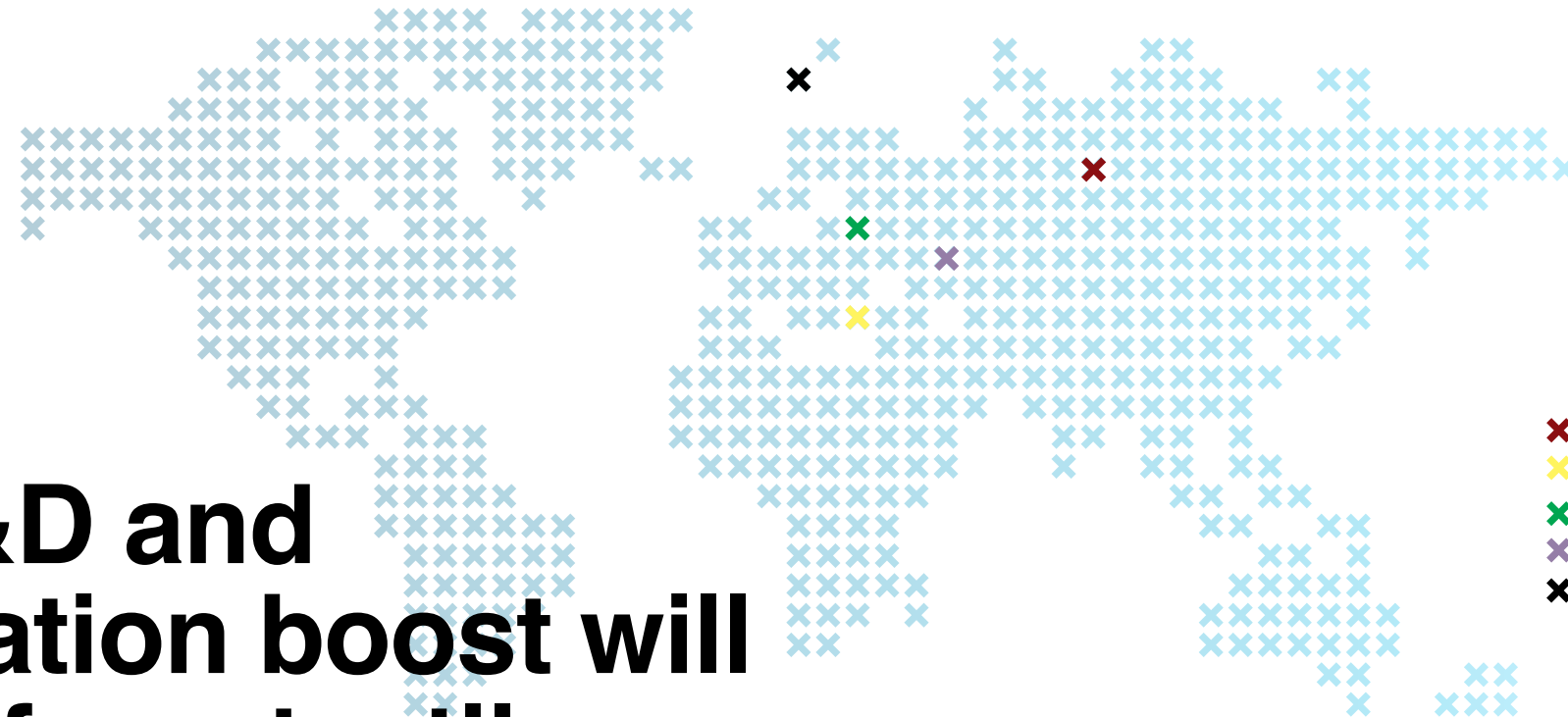
export statistics. The textile sector performs 46 % of its exports, worth a total of \$ 8.4 billion, to the EU, which represents \$ 3.8 billion. Moreover, we made exports of \$ 1.7 billion (20 %) to the former Eastern Bloc, \$ 860 million (10 %) to Africa, and \$ 663 million (8 %) to the Middle East. We also have direct exports of \$ 473 million (6 %) to the region

encompassing Brazil, Chile, Argentina and the USA. Namely, we have expanded to a highly balanced and extensive area in terms of market diversity. On the back of the crisis in the European Union and the stagnation in the USA, market diversity now plays a key role in terms of sustainability of competitiveness. Turkish textile exporters can raise exports in Germany, Tunisia,

Algeria, China and Egypt at the same time. Another important point is the distribution of the product groups. We are simultaneously strong in yarn, woven fabric and knitted fabric. Our exports are distributed among these product groups in a balanced way. However, we would like to draw attention to our export hike in high value added products.

'Light in weight but heavy in value'

The share in our general exports of products that are considered as technical textile, and deemed as 'light in weight but heavy in value', is growing consistently. Thus, we can say that, "In the next decade, we



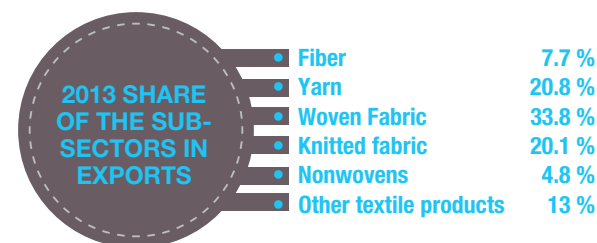
	COUNTRY	THOUSAND \$
✖	RUSSIA	1.016.139
✖	ITALY	837.691
✖	GERMANY	445.539
✖	ROMANIA	329.777
✖	UNITED KINGDOM	321.167
	OTHER	5.441.085
	TOTAL	8.391.398

will need to describe the textile sector as a technology based sector, not effort based." It is no coincidence that fashion and branded goods exports and high-tech goods exports show growth. İTHİB (Istanbul Textile and Raw Materials Exporters' Association) has been developing long-term policies with all components of the sector for years to obtain this result, and we have taken steps accordingly. We announce these efforts to the public as such, "Expect an R&D and innovation boom from textiles within the next decade."

It is hard to estimate 2014

In spite of all this optimism, it is obvious that we are undergoing local and global uncertainty regarding the key factors defining investments and costs, such as exchange rates, interest rates, oil prices, and raw material prices. While we can comment that the dollar exchange rate calmed down in the second month of the year, Russia commenced preparations for a military intervention in the Crimean region. It is extremely hard to guess what may happen, even by the time this article is published. We regret to say, the only thing we can definitely estimate for the future is that we will be using the world's most expensive energy input. Again we will be paying the world's highest labour taxes. If we assume that these local and global dynamics remain the same for a while, we should be ready for the worst.

\$3.8
BILLION
SECTOR'S EXPORT TO
THE EU COUNTRIES



Wherever there is investment, that is where it should be supported

✓ A sector with strategic importance in terms of employment such as textiles, and some other similar key sectors, should be supported without being limited to any restrictions and criteria. It is not realistic to expect industrialists investing in Istanbul for 40 years, and who have established factories on sites valued at over \$ 1,000 per square metre, to change their addresses just to benefit from regional incentives. The strategic sectors should be supported regardless of the location of these large investments. Moreover, we need to keep protecting our markets and producers against globally unfair competition. Full liberalisation is not a

sustainable situation for Turkey in such a period when the most developed markets and the biggest producers protect themselves with laws. In a world where the USA protects its producers via laws, it is out of the question for Turkey not to do the same. The sector strives to be part of the solutions, not the problems. We can sustain our performance, not only under positive conditions, but also in adverse times. Thus, we do not attribute our optimism to the conjuncture. Hence, even though we do not have great expectations for 2014 in terms of the world, as a sector we expect an export rise of 10 %.





TAHSİN ÖZTIRYAKI

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

In 2014 we target new markets

There are three parameters that we need to take into consideration when trying to forecast next year's exports. The first is the situation of our main market, the EU and developed countries. Second is the price of metal, and the third is the course of exchange rates.

In 2013, exports of Ferrous and non-ferrous metals rose by 5.5 % and reached \$ 6.99 billion. Our sector garnered 4.5 % of total exports. Analysed on a product group basis we exported aluminium goods the most with \$ 2.33 billion. Iron and steel products came second at \$ 1.66 billion. Third were metals goods with an export figure of \$ 1.584 billion. And finally, copper goods were fourth with \$ 1.3 billion. For 2013 the export target for the ferrous and nonferrous metals sector was \$ 7 billion. With \$ 6.99 billion we very nearly reached our target. It is even more impressive that this growth came about despite the fall in the prices of raw materi-

als that constitute almost two thirds of the costs in the sector.

All the groups in the sector achieved export growth

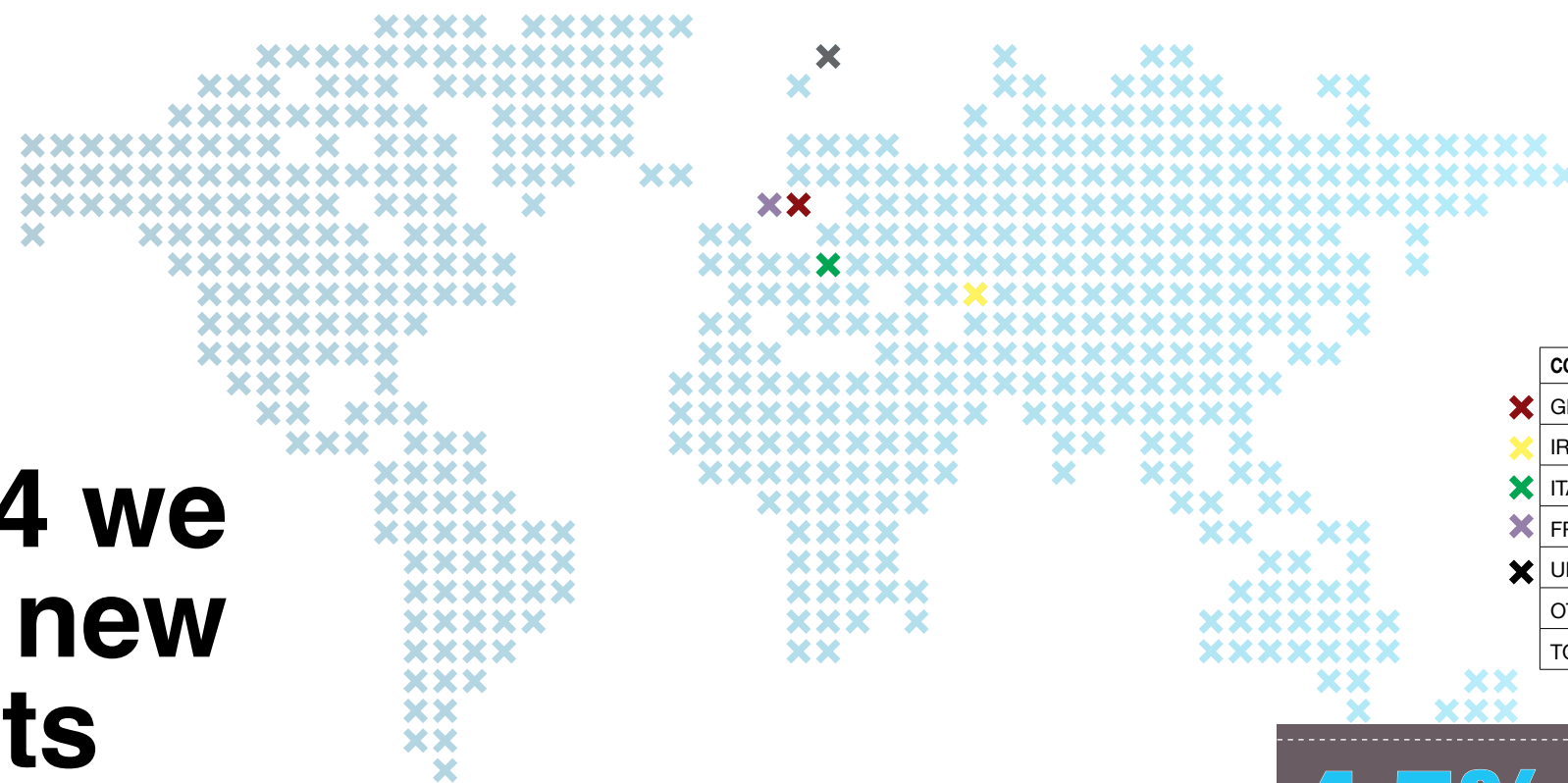
In 2013, the top five importers of our Ferrous and Non-Ferrous metals sector were Germany, Iraq, Italy, France and the United Kingdom. All the sector's groups achieved export growth, and we finished the year with a total export value of \$ 6.99 billion. Just like 2012, iron and steel products were the second most impor-

tant product group in 2013. The share of iron and steel kitchen appliances within total iron and steel products is 16.9 %. In 2013, our kitchen appliances exports rose by 14.3 % compared to 2012, and resulted in 57,000 tons of product worth \$ 281.8 million. As you are aware, the growth target in the "2013-2015 medium term program" was 4 % for 2013 and 5 % for 2014 and 2015. But the growth target was revised downwards to 3.6 % for 2013 in the "2014-2016 medium term

program" announced by Deputy Prime Minister Ali Babacan. Our predictions for 2013 were also the same, with low projected export growth. The results did not prove us wrong. As a result we predict that our exports in 2014 will reach \$ 7.5 billion.

Rise in Commodities

The global crisis became a mechanism that created resources for developing countries. Now the wheels of that mechanism have started to turn in the opposite direction. For this reason, it is crucial that an economy politics that is far removed from any bias is pursued. There is also the key issue of supplying the raw material. When we analyse not regional but global markets, we



4.5%
THE SECTOR'S
SHARE OF TOTAL
EXPORTS

can see that there was a drop in commodities for the first time since 2008. In this sense, it is not only us but also the whole world is having troubles on this issue. The general contraction in commodities is the greatest indicator that investors no longer see raw materials as a safe harbour. On the other hand, there is China whose economy has been slowing down since 2011, and we cannot foresee what awaits us in the coming year. Some predictions in the market tell us that Chinese economic growth will not be so high this year.

Demand will rise in parallel with economic development

We have embarked on 2014

with level progress in both aluminium and copper prices. In the absence of any significant change in stocks during the year, and considering that demand will gradually rise in parallel with developments in the economy, we project that this steady progress in prices will continue, and possibly regress a little. I can say that there are three parameters that we need to take into consideration while trying to forecast next year's exports. The first is the situation of our main market, the EU and developed countries. Here we expect a recovery in 2014. Second is the price of metal. When the prices of metal, our raw material, decline, then even though we export the same amount, the fall back in prices is negatively reflected in dollar terms. We assume that metal prices will continue to gradually decline. The third factor is the course of exchange rates. We have achieved competitive progress here as well. Analysing the domestic market, we believe that the construction sector will remain steady in 2014.

We target an export level of \$ 7.5 billion in 2014 and \$ 25 billion in 2023

✓ 2014 and the coming period might be a little rough on the economies of developing countries, including Turkey. As a union, one of our aims on the way to achieving our goals is to boost our exports, not only to familiar destinations like the EU, but also to distant countries that have not previously featured on our export horizon. In this context, the results we have obtained in markets that we visited on our R&D projects such as South America, Sub-Saharan Africa and Japan, are promising. In order to create awareness in R&D and innovation, we

worked hard together with TIM and İDDMIB. With the perception that we have just started to crawl, and that as a country we need to not just walk but run on this path to reach our goals, we know that we still have a lot to do. So we continue to work hard with all our crew, and we will continue to do so in the coming terms as well. Gaining a 4.5 % share in total exports we, the ferrous and non-ferrous metals sector, believe that we will attain and even exceed our goals of \$ 7.5 billion for 2014, and \$ 25 billion for 2023, if we can really make use of these opportunities.



EXPORT
DIVISION
BASED
ON SUB
SECTORS

- Aluminium products \$ 2.33 billion
- Iron and Steel Products \$ 1.66 billion
- Metal Products \$ 1.58 billion
- Copper Products \$ 1.3 billion



MAHMUT ARSLAN
MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

We weren't affected by alternative markets and crises

Our exports in the cereals, pulses, oil seeds and products sector grew by 12 percent in 2013 compared to the previous year. The total exports of the sector amounted to US\$ 6.586 billion in 2013.

The cereals, pulses, oil seeds and products sector is a key sector in the exports of the country, since we represent a wide range, and grew our exports by 12 % in 2013 when compared to the previous year. We achieved total exports of US\$ 6,586 billion in 2013, corresponding to a 4.3 % share of Turkey's overall exports. The sector's overall exports totalled US\$ 673 million throughout Turkey in December. The countries to which the sector exported the most are, respectively, Iraq with US\$ 2.049 billion, Syria with US\$ 399,368 million, and Saudi Arabia

with US\$ 164.655 million. The Mediterranean Cereals Pulses Oilseeds and Products Exporters' Association completed 2013 with total exports of US\$ 1.132 billion, including a monthly export of US\$ 134 million in December. As a result, the Association has raised its total exports by 12 % when compared to the previous year.

Pastry products ranks first
As exporters, we strived not to be affected by the crisis in the

world economy by performing exports to alternative markets and organising trade delegations. Pastry products took first place in the sector's exports with US\$ 1.55 billion, followed respectively by Cocoa products with US\$ 1.25 billion and milling products with US\$ 1.13 billion. The Association achieved exports of approximately US\$ 1.14 billion in 2013. Considering the exports of the Association in 2013, we can say that pastry products

ranked first with US\$ 364 million. The group with the most exports in the pastry sector was the sweet biscuits and wafers group. Pulse products took second place with US\$ 155 million, followed by vegetable oils with US\$ 125 million.

Iraq, the leading export destination
Iraq ranked first among the top export destinations of Turkey's cereals, pulses, oilseeds and products sector with US\$ 2 billion, followed by Syria and Saudi Arabia, respectively. Our exports to Iraq declined by 15 % when compared to 2012. However, we compensated for this decline with our exports to Syria. Compared to the year

2012, our exports to Syria grew by 161 %. It is a positive development in terms of our economy to achieve such high growth in our exports to this country this year, especially considering the decline we experienced in the previous year.

We strived not to be affected by the crisis in the world economy

The most important work done in 2013 by the sector was to pioneer the efforts among the United Nations,

in line with Turkish recommendations, to make 2016 the world year of pulses. We consider the declaration of 2016 as the International Year of Pulses to be a very positive development for the sector. Understanding of the importance of pulses in the world is crucial for the development of the sector. Therefore, it is planned to organise various conferences and advertising campaigns in order to explain the benefits of pulses, which are nutritious and healthy products, and various TV programs to reach larger masses. The objectives of the sector can be listed as; ensuring co-operation between countries around the world, developing new types of pulses, and accelerating certified production studies. Production and consumption of pulses will continue to rise as a result of these studies.



COUNTRY	THOUSAND \$
IRAQ	2.049.420
SYRIA	399.368
SAUDI ARABIA	164.665
LIBYA	161.492
ISRAEL	160.841
OTHER	3.649.782
TOTAL	6.585.568

We are striving for 2023

✓ As a sector, our revisions for the year 2023 will continue, and our exports will grow. The food aid provided by aid organisations such as the Red Cross and the UN as a result of the developments in Syria pushed up the exports of the Turkish pulses sector. We estimate exports to Syria, which amounted to US\$ 400 million in 2013, to total around US\$ 1 billion in the coming year. Through its resolution, the World Food Programme has earmarked funds worth US\$ 2 - 2.5 billion for Syria. Thanks to its geopolitical position, US\$ 1 billion of this aid is expected to flow into Turkey. During our visits to the senior management of the World Food Programme, we

pointed out that the suppliers in our country could meet a major part of these needs, that they were adequate in this regard, and that we have already made the necessary preparations and purchases. 10 Kr of incentives is provided to pulses, which yield 100-150 kg product per decare, whereas 5 Kr of incentives is provided to cereals, which yield 500-600 kg product per decare. Despite the double amount of incentives for pulses, the farmer earns more money from the cultivation of cereals. During the negotiations with the Ministry of Agriculture, they promised to conduct studies to raise the contribution support allowances granted for pulses by means of decisions to be taken in 2014.



4.3%
SHARE OF THE
SECTOR IN 2013
EXPORTS OF THE
COUNTRY





AHMET KELEŞ
MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

We are the sector with the 3rd highest export rise

Raising its exports at a remarkable level in 2013, when worldwide economic and political balances were very sensitive, our sector broke a new record. It exceeded the target of \$ 4.5 billion, set in the previous year, and become the sector with the 3rd highest export rise.

The rich mining reserves that Turkey harbours have a significant place in the world market. However they have yet to reach the level they deserve. According to the records of the General Directorate of Mineral Research and Exploration, while our country, as per its total mining production value, ranks 28th among 132 countries in the world, it ranks 10th in terms of mining diversity. The Mining sector plays a key role in the development of the economy in Turkey, just as in all countries that grow based on industry. In addition to its direct contribution to the economy, there are a number of fields in which it is used as goods or raw material. Considering such fields,

the importance of the sector to its country becomes more evident. The share of the mining sector within Gross National Product (GNP) is at 4 % in developed countries, while this rate stood at about 1,5 % in our country. Any production failure that occurs in the mining sector will impact, directly or indirectly, all other parts of our national economy. Mining sector products are used as a primary input in the iron – steel, aluminium, chemicals, paper, automotive, construction and road, cement, ceramic, metallurgy, glass industry, moulding, ornaments, and energy sectors. Though the share of mining in GNP is at 1,5 %, the added value that the mining sector created in these sectors, in which the mining sector is used as primary input, is about \$ 30-35

billion. This data clearly demonstrates the sector's real strength in the economy. The sector, which boosted its exports considerably in 2013 as well, broke a new record. It exceeded the target of \$ 4.5 billion, set in the previous year, and became the sector with the 3rd highest export rise.

The sector exceeds its export target in 2013

The Turkish mining sector's 2013 exports came in at \$ 5,043 billion in value and 22,326 million tons in quantity. The largest market of our sector, China, also maintained its position in 2013. Exports to China amounted to \$ 2,467 billion. Even though it is a pleasing development that our sector has retained its position in its current markets, it is also vital for the sector to expand into

new markets. There were eye-catching rises in Turkish mining sector exports to Bulgaria, the Republic of South Korea, the Netherlands, Libya and Azerbaijan- Nakhichevan in 2013. Compared to 2012, mining exports to Bulgaria rose by 171.94 % to \$ 99,507 million, to the Netherlands by 98.10 % to \$ 80,959 million, to Azerbaijan- Nakhichevan by 58.39 % to \$ 54,129 million, to South Korea by 128.69 % to 45,233 million, and exports to Libya rose by 80.25 % to \$ 37.1 million. 2013 exports of natural stones, which hold the majority share of our exports, grew by 17 % to \$ 2,225 billion compared to 2012. Moreover, the hikes in natural stone exports to Azerbaijan- Nakhichevan, Russia, Libya, Turkmenistan and Qatar in this period attracted attention. We implemented very significant

works in 2013 in order to carry the mining sector's exports to higher levels and to attain the targets set. Last year, we organised national and international fairs. We convened purchasing committees from abroad with domestic companies, and helped them to establish new business networks.

Growth target of 10 % for 2014

We aim to stay on this upward trajectory in 2014 as well. We have

set this year's export target at \$ 5,6 billion, and we envisage almost 10 % growth for our sector. The fact that mining exploration and management certifications were connected to the Prime Ministry with a communiqué issued in June 2012, was one of the most significant factors negatively affecting the sector's production in 2013. Another pleasing development for the sector was that the major part of the certifications, on which the sector had been waiting for a long time, came through in March 2014, and the files were delivered to the related Ministries. However, the sector expects that the said communiqué be annulled, and that the certification be directly obtained from the related ministry just as before. The export strategy, prepared in order to achieve the mining sector's 2023 export target of \$ 15 billion, should be linked to a mining policy. Turkey is among the G-20 countries that have no official mining policy. While some decisions are taken in Turkey in the event of a problem, unfortunately these are not continuous.

The mining sector stays focused on the 2023 target

✓ In order to develop the mining sector, it is crucial to determine Turkey's Mining Policy with the participation of the institutions operating in the sector and the NGOs. Turkey's mining policy to be determined for the short, medium and long terms should include the following factors: In the short run, there must be a new administrative structuring in the mining sector. Within this scope, a Ministry for Mining should be established, or mining should be required to be managed under an undersecretary level reporting to the Prime Ministry. It is also a must to enact regulations that will guarantee the license law. By this means, licenses will carry a collateral feature to an extent of meeting the financing needs of miners. In the medium term, the General Directorate of Mineral Research and Exploration's research activities should be accelerated in order to uncover Turkey's potential in mining, and the infrastructure facilities related to research activities should be expanded. The necessary critical raw materials for Turkey should be determined, and research of such raw materials, as well

as the raw materials used in high technologies, should be prioritised. In addition to the General Directorate of Mineral Research and Exploration, the private sector must be supported to research and reveal the mining potential in Turkey, and research should definitely be encouraged. In the long term, investment conditions should be created in such a way as to encourage domestic and foreign investors, in order to obtain value-added end products with all of the potential, which will emerge as a result of the works to be carried out in the short and medium term. For investments by foreign investors, the condition of cutting edge technology and know-how as well as their investments in raw material production and end product production, which will create added value, should be sought as a condition. The above mentioned recommendations, in macro level for the short, medium and long terms, should be consolidated under a mining policy to attain 2023 targets, and all the works should be executed in light of the 2023 export strategy and mining policy.



SECTOR'S 2013 EXPORT PERFORMANCE

TOTAL EXPORTS:
\$5.043 Billion
BLOCK NATURAL STONE:
\$1.141 Billion
PROCESSED NATURAL STONE:
\$1.083 Billion
COPPER ORE:
\$509 Million
CHROME ORE:
\$450 Million
NATURAL BORATE AND CONCENTRATE:
\$ 236 Million
ZINC ORES:
\$ 202 Million



NURETTİN TARAKÇIOĞLU

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

Our sector is highly successful at generating fast solutions

Even though the year 2013 was one of fluctuation for our sector, the effects were not overly harmful. The regression in the EU countries and political tensions affected many sectors like the furniture sector. Despite all the difficulties, the furniture and sub sectors had a successful year thanks to their dynamic structure.

As a result of high technological infrastructure and creativity, our packaging sector performed well in 2013. In paper, even though there were some months in which we were strong in export competition, we did not manage significant growth in 2013 compared to 2012. The Forestry goods except wood sector was one group within our sector that grew in 2013. The \$3.9 billion export level of 2012 was pushed up to \$ 4.45 billion by the end of 2013, for a gain of 15.5 %. In a global sense, the concept of boundaries between countries no longer exists. Hence it is crucial that we remain aware that the goods we produce compete with the rest of the world. Also, economic growth is now based on

countries' foreign trade volumes. It is not possible to grow without exporting.

The Furniture sector uses the latest technology

Parallel to the developments in the housing sector, the furniture sector and its subsidiary sectors look promising, and they use the latest technology. Considering Turkey's young population, we can really understand the vitality of the sector. Furniture sub industries are very developed in our country. We

possess especially large capacity in particleboard manufacture. The sector's main problem is the high costs of local raw materials. Energy costs also negatively affect our competitiveness. Packaging is a sector that is expanding its importance by the day for every industrial and agricultural product. We have seen great investments in this sector in recent years, and now we are competing with the rest of the world. The problem solving structure of our firms has made us a key player in this sector.

Raw material problem in sub sectors

As a result of rising average income, demand for cleaning products is on a sharp upward trajectory, and we believe that this trend will continue. The problem here is our dependence on foreign sources for raw materials. The same problem is apparent in the paper sector too. Even though we are highly successful in exports, we have problematic processes caused by reliance on foreign raw materials. Our stationery sector is deeply affected by competition both in the domestic and international markets. While competing with cheap and low quality products in the domestic market, it faces raw material and freight problems when competing in the international markets.

TOP 3
PRODUCTS
IN EXPORTS
ALL AROUND
TURKEY

- Wooden bedroom and dining room furniture
- Nappies
- MDF

\$4.45
BILLION
2013 EXPORTS

COUNTRY	THOUSAND \$
IRAQ	816.052
AZERBAIJAN-NAKHCHIVAN	343.410
IRAN	305.730
LIBYA	265.990
UNITED KINGDOM	170.841
OTHER	2.541.058
TOTAL	4.458.081

Products such as wooden pallets and wooden boxes, which can be counted as part of the packaging sector, are in heavy demand in the domestic market, but they don't have sustainable export figures. Forestry goods except wood indicate a rising trend in the domestic market. Our country is still the leading exporter of thyme and bay leaf. But it is crucial that we expand product variety in the domestic and international markets. Anatolia has an abundance of indigenous plant species that currently make no contribution to the economy. They are of no value, since they are not harvested or processed.

Even though our sector is not among the leaders in the global market, we can take the lead in certain product or country bases. For example, while we can't be the global leader in the furniture sector, we are the main suppliers for some of the Turkic republics and in some neighbouring countries.

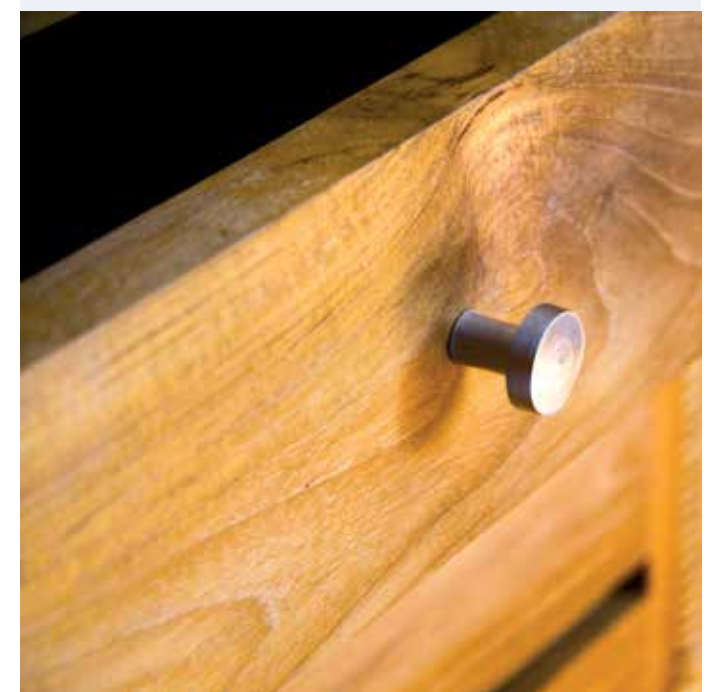
Exports also boost employment

We can nudge the top of the lists by raising our export price per unit or per kilogram. In packaging we are a key supplier, and a country that others fear. Also, in the furniture subsidiaries sector we have succeeded in breaking into tough markets like the EU, where the competition is intense. We can't really claim that we lead the sector in forestry goods except wood. We have good export levels only in a few products. We are the main supplier of thyme and bay leaf. Raising their number will not only improve our exports, but will also create employment.

Turkish exporters are solution oriented

✓ As always, we enter 2014 in a spirit of hope and excitement. It is vital that the costs of raw materials and energy that we procure from the domestic market are at affordable levels that enable us to compete in the international markets. The constant rise in employee costs affects our exports negatively. Competitive exchange rate and interest rate policies are important as always. It pleases us to see that our government is gradually taking the necessary measures to support exports. Other positive developments are the currency and interest rate policies of the Central Bank, and the way it supports Eximbank. But as we always say, the promising aspect is the solution-oriented ethos of

Turkish exporters. Recovery in the EU markets, and positive feedback from investments in new markets, signal that our sector will grow by 12-15 % in 2014. With the recent progress made by Turkish exporters, and their efforts to grow their share in global trade, Turkey's exemplary performance has now come to be discussed on international platforms. The performance over the last 10 years has been excellent, and is the main reason that we have trust in the future. Conscious steps that we will take from now on will ease our way towards our aim. It will be possible to rapidly cover the need in innovation and design, and enable us to create markets in different economies and different positions.



**ZEKİ POYRAZ**

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

The HVAC-R sector will not decelerate in 2014

Our industry, which grew 5-fold from 2000 until 2012, continued to grow during 2013. Despite the problems experienced in the global economy, last year we exported US\$ 4.2 billion, achieving 10% export growth.

The HVAC-R sector, growing every day in our country and in the world, has become an essential part of modern human life. It is a sector whose production and consumption grows rapidly as well as its technology. Our industry covers a wide range including heating systems and components, refrigerating systems and components, ventilating and air conditioning equipment, deep freezes, cold chain equipment, plumbing systems, and components and insulation. The industry grew 5-fold from 2000 until 2012, and continued to grow during 2013.

Despite the problems experienced in the global economy, last year we exported US\$ 4.2 billion, achieving 10% export growth.

We rank 23rd in the world

Last year, our sector exhibited sterling performance both in production and in do-

mestic and foreign sales. In addition to becoming more effective in the global market day by day, the Turkish HVAC-R industry is rapidly developing in the domestic market for reasons such as the rise in purchasing power, the growing necessity for HVAC-R products in people's daily lives, and the rising living standards. The size of the global HVAC-R market reached US\$ 446 billion, last year. With the share received from this market, our country was ranked 23rd. Our market share in the global HVAC-R market approached 10 %. Our aim is to be among the top 15 countries in this arena.

The sector will continue to grow

2013 was a busy and efficient year from our perspective. In unity and solidarity with all our associations, academic experts, representatives in public institutions and organisations, we drew our road map and set our strategy, which will carry the sector to our 2023 goals. We initiated activities in all areas that you can think of, including the development of R&D, establishment of university-industry collaboration, becoming more effective in foreign markets, and improvement of quality in employment. For the purpose of performing more exports, and opening up to a larger number of markets, we gave

priority to participation in, especially, overseas trade fairs under the leadership of the HVAC-R Industry Exporters' Association (İSİB). We organised national participations and promotional activities. We organised procurement committees for the sector fair held in Ankara in May. Our associations continue to expand the horizons of our industry by means of their national and international congress organisations. Having become a highly organised sector with its unions, foundation and the exporters' association, we believe that the Turkish HVAC-R industry will continue to grow

in 2014, and will achieve 15 % export growth. There are a lot of opportunities in the sector, and we have major potential. The Turkish HVAC-R industry has become a respected sector in the global market, with trust in the quality of our products. Major successes achieved by our contractors abroad have a positive impact on us, too. We have a structure that closely follows technology and keeps up with the times instantaneously. This fact boosts the rate of acceptance of our products. For all these reasons, I can confidently say that we will make great progress in 2014 and in the medium term.

THE MUST SOLD PRODUCTS BY THE SECTOR 2013

- Plumbing Systems and Components: 43.1%
- Heating Systems and Components: 28.2%
- Ventilation-Air Conditioning Systems and Components: 15.5%
- Refrigeration Systems and Components: 13.2%



COUNTRY	THOUSAND \$
GERMANY	394.149
IRAQ	334.715
RUSSIA	302.799
UNITED KINGDOM	296.892
AZERBAIJAN - NAKHCHIVAN	216.092
OTHER	2.655.893
TOTAL	4.200.542

We are preparing for the future with new projects

Just like last year, 2014 will be a very busy and bustling year again. We declared our plans and projects, which will carry us to our 2023 goals, during the comprehensive workshop that we have been organising in Antalya between April 2nd and 5th for the last two years. Moreover, the most successful exporters of the Turkish HVAC-R sector were awarded on April 30, in a ceremony attended by the Minister of Economy. The largest fair organisation of the sector, İSK-SODEX Istanbul, will be held in May. This fair is crucial for

us, and the exhibition has become the annual meeting in Istanbul of national and international HVAC-R giants. We also run a Design Contest, the studies of which were initiated by us in 2013. The contest, which will be held concurrently with the fair, will be a first in our industry. This contest is vital for the industry's present and future. Again, our national participation in international fairs will continue. We will do our utmost to become stronger, both at home and abroad. Each upcoming year has to be better than the previous one.



**ALİ ÖZİNÖNÜ**

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

We are the sector with the highest utilisation of local resources in exports

The Cement, glass, ceramic and soil products sectors export to 200 countries, and hold a 3 % share in Turkey's total exports. For this reason, any growth in the sector will create added value, reflecting positively on Turkey's balance of trade.

The Cement, Glass, Ceramic and Soil Products sector is one of Turkey's oldest branches of industry, and complements the construction sector, which is one of the main factors in Turkey's industrialisation. These sectors create added value and employment, and hence are vital for the Turkish economy. They are among the sectors that are less dependent on imported goods and use the most local input in production. Our Cement, glass, ceramic and

soil products sectors export to about 200 countries, the continents of Europe and America, and also the Middle East as well as Africa. The sectors hold a 3 % share of Turkey's total exports. For this reason, any growth in the sector will create added value, reflecting positively on Turkey's balance of trade.

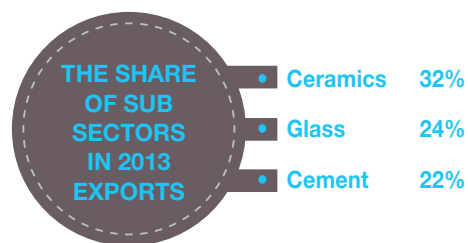
2014 Expectations

In January-December 2013, the Cement, Glass, Ceramic and Soil Products sector grew by 1.9 %, equal to \$ 3.3 billion compared to 2012. During this period, the Cement, Glass, Ceramic and Soil Products sector exported to Iraq, Germany, Libya, the Russian Federation and Israel the most.

Cement's share in these exports was 22 %, while ceramics held 32 % and glass 24 %. When we analyse the Cement, Glass, Ceramic and Soil Products sector's 2014 expectations, we foresee an export figure of \$ 3.9 billion. As for the sub sectors, the target for the cement sector is \$ 1 billion, \$ 1.1 billion for the glass sector and \$ 1.3 billion for the ceramics sector.

Steps to Take

We would like to clarify the measures needed for our sector. The existing incentive legislation needs new articles to ensure effective use of energy. Firms that use energy



\$3.3
BILLION
2013 EXPORTS

efficiently should receive incentives and special discounts, as well as bringing the applications in force. In addition, the taxation of energy needs to be compatible with EU regulations, access to raw materials should be made easier, and the difficulties in managing the raw materials should be removed. Logistical measures also need to be taken. We need to expand the railway network, and develop railway freight between production facility-raw material sources

and harbours, tackle logistics problems and sign STA treaties with countries that are not yet STA. All of these measures are extremely urgent for our sector.

We will enhance the perception of Turkish ceramics

Our Union continues to create new projects to help the sector achieve its goals. We send committees to international markets based on our needs, and we open up to new markets. The executive board consists of 11 members. With their coordination, we generate projects that will open up the sector, and we take initiatives to solve the sector's problems and boost its competitiveness in the international markets. Also, the ceramics promotion group, whose secretariat is led by the Central Anatolia Exporters Union, works hard and effectively to develop the image and exports of Turkish ceramics in the global market. The Ceramics Promotion Group is composed of 33 firms, and manages

the foreign publicity of the sector, attending fairs and coordinating many successful projects. The aim of the Ceramics Promotion Group is to enhance the international perception of Turkish ceramics, and to promote ceramics in the very best way possible, thus enabling Turkish ceramics to be the choice for foreign projects. The Ceramics Promotion Group will continue its activities in 2014, and in the following 4 years, as part of the London Project within Turquality. The London Project targets London based international architecture and design firms. The activities planned for this project in 2014 are participating in the Clerkenwell Design Week in May, the London Festival of Architecture in June, and the 100 % Design Fair in September.



**KEMAL KAÇMAZ**

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

The Fresh Fruit and Vegetable Sector progresses step by step to 2023

The Fresh Fruit and Vegetable sector is one that creates employment with no imported inputs. Turkey's Fresh Fruit, Vegetable and Citrus sector has major potential thanks to the fertile farmlands and favourable climatic conditions. Our production and export figures also indicate this.

The Fresh Fruit and Vegetable sector, the main sub-sector of the agriculture sector, which is crucial because it meets the entire nation's nutritional requirements, supplies raw materials to the industrial sector, creates demand for industrial products, and contributes to national income and exports, is a sector that creates employment with no imported inputs. Turkey's Fresh Fruit, Vegetable and Citrus sector has major potential thanks to the fertile farmlands and favourable climatic conditions. The perennial growth in our production and export figures are among the most significant evidence of this potential.

11 % rise in quantity

The Turkish Fresh Fruit and Vegetable sector achieved foreign currency inflow of US\$ 2.35 billion (\$ 2,349,429,000) in return for 3.35 million (3,346,889) tons of fresh fruit and vegetables exported in 2013. When compared to the previous year, an 11 % rise in quantity and an 8 % jump in value have been secured. The citrus product group ranks top, with foreign currency inflow of US\$ 931 million (\$ 930,942,000) in 2013, followed respectively by the

fresh fruit group with US\$ 708.5 million (\$ 708,544,000), and the fresh vegetable group with US\$ 692 million (\$ 692,053,000). The Russian Federation ranked first among our top export destinations of fresh fruits and vegetables, with US\$ 876 million (\$ 876,182,000). Russia was followed respectively by Iraq with US\$ 259 million (\$ 259,242,000), the Ukraine with US\$ 225 million (\$ 225,117,000), Germany with US\$ 201.5 million (\$ 201,467,000), and Bulgaria with US\$ 97.5 million (\$ 97,456,000).

When considered in terms of value, exports of fresh fruits and vegetables to the top five countries have accounted for almost 70 % of total exports. In the vegetable group, tomatoes, with exports of 486,156 tons, worth US\$ 392.7 million (\$ 392,669,000), rank as the top exported fresh fruit and vegetable of 2013, followed respectively by grapes, in the fruit group, with 202,937 tons worth US\$ 188 million (\$ 187,962,000), and mandarins, in the citrus group, with 535,435 tons worth US\$ 354 million (\$ 353,914,000).

2013 was a tough year

With a share of 52 %, the Commonwealth of Independent States ranks first among our top five export destinations as country groups in 2013, followed respectively by the European Union with a share of 26 %,

and the Middle East with a share of 17 %. Although the sector experienced a tough year due to problems such as the contraction in global demand, difficulties in accessing markets logistically because of political turmoil in neighbouring countries, and the closing of the central fruit and vegetable market in the Russian Federation, one of our key export markets, the volume and value growth in fresh fruit and vegetable exports in 2013 are highly promising for the future. We hope that this growth trend will continue in 2014. And we, the sector, project that our exports will rise by 10 % to US\$ 2.6 billion in 2014. The Turkish Fresh Fruit and Vegetable Exporters' Association Council of Sectors carries out studies and activities in order to serve the whole sector. Following the lifting of the embargo on grapefruit exports to Japan, thanks to the studies conducted within the scope of development activities for fresh fruit exports to the Far East, the obstacles faced by lemon exports were also removed in 2013. Our native lemons can now be exported to Japan, one of the most vulnerable countries in the world in terms food

COUNTRY	THOUSAND \$
RUSSIA	876.182
IRAQ	259.242
UKRAINE	225.117
GERMANY	201.467
BULGARIA	97.456
OTHER	689.962
TOTAL	2.349.429

\$2.35
BILLION
2013 FRESH FRUIT AND
VEGETABLE EXPORTS

safety and hygiene practices due to its island status. This development is of great importance for our industry. We are also trying to conduct a similar study for another major Far Eastern country. The Republic of Turkey Ministry of Food, Agriculture and Livestock signed the "Food Safety Memorandum of Understanding" with the People's Republic of China. The Turkish Fresh Fruit and Vegetable Exporters' Association Council of Sectors is currently having market research reports prepared for citrus, cherries, grapes, figs, pomegranate and apricot products, in order to become better acquainted with the fruit and vegetable market of the People's Republic of China, and to remove the obstacles facing fresh fruit and vegetable exports to this country.

14th International Citrus Congress will be held in Turkey in 2020

✓ Manufacturing is conducted under tough conditions in our sector, which holds a key position in terms of both health and the economy. Exports also face difficult conditions, since the product is a perishable commodity. For this reason, in order to avoid potentially huge losses that may occur in the transportation, storage, packaging, preservation, and at the sales points of fresh fruits and vegetables during and after the harvest period, the gathering of all these stages under the cold chain is of vital importance for the sector. We are having a cold chain feasibility study prepared in coordination with the Republic of Turkey Ministry of Economy, in order to promote cold chain transport in fresh fruits and vegetables exports to extend the shelf life of our products, prevent the distortion of their quality, minimise losses suffered during the shipping phase,

to see whether or not the existing infrastructure of our country is ready for this, to identify problems, and to propose solutions. We have no doubt that we will reap the harvest of all these studies that we have conducted during and previous to 2013, in the near future. One of the main proofs of this is the fact that the 14th International Citrus Congress will be held in Turkey in 2020. We hope to successfully host this convention, which is expected to attract huge participation from all around the world. The intense efforts we have shown, both in the production stage and the marketing and export stages, will take Turkey's citrus industry, step by step, to the export target for 2023. As the Turkish Fresh Fruit and Vegetable Exporters' Association, we will continue to conduct our studies in coordination with all stakeholders of the fresh fruit and vegetables sector in 2014.



2013 TOP EXPORTED PRODUCTS

- Tomatoes 486,000 tons
- Grapes 202,000 tons
- Mandarins 535,000 tons



AYHAN GÜNER
MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

The Jewellery sector continues its export success

We closed 2012 with exports worth \$ 2 billion (excluding bullion), representing growth of 42.6 % compared to 2011. The sector secured the second highest growth in exports. We maintained the same success in 2013 as well.

The Turkish jewellery sector grows with each passing day, owing to the successful performance we demonstrate both in production and exports. Our exports grew by 8.67 % relative to 2012, reaching \$ 2.253 billion, excluding bullion. Turkey witnessed economic and political fluctuations throughout the year, and a tough year has been left behind by many sectors. In spite of all these, we are highly content to close the year with growth, even if it is slightly below our target. Assessing the sector's exports by product group, it can be observed that "gold products jewellery and goldsmith goods" take first place, with exports worth \$ 2.021 billion, followed by silver and diamond jewellery. As can be

seen, we export gold jewellery at a rate over 90 %. Moreover, we need to concentrate on diamond jewellery production and exports to enable our sector to create more added value for the national economy. Our sector has the potential to achieve this, but the current legal regulations do not allow it. We pay 20 % ÖTV (Special Consumption Tax) for diamonds imported as raw material. Works were carried out at the end of the previous

year to abolish this tax, but were removed from the bag law at the last minute.

Turkey misses opportunities

To sum up, if the ÖTV was abolished, we would not be paying this tax for the diamonds we import as raw material. Thus, we would regain our international competitive edge by exporting the processed diamonds that we produce using the raw material diamonds. Hence, our exports

would grow apace. I would also like to highlight a key point. Imported diamonds would be registered and enter the country via the 'Diamond Exchange', and thus unregistered imports in the sector would be eliminated. The Istanbul Diamond Exchange would work like Belgium and Israel, and we would be selling both diamond jewellery and diamonds to whole world. The annual turnover that Belgium and Israel obtain from diamonds is \$ 70 billion. Turkey misses this opportunity. It is necessary to separate the tax applicable to products sold to foreign markets from the VAT applied on the product in the domestic market. Moreover, if the ÖTV were to be lifted, production would rise too. In order to meet international demand, and to make the most of precious stone



resources in Turkey, new stone cutting workshops would be opened.

We expect growth of 10 – 12 % in 2014

The jewellery sector exports to almost 200 countries from Europe to Asia, Africa and the Middle East. Our products are the primary preferences of buyers and companies all over the world, owing to their designs and quality. Turkey ranks among the first 5 countries in world gold jewellery production. Also, the world jewellery authorities show Turkey as the strongest competi-

tor in this field to Italy, which is the biggest producer in this area. Today, more than 50 major companies operate in our sector, employing 200 to 1,500 qualified employees. The sector offers employment opportunities for almost 250,000 people. However, I would like to mention a practice at this point, which closely concerns the jewellery sector, and which affects us directly in a negative way in 2014. As you may know, the instalments through credit card payment for goldsmith shopping was abolished as of February. If this new practice continues, almost 10 % (corresponding to 4,000 out of more than 40,000 goldsmiths operating in Turkey) may close down. However, considering all these parameters, we believe that 2014 will be a better year compared to the previous year. On behalf of our sector, we will continue our growth-based works in production and exports. Our target is to attain growth of 10-12 % by the end of the year.

\$2.2 BILLION
SECTOR'S "GOLD PRODUCTS JEWELLERY AND GOLDSMITH PRODUCTS" EXPORT

2013 was a year of new projects for the sector

✓ The Union placed its signature on many events during 2013. While we hosted purchasing committees from various countries, we reached new markets by means of commercial commission events and we created environments where they can generate new business networks. This year we held the 'Istanbul Jewellery Show', which we organise twice a year, with many domestic and foreign participators and visitor firms. We arranged a national participation organisation for the 5th time to the "Hong Kong Jewellery and Precious Stones Fair", the largest event in the world. We held the URGE (Developing International Competitiveness) promotion meeting in August with the participation of our sector representatives, and we informed, along with the representatives from the Ministry, our companies pertaining to the governmental support to be provided within the communiqué. We initiated social content projects in addition to works that will

boost our sector's exports and commercial activities. We took the first step for the "Hear the Talisman of the Stones" project, implemented with the Istanbul Development Agency. We will establish a centre within the scope of the project to provide training on precious stone dressing. While we provide employment to hearing impaired and disadvantaged groups, we will also hone the competitive edge of the sector in the international arena. Thus, the jewellery sector will gain the stone dressing masters that we need in order to produce value added products. We initiated works for the sixth annual Ajur Jewellery Design Competition, organised by our sector since 2009. We received the applications and determined our jury during 2013. We organised the final of the competition in March 2014, simultaneously with the Jewellery Fair. By means of the said competition, we help new jewellery designers to step into the sector, and we aim to bring a breath of fresh air to the sector.



SECTOR'S
2013
EXPORT
BASED ON
REGIONS

- Middle East 946.6 million dollar
- Other European Countries 494 million dollar
- EU Countries 434 million dollar
- North America 125.5 million dollar



CARPET SECTOR

İBRAHİM YILMAZ

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

2013 was a highly successful year for the carpet sector

The carpet sector has witnessed significant growth, both in our traditional markets and in new markets. As a natural result of this growth, our carpet exports set a new record in the history of our Republic.

Since the global crises and the depression in 2009, our sector has followed an upward trajectory, and has broken records one after another. Closing 2012 with \$ 2 billion in exports, our sector climbed a further 9.3 % in value to \$ 2.2 billion. 2013 was a highly successful year for our sector. While our rising markets were Saudi Arabia, the USA, Libya, Iraq and Germany, the EU, with a share of 19 % of our exports,

climbed by 9.8 % to \$ 418.2 million. As you are aware, our carpet exports are mainly of machine made products. The share of handmade carpets in our total exports was limited. Machine made carpet exports, at 93.9 %, rose by 10.4 % compared to 2012, and recorded an export value of \$ 2.062 billion.

Decline in handmade carpets

On the other hand, in 2013 handmade carpets, with a share of 6.1 % in our total exports,

went through a decline of 5.1 %, to \$ 134.4 million. While evaluating carpet exports, we must reiterate that we have exceeded the \$ 2.1 billion mark, which was the target for 2013 according to the 2023 export strategy.

2014 looks promising

We have defined short, medium and long term export strategies within the 2023 export strategy, led by the Ministry of Economy and TİM. In this context, our target for 2014 is \$ 2.3 billion. While \$ 2.15 billion of this target is planned for machine made carpets, \$ 150 million is scheduled for the hand made carpets. Even though we can't talk in terms of a total recovery, the positive developments in the EU, the recovery in employment and consumption figures in the USA, and

reconstruction works in some regions, leading to a boom in construction and carpet demand, are the indicators of positive developments in the sector. All of these elements are very promising for our 2014 export targets.

We have opened up to new markets

In addition to growth in our traditional markets, we have opened up to new markets and made gains. As a natural result of these gains, our carpet exporters have reached the highest level in the history of our Republic. This growth is mostly based on higher welfare, in parallel with economic developments in a number of neighbouring countries, and reconstruction works and recovery in others after the political instability, and the



	COUNTRY	THOUSAND \$
✖	SAUDI ARABIA	321.944
✖	UNITED STATES	220.790
✖	LIBYA	206.429
✖	IRAQ	187.926
✖	GERMANY	108.952
	OTHER	1.150.226
	TOTAL	2.196.267

\$2.2
BILLION
TOTAL EXPORTS OF THE
SECTOR IN 2013.

knock on growth effect on the construction sector. This is complemented by growth in our traditional markets.

High gains in Africa

The countries of the Middle East are our main market. Carpet exports to these countries constitute 31.9 % of our total exports. However,

this export value has fallen by 1.3 % to \$ 700 million. Saudi Arabia, Iraq and the United Arab Emirates are at the top of the list. The EU was another key market for our exports, with a share of 19 %. Exports to the union rose by 9.8 % to \$ 418.2 million. Germany, Britain, Poland, Belgium and Romania are the rising countries in the EU. Another major market for Turkish carpet exports is African countries. These countries hold a share of 15.3 %. Exports to this new market burgeoned by 30.9 % compared to 2012, and came in at \$ 336 million. Libya, Egypt and Algeria are the top destinations in this region.

We regard China as a potential market

✓ Besides being one of the key players in international foreign trade, the People's Republic of China is the main carpet exporter based on 2012 data. For this reason, the Istanbul Carpet Exporters Union sees China, not as a rival, but as a potential market. In recent years, we have met with Chinese businessmen to discuss business possibilities.

In this context, we have participated in the Domotex Asia fair for the last two years. We implement all the necessary projects together as a union, in order to boost our exports. As a result, our carpet exports to China soared by 57.9 % in January-December 2013, compared to the same period of the previous year, rising from \$ 30 million to \$ 47 million.



SHARES OF
MACHINE MADE
AND HANDMADE
CARPETS IN
2013 EXPORTS

- Machine Made: 93.9% share
\$2.062 billion exports
- Handmade: 6.1% share
\$134.4 million exports



SİNAN KIZILTAN
MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

Our sector's general exports have risen

We experienced a significant improvement in Turkish general aquatic and animal products exports in 2013 and we exported a total of US\$ 1.99 billion.

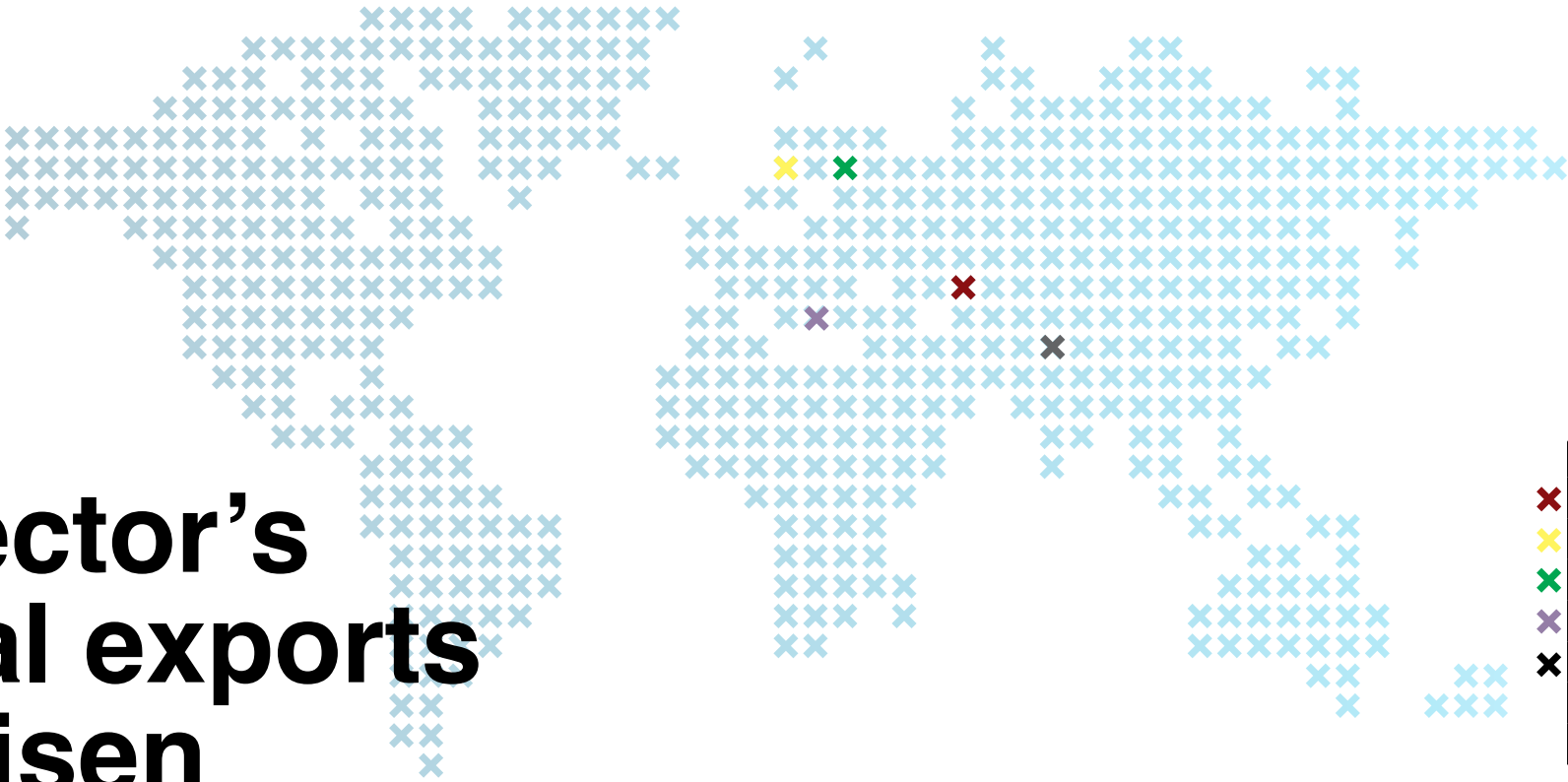
Poultry meat maintains its leading position in the industry in terms of export value, followed by the aquatic products, eggs and dairy products sectors. Our total value of exports grew by 20 % compared to last year. The largest growth was recorded in natural honey, milk and dairy products, and in the aquatics sector. When we look by sector, the aquatic products sector maintained its share of 28 % in 2013, as in the previous year. The development in our country's aquaculture is of paramount importance for our exports. While the export value in poultry meat climbed by 15 %, significant progress was

achieved in the export of eggs, due to the expansion of the Iraqi market. Export growth was recorded as 16 %. Exports of milk and dairy products continue their upward trajectory. Although honey exports rose significantly, they are still far behind those of recent years, and are not expected to reach this level again soon. A 20 % rise in value, and 21 % in quantity, were recorded in total exports. Our aquatic products exports are expected to continue their normal course in the coming years due to the development in Turkish aquaculture.

The Iraqi market is crucial
Although we've reached a very good position in the

neighbouring Iraqi market in terms of the poultry meat and eggs sector, it is obvious that any disruption in this market will turn the balances in the sector upside down. For this reason, it is of crucial importance to immediately eliminate any and all potential negative developments in the Iraqi market.

Most exports to the Middle East
When we look at country groups, it can be seen that 56 % of the Aquatic and Animal Products sector's exports went to the countries in the Middle East, as in the previous year. The European Union followed in second place with a share of 23 %. When we look at our exports



	COUNTRY	THOUSAND \$
✗	IRAQ	909.401
✗	GERMANY	112.442
✗	NETHERLANDS	111.039
✗	ITALY	68.700
✗	SAUDI ARABIA	51.310
	OTHER	735.541
	TOTAL	1.988.436

EXPORTS ON THE BASIS OF SUB-SECTORS (Thousand \$)	
	2013
AQUATIC	564.199
EGG	406.711
POULTRY MEAT	610.452
DAIRY PRODUCTS	245.656
NATURAL HONEY	12.943
OTHER	148.473
TOTAL	1.988.436



in terms of value, a decline is witnessed compared to the previous year except for the African and other European countries. Briefly, our Association has achieved significant growth in export

values over a number of years. We continue our efforts with the hope of maintaining this growth trend in the upcoming years as well. Our export target for 2014 is US\$ 1.9 billion.

We will continue to invest in Turkey and in the international arena

While export growth can be seen in the sector on a sub-items basis, we cannot see the same growth in honey. Our honey exports are still far behind the previous years, and are not expected to reach the same level soon. Our aquatic products exports are expected to continue their normal course over the upcoming years, due to the development in Turkish aquaculture. Although we've reached a very good position in the neighbouring Iraqi market in terms of the poultry meat and eggs sector, it is obvious that any disruption in this market will turn the balances in the sector upside down. For this reason, it is of crucial importance to immediately eliminate any and all potential negative developments in the Iraqi market. In 2014, our sector exports are expected to continue on the

same course. Our industry is expected to achieve a US\$ 5 billion share within the scope of the campaign initiated to raise Turkey's exports to US\$ 500 billion in 2023. It is believed that high value-added, branded products should be produced and exported in order to achieve these goals. We will continue to invest in Turkey and in the international arena in the upcoming period. These investments will help us to reach and even exceed the export targets set by our sector for 2023, the year in which we will celebrate the 100th anniversary of our Republic. In aquatic products, we will continue our non-stop efforts towards raising public awareness in the framework of the slogan "Eat Fish 2 Days a Week for Life-long Health", set by the Seafood Promotion Group (STG).





LEMİ TOLUNAY
MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

The Turkish leather sector sets its sights on branding and design

Boosting exports by 16.4 % compared to last year, the Turkish leather sector continues on its path of trading on international markets, with an expert workforce, high-quality production, experience in branding, and unique designs.

Turkish leather and leather products exports exceeded \$ 1.9 billion, representing growth of 16.4 %. These figures do not include tourist sales and cargo exports. If we add these, then exports of leather and leather goods exceed \$ 3.5 billion. Leather and leather goods exports to Russia, the sector's largest market, rose by 10.1 % compared to the same period of the previous year, and reached \$ 508.2 million. Despite the recession in the EU, again one of the sector's major markets, our exports to the union grew by 18 %. Italy and Germany remained the second and the third largest markets of the leather and leather goods sector. On the other hand, while France remained static, leather

and leather goods exports to UK continued to rise in 2013.

Significant growth in the Lithuanian market

The most significant rise in leather and leather goods exports was to the Lithuanian market. The country rocketed up to sixth position with growth of 1968 % to \$ 75 million. Moreover, exports to Iraq climbed by 32.8 %, becoming our fourth largest

market. Exports to the Asian region, the rising star of the leather and leather goods sector, rose by 36 %. The key growth market of this region, the People's Republic of China, soared by 70 %. Based on product group, the greatest increment was 32.4 % in the shoes sub sector, reaching \$ 730 million. This sub sector's largest markets are Russia and Iraq, growing by 15.5 % and 32.1 % respectively. The

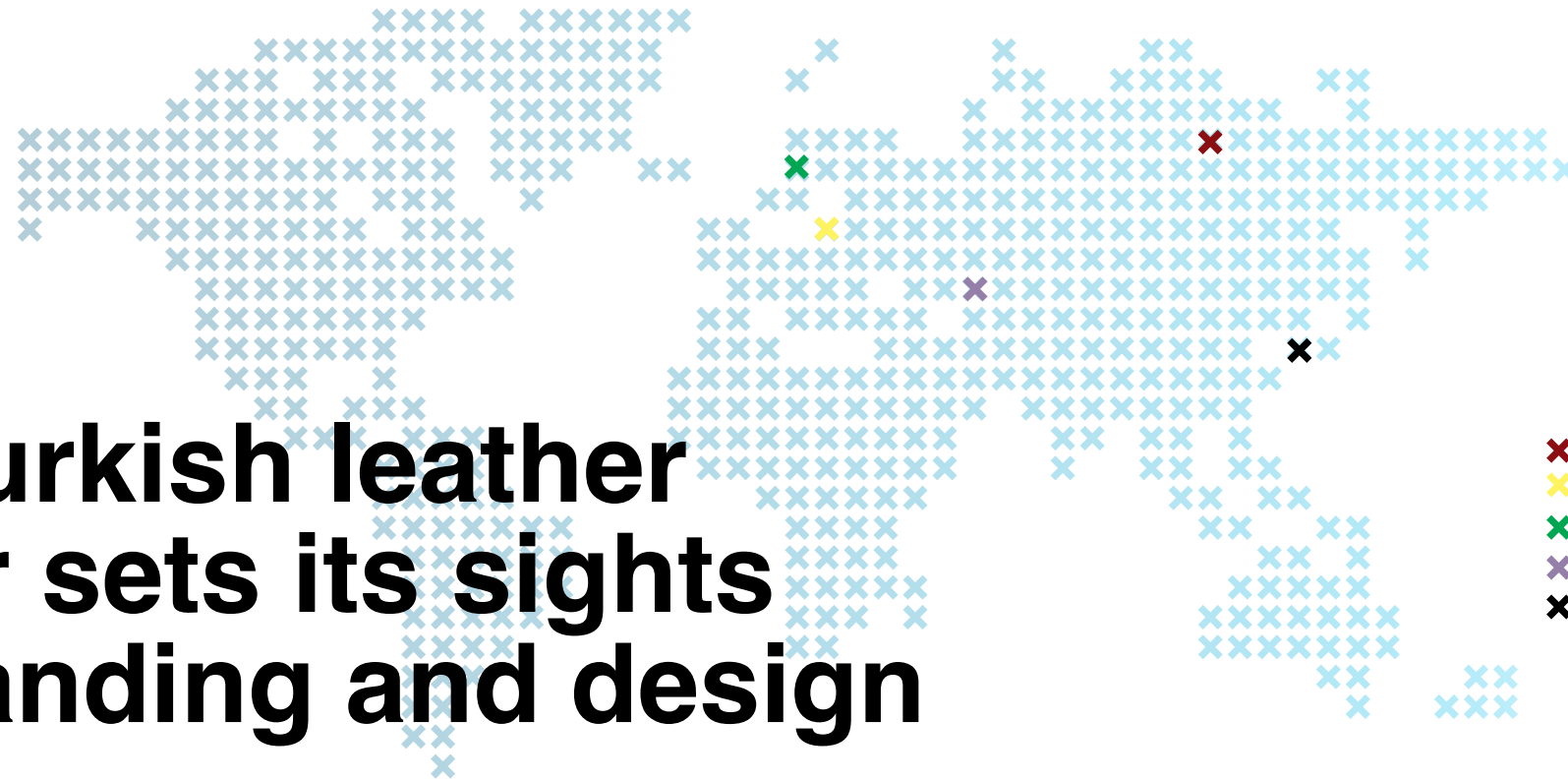
rising star of the shoes sector was Lithuania with 12488 % growth, to \$ 72.2 million.

Major potential in shoes and leathercraft

The second key sub sector of leather and leather goods is leather and fur garments. In 2013, the sector went through a growth phase of 8.2 %, for exports of \$ 617.2 million. Russia is the largest market for this sector with more than half of the exports, and this market grew by 11.3 % to \$ 320 million. Another sub sector of leather and leather goods is semi-processed and processed leather and fur. Exports in this sector reached \$ 310 million, climbing by 19.2 %. The main markets of this sector are China and Hong Kong, the key countries in

EXPORT OF LEATHER GOODS ON A PRODUCT GROUP BASE

- Shoes Exports: \$730 million
- Leather and Fur Garments Exports: \$617.2 million
- Semi-Processed and Processed Leather And Fur Exports: \$310 million
- Leather Goods Exports: \$240 million



	COUNTRY	THOUSAND \$
✖	RUSSIA	508.188
✖	ITALY	131.615
✖	GERMANY	114.823
✖	IRAQ	114.064
✖	CHINA	81.201
	OTHER	951.513
	TOTAL	1.901.404

\$2.2
BILLION
THE SECTOR TARGET FOR 2014

the Asian region, followed closely by Russia. In 2013, Turkish leather goods export went through a decline of 3.6 % compared to the previous year, and was limited to \$ 240 million. Italy and Germany are the main markets for this sector, and showed gains of 4.2 % and 4.4 % respectively. These are followed by Britain and Russia, but they showed respective falls of 17.4 % and 36.8 %. These drops impacted the overall export results for 2013. In this context, it is better to study the distribution of global leather

exports. Based on 2012 data, 53 % of world leather and leather products exports, recorded at \$ 230 billion, was in shoes. 28 % was in leather goods, 11 % was processed leather and fur, and about 3 % was leather garments. As this distribution indicates, the shoes and leather goods sectors display great potential. We have high expectations for exports in these product groups. In this context, Turkey has not yet gained its rightful portion of the giant global cake. The main aim of the Turkish leather sector is to produce innovative goods and boost Turkish leather exports. In recent years, the sector has been focusing on branding and design. The Turkish leather products sector has great potential in the global markets, with strong branding and unique designs, an expert workforce, qualitative production, and extensive experience.

The Turkish leather sector will grow stronger in the global market

✓ Through Turkish Leather Brands, the sector implements specific and permanent projects, in order to promote the sector in the global markets, and to enhance awareness of the sector. The areas that the sector will focus on in the coming periods are consolidating the existing brands, and adding new ones to give impetus to the sector in the international markets. In this context, IDMB and Turkish Leather Brands have started versatile promotion and entry projects in markets that we deem suitable for our growth, such as Russia, China and Italy. Turkish Leather Brands continued its projects in 2013. We will continue to work to demonstrate that Turkey is a fashion country in leather, not only to our largest market Russia and the rising stars of the Far East, but also to the main fashion hubs like London, Milan, Paris and New York.

On the other hand, we have focused our projects on fashion so that Turkish leather brands can adopt their positions in the global markets. To this end, Turkish Leather Brands will create more projects with the "Turkish Leather Brands – Meet the Turkish Effect" theme, initially in the target markets. The development of a design infrastructure is equally vital. For this reason, a design contest organised by Koza for the ready to wear sector was also run separately for the shoes sector for the first time in 2011. In 2012 and 2013 the contest ran under the name DETAIL, for all types of leather products. Motivated by the contest, both brands and designers will be far more fashion oriented in the global markets. As a result of these projects, we will consolidate our position in the world. In 2014, we target an export value of \$ 2.2 billion, and \$ 5.2 billion for 2023.



**DURSUN OĞUZ GÜRSOY**

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

Turkish hazelnuts are sold to 112 countries

The Hazelnut and products sector achieved foreign exchange input of \$ 1.767 billion (\$ 1,767,276,000) in the year 2013. This encapsulates 8 % of Turkey's total agricultural products exports, without any imported inputs in production. This in itself demonstrates how crucial our sector's exports are for our country's economy.

As a sector, we exported 274,000 tons of kernel in 2013, worth \$ 1.767 billion (\$ 1,767,276,000). Considering that the corresponding figures for 2012 were 265,000 tons, equivalent to \$ 1.802 billion (\$ 1,802,462,000), we see growth of 3 % in volume, but a decline of 2 % in value. In 2013, firms that export hazelnut and products broke the all-time export record, shipping to 112 countries, the most ever achieved on an annual basis. The Hazelnut and products sector achieved foreign exchange input of \$ 1.767 billion (\$ 1,767,276,000) in the

year 2013. This encapsulates 8 % of Turkey's total agricultural products exports, without any imported inputs in production. This in itself demonstrates how crucial our sector's exports are for our country's economy. Today, it takes dozens of sectors exporting in the billion-dollar

bracket to bring as much net currency inflow as does hazelnut exports alone.

The Hazelnut Promotion Group opens up to far away markets

Considering that the 274,500 tons of kernel exported equate to 549,000 tons of hazelnuts, and that domestic

consumption is about 120-130,000 tons, the total annual consumption of hazelnuts adds up to 670-680,000 tons. This number is equal to Turkey's annual harvest quantity, and if no major problem occurs we will not have a production surplus issue in future years. The sine qua non condition is to steadfastly continue to apply the hazelnut strategy implemented in 2009. This strategy deems that prices be determined solely by the relationship between supply and demand. The maintenance of the stability constituted by free market rules will contribute to the

SECTOR'S EXPORT TARGETS FOR 2023

- 350,000 tons of hazelnuts: Export target
- 150,000 tons of hazelnuts: The target for domestic consumption in the next 10 years
- 900,000 -1 million tons of hazelnuts: Production target for the next 10 years
- 4%: Expected annual productivity increment



COUNTRY	THOUSAND \$
GERMANY	403.081
ITALY	338.746
FRANCE	193.533
AUSTRIA	69.396
CANADA	58.045
OTHER	704.475
TOTAL	1.767.276

274.000 TONS
SECTOR'S TOTAL KERNEL EXPORTS IN 2013

sector, whose target is to sell all of its production, and in the long-term it will also benefit all stakeholders. This is because Turkish hazelnuts, which availed of the potential to develop, and are already sold in 112 countries with the expansion to new markets, will become a commercial commodity that is sold in every country. The Hazelnut Promotion group was established to achieve this, and today it has become a vital channel of the country's export strategy. It focuses on promotion projects to possible consumer countries such as the People's Republic of China, the USA and Japan. The success of the hazelnuts and products

sector is no coincidence. As a result of R&D and innovation investments, today the sector possesses the most modern integrated production facilities. This success derives from producing goods at the quality desired by the consumers, and directly offering these high quality products, without any problem, to global markets, and even directly to buyers' facilities.

4 % annual growth in productivity

✓ The hazelnut and products sector's export target for 2023 is 350,000 tons. Assuming that domestic consumption over the next 10 years may reach 150,000 tons, we need to expand the productivity of our existing plantation areas, which currently produce 650-700,000 tons annually, without opening new ones, and obtain an annual yield of 900,000-1 million tons of hazelnuts. Today, we have approximately 700,000 hectares of hazelnut plantations, and the productivity per decare is around 80-100 kg. With this fact as the starting point, and an annual increment of 4 % in productivity, then 1 million tons in the next 10 years is certainly possible through better agricultural applications, agricultural mechanisation, renewal of old orchards, conscious use of fertilizer and pesticides, improved

irrigation, incentives for industrial agricultural facilities, prevention of land divisions for optimum sized plantations, and modernisation of production. In order to reach the 2023 quantity and value targets in exports, we need new strategies in production infrastructure and R&D projects. We will initiate the "Quality and Productivity Enhancement in Hazelnut Production" project in Ordu and Düzce, a cooperative project by the Hazelnut Promotion Group and Ordu Food, Agriculture and Livestock directorate, in order to achieve the 2023 goals, and retain our position as the leading country in the world, by ensuring more and better quality harvest per unit. Turkish hazelnut exporters are full of self-belief that they will work as hard as ever to perform their share in reaching \$ 500 billion of exports in 2023.





ELI ALHARAL
MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

The sector targets new markets

2013 was an intensive year for our Dried Fruit sector. Our dried fruit exports grew by 4 % in volume and 5.6 % in value compared to the previous year, reaching 472,767 tons and \$ 1.4 billion respectively.

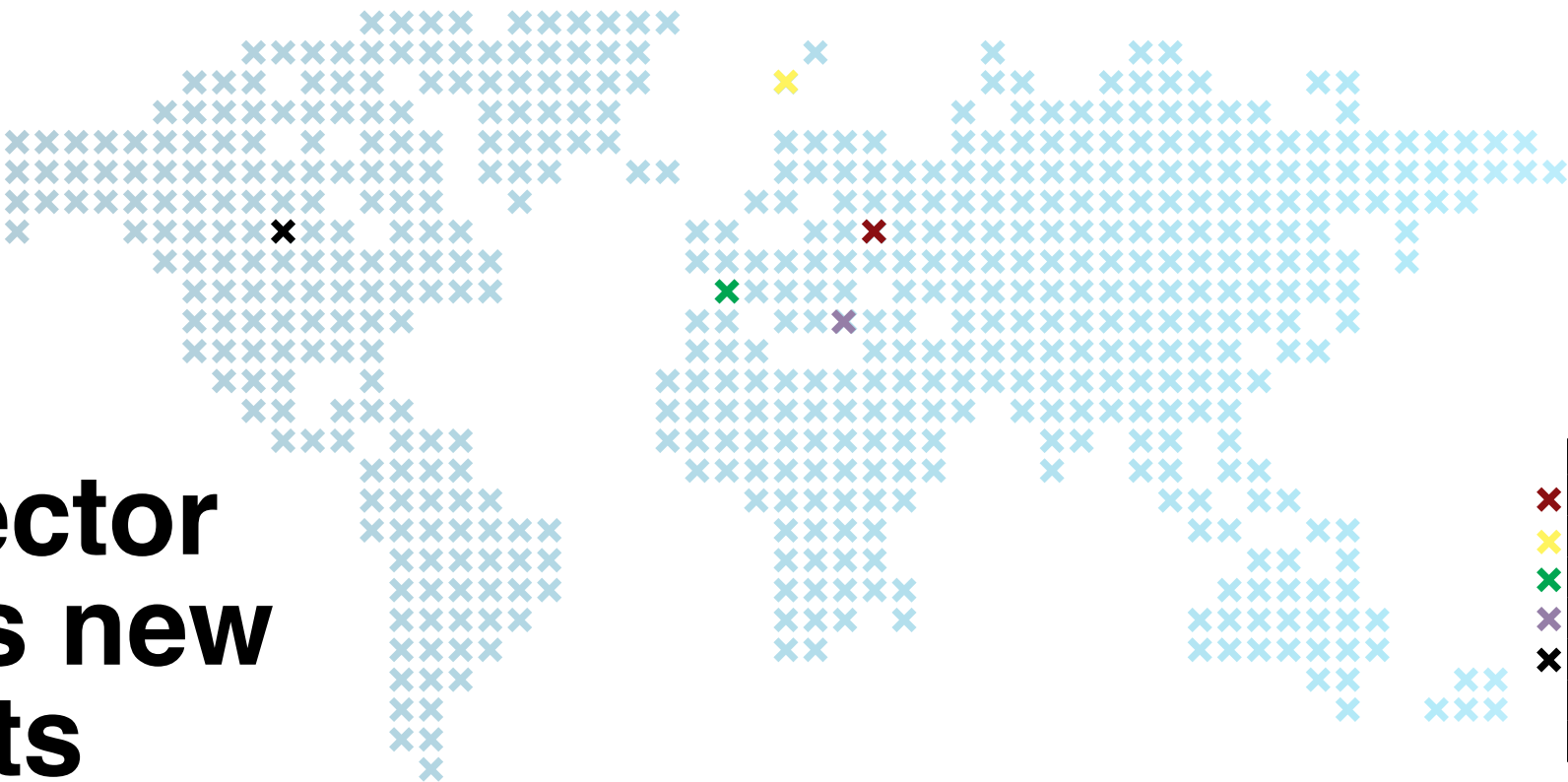
Our dried fruit sector is among our top exporter sectors. It plays a vital role in our country's agricultural products with developing production technology, quality products creating added value, and as a world leader in the production and export of dried apricots, dried figs and seedless raisins. When Turkey's dried fruit production performance is analysed, it can be observed that changes in weather conditions can seriously impact production volumes. Volumes in seasons with normal weather conditions differ greatly from those with adverse weather conditions.

Changes in yields
Considering the production values of dried apricots, dried figs and seedless raisins, which are the three main products of the dried fruit sector, it can be seen that our seedless raisin production of almost 310,000 tons in 2012-13 declined to 242,635 tons in the 2013-14

season. It can be seen that our seedless raisins (sultanas) exports fell by 31 % from 248,333 tons in the 2012/13 season to 94,413 tons in the 2013/14 season, as of April 26, 2014. Our dried apricots harvest, which amounted to 176,718 tons in the 2012/13 season, is estimated to dwindle to 110,345 tons in the 2013/14 season. Turkey's dried apricots exports grew by 3 %, when compared to the same period of the previous year, from 113,892 tons in the whole 2012/13 season to 94,413 tons in the 2013/14 season, as of April 26, 2014. Turkey's dried figs harvest, which amounted to 65,000 tons within the framework of domestic and foreign sales in

the 2012/13 season, is estimated to exceed 65,000 tons according to current sales in the 2013/14 season. Our dried figs exports climbed by 18 %, when compared to the same period of the previous year, from 61,896 tons in the whole 2012/13 season to 61,262 tons in the 2013/14 season, as of April 26, 2014.

Interest in natural products boosts the sector
The global dried fruits and nuts sector includes a vast cornucopia of products such as dates, raisins, dried prunes, dried apples, hazelnuts, dried pineapples, tropical dried fruits, almonds, walnuts, pistachios, peanuts, pine nuts, cashews, macadamia nuts and pecans. The global dried fruit



	COUNTRY	THOUSAND \$
✖	GERMANY	218.690
✖	UNITED KINGDOM	176.978
✖	FRANCE	98.316
✖	ITALY	89.936
✖	UNITED STATES	78.147
	OTHER	509.139
	TOTAL	1.438.226

market, in parallel with growing interest in natural products and healthy diets, as well as the positive results of scientific studies concerning the health benefits of dried fruit, has grown considerably and will continue to grow in the upcoming period. 2013 was a remarkably intense year for our dried fruits sector. In 2013, total export volume

in dried fruits reached 472,767 tons, representing a rise of 4 % in volume and 5.6 % in value compared to the previous year. The 2013 export share of our sector's three flagship products (seedless raisins, dried apricots and dried figs) registered 85 % in volume and 71.2 % in value. The export revenue of these three products is above \$ 1 billion.

TURKEY-WIDE DRIED FRUIT EXPORTS BY PRODUCT GROUP (thousand tons)		
	2012	2013
SEEDLESS RAISINS	226,7	213,7
DRIED APRICOTS	101,3	117,7
DRIED FIGS	55,3	69,0
ALMONDS	7,8	9,3
PISTACHIO	4,8	6,7
OTHER DRIED FRUITS	19,8	16,7
WALNUTS	5,3	4,1
OTHER ROASTED FRUITS	11,2	11,2
PINE NUTS	0,634	0,558
APRICOT AND WILD APRICOT KERNEL	10,0	9,5
ROASTED CHICK PEA	10,9	10,8
DRIED APPLE	2,5	3,3
PRUNE	0,336	0,828

Promotion group targets distant countries

Traditionally, the countries receiving the most exports are the EU countries, the UK, Germany, the Netherlands and France, in particular, as well as the USA and the Russian Federation. Moreover, with rising demand in recent years, Iraq can now be added to this list. The share of our 2013 dried fruit exports to the top ten destination countries remained almost constant compared to the previous year. In 2013, while there was a drop in the export shares of the UK, the Netherlands, Australia and Iraq, which are among the top ten countries, there was growth in the export shares of other countries. In parallel with the 11 % rise in volume to other countries registered

in 2013, compared to the previous year, the share of these countries in our total exports rose by 15 %. In October 2012, the Ministry of Economy approved the establishment of the Dried Fruit Promotion Group (KM-TG). While the group's remit initially covers products like seedless raisins, dried apricots, dried figs and pistachios, it is planned to add other dried fruits in the coming years. The USA, China, India, Russia, Brazil, Japan, South Korea, Indonesia and Malaysia have been determined as the target countries for the Dried Fruit Promotion Group. Under the current conditions, our dried fruit and products exports are estimated to be \$ 1.55 billion in 2014.





LATİF ARAL ALİŞ

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

The defence industry advances with success

The Defence and Aerospace Industry Exporters' Association describes last year as a period of significant and high quality works in terms of the defence industry.

The sector had a successful year in 2013 in terms of exports. In fact, sector exports hit almost \$1.4 billion during 2013 January – December period. This represents a rise of 10.4 % compared to the previous year. This rate is far above the general export growth in Turkey. The regions to which we exported the most in 2013 were North America (the USA), Commonwealth of Independent States, the EU, Caspian Sea Region, Gulf Countries, and South East Asia. Our main export items in 2013 were airplane and helicopter parts, armoured land vehicles, ships and motorboats, missiles, rocket and launching platforms, light arms and ammunition, electronic systems (walkie-talkie, command and control systems, simulators, sensors and application soft-

ware), logistical support products (kitchen, hospital, clothes etc.), and engineering and technology transfer services. Now, our next goal is to gain ground, especially in sea vehicles.

We will be branding with Turquality

We believe that we will be successful in brand developing, thanks to the Turquality project that we initiated for many regions around the world, mainly the Far East and South East Asia. Our companies will be able to set their maps more clearly and more systematically with professional branding awareness. We strive to be as effective as possible in a number of critical issues, such as overcoming the difficulties that our members encounter in exports, accelerating the process, making the best contribution we can to help Turkey attain its strategic goals,

and coordinating promotional activities oriented towards target markets. We arranged a series of meetings to ensure that sectoral actors can progress in harmony. The last of this series of meetings was the Vision Meeting that we held in Bolu on November 19th-20th, 2013, with the participation of the Esteemed Minister of Defence and Deputy Minister of Economy. This meeting yielded very beneficial results while planning the

key steps for the future. We will continue to run such meetings.

Our promotion group initiated activities

The Defence and Aerospace Industry Exporters' Association's main idea is to take the necessary strategic steps to progress the Turkish Defence and Aerospace Industry, and help it reach its rightful position in the world. This issue is among our priorities. I consider it relevant to refer to an issue in this context. The Turkish Defence Alliance (TDA) was officially established, and it commenced activities in order to make foreign publicity of the Turkish Defence and Aerospace Industry more efficient and of better quality. We also expanded the number of worldwide fairs we participate in. As a young exporters' association, our success in the sector can only be explained

\$1.4
BILLION
SECTOR'S
2013 EXPORT



COUNTRY	THOUSAND \$
UNITED STATES	514.309
ITALY	72.128
MALAYSIA	62.535
SPAIN	60.135
UKRAINE	57.506
OTHER	624.989
TOTAL	1.391.603

The Defence and Aerospace Industry Exporters' Association will not rest with today's achievement, and will always do its utmost to reach higher levels.

with strategy and planning. When looking into our plans encompassing the short, medium and long terms, and what we put forward along with our previous experiences, all becomes clear. The most concrete example is that we made quite a dramatic entry in 2014. Considering our total exports in January-March, we became one of the sectors with the highest climb in exports, with growth of almost 20 % compared to the same period of the previous year.

This is both a source of pride and motivation, since we get to observe the positive results of our works. Our interim target is exports of \$ 2 billion in 2014, and our main strategic target is to "conduct goods and services exports of \$ 25 billion in the Defence and Aerospace Industry in 2023". The Defence and Aerospace Industry Exporters' Association will not sit on its laurels with today's achievement, and will always do its utmost to be much better.



R&D support should continue

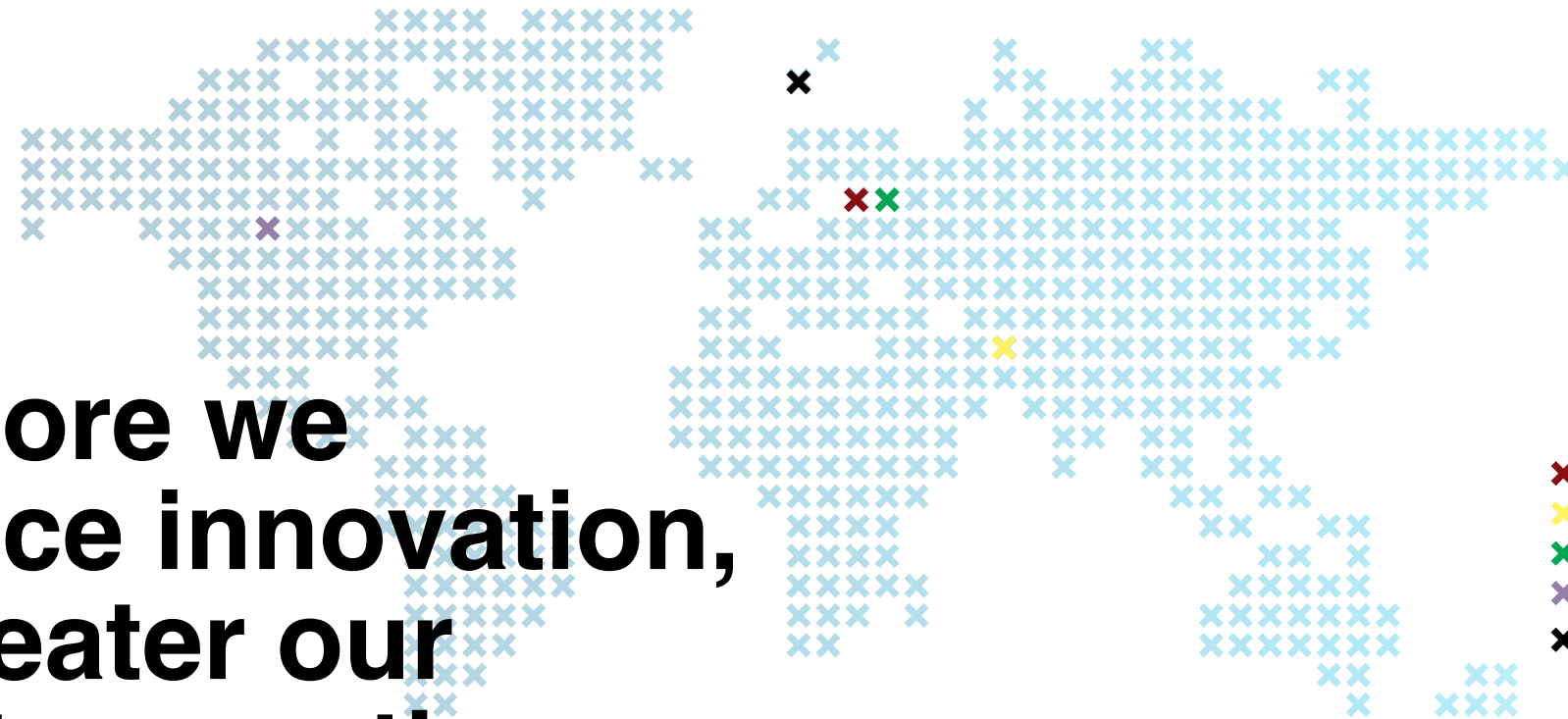
✓ The Defence and Aerospace Industry Exporters' Association targets full speed to become one of the world's key global suppliers, within the scope of Turkey's 2023 goals. Our request at this point is the acceleration of R&D incentives. In order to be preferred, we need to be different, and in order to be different it is vital to use technology to the utmost level in today's intensely competitive world. We progress on our way, adding new plusses every day, with the awareness and tenacity of progression. We work to support our SMEs in positioning themselves efficiently in exports. It is

of critical importance for our SMEs to "concentrate on the well-defined areas in the system, and to be encouraged in this aspect." 2013 was an intense year in this respect, and it will continue ever more so. Enhancing its activities and number of members since its establishment, the Defence and Aerospace Industry Exporters' Association will not sit content with today's success, and will always strive to reach higher levels. We set an export target worth \$ 25 billion for 2023. Hard toil is indisputably the only way to attain this; to work within the framework of strategy and planning.





RIZA SEYYAR
MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL



The more we enhance innovation, the greater our exports growth

The Fruit and Vegetable Products Sector is one of the most significant sectors of our national economy in terms of employment and net foreign exchange inflow to the economy.

Due to the fact that its basic input is agricultural products, the end product sector not only freshens up the agricultural sector, but also creates employment and bears strategic significance, stimulating other branches of the economy during the process from production to the final consumer. When we treat the issue globally, we observe that the Food and Drink market is one of the most crucial branches in the world production industry. It is an indisputable fact that the sector is a crucial one for Turkey when considering factors such as its relations

with other sectors, its contribution to employment, and particularly the ability to procure raw materials domestically, therefore almost eliminating the need for imported inputs needed in production, and thus providing net foreign exchange inflow.

We make a huge contribution to employment

Considering the number of enterprises operating in manufacturing industry in Turkey, the Food and Drink Industry has a considerable share of 12.5 % with more than 40,000 enterprises. When we observe the reality that 13.5 % of the manufacturing sector workforce is employed by the Food and Drink Industry, we

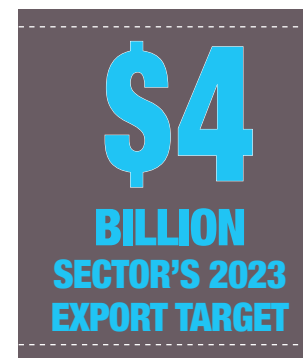
once again understand the significance of the sector in terms of its contribution to employment. The Fruit and Vegetable Products Sector, which is a key sub sector of the Food and Drink Industry, corresponds to 17 % of total production. Considering the fact that the Fruit and



Vegetable Products Sector's share in the total Food Sector is 6 % in the EU, it becomes clear that the sector holds a crucial position in our country.

9.6 % rise in exports

When we look the export figures of the fruit vegetable products sector in 2013, we exported 1.209 million tons, representing a rise of 9.6 % in quantity, and reached \$ 1.331 million, up by 5.6 % in value compared to the previous year. Within this period, we exported to 175 countries, way above Turkey's average per sector. The highest product exports were to Germany, then to Iraq, just as in the same period of last year. Additionally, it can be seen that our exports showed



the highest growth in Saudi Arabia, Syria and Switzerland compared to the previous year. Regarding export status in the sub-sectors, we observe that our highest exports were in the canned vegetables product group. The up-and-coming product groups, exports of which rose compared to the previous year, are frozen vegetables, dried

COUNTRY	THOUSAND \$
GERMANY	183.308
IRAQ	173.383
NETHERLANDS	99.412
UNITED STATES	92.958
UNITED KINGDOM	87.267
OTHER	695.089
TOTAL	1.331.417

vegetables, canned fruits and vegetables, tomato paste, and frozen canned vegetables. In light of these figures, we can confidently say that 2013 was a positive year for fruit and vegetable products.

The more we enhance innovation, the greater our exports growth

Taking into account that the end product trade changes in parallel with production, mainly in fruits and vegetables, we can say that fruit and vegetable production in 2014 will play a determinative role in product trade. Regarding the current data, there are no serious issues in the sector. As long as innovation works continue to accelerate, I firmly believe that this will reflect in our exports.

Fruit and Vegetable Sector targets 2023

While total global export volume of the Fruit and Vegetable Products Sector was \$ 140 billion in 2008, it is projected to reach \$ 192 billion in 2023. Our sector's 2023 vision is to provide sustainable export growth by outpacing its competitors. As is well known, the 2023 Turkey Exports Strategy and Action Plan was approved in 2012 by the Higher Planning Council, and it became Turkey's official export strategy. When viewed from this aspect, attaining the targets set for 2023 is of great

importance for our sector. The growth of the Fruit and Vegetable Products Sector between 2008 and 2023 bears out the claim that it will raise its share in global trade 2.6-fold. In other words, our share of world trade in 2008 was 0.8 %, and we aim to grow this level to 2.1 % by 2023. Thus, we aim to carry our exports to \$ 4 billion in 2023, with growth performance of approximately 9 % per annum, from \$ 1.1 billion in 2008. We hope that all players in the sector will fulfil their duties to attain this target.





Ship and yacht exports soared by 43 % in one year

In 2012, Turkish ship and yacht exports declined by 39 % compared to the previous year, and resulted in \$ 811 million, which was the lowest level in 3 years. By the end of 2013, we reached \$ 1.163 billion, after sharp growth of 43 %.

In 2012, Turkish ship and yacht exports declined by 39 % compared to the previous year, and resulted in \$ 811 million, which was the lowest level in 3 years. The surplus planned to meet demand before the crisis led to over-production, far exceeding subsequent exports and demand. This had a negative

effect on the already fragile price stability. Despite the fact that Turkey is one of the top 10 countries in ship exports, our share in the global market in 2012 was very low.

The sector performed well in 2013

When we evaluate the sector with the 2013 data, we see that exports that were \$ 811 million

in 2012 soared to \$ 1.163 billion in 2013, after sharp growth of 43 %. In short, the ship and yacht sector performed much better compared to the previous year. The ship and yacht exporters union follows exports in two sub categories, "ships" and "yachts". In 2013, ship exports climbed by 60 %, from \$ 582 million to \$ 912 million. The yacht sub sector grew by 13 %, resulting in exports of \$ 250 million.

The sector is facing a risk of contraction

Even though it does not seem possible to reach the \$ 2.6 billion level achieved in 2008, we project that ship and yacht sector exports will be around

\$ 1.5 billion in 2014. These figures are realistic for the sector, thanks to its potential, and the necessary measures taken. When we analyse the sub sectors, the target for the ship sub sector is \$ 1.2 billion, and \$ 400 million for the yacht sector. Of course, global indicators and the performance of sea freight will have their say, either positively or negatively, on our 2014 forecasts.

As is well known, the sector is facing a risk of contraction, caused by the decline in global ship and yacht exports. Some of the main obstacles to this target are the absence of appropriate financing instruments enabling more

We project that ship and yacht sector exports will be around \$ 1.5 billion in 2014. These figures are realistic for the sector, thanks to its potential, and the necessary measures taken.

\$1.5
BILLION
2014 EXPORT TARGET
FOR THE SHIP AND
YACHT SECTOR

competitiveness; lack of endorsements similar to rival countries; poor development of different trade methods such as barter, and the absence of the necessary measures to regenerate the trade.

We are working on projects that will help promote the sector

✓ The ship and yacht exporters union continues its activities to help the sector to develop. The "Developing the International Competitive Strength of the Ship and Yacht Sector" project was initiated in 2011. As part of the project, we carried out a needs analysis and made inferences for the sector. In the beginning, we analysed the development of potentials, initially of the participating firms, and then the rest of the sector. We also provided trainings. In addition, we conducted market research and sent trade committees to target markets such as Morocco and Russia. With the "Ship and Yacht Sector Promotion Project", another project supported by the Ministry of Economy, we prepared a promotional film. With this

project, we also participated in major fairs in Norway and Russia, and carried out projects to promote the ship and yacht sector globally. We also organise projects to develop the design element within the sector, and to establish university-industry cooperation with the universities. In this context, since 2012, the ship and yacht exporters union has held the "Ship and Yacht Design Contest", in cooperation with the Ministry of Economy and TIM, to attract talented young designers to the sector, and to design environmentally friendly, modern and functional ships. 2014 will see the third contest, and this year's theme is "Yacht Design". The contest has two sub categories, motor yachts and sailing yachts.



SECTOR'S
2013
EXPORT

- Ship sub sector:
60% rise - \$912 million exports
- Yacht sub sector:
13% rise - \$250 million exports



NOYAN GÜREL
MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

The tobacco industry aims to switch to 100% certified seeds

In 2013, the leaf tobacco industry experienced a year in which the amount of tobacco production expanded to record levels for recent years, as a result of the recent pricing and procurement policy.

While touching upon the developments in the the Tobacco and Tobacco Products industry, we should also mention two sectors with distinct work dynamics, which are connected to each other in terms of raw materials. The revolution and transformation in our sector have continued since the start of official cigarette imports to Turkey. The sector has now developed from an industry that used to be seriously affected by election periods completely based on government policies, and fully supported by the government during the Tekel period. At that time, our cigarette exports were extremely low, in fact almost non-existent. The main sector used to consist of leaf tobacco exports.

Turkey has become a regional power

Today, Turkey has become a regional power, which produces and exports a serious amount of cigarettes worldwide. The export figures of our sector indicate that the manufactured Tobacco product exports are no longer restricted to just Leaf tobacco. All of this surplus value stays in our country. Tobaccos used in our products that cannot be cultivated in our country due to climate conditions, are imported and then exported

after production. But the labour and the packaging material used in production are supplied from Turkey. Manufacturers wishing to benefit from the logistical location of our country seize this advantage and deepen their investments in our country day by day. We should continue to support them in developing this environment and making it more attractive. We should make the best of this advantageous situation of our country. Our position on the struggle against cigarettes meets contradictions,

especially in public opinion, from time to time. As the Tobacco and Tobacco Products industry, we certainly support the idea that our people are educated in a consciousness-raising manner. But we take objection to the delivery of these trainings in such a way that may overthrow the advantageous position of our country. Our support and responsibility in this endeavour are endless, on condition that we don't allow competing countries to overtake our position in the global market, and the interests we already possess.

Innovation studies in progress

In 2013, the leaf tobacco industry produced a record amount of tobacco for recent years, owing to the recent pricing and procurement policy. As a result of contracts signed with their manufacturers,

the leaf tobacco companies in the sector purchased tobaccos right up to the last kilo, even at the risk of over-production. This action indicates the reliability of the contracts the Leaf tobacco companies signed with the manufacturers. Training programs for manufacturers in the Leaf tobacco sector, and the search for more efficient and cost-reducing production, are accelerating. As intensive innovation studies are in progress, trainings in global GAP applications are also delivered intensively. The production of certified seeds is rising gradually within the Exporters' Assembly.

Our target is to shift to certified seeds

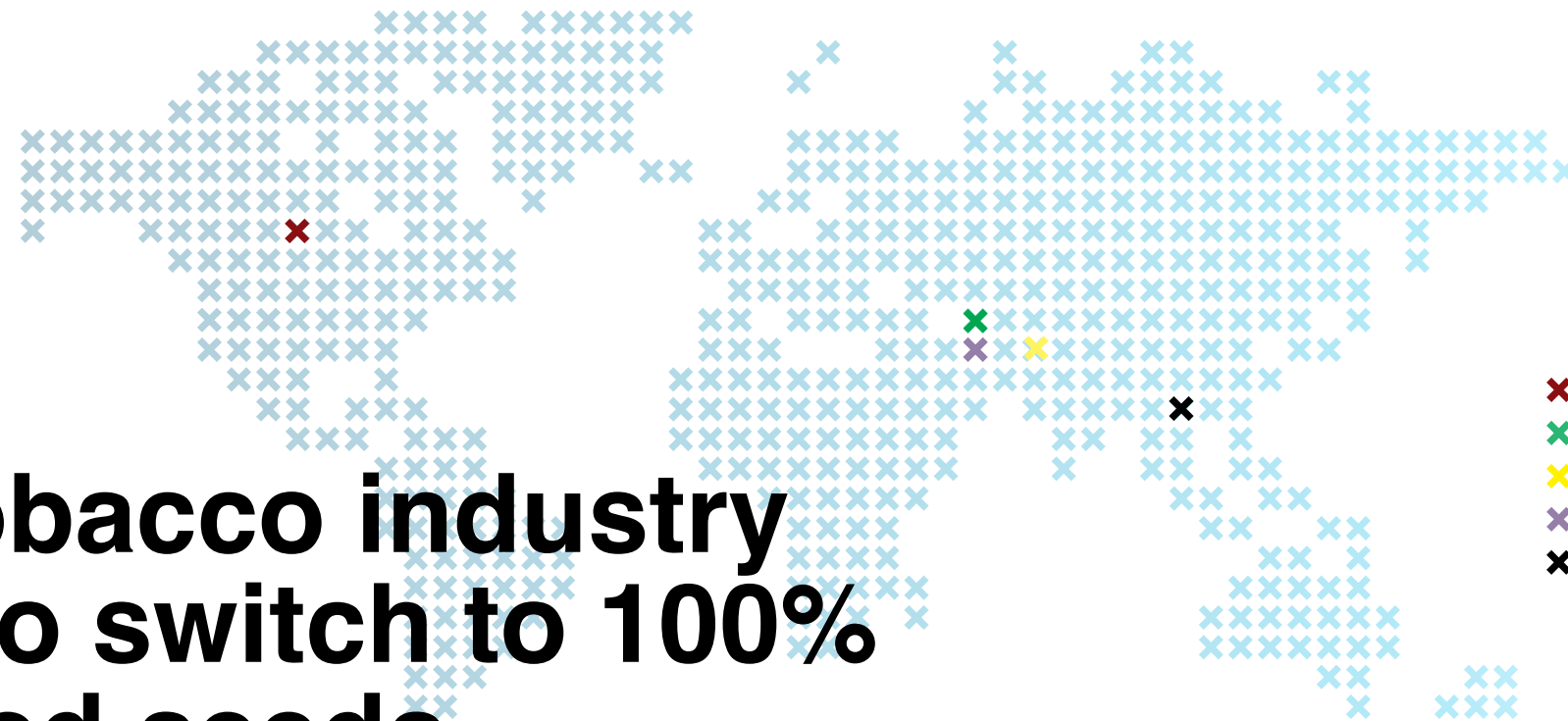
The ultimate goal of our sector is to shift to 100 % certified seeds. Seed rolls are being tested in seedbed production. This way, the use of certified seed is guaranteed, as well as averting diseases caused by seed density. The machinery used in the preparation of the fields, the planting machinery

used in the planting of the seedbeds on the fields, and the harvesting machinery used in the tobacco harvest have all been looked over. The latest technological machines have been imported. In cooperation with agricultural machinery companies engaged in domestic manufacturing, the production and innovation of these machines have begun to be conducted in our country, by signing foreign patent agreements when required. We have chosen model farmers from all the production regions, in order to demonstrate these issues to the producers in a detailed and applied manner, and to convince them, and we have shown all these methods as applied under the control of agricultural engineers. Pesticide use and residue analyses are applied to 100 % of the sector's products. We give, and must give, great importance to this issue, since we are obliged to stay within the limits set by the countries importing leaf tobacco from our country.

We use new technologies

✓ The technology investments in Leaf Tobacco processing plants continue accelerating robustly. Our companies, which used to serve as simple agricultural product processing plants for many years, have each now become industrial plants with high technologies, which can compete globally. The production efficiency and quality of the product passing through the plants grow each passing day. Our tobacco, which used to be wrapped in a sack in the traditional way for many years, has now become an industrial product in 200-kg carton packaging. Through the

barcode on this box, it can even be identified by which group of farmers the product was manufactured. This is the simplest indicator of the extent to which technological development has been adopted and implemented in the sector. Turkey is by far the leading country in the production of Oriental tobacco, which has a key position in American Blend cigarette production, thanks to its aroma. It is our most natural right to maintain our advantageous position. If we designate our policies correctly, none of our competitors can nudge us from this position.



	COUNTRY	THOUSAND \$
✖	UNITED STATES	148.159
✖	IRAN	113.918
✖	BAHRAIN	60.110
✖	IRAQ	55.187
✖	INDONESIA	51.604
	OTHER	477.833
	TOTAL	906.813

TOP 5
COUNTRIES IN
LEAF TOBACCO
EXPORTS IN
2013

- United States
- Indonesia
- Belgium
- Russia
- Netherlands



**ALİ NEDİM GÜRELİ**

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

Olive and olive oil exports should be supported

Turkey achieved foreign currency inflow of US\$ 296 million in return for 92,305 tons of olive oil exported in 2013. Thanks to extra planting of olive seedlings in recent years, we project that considerably greater production volume than previous periods will be achieved in the near and medium term future, and that fluctuation in production caused by the annual seasonality effect will be reduced.

Turkey achieved foreign currency inflow of US\$ 296 million in return for 92,305 tons of olive oil exported in 2013, just completed. In the previous year, we secured foreign currency inflow of US\$ 76 million in return for 23,386 tons of olive oil. And last year, we exported olive oil to 124 countries, and 5 duty-free zones within Turkey. The countries to which we exported the most, in quantity and in value, are respectively the USA, Spain, Italy, Saudi Arabia and Japan. From among the top 25 export destinations over the last two calendar years, export growth to the USA, Spain, Italy and

Japan are worthy of particular attention.

The main reason for the growth is the rising harvest

The main reason for the growth in olive - olive oil exports starting from 2012, following the serious decline in our exports in the years 2007-2011, can be explained by the spike in the olive harvest,

92.000
TONS
2013 OLIVE OIL
EXPORTS

and therefore the supply of the aforementioned products in our country. In addition to the bounteous harvest in our country, a drought hammered the harvest in Spain, the world's premier olive and olive oil producer, giving our exporters a fillip. Thus, between 1 January and 31 December 2013, our olive oil exports rose by 294 % in quantity, and 286 % in value compared to the same period of the previous season.

2014 may be a tough year

Thanks to extra planting of olive seedlings in recent years, we project that our Association will achieve considerably greater production volume than previous

periods in the near and medium term future, and that fluctuations in production caused by the annual seasonality effect will be reduced. However, along with the expected low harvest for the upcoming 2013-2014 season (estimated to be around 140,000 tons during the harvest determination studies conducted under the coordination of, and in cooperation with, the Izmir Mercantile Exchange), our exports are expected to decline slightly. Therefore the problems, the effects of which were alleviated by large harvests in our export markets in the last two years, are expected to manifest themselves more intensely in 2014.



COUNTRY	THOUSAND \$
UNITED STATES	102.731
SPAIN	61.504
ITALY	40.085
IRAQ	37.194
GERMANY	37.022
OTHER	161.206
TOTAL	439.742

Obstacles to exports must be removed

The leading factors of the fundamental structural problems experienced among our sector are the lower agricultural production costs in competing countries compared to Turkey, and considerably higher rates of direct support provided to manufacturers in other countries, especially in the European Union, than the support rates in our country. Other factors working against us are exorbitant customs duties within the scope of the protectionist measures applied in olive oil by the EU, which is our main market in many other sectors, and a

considerably lower level of quota concession (only 100 tons for Turkey) imposed by the EU when compared to other countries, most of which are our rival non-EU countries. The "inward processing regime", applied in the EU but not recognised for olive and olive oil in our country, also causes difficulties. In order to protect the position we gained in the buyer's market in 2012 and 2013, we have communicated with the Ministries in writing on the issue of including table olives and olive oil into the scope of the Inward Processing Regime, in order to be able to procure goods from abroad for processing and export in 2014.

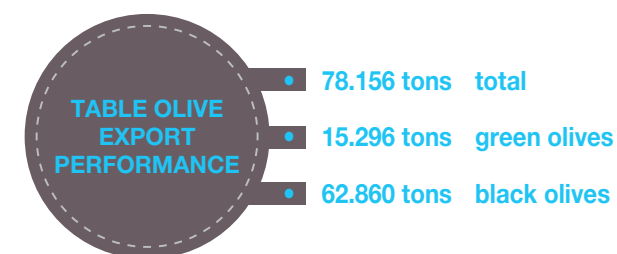


Table olives exports plot a steady course

Due to the expected decline in our harvest, our exports are expected to be around 65,000 tons this season for table olives, exports of which have plotted a steadier course than olive oil. In 2013, we exported about 78,156 tons of olives for an exchange inflow of US\$ 131 million into Turkey. 15,296 tons of

the exported table olives were green, and 62,860 tons were black. In 2012, we exported about 70,961 tons of olives for an exchange inflow of US\$ 115 million. In the upcoming 2013-14 export season, it is expected that our olive oil exports will exceed 35,000 tons, while the table olive exports target will exceed 65,000 tons.





OSMAN BAĞDATLIOĞLU

MEMBER OF THE TURKISH EXPORTERS' ASSEMBLY SECTORS COUNCIL

Ornamental plants open up to new markets

The ornamental plants sector in Turkey is a fast growing sector in terms of both production and exports. Today, the whole world is aware of this potential in Turkey, and regards our country as a significant producer / exporter country.

2013 was a positive year for our sector. Ornamental plants and products exports climbed by 5 % in value compared to the previous year, reaching \$ 77,092,000. While indoor and outdoor plants exports showed particular growth, new markets such as Turkmenistan, Iraq, Azerbaijan and Uzbekistan were brought into the fold for these products in our exports.

Exports to more than 50 countries

Our export markets continued to expand this year as well. We export to more than 50 countries in total, and the Netherlands, the UK, Turkmenistan, Germany, Iraq, Azerbaijan, the Ukraine, Russia, Uzbekistan and Romania have become our main markets. We target export growth of 25 % in 2014, to \$ 100 million. We aim to add new varieties and new

markets to our exports in the upcoming year. In this sense, both our Union and Promotion Group will continue their domestic and foreign sectoral promotion works.

Our Promotion Group prepares new projects

Our Association carries out projects with the Mersin Chamber of Trade and Industry in outdoor plants to expand its export markets. Included in this project will be promotional works, fairs and committees for target markets such as Iraq, Azerbaijan and Turkmenistan. Additionally, the project we have been conducting for Central European Countries, our target market for cut flowers, has ended. In 2013, we organised committees to

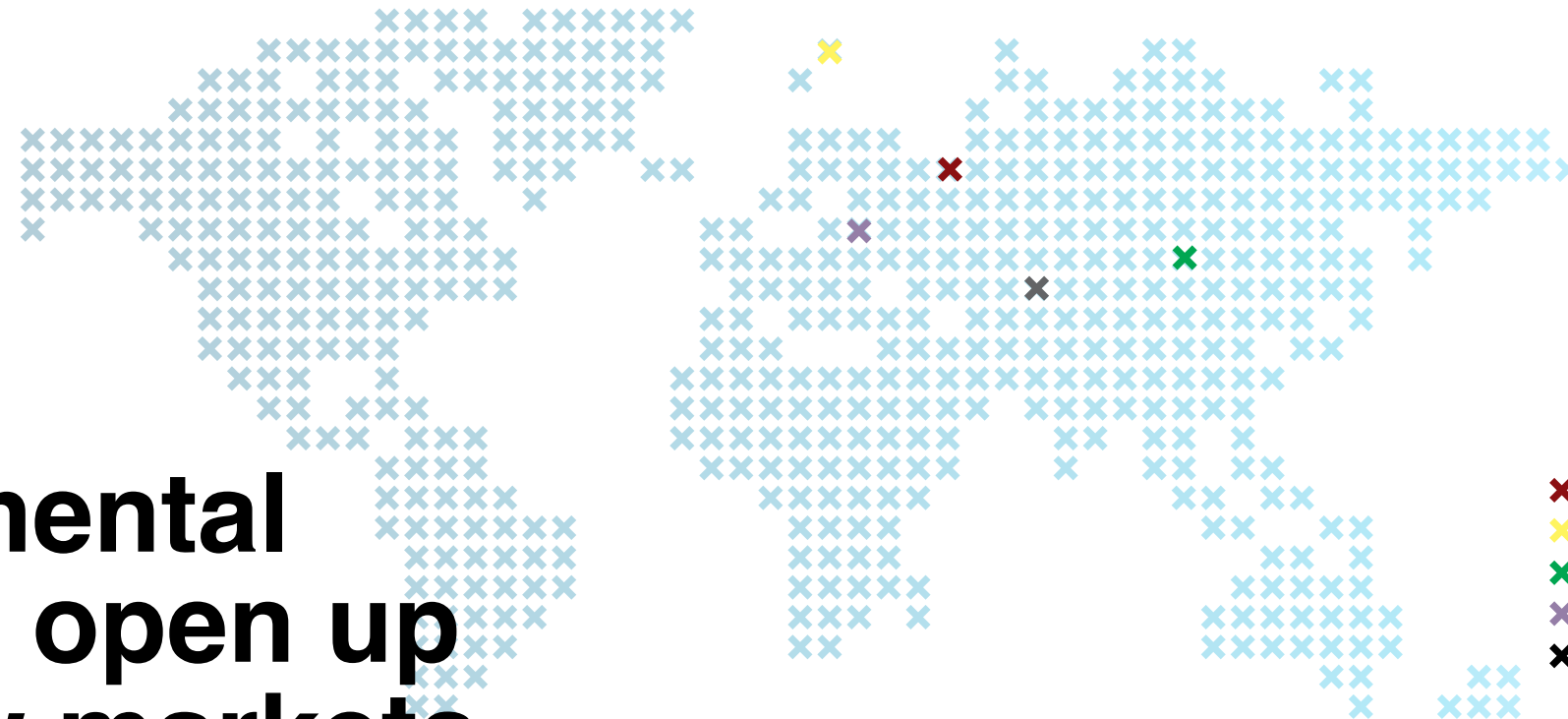
our project target markets such as France, Colombia and the Netherlands. These committees were highly beneficial for our exporters. In 2014 we intend to arrange more sectoral commercial committees to different target markets. As the Ornamental Plants Promotion Group, we accelerated promotional works for our key markets, the Netherlands and Germany in 2013, and we attended fairs. This year Germany, the most significant importer in the ornamental plants sector, elected Turkey as the country of the year in IPM, the most important sectoral fair. This proves that our promotional works have made a tremendous impact.

Expo 2016 Antalya will improve the sector a great deal

The Ornamental Plants and Products Exporters' Union has set lots of plans in motion so far, in order to integrate the ornamental plants sector into the world. We successfully continue to represent our country abroad at Union Fleurs, AIPH, and in many other fields. We have

a very crucial project in the upcoming period, Expo 2016 Antalya, in which our Union will play an active role, and which has been brought to our country through intense efforts. Expo 2016 Antalya will be the most prestigious event hosted by Turkey. In this respect, we need to make good use of these examples in hand, and we need to create a road map. The support of our union will continue to grow for Expo 2016 Antalya. This development will be a milestone for fuelling impetus to ornamental plants exports. We expect that the Expo will develop the sector immensely, especially in outdoor plants and landscaping.

\$100
MILLION
2014 EXPORT TARGET



COUNTRY	THOUSAND \$
NETHERLANDS	12.907
UNITED KINGDOM	11.578
TURKMENISTAN	9.915
GERMANY	9.402
IRAQ	8.377
OTHER	24.911
TOTAL	77.092

International activities are vital for our sector

✓ We consider each activity in the international arena to be highly significant for the promotion of our sector. We know the wealth that our country possesses for our sector is more than adequate to bring us to a whole new level in the world. We are a country that produces one third of indigenous plant types in the world. It is possible to see the reality more clearly when comparing this rate with Europe. It is also possible to cultivate twice as many indigenous plant types in our soils as in Europe. We are fully aware that the role of our Union is to evaluate our potential in the best way

possible, in terms of our sector and our country, and to contribute to its promotion. In light of this awareness, we take every step according to this reality. The Ornamental Plants and Products Exporters' Union works, and will continue to work, without pause, for the development of our ornamental plants production, and for the enhancement of our exports. We believe that our exports will continue on an upward trajectory over the coming years. We have full faith in our country's outstanding potential, our trusted exporters in the sector, and the various activities we conduct!



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standardized!**



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TOP 10 EXPORTING COMPANIES OF TURKEY IN 2013



1ST HIGHEST EXPORT VOLUME IN TURKEY - 2013

YAVUZ ERKUT
TÜPRAŞ GENERAL MANAGER

Our investment is over 5 billion dollars

Carrying out production with the mission of meeting our country's need for petroleum products, Tüpraş will complete Residuum Upgrading project having a value of 2.7 billion dollars, which has been initiated to increase the international competitive power and preserve the sustainability of Tüpraş and which will contribute a decrease of 1.0 billion dollars in our country's current account deficit.

As the largest industrial enterprise of our country, Tüpraş produces 60% of the refined product consumed in Turkey, keeps its place at the top in the ranking of companies with the highest export volume and will carry on production under all circumstances for a more promising and prosperous Turkey with the awareness of its strategic importance.

Overall Picture in the Refining Sector

Crude oil price started the year 2013 at the level of 110 Dollars/barrel, followed a fluctuating course by the impact of economic and geopolitical events and closed the year at the level of 110 dollars. Global

petroleum consumption, which was 90 million barrels/day in 2012, increased in a rate of 1.4% and reached to 91.3 million barrels/day in 2013. As the price of heavy crude oils relatively increased in 2013, global refinery maintenance closures were lower when compared to 2012 and the Mediterranean refinery margin, which was 4.21 US dollars/barrel in 2012, regressed to 1.67 US dollars/barrel in 2013 due to the weak outlook in European economy. In 2014, it is expected that world economy will grow in a rate of 3.7% and petroleum demand will increase in a rate of 1.4% and reached to 92.6 million barrels/day.

Developments in Turkey's petroleum industry
According to the data of

EMRA, diesel oil consumption reached 16.8 million tons with an increase of 7.2% in 2013 and gasoline consumption increased to 1.9 million tons with an increase of 1.3% after long years of decrease. Use of natural gas increasingly continued and fuel oil consumption decreased in a rate of 21.8% in sub-sectors of heating and industry,

particularly electricity production.

Tüpraş in 2013

In 2013 when product demands in Europe were weak and product prices in the Mediterranean market was lower when compared to petroleum prices, total use of capacity was realized at the level of 79.1% with a decrease of 2.5%

24.1
MILLION
TONS
TOTAL SALES IN
2013

and 21.2 million tons of saleable products were produced on the basis of production and sales optimization efforts. Thanks to efficient use of upgrading units, white product yield was raised to 72.4% with an increase of 2.0%. With a domestic sales of 19.2 million tons and export of 4.8 million tons, the total sales amount was 24.1 million tons in 2013. Tüpraş obtained only a Pretax Profitability of 13 million TL due to the low profitability in the sector and the Competition Authority penalty of 309 million TL and its net profit in 2013 amounted to 1 billion 179 million TL with the deferred tax income of 1.2 billion TL generated by the investment incentive for Residuum Upgrading Project.

Tüpraş carries on Residuum Upgrading Project and other investments in order to have refinery of high complexity with a configuration that will eliminate fuel oil production in parallel with the development in our country's product demands. By the end of 2013, 2.2 billion dollars was spent for the investment of Residuum Upgrading with an amount of 2.7 billion US dollars. When the investment is completed in November 2014, low-value black product in an approximate amount of 4.2 million tons, will be processed and will be turned into high-value environment-friendly white products in Euro V standard, like gasoline and diesel oil. White product yield of İzmit Refinery will be higher than 80%. A total investment expenditure of 1 billion 201 million US dollars, around 914 million US dollars of which was for Fuel Oil Residuum Upgrading Project, was made in 2013. As of the end of 2013, 99.6% of engineering works, 99.9% of material production, 75.7 of site activities and, in general, 91.3% of the project was realized in the Fuel Oil Residuum Upgrading Project.

Tüpraş-Türkiye Petrol Rafinerileri A.Ş.

✓ As the only producer in Turkey's refining sector, Tüpraş is the biggest industrial company in our country with an annual crude oil processing capacity of 28.1 million tons in four refineries, Ditaş which is its subsidiary in transportation and Opet which is its affiliate in fuel oil distribution sector. 49% of its shares are traded in ISE and London Stock Exchange. Tüpraş, the 7th biggest refining company of Europe, serves as an integrated petroleum company with both its market share and corporate reliability and production complexes and partnerships. Tüpraş supplies 36 types of petroleum products throughout Turkey and sells its products directly to fuel oil, LPG, bunker fuel and mineral oil distribution companies licensed by EMRA, petrochemistry industry, dye industry, General Directorate of Highways, Municipalities and contracting companies approved by these institutions and the Ministry of National Defense on behalf of Turkish Armed Forces.

Tüpraş has a total tank capacity of 5.6 million m³, including products and semi-finished products, and 2.1 million m³ of this capacity is composed of crude oil. This amount corresponds to 53% of the capacity of the country. According to the data regarding the sector announced by EMRA, Tüpraş has a share of 97% for gasoline, 89% for jet fuel and 46% for diesel fuel in Turkey's consumption of petroleum products.

Tüpraş carried out a domestic sales of 19.2 million tons in 2013. Considering the product margins, jet production and

bitumen maximization was preferred in line with the demand in scope of optimization. Growth trend in airline transportation sector continued in 2013; plane traffic had an increase of 11.7% when compared to the previous year and number of passengers reached to around 150 million people with an increase of 14.7%. In this extent, sales of civil jet fuel was 262 thousand tons (9%) higher than the previous year and a record was broken in the sales of jet fuel. Setting its production by taking demand structure of domestic market into account, Tüpraş aims to use export as a cost-decreasing instrument if rendered possible by the price dynamics in international markets.

Tüpraş mostly exported intermediate products in the previous years; however the biggest share today belongs to final products like gasoline and fuel oil. A total product export of 4.8 million tons, having a total value of 4.1 billion US dollars, was realized in 2013. 2.8 million tons of this export were of gasoline and similar products, 1.7 million tons of fuel oil, 131 thousand tons of diesel oil, 127 thousand tons of jet fuel, 22 thousand tons of LPG and 50 thousand tons of HVGO.

As a company of Koç Holding, Tüpraş made an investment expenditure of 4.2 billion US dollars, including the projects completed in scope of the master investment plan, in the last 8 years. The total amount of the investment program of Tüpraş for the period 2006-2015, together with ongoing investments and new investments decided to be made in 2014, is 5.46 billion US dollars.





Ford Otosan breaks its own record

Ford Otosan, the leading enterprise in the Turkish automotive industry, is crowned with the title “Turkey’s Commercial Power”, owing to its strengthening export performance in 2013 and its global engineering activities. Moreover, it has been the domestic sales leader for 12 years in a row.

At Ford Otosan we have become the leader of the Turkish automotive industry for the 12th consecutive year in the domestic market, selling 114,000 vehicles in 2013. We worked with determination throughout our 12-year leadership in the automotive industry, not only with our sales figures but also in terms of economic growth and we have contributed with our production and exports, and outstanding achievements in engineering services, as well as with our exemplary employment numbers. We have redefined “leadership” in the sector and have become the epitome of sustainable growth throughout this process.

Export record with 227,000 vehicles

In 2013, we sold 341,000 unit vehicles in total on the domestic and international markets. Ford Otosan is advancing rapidly towards our target of exporting the commercial

vehicles that we produce to every corner of the world. In 2013, when we performed 61 % of Turkey’s commercial vehicle exports, we secured our 3rd export leadership in a row in the automotive sector. Ford Otosan is proud to be one of the top enterprises with the greatest export volume in Turkey. With growth of 11 % compared to the previous year, we exported 227,000 cars in 2013 and broke our own record by reaching the highest export figures in our history. We displayed a robust stance against the fluctuations in the different markets, mainly in Europe and reached an export volume of \$ 3.8 billion, growing by 15 %. With Ford’s biggest

plant in Europe, we are the sole production hub for Transit in Europe, for Custom and Courier in the world and along with Brazil, one of the two production hubs for Cargo. In 2013 we manufactured a total of 281,000 cars at our Kocaeli and İnönü plants and our high capacity utilisation rate of 85 % was well above European and Turkish averages. We delivered the vehicles and the parts that we produced to 79 countries across 5 continents in 2013 and also started exporting cars to Mexico, Azerbaijan, Egypt, Singapore and Taiwan, driven by our export market diversification strategy. Our export revenue reached \$ 3.8 billion growing by 15 %.

**\$3.8
BILLION
FORD OTOSAN'S
2013 EXPORT**

We exported \$ 73 million worth of engineering services

The revenue of our engineering services, a key and rising component of our export activities, grew by 38 % compared to 2012, from \$ 52 million to \$ 73 million. In 2013, we signed a license agreement with the Chinese truck manufacturer JMC for the production of our Ecotorq engine in China, which is the world’s largest heavy commercial vehicle market. We announced our new \$ 100 million Ecotorq engine investment, the intellectual property rights of which are wholly owned by Ford Otosan. Ford Otosan will spend this year with new model launches and openings based on invest-

FORD OTOSAN 2013 EXPORT PERFORMANCE

- **341.000: The total number of sales in the domestic and foreign markets**
- **61%: The share obtained by Turkey's commercial vehicle export**
- **227.000: The number of vehicles exported in 2013**



Our R&D works were awarded the title of “Engine Test Centre of 2013”, by the Automotive Testing Technology International Magazine.

ments that we announced in 2011 and will start to reap the benefits in 2014. First of all, we launched the 7th generation of our completely revamped Transit model, which has created its very own economy for almost 50 years, along with its sub-sectors. The apple of Ford Otosan’s eye, the new generation Transit will be exported to 106 markets in total, 23 of which are completely new markets. Coming into operation in 2014, the Yeniköy Plant will be the world’s only production centre of the Tourneo Courier and Transit Courier models, our new compact commercial vehicles, which will open the doors of a whole new segment for Ford. This model will be exported to many countries, notably in Europe.

We did the groundbreaking ceremony for our new engineering center.

In 2013 we did the groundbreaking ceremony for our new engineering center, which will bring our pride engineering

**281.000
NUMBER OF VEHICLES
PRODUCED IN KOCAELİ
AND İNÖNÜ IN 2013**

activities under the same roof. Our Engineering Centre investment, which is the largest in the Turkish automotive sector and third largest in the Ford world, is concrete evidence of the significance we place on our engineering exports, which we aim to develop further. Our R&D works were awarded the title of “Engine Test Centre of 2013” by the Automotive Testing Technology International Magazine. The global works we carry out within the scope of the Global Cargo Agreement announced in 2011 and our engineering works, continue at full steam, not only for the vehicles we produce, but also for the models produced in Ford’s other plants. We will continue to put our signature on engineering works that will carry us further in the Ford world.

Ford Automotive Sanayi A.Ş.

✓ Ford Otosan (Ford Automotive S.A.), the leader of the Turkish automotive sector for 12 years in row, is a public company, in which Ford Motor Company and Koç Holding hold equal shares. In 2013, it became the most popular brand in Turkey, with a market share of 12.9 %, and it held Ford’s highest market share in Europe, with a commercial vehicle share corresponding to 26.3 %. While Ford Otosan is among the top 3 Turkish companies with the highest export figures since 2005, it was also the sector champion with vehicle and parts exports to 79 countries in 2013. Ford Otosan operates in 4 different locations and employs 9,444 people. It has the largest R&D organisation in the Turkish private sector, with an R&D staff of 1,277, and the company also has the highest R&D spend in the sector. Koç Group’s automotive adventure started with distributorship in 1928, and it became an industrial organisation with the establishment of Otosan in 1959. As of end 2014, following its 55-year history, Ford Otosan is Europe’s commercial

vehicle production centre, with 415,000 vehicles, and with an engine production capacity of 66,000 including the new Duratorq. The Kocaeli and İnönü plants are shown among Ford’s “Best Vehicle Production Centres” in evaluations among Ford’s plants. While Ford Otosan has a long-established business partnership with its franchises, it is represented by strong names in every corner of Turkey, which adopt and add value to this partnership. It also provides maintenance and repair services by means of expert, authorised technical services all around Turkey. Ford Otosan shines out with its sensitivity in social responsibility, and thus it contributes to raising educational quality by building schools, establishing laboratories in vocational schools, and providing equipment and scholarship in its areas of activity. While Ford Otosan fully embraces Ford’s “Go Further” brand assurance, it also promises to think further at all times to develop a more perfect, robust business model, and to create a better world for its employees and customers.





Export performance must be supported by domestic market

Due to Oyak-Renault's being one of the leaders in terms of efficiency, and flexible production among the 38 manufacturing plants in 17 countries of a powerful group like Renault; and as a result of the investments our partners Oyak and Renault made at the right time, with the right employees, and with the right models pursuing a long-term strategy based on keen foresight within the framework of confidence in each other and in Turkey, Oyak-Renault has been the leader in the manufacture and export of automobiles in Turkey for 16 years on end.

We proved this success of ours yet one more time by making the top three in total exports last year. Credit for this achievement is due to our well-qualified and motivated staff and our suppliers that grew and developed alongside us as well as the strength of our partners. The crises that were experienced throughout the world albeit in varying degrees triggered a restructuring in the automotive industry which is one of the engines that keep the global economy running. Intensive competition is the salient feature of the new rules of global commerce that emerged in the process. Those who manage to keep pace with this wave of change and transformation will retain their position in world trade and keep on getting their share of it. This situation will offer significant opportunities for Turkey in the times ahead. Being in the forward ranks in global competition requires

making a difference; and to make a difference, we need to steer toward new technologies and encourage creativity. Compared to the new members of the EU and the BRIC countries it's competing with, Turkey's automotive industry enjoys a key advantage for its effective quality management systems and productivity. The Turkish automotive industry has to remain a center of gravity for global investments for its potential and upsides. To make sure this happens, we must not overlook post-crisis, medium and long-term measures in addition to the short-term, crisis-focused ones. Our automotive industry is beginning to focus on R&D in order to maintain its strength in the face of global competition. These efforts gained momentum especially within the framework of the new regulations on support to R&D that went into effect in 2009. Work being done according to the action plans put together as directed in the Automotive Strategy Paper that

was prepared with the collaboration of all the stakeholders involved is going to pick up speed as the Incentive System is implemented. Our industry is among the "prioritised sectors", which has enabled us to benefit from more incentives intended to have high-technology products designed in Turkey. Now, we must focus on the design process and be more active and concentrated in every stage thereof. We, being as OEM, and as well the suppliers should focus on this process which led us to increase localization ratios. We must assume a global outlook rather than local in developing our strategies. For this purpose, our suppliers must seize the opportunities for international partnerships in particular and work with us not simply in order to output business but also to produce ideas. They must also make a point of considering innovation not only for the products they turn out but also in connection with the manufacturing methods they employ.

The Automotive Industry Strategy Paper that was prepared with the collaboration of all the stakeholders involved sets out in detail with the relevant action plans the steps that must be taken in order to rapidly introduce the new technologies. We at Oyak-Renault are prepared to work together with our stakeholders prior to competition, making available our know-how and experience in technology. Turkey is an extremely dynamic country and the Turkish people are very hard-working and open to development. We're therefore convinced that we'll be able to acquire competence in emerging technologies through partnerships in the medium if not short term and then quickly start developing new advanced technologies on our own. The Turkish automotive industry has steadily increased its exports particularly over the last 10 years and exhibited an extraordinary performance. But, for a sustainable increase in exports, we must still work harder.



In this context, we believe that the law on incentives will be a guide for the existing and prospective investors and brands and that installed capacities will increase geometrically leading to the achievement of our 2023 targets. But we should not forget that success in exports must be supported by the domestic market. For a sustainable development of our sector, we must find a balance between the two. Only those who are strong in the domestic market can hope to have sustainable performance in exports. This is why measures such as vehicle scrapping incentives must urgently be introduced.

We put our signature under a great many firsts throughout our 45 year history in Turkey here at the Oyak-Renault Automobile Factory by manufacturing the country's first station wagon (Renault 12 SW), its

first air-conditioned car (Renault 12 GTS), its first Diesel-engine car (Renault 9 GTD), its first automatic shift car (Renault 9), its first car with a road computer (Renault 21 Concorde), and its first Diesel automobile engine. We ushered in a revolutionary era in our industry by manufacturing the electric version of the Fluence. Oyak-Renault will continue developing its export performance with existing and new projects on vehicles and engines, expanding its investments, and contributing to Turkey's sustainable growth in the years to come.

**\$4.2
BILLION
TURNOVER FOR
THE YEAR 2013**



Oyak Renault

✓ The Oyak Renault Car Factories in Bursa constitute one of the largest manufacturing sites of Renault outside Western Europe in terms of production capacity. It is able to produce 360,000 cars and 450,000 engines per year. Oyak Renault manufactures New Clio, New Clio Estate, Fluence, and Megane hatchback. It also produces the engines and mechanical parts of these models. These engines and mechanical parts are exported as well. The production site occupies a total area of 534,530 m² including 301.035 m² of indoor areas. It contains body-manufacturing and mechanical parts-chassis factories and a R&D centre. In addition, a 35,000 m² International Logistics Centre located in the Bursa Organized Industrial Zone conducts exportation operations. The Oyak Renault Car Factories was founded in 1969 in Bursa. At the end of 2013, it employs 5,739 workers. Its turnover for the same year was 4,2 billion dollars and its exportation turnover 3,5 billion dollars. In 1998, Oyak Renault played a major role in the exportation boom of the Turkish car industry. Its cumulative exports for the last sixteen years exceed 30 billion dollars. Oyak Renault Car Factories is the largest company in Bursa

and the third largest in Turkey at large. In 2013, one out of two cars produced in Turkey came from Oyak Renault production lines. More than half of the cars exported the same year came from Oyak Renault production lines as well. During their 45 year past in Turkey, Renault and its manufacturers have always been noticed for their efforts to keep to high quality standards in their collaboration. In fact, Oyak Renault was the first Turkish car manufacturer to have its Quality Assurance System certified by an ISO 9011 certificate in 1996. Oyak Renault obtained in 1999 an ISO 14001 certificate as well, having performed a "zero error". It conducts its operations, like all factories of the Renault Group, with a very conscious care for the preservation of the environment. Since 1990, Oyak Renault Car Factories has never stopped investing in its employees and production facilities despite all unfavourable circumstances even at the serious crisis moments that the country underwent starting from that year. Thanks to these efforts, it now occupies a strategic position within the Renault Group. It has been the leader of the Turkish car industry in terms of both production and exportation for the last 16 consecutive years.



Vestel will invest in new business lines

Vestel has been the leader in the electronics industry in Turkey for 16 years. We export to 145 countries and invest in fast growing countries, maintaining continuous and systematic growth to expand our export markets.

We are one of the top three manufacturers in Europe for LCD TV, and the top 10 for household appliances. Vestel is also among Turkey's renowned and prestigious top 10 brands. We offer our products to millions of consumers owing to our robust commercial structure in domestic and export markets, as a result of our proactive strategy. As Turkey's exporter leader for 16 years in the electronics sector, 63 % of Vestel's exports are in the electronic products category. At Vestel, we invest in fast growing countries, and spend continuous and systematic effort to penetrate and expand our mar-

ket share. In addition to Europe, we export to Australia, India, Africa, the Middle East, Oceania and South America. South America with approximately 400 million population and rapidly growing economy is an attractive new market for Vestel. We realised our first TV exports to Brazil in 2013.

South American market
Uruguay, Paraguay, Chile, Peru, Colombia and especially Brazil, with a market size of 16 million televisions, are among the countries that Vestel is targeting. Since Vestel has a wider range of products as compared to its competitors, it gives us a competitive edge in household appliance exports.

Expansion to new markets

In 2013, we commenced export sales to a variety of new countries in the A energy class product range. Our company's sales strategy is applied in two fundamental axes; one as ODM in the European market, where the vast majority of sales are realised, and the second is sales of its own brand, mainly the strong Vestel brand, in popular regional brands it owns in Turkey, the Commonwealth of Independent States, and Middle East countries. Vestel's strategic vision is to attain sustainable revenue and profitability growth, and to create value for its investors. In line with this vision, Vestel aims to invest and grow in new business lines with high market potential, in addition to its core business.

Vestel aims to be a more active player in geographic markets other than the Europe, Vestel's main export market, and where Vestel is the leading ODM producer. In order to penetrate these markets, we evaluate various alternatives including investment,



partnership, and contractual production in the related regions. We are aiming to grow further by selling our products under Vestel brand while expanding our customer and product variety with the ODM production. We plan to scale up our brand's market share by strengthening our market image, distribution power and service quality in the Turkish market. We intensified our activities in the nearby markets, again with our own brand, and focused on consolidating our market position in these countries.



76.000
DAILY PRODUCTION
CAPACITY IN
VESTEL CITY

Tablet PC from Vestel

In parallel with the technological trends in the world, Vestel started to produce and export mobile products in 2013. Its intense R&D activities on Tablet PCs culminated in 2013, and the first Tablet PC was exported.

The subsidiary companies located in France, Germany, Spain, Britain, Holland, Italy, Finland, Russia and Romania play an important role in sales to these countries, and creating distribution networks. Vestel presents its technologies to the world with 6 R&D centres in the global arena. Vestel City in Manisa has a daily production capacity of 76,000 products, and annual capacity of 20 million electronics and 10 million household appliances. Each year, we produce more than 4,000 types of televisions for 500 clients all around the

world. In 2013, we were the second biggest company in the European market with a 21 % share in LCD TV. In addition, we executed 91 % of Turkey's total TV exports and 28 % of white goods exports. We plan to produce 12 million LCD TVs, and to export 10 million by the end of 2014. Today, Vestel City can meet the developing trends without the need for new infrastructure investments as a result of its production capacity, R&D excellence and design strength.

Vestel's goal is to create new growth areas

Turkey is a developing country and it is becoming a significant player in domestic and international markets in terms of household appliances production. This is a good indication for the sector to develop further. One of the main factors ensuring the sector's development is competition. Now Turkey is the number one household appliances supplier in Europe and nearby regions. One of the main goals of Vestel in 2014 is to strengthen its market share in Europe, to penetrate new markets, and to find areas of growth, thanks to its new product ranges.

Vestel Group of Companies

✓ Vestel Group is composed of 25 companies (18 of which are abroad) operating in the consumer electronics, household appliances, mobile technologies and led lighting. The group exports its products to 145 countries in total. As one of the leading enterprises in the Turkish and international markets, Vestel offer a variety of products including television sets, educational, hospitality and digital signage solutions, digital set-top boxes, tablet PCs, refrigerators, washing machines, cooking appliances, dishwashers, air conditioners, and water heaters. Vestel takes the 181st place within the world's biggest 250 consumer

product companies list of the Deloitte's "Global Powers of Consumer Products 2013" report. Vestel maintains its production activities in Manisa and in Alexandrov, Russia. Vestel City, operating on an area of 1 million-square metre in Manisa, is the Europe's biggest industrial complex producing under a single roof. Vestel has positioned itself as Turkey's symbol of strength offering innovative products to the world, as a result of its R&D excellence. Vestel sketches a profile of a robust player leading the market, not only in Turkey but also in the global arena, with its world standard production perception, its innovative and high quality products, and its vision.



VESTEL
2013
EXPORT
SHARES

- 91% the share in Turkey's total TV exports
- 28% the share in white goods exports



Tofaş focuses on the “R&D and new investments”

2013 was a year for automotive sector, one of the main drivers of the global economy; where external factors affected the performance and new competition areas emerged.

Turkish automotive market reached to 853,000 unit vehicle sales by realizing a 10% growth despite the fluctuations in the global markets. Automobile sales rose to the highest level of all times and advanced to 665,000 units with a 19.5% increase. In relation to the light commercial vehicles – which increases Turkish automotive sector’s global competitiveness and in which we take price with its export power – however, the domestic market volume decreased by 15% when compared to the previous year; a sale of 188,000 units was realized.

A diversification strategy for export is developed

Tofaş, the pioneer corporation of Turkish industry, completed the year with a performance parallel to its targets by preserving its business volume obtained from domestic market and export despite the economic fluctuations in global and local markets in 2013. During 2013, it achieved 7 billion TL net sales income and 434 million TL

net profit. Realizing the 22% of the total production in Turkey with its 240,000 units in the previous year, Tofaş achieved 1.6 billion Euros export income by increasing its export volume by 4%.

The European markets – in which Tofaş realized 70% of its exports – continued shrinking in most part of 2013. But, it managed the risks effectively by developing its export diversification strategy in order not to be affected from the economic fluctuations in the global markets. Tofaş – which sells vehicles to 80 countries today – began making export to new markets in the Middle East, North Africa and South America with its export markets diversification strategy. With Vauxhall brand, it increased its presence in UK. In the last two years, new markets such as Argentina, Morocco, Ukraine and Chile were added to the export range of Tofaş. Therefore, Tofaş continued providing contribution to the country’s economy by having foreign trade surplus of 512 million dollars in 2013 and of approximately 4 billion dollars in the last 11 years.

New Linea maintains its title of the most preferred model

We took a 12% share from the total market by realizing a 100,000-unit sale in the domestic market with Fiat, Alfa Romeo, Jeep, Lancia, Ferrari and Maserati; the 6 brands that we represent. While Linea was once again the most preferred model in the passenger car market, Doblo and Fiorino acquired the leadership of their respective segments. 80 percent of the vehicles – which we sold in the domestic market – were constituted by the brands that were manufactured in our plant in Bursa. Despite the growth in 2013, the exchange rate and tax increases in the beginning of the year and the decisions of Banking Regulation and Supervision Agency showed that 2014 will be a difficult year for our sector. Accordingly, we anticipate that the market will shrink by 20% in 2014. Having said that, we think that the automotive export will show an uptrend along with the recovery signals observed recently in the European markets. As Tofaş, we believe that the export operations – which we will realize with Doblo

America project – carry a very high potential in terms of the future of our sector and Tofaş.

Decisions for new investment of 880 million dollars are taken

2013 was also a year in which we took significant strategic decisions that will carry Tofaş to future. By planning of next 20 years; we focused on R&D and new investments; in order to sustain Tofaş’s global competitiveness. In this scope, we took an investment decision worthy of 880 million dollars for Doblo America, Doblo FL and new passenger car projects. The Doblo America project – which we will realize with an investment of 360 million dollars in accordance with the customer demands and regulations in North America and Canada – will provide a valuable experience opportunity for Tofaş and Turkish supplier-industry. Within the scope of the project, we are planning to export 175,000 units from the end of 2014 to 2021. Along with the renewal operations that will be maintained together with this project, Doblo’s lifespan will be prolonged to 2021 from 2018.



Additionally, we are aiming at completing the renewal of Doblo model for other markets between 2013 and 2015. We also took investment decision for a new automobile project; amounted at 520 million dollars. By this project we are planning to produce 580,000 units between 2015 and 2023 and export the one-third of this figure.

Tofaş is one of the 3 strategic R&D centers of Fiat-Chrysler

Initiating its R&D activities 20 years ago, Tofaş has now become one of the 3 production and R&D centers of Fiat-Chrysler at a global scale. In line with the R&D competencies, an achievement was acquired in Turkey with the multi-branded production with Doblo and Mini Cargo projects, whose intellectual and industrial property rights belong to Tofaş. We constantly continue making R&D investments with the conscious that R&D carries a great importance in order to be a strong player in the global arena. So far, Tofaş have realized an investment of approximately 35 million Euros for the infrastructure of the R&D center. It achieved the success of exceeding the national average in R&D investment ratios by increasing its R&D expenditure to the 3% of its turnover in 2013. We not only make R&D investment within our own framework,

but also contribute for development of our suppliers’ R&D and manufacturing activities. In 2013, the number of our patent applications increased. While adding new ones to the research projects supported by TUBITAK (the Scientific and Technological Research Council of Turkey), we increased the number of our EU Research Projects to 9.

With these competencies – which show their effect on new projects – we will focus on being “Autonomous R&D” level within the upcoming 2-year period. Thus, we will become able to use our own resources and competencies at every step of product development from the design to validation. Achievement of autonomous R&D level by Tofaş will strengthen our product development responsibility and strategic position in Fiat-Chrysler world.

We achieved the “Golden Level” in World Class Manufacturing

On the other hand, the “Golden Level” – which we achieved in 2013 within the scope of WCM-World Class Manufacturing Programme that is implemented in the 175 plants within the framework of FCA and implemented in the production facilities of 350 suppliers – has become one of the driving forces that enable Tofaş to go one step further in the global competition.

Tofaş Türk Otomobil Fabrikası A.Ş.

✓ Tofaş Türk Otomobil Fabrikası – whose shares are equally owned by Koç Holding and FCA - Fiat Chrysler Automobiles – was founded in 1968 by Vehbi Koç, who was the founder of Koç Holding. Bursa Plant of Tofaş – which began its production with Murat 124 model in 1971 – was established on a 735.170 square meter area in total – 61.848 square meters of which was indoor area – in the beginning. Today, Tofaş is operating on a total of 1 million square meters area, 350,000 square meters of which is an indoor area. Being the only automotive company in Turkey to manufacture both passenger cars and light commercial vehicles, Tofaş manufactures Linea, Doblo and Fiorino models for Tofaş. Also making production for Citroen, Peugeot, Opel and

Vauxhall brands in the Bursa Plant – which has achieved the “Golden Level” within the scope of WCM-World Class Manufacturing Programme – Tofaş comes to the forefront as one of the the biggest manufacturer in Turkey with its 6500 employees and annual vehicle capacity of 400,000 units. Realizing the one-fourth of automotive production and one-fifth of automotive export in Turkey, Tofaş continues creating added value with its qualified human resources, its cutting-edge technology, its competency in the field of R&D and its production capability. Having become a global player with its R&D and production operations realized for 5 brands at a global scale, Tofaş plays a leading role in the Turkish automotive sector with its competency achieved in its R&D operations.



**LEVENT ÇAKIROĞLU**PRESIDENT OF KOÇ HOLDING DURABLE GOODS GROUP AND
CEO OF ARÇELİK A.Ş.

Arçelik maintains its strong leadership

As a result of our branded growth policy, we have increased our market share in countries where we operate and also increased our price index. We maintained the position of Europe's third largest white goods company in our industry. Beside our strong leadership in Turkey, we maintained our leadership in the market with the Arctic brand in Romania and the Defy brand in South Africa.

Estimates show that the global white goods industry has reached \$180 billion by increasing 2.5% compared to the previous year; the global LCD TV market has reached \$143 billion by gaining 3.5% in 2013. In Europe, our main market, the white goods industry, remained at the same level as last year. The Western European market tightened, while the Eastern European market has grown a little. In the Middle East and North Africa, which are among our target markets, political uncertainty and domestic disturbances have caused a great deal of pressure on the market. In South Africa, the greatest and most developed economy of the African continent, the white goods market shrunk by 4%. Turkey maintained its position as Europe's biggest production center in terms of white goods. Exports for 2013 remained the same as last year with 16 million units, while the internal market grew 6%, reaching up to 6.85 million units.

We are further strengthening the position of our brands in global markets.

As a result of our branded growth policy, we have increased our market share in countries where we operate and also increased our price index. We maintained the position of Europe's third largest white goods company in our industry. Beside our strong leadership in Turkey, we maintained our leadership in the market with the Arctic brand in Romania and the Defy brand in South Africa. Our Beko brand increased its market share the most in the last 6 years in Europe. Furthermore, it holds the position of being the best-selling refrigerator brand of Western Europe for the last two years. Beko stepped up to second position in Western Europe in 2013. Beko maintained its leadership in the UK and Lithuania while becoming one of the top three brands in France and Poland. It became the brand that increased its market share most in Germany, Belgium, Romania and Ukraine. Beside our high performance in European markets, we maintained our strong position in the Middle East and Turkic Republics. We have enhanced our efficient

cy in the Gulf. We have expanded in African markets and increased our business volume. We continued to develop business in far off markets in line with our diversification goal. We have increased our export volume to Southeast Asia.

Our financial results show we achieved our targets; our consolidated turnover has surpassed TL 11.1 billion.

Our 2013 financial results reflect our steady growth. We achieved growth of over 20% in the last two consecutive years. Growing with a rate of 5% in 2013, we gained a consolidated turnover of TL 11.1 billion. Overseas markets make up 58% of our sales. Although downsizing in TV segment in Europe limited our total growth, we achieved growth of over 10% in white goods. We increased our profit margin.

We support our growth and operations with new investments.

In our Romanian Arctic Refrigerator Plant, manufacturing capacity reached up to 2.6 million units yearly with the new refrigerator line investment. Therefore, Arctic has become the largest refrigerator man-

ufacturing facility in Europe after the Arçelik Eskişehir Refrigerator Plant. For Defy, the leading white goods manufacturer of South Africa, we renovated the combi-refrigerator and chest freezer manufacturing lines and we put new products on the market. Our manufacturing capacity increased by 40%. In Beylikdüzü Electronics Plant, we developed the Beko YazarkasaPos device in accordance with the New Generation Cash Register Regulation.

We continue to develop innovative and environmentally friendly products.

Our innovative technologies, smart products and value-adding solutions increase consumers' quality of life. We contribute to creating a sustainable future with our environmentally friendly products that are energy and water efficient. As a result of our efforts to reduce the environmental impacts of our products; we developed A-45% energy class built-in oven, A+++10% energy class dryer, A+++50% energy class washing machine, A+++10% energy class dishwasher, A+++ energy class tall-freezer and 41dBA - low sound level - built-in oven. We put out the

first and only refrigerator in the world that has a built-in ice-cream maker; the first and only tea maker in Turkey that keeps tea fresh up to two times longer; and for the first time in the world, the "BabyWatch" TV application. Our products were awarded with many prizes in the fields of design, innovation and energy efficiency by international institutions.

Innovation is at the heart of our corporate strategy.

Innovation is at the heart of our strategy for our vision "Respects the Globe, Respected Globally". With our 23 year-old R&D unit and innovation power, we develop products and services that meet the expectations and requirements of consumers in different markets and, moreover, that will go beyond that. Our company has been the undisputed patent champion of Turkey for years, and the only Turkish company among the top 200 companies listed by the World Intellectual Property Organization (WIPO) for the last five years. After receiving The Most Innovative Company of Turkey prize in 2012, Arçelik Group was awarded with the Innovation Leadership award by the Turkish Exporters' Association in 2013 as a result of its consistent efforts in the field of innovation. Furthermore, it was chosen as "The Most Reputable Company of Turkey" in a research study where company performance was measured in terms of "recognition," "management quality," "product/service quality," "employee brand," "financial stability," "corporate social responsibility" and "emotional commitment".

We integrate sustainability principles into all our working processes.

We act with a sustainable development approach in all our operations. Beside our products, we work to increase energy and material efficiency in all our processes from supply to distribution and to use resources in the most efficient way. As a result of our efforts in terms of energy efficiency in manufacturing, our nine manufacturing facilities in Turkey, Romania and China were awarded with the Platinum Certificate, the highest ranking in the Energy Efficient Green Facilities grading. We continue to take part in the CDP (Carbon Disclosure Project), the most prestigious and well-known environmental initiative where corporations share with international investors their strategies concerning greenhouse gas emission and climate change. Given the title Carbon Disclosure Project Leader in 2012, our company advanced its success further by being granted the Carbon Disclosure Project Performance Leader Award in 2013.

We look to the future with confidence.

We support our vision of "Respects the Globe, Respected Globally" with our sustainable, profitable growth strategy that focuses on R&D, innovation, quality, design and brand. In this direction, we will continue to strengthen our market position and expand our global area of activity by creating competitive superiority. We will act in accordance with our environmental and social responsibilities and maintain our position as a leader in Turkey and continue to have a voice in the world.

Arçelik Group

✓ Koç Holding, which is among the world's top 300 companies, has leading positions domestically and internationally in various sectors, such as energy, automotive, consumer durables, finance which offer strong long-term growth potential. Arçelik Group, which operates in consumer durables and consumer electronics sectors under the scope of Koç Holding with its production, marketing and after-sales services, was founded in 1955.

Arçelik Group employs 24,000 employees worldwide and operates 14 production facilities in Turkey, Romania, Russia, China and South Africa, providing products and services in over 100 countries with sales and marketing offices located in 25 countries and under 10 different brand names (Arçelik, Beko, Grundig, Blomberg, Elektrabregenz, Arctic, Leisure, Flavel, Defy and Altus). For further information, please visit: www.arcelikas.com





7TH HIGHEST EXPORT VOLUME IN TURKEY - 2013

ORHAN ÖZER

TOYOTA MOTOR MANUFACTURING TURKEY GENERAL MANAGER AND CEO

Breakthrough for Toyota Turkey

Toyota Motor Manufacturing Turkey, Toyota's manufacturing base in Turkey, once again took its place among Turkey's top exporters in 2013. We maintained our contribution to the economy and community, with export income amounting to \$ 20 billion since 2002.

The automotive giants regard Turkey as a manufacturing base and a significant market. Turkey manufactures cars to a quality level fully accepted all over the world. Just like in other sectors, the workforce, which is young and dynamic, well educated, highly competent, and open to development, is Turkey's greatest advantage in the automotive sector. Today, the Turkish Automotive Industry is in a very competitive position in terms of quality and delivery areas through its main industry, sub-sector and logistics network.

I believe that this Industry will further consolidate its position in the long run, and in the global market.

2013 was a highly successful year for the sector

Our sector closed out 2013 very successfully. Total automotive production reached 1.1 million units, up by 5 %, while total export volume climbed by 14 % to \$ 21.5 billion, corresponding to 828,000 units. Total market penetration rose 9 % to 893,000 units. Toyota Turkey saw out 2013 as a dynamic year in which we attained our targets. We spent the first half of the year

preparing for the 11th generation Corolla project.

New Generation Corolla production starts

I am delighted to say that Toyota Turkey is the first factory outside of Japan to initiate the manufacture of the new generation Corolla. Model investment amounting to € 150 million in total was ploughed into the project, and 800 new personnel were employed. With the contribution of Corolla, our 2013 year-end total production grew by 33 % compared to the previous year, to 102,260. In 2013, we exported 85,778 cars, at a value of \$ 1.5

billion, corresponding to 85 % of production. Along with Corolla, we commenced exports to new markets apart from Europe. Today, we export to Central Asian countries such as Kazakhstan and Georgia, in addition to the Middle East and African countries like Algeria, Egypt, Jordan, Lebanon and Morocco.

85 % of production will be exported

We planned to manufacture 130,000 cars in 2014. Accordingly, 35 % of our production will be composed of Verso models, and 65 % will be Corollas. We aim to export 85 % of our total production. Moreover, we have new project and new investment opportunities, as well as new works for the company's growth and development. Our efforts will continue full steam ahead. Along with the works that we wish to finalise in 2014, we at Toyota Motor Manufacturing Turkey are happy to contribute to Turkey and its 2023 targets, by



130.000
THE NUMBER OF CARS
PROJECTED FOR SALE
IN 2014

way of production and export activities, investments and employment opportunities, with escalating performance in each passing year. 2013 predicated a breakthrough for Toyota Turkey. We will provide vital

contributions to the future of the Turkish automotive sector with our personnel, sub-sector and other business partners, with our high quality production within the sphere of unity, and with all initiatives that we will take from now on. We aim to attain our targets by manufacturing and exporting high quality cars. We will accomplish this mission with passion and determination. I would like to extend my gratitude, first to our employees and suppliers, and to all business partners who have contributed to our success.

Toyota Motor Manufacturing Turkey

✓ Toyota Motor Corporation, one of the world's leading automotive manufacturers, produces vehicles across a wide product range, along with its subsidiaries. In 2013, Toyota Motor Corporation became the world's top manufacturing and selling brand through Toyota, Lexus, Daihatsu and Hino, and today it manufactures cars, commercial vehicles and parts such as motor-transmissions in 27 countries and 75 factories around the world. As of 2013, total production by the Toyota Motor Corporation reached 10,120,000 cars. Since 1937, its year of establishment, Toyota's product range has expanded to include the "Prius", the world's first mass produced hybrid car, and "Toyota FCHV" the first hydrogen-powered car, to be launched in 2015. Toyota's European operations kicked off in 1963 by means of sales activities. Toyota Motor Manufacturing Turkey, which has 9 manufacturing facilities in 7 countries, was established

in 1990. In 1994, it initiated its batch manufacturing activities with the Corolla sedan model. Toyota Turkey has made total investments amounting to \$ 1.9 billion so far, and has exported more than 90 % of its production per annum since 2002, when it commenced exporting. It is Toyota's 3rd biggest European factory in terms of production capacity. However Toyota Turkey holds a primary and privileged position, not only in Europe but also in the world, in terms of efficiency, quality and many other parameters, and today it employs 3,500 personnel. Committed to achieving top quality production, with the sterling contributions of its employees, Toyota Turkey has applied the Toyota Production System (TPS) since the first day it was established. It manufactures the Verso and Corolla ranges, with high quality standards in its Sakarya facilities, and exports these cars to 52 countries all over the world.



TOYOTA MOTOR
MANUFACTURING
TURKEY

- 1990: Establishment year
- 1994: Starting batch production activities with the Corolla Sedan model
- \$ 1.9 billion: Total investment
- 90%: Rate of vehicles exported per annum since 2002
- 3,500: Number of personnel
- 52: Number of countries exported to



8TH HIGHEST EXPORT VOLUME IN TURKEY - 2013

SERDAR KOÇTÜRK

GENERAL MANAGER OF KIBAR FOREIGN TRADE INC. &

BOARD MEMBER OF KIBAR HOLDING

SECTOR LEADER FERROUS AND NON-FERROUS METALS

Kibar Foreign Trade becomes the sector leader

Kibar Foreign Trade's export turnover reached \$ 1.37 billion in 2013. Our company took 8th place with this export performance, and hit first place in the Ferrous and Non-Ferrous Metals sector.

Kibar Foreign Trade commenced operations in 1985 within the body of Kibar Group. It became prominent, in real terms, as a sectoral foreign trade company, especially in the iron and steel sector, by applying its global marketing strategies and with the growth of its production volume in the body of the Kibar Group. Kibar Foreign Trade has become a popular global company thanks to its predetermined strategic expansion and Group's export potential in various sectors.

Sector Leader with Robust Holding Structuring

While Kibar Foreign Trade took 9th place in the 2012 Turkey Exporters' list, in 2013 it came 8th and continues its operations in line with its predetermined goals. Kibar Holding encompasses the leading companies in their sectors, and operates in manufacturing industries.

Kibar Holding is among the most noteworthy holdings of our country for its contributions to employment. At Kibar Holding, we maintain our production activities in 5 different cities in Turkey, with more than 5,000 employees, and export volume to more than 100 countries. In 2011, we initiated foreign production activities thanks to our investment in Jordan. Established in 1984, Kibar Holding plays a vital role for our country with its contributions to the national economy and community life. In 1972, Kibar Holding took its first industrial step with the Kartal Sheet Iron Processing Unit. It continues to grow with its group companies, which serve many prominent national and international companies through their products.

We are one of the longest-established institutions in Turkey
Established in 1974, ten years after Assan Iron and Steel Inc. started its operations,

\$1.37
2013 EXPORT
FIGURE

Kibar Holding continued its investments after Kibar Foreign Trade commenced activities in 1985. After Assan Aluminum opened up operations in Tuzla in 1988, and Assan Panel in 1990, Kibar Insurance was established in 1993, and in the same year İSPAK (İzmit Liquid Packaging) was taken over and included in the body of Kibar

Holding. In 1994, Hyundai Motor Company, among the world's leading automotive firms, and Hyundai Assan, were established in partnership with Kibar Holding. In 1995, the foundations of the factory in İzmit Ali Kahya were laid. In 1996, Assan Hanil, operating in the automotive sub-sector, and Assan Logistics & Fleet Leasing were established. The Hyundai Assan İzmit Automobile Factory, which is a significant investment for our country, commenced operations in 1997. The factory was completed within a record time. Our Group has just one company carrying out operations in the food sector, Assan Foods, established in 1998.

KIBAR HOLDING IN FIGURES

- Number of employees: 5,000
- Number of countries exported to: 100
- Number of cities where production is done: 5
- First foreign investment: Jordan
- Establishment of the Kartal Sheet Iron Processing Unit: 1972, when the first step was taken towards industrialisation



At Kibar Holding, we maintain our production activities in 5 cities in Turkey, with more than 5,000 employees, and export volume to more than 100 countries. In 2011, we initiated foreign production activities thanks to our investments in Jordan.



Kibar Holding grows both in Turkey and abroad

✓ In order to support import and export by Kibar Holding firms conducting international trade, Kibar International initiated operations in Lozan in 2001. In 2005, the Assan Panel facility in Iskenderun started running. Afterwards, Assan Aluminum Dilovası Facilities commenced operations in 2006, and in the same year Assan Information Technology was established. In 2007, Sicpa Assan and Assan Construction commenced activities in the areas of Product Security and Construction respectively. In 2008, Assan Real Estate was established within the body of Kibar Holding to manage real estate development and investment activities. In 2009 and 2010, our Balıkesir Facilities and Dilovası Metal Dyeing Facilities became operational respectively, within the structure of Assan Panel. In 2010, we

established Assan Port, Turkey's 3rd container port in the Mediterranean, along with Ege Assan Food and Industry Trade Inc. which was established in the Izmir Free Zone. In 2011, TSI Aviation Seats Industry, a joint venture of Assan Hanil, Turkish Airlines, and Turkish Technic was established to create Turkey's first domestic plane seats. In the same year Kibar Energy, our Group's first investment in the field of energy was established and Kibar Industry, the group's first foreign-based production facility, was established in Jordan. Finally, during 2013, when we raised our export performance considerably, Posco Assan, Turkey's first Stainless Steel Cold Rolling Facility, commenced operations, in addition to Assan Alüminyum in Dilovası and Assan Hanil Dyeing Facilities in İzmit.



**TOP 1000
EXPORTING
COMPANIES OF
TURKEY
BY SECTORS
IN 2013**

TOP 1000 EXPORTING COMPANIES OF TURKEY BY SECTORS IN 2013

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
AQUATIC AND ANIMAL PRODUCTS				
185	1	Klc Gıda Ürünleri İth. İhr. ve Tic. A.Ş.	84.078.650,69	84.078.650,69
198	2	Banvit Bandırma Vitaminli Yem San. A.Ş.	80.493.100,32	79.849.997,82
163	3	Yaşar Dış Tic. A.Ş.	95.551.990,01	64.490.974,13
209	4	Haliloğlu Dış Tic. Ltd. Şti.	78.491.297,84	51.209.690,21
413	5	Afyon Yumurta İth. İhr. ve Tic. A.Ş.	46.204.525,50	46.204.525,50
435	6	Akyem Adana Yem Yağ Biodizel Tar. ve San. Tic. A.Ş.	43.886.157,09	42.874.726,89
463	7	Did Not Want To Reveal Their Name	41.509.769,82	41.509.769,82
608	8	Sürsan Su Ürünleri San. ve Tic. A.Ş.	34.183.288,84	34.183.288,84
621	9	Garip Tavukçuluk Gıda ve Yem San. Tic. A.Ş.	33.570.825,77	33.570.825,77
658	10	Agromey Gıda ve Yem San. Tic. A.Ş.	31.723.876,85	31.723.876,85
781	11	Did Not Want To Reveal Their Name	26.476.328,97	26.476.328,97
814	12	Hisar Yumurta ve Nakliyat İthalat İhracat Sanayi Ticaret Anonim Şirketi	25.519.059,00	25.519.059,00
819	13	Pilyem Gıda Tarım Sanayi ve Ticaret A.Ş.	25.406.878,02	25.406.878,02
821	14	Bupiliç Entegre Gıda San. Tic. A.Ş.	25.337.580,45	25.337.580,45
826	15	Did Not Participate in the Research	25.215.344,79	25.190.819,90
829	16	Noordzee Su Ürün. İhr. San. ve Tic. A.Ş.	25.145.661,17	25.145.661,17
847	17	Keskinoğlu İç ve Dış Ticaret Ltd. Şti.	24.555.656,17	24.555.194,07
898	18	Şenpiliç Gıda San. A.Ş.	23.330.652,21	23.330.652,21
846	19	Abaloğlu Yem Soya ve Teks. San. A.Ş.	24.582.452,69	23.148.136,52
968	20	Topçuoğlu Hayv. Dayanıklı Dayanıksız. Tük. Mal. Giy. Tic. ve San. Ltd. Şti.	21.529.652,07	21.529.652,07
972	21	Rapak San. Ürünleri Dış Ticaret Ltd. Şti.	21.480.402,55	21.480.402,55
AUTOMOTIVE INDUSTRY				
2	1	Ford Otomotiv San. A.Ş.	3.696.202.282,83	3.666.124.079,26
3	2	Oyak-Renault Otomobil Fab. A.Ş.	3.523.398.995,22	3.475.018.448,33
5	3	Tofaş Türk Otomobil Fab. A.Ş.	2.099.878.664,66	2.069.536.593,72
7	4	Toyota Otomotiv San.Türkiye A.Ş.	1.462.124.701,12	1.456.121.586,16
12	5	Bosch San. ve Tic. A.Ş.	970.584.771,43	939.587.031,03
8	6	Kibar Dış Tic. A.Ş	1.377.881.447,61	798.306.989,50
20	7	Mercedes-Benz Türk A.Ş.	700.780.937,95	690.438.015,84
27	8	Türk Pirelli Lastikleri A.Ş.	379.168.353,72	354.313.721,83
33	9	Goodyear Lastikleri T.A.Ş.	315.891.777,40	315.503.168,82
50	10	Man Türkiye A.Ş.	221.637.642,15	219.345.575,66
49	11	Cms Jant Ve Makina San. A.Ş.	223.481.335,37	217.012.877,34
61	12	Brisa Bridgestone Sabancı Lastik Sanayi ve Ticaret A.Ş.	195.706.405,18	194.315.903,20
65	13	Did Not Participate in the Research	187.713.064,50	180.634.685,45
71	14	Hayes Lemmerz İnci Jant San. Aş.	179.972.049,68	179.638.490,47
73	15	Petlas Lastik Sanayi ve Tic. A.Ş.	178.756.849,58	178.738.509,49
75	16	Valeo Otomotiv Sistemleri Endüstri A.Ş.	171.836.444,66	161.651.085,59
66	17	Toyota Motor Europe Adapazarı Şubesi	185.762.486,13	159.679.022,53
47	18	Componenta Dokumculuk Tic. San. A.Ş.	229.636.264,33	155.557.856,58
87	19	Autoliv Cankor Oto.Emniyet Sis. San. ve Tic. A.Ş.	151.569.492,20	150.436.434,24
56	20	Did Not Participate in the Research	205.947.563,91	148.059.948,74
110	21	Temsa Global Sanayi ve Ticaret A.Ş.	129.416.600,00	125.331.436,70
136	22	Lim Otomotiv Tic. Ltd. Şti.	107.054.112,30	106.992.543,72
173	23	Karsan Otomotiv San. ve Tic. A.Ş.	90.984.648,42	90.694.536,51
212	24	İnci Akü San. ve Tic. A.Ş.	78.314.679,62	76.147.660,35
199	25	Did Not Participate in the Research	80.377.538,66	75.173.952,56
225	26	Hayes Lemmerz Jantas Jant Sanayi ve Tic. A.Ş.	74.683.010,23	74.333.182,10
250	27	S.S.P Otomotiv Sanayi ve Dış Tic. A.Ş.	69.102.734,73	69.068.316,41
95	28	Hema Exim Ticaret A.Ş.	143.468.436,29	67.960.605,06
269	29	Did Not Want To Reveal Their Name	64.863.534,91	64.173.778,73

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
201	30	Cevher Döküm Sanayi A.Ş.	80.045.016,49	63.885.564,09
279	31	Did Not Participate in the Research	63.493.500,13	63.316.388,51
288	32	Grammer Koltuk Sist. San. ve Tic. A.Ş.	61.053.311,02	60.924.934,92
59	33	Ram Dış Ticaret A.Ş.	196.736.533,16	57.596.639,46
292	34	Yarış Kabin San. ve Tic. A.Ş.	60.345.725,95	57.214.431,76
316	35	Yiğit Akü Malzemeleri Nak.Tur. İnş. San. ve Tic. A.Ş.	56.087.625,47	55.842.391,08
216	36	Beyçelik Gestamp Kalıp ve Oto Yan Sanayi Paz. ve Tic. A.Ş.	77.178.576,95	52.762.733,07
329	37	Did Not Want To Reveal Their Name	54.181.830,89	52.642.168,96
388	38	Beltan Vibracoustic Titreşim Elemanl. San. ve Tic. A.Ş.	48.079.297,21	47.760.305,06
377	39	Mutlu Akü ve Malzemeleri Sanayi A.Ş.	48.995.440,15	47.049.560,81
394	40	Honda Türkiye A.Ş.	47.479.637,91	45.957.551,39
391	41	Jantsa Jant Sanayi ve Tic. A.Ş.	47.900.700,26	45.838.958,40
418	42	Ferro Döküm Sanayi ve Dış Ticaret A.Ş.	45.644.285,28	45.036.518,42
286	43	Erkunt Sanayi A.Ş.	61.279.808,70	43.963.013,25
426	44	Anadolu Isuzu Otom. San. ve Tic. A.Ş.	45.023.496,40	43.486.397,21
442	45	Did Not Participate in the Research	43.059.192,83	43.046.686,53
302	46	Sampa Otomotiv Sanayi ve Ticaret A.Ş.	58.011.156,92	41.827.340,50
472	47	Did Not Want To Reveal Their Name	41.132.694,42	41.132.694,42
438	48	Katmerciler Araçüstü Ekipman San. ve Tic. A.Ş.	43.620.150,42	40.183.683,24
547	49	Seha Mühendislik Müşavirlik Ticaret Makina San. A.Ş.	37.096.352,38	37.035.225,20
569	50	Accell Dış Ticaret Ltd. Şti.	35.939.640,44	35.936.678,96
591	51	Sio Automotive Pazarlama ve Ticaret A.Ş.	34.776.287,60	34.504.203,11
601	52	Did Not Want To Reveal Their Name	34.371.525,71	33.776.182,92
513	53	Cengiz Makina San. ve Tic. A.Ş.	38.742.940,81	33.241.123,07
333	54	Did Not Want To Reveal Their Name	53.507.723,19	31.696.393,22
670	55	Arfesan Arkan Fren Elemanları San. Tic. A.Ş.	31.183.965,06	31.159.414,98
697	56	Ekü Fren Kampana ve Döküm San. A.Ş.	29.879.415,12	29.878.813,03
693	57	Did Not Want To Reveal Their Name	30.099.282,35	29.452.501,19
712	58	Autoliv Metal Pres San. ve Tic. A.Ş.	29.381.521,17	29.175.315,14
662	59	Hekimoğlu Döküm Sanayi Nakliyat ve Tic. A.Ş.	31.540.132,39	27.811.423,31
537	60	Mikropor Makina San. ve Tic. A.Ş.	37.571.599,10	27.264.239,84
801	61	Did Not Want To Reveal Their Name	25.870.675,96	25.726.535,85
794	62	Farba Otomotiv Aydınlatma ve Plastik Fab. A.Ş.	26.149.876,06	25.279.102,89
837	63	Eefz Dış Ticaret A.Ş.	24.771.990,63	24.656.455,66
864	64	Tiryakiler Oto Makina Ticaret ve Sanayi A.Ş.	24.102.014,21	23.929.305,21
879	65	Did Not Want To Reveal Their Name	23.735.723,36	23.735.723,36
881	66	Did Not Participate in the Research	23.709.642,10	23.653.820,47
416	67	Parsan Makina Parçaları San. A.Ş.	45.779.734,95	21.959.868,79
802	68	Did Not Participate in the Research	25.868.987,91	21.708.331,82
741	69	Hisarlar İth. İhr. Paz. A.Ş.	28.283.264,93	21.249.120,63
655	70	Did Not Want To Reveal Their Name	31.908.956,16	20.143.255,01
957	71	Did Not Want To Reveal Their Name	21.770.293,01	19.999.060,77
585	72	Çelikel Alüminyum Döküm İml. Sanayi ve Ticaret A.Ş.	34.949.630,58	19.469.609,51
456	73	Mecaplast Otomotiv Ürünleri Sanayi ve Ticaret A.Ş.	42.153.711,73	19.276.453,12
947	74	Ege Endüstri ve Ticaret A.Ş.	21.977.581,21	19.255.592,65
891	75	Did Not Participate in the Research	23.511.937,00	18.357.935,32
836	76	Did Not Want To Reveal Their Name	24.781.960,72	16.807.088,44
860	77	Başbuğ Oto Yedek Parça San. İth İhr. ve Tic. A.Ş.	24.174.559,42	16.363.078,01
977	78	Mgi Coutier Makina Yedek Parça İml. ve San. A.Ş.	21.331.424,21	16.339.614,78
494	79	Akd Döküm Ticaret A.Ş.	39.938.734,64	16.064.251,75
723	80	Metal Matris San. ve Tic. A.Ş.	29.081.516,65	13.984.384,16
772	81	Yılmar Dış Ticaret Ltd. Şti.	26.737.513,27	11.895.558,89

TOP 1000 EXPORTING COMPANIES OF TURKEY BY SECTORS IN 2013

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
933	82	Putzmeister Pazarlama ve Tic. Ltd. Şti.	22.328.095,53	9.878.992,22
997	83	Did Not Participate in the Research	20.932.615,42	6.035.145,74
CARPET				
72	1	Erdemoğlu Dış Tic. A.Ş.	179.922.197,16	148.078.794,65
245	2	Dost Kardeşler Tekstil San. ve Tic. A.Ş.	69.838.464,87	69.737.167,40
255	3	Kartal Halı Tekstil San. ve Tic. A.Ş.	68.262.114,04	66.054.824,94
300	4	Kaplanlar Tekstil Dış Tic. ve San. Ltd. Şti.	58.316.846,86	58.226.329,34
359	5	Özkaplan Karpet İç ve Dış Tic. Ltd. Şti.	50.826.415,16	50.802.289,37
390	6	Did Not Participate in the Research	47.998.847,57	47.998.847,57
440	7	Safyün Halı Tekstil Sanayi ve Ticaret A.Ş.	43.382.106,50	43.297.273,14
505	8	Did Not Participate in the Research	39.339.001,77	39.271.972,07
441	9	Bade Dış Tic. A.Ş.	43.299.769,50	36.806.095,45
386	10	Bossan Teks. İth. İhr. San. ve Tic. Ltd. Şti.	48.303.451,92	36.156.340,59
718	11	Durkar Dış Tic. Ltd. Şti.	29.217.048,24	28.982.792,86
698	12	Did Not Want To Reveal Their Name	29.864.795,17	28.831.446,84
756	13	Kaplanser Halı Gıda ve Teks. San. ve Tic. Ltd. Şti.	27.374.638,07	26.824.625,35
768	14	Grand Dış Tic. Ltd. Şti.	26.944.572,78	25.827.325,00
813	15	Post Halı İth. İhr. Ltd. Şti.	25.519.529,00	25.474.696,55
865	16	Algan İç ve Dış Tic. Ltd. Şti.	24.053.601,61	23.830.510,50
882	17	Piramit Golteks İç ve Dış Tic. A.Ş.	23.688.453,22	23.573.425,21
809	18	Did Not Participate in the Research	25.604.569,35	23.454.608,07
985	19	Did Not Want To Reveal Their Name	21.064.771,98	20.875.861,61
939	20	Motif İplik San. ve Tic. Ltd. Şti.	22.155.759,59	19.062.809,58
767	21	Eruslu İç ve Dış Tic. Paz. A.Ş.	26.998.022,87	18.722.140,31
938	22	Royal Halı İplik Tekstil Mobilya San. ve Tic. A.Ş.	22.175.464,60	10.565.310,86
CEMENT, GLASS, CERAMIC AND SOIL PRODUCTS				
15	1	Şişecam Dış Tic. A.Ş.	792.821.705,06	396.464.836,14
143	2	Kaleseramik Çanakkale Kalebodur Seramik San. A.Ş.	105.369.130,46	101.234.293,44
171	3	Çimsa Çimento Sanayi ve Ticaret A.Ş.	92.693.858,94	92.635.895,46
190	4	Akçansa Çimento San.ve Tic. A.Ş.	82.811.261,17	82.391.261,17
344	5	Did Not Participate in the Research	52.696.121,06	52.633.152,28
365	6	Did Not Participate in the Research	49.941.189,29	49.938.239,29
425	7	Nuh Çimento Sanayii A.Ş.	45.085.746,21	45.066.698,18
263	8	Kümaş Manyezit Sanayi A.Ş.	66.646.096,73	42.196.022,97
510	9	Yurtbay Seramik Sanayi ve Ticaret A.Ş.	38.940.557,30	38.884.588,62
597	10	Graniser İç ve Dış Ticaret A.Ş.	34.421.144,32	34.371.848,00
620	11	Taçım Çimento San. ve Tic. A.Ş.	33.720.751,17	33.720.751,17
623	12	Schott Orim Cam Sanayi ve Ticaret A.Ş.	33.528.149,47	33.480.254,49
679	13	Did Not Want To Reveal Their Name	30.782.617,49	30.260.987,30
709	14	Çimko Çimento ve Beton Sanayi Tic. A.Ş.	29.497.180,02	29.497.180,02
716	15	Göлтаş Göller Bölgesi Çimento A.Ş.	29.290.405,47	29.290.405,47
728	16	Çimentaş İzmir Çimento Fab. T.A.Ş.	28.763.345,20	28.469.442,00
863	17	Egeseramik İç ve Dış Tic. A.Ş.	24.108.614,24	23.871.924,43
884	18	Demir Mad. Çim. Haz. Bet. İnş. Nak. San. Tic. Aş.	23.676.062,03	23.667.339,38
921	19	Asmaş Ağır San. Malz. İmal ve Ticaret A.Ş.	22.593.091,45	18.927.992,79
786	20	Basra Gıda San. Paz. Dış Tic. Ltd. Şti.	26.297.941,33	16.555.763,00
871	21	İntervo Dış Tic. ve Mümessillik Ltd. Şti.	23.853.229,81	15.536.939,78
883	22	Yüksel Seramik San. ve Tic. A.Ş.	23.679.105,86	13.596.767,22
929	23	Metal Yapı Holding A.Ş.	22.395.666,16	10.265.359,98
CEREALS, PULSES, OILSEEDS AND PRODUCTS				
80	1	Şölen Çikolata Gıda San. ve Tic. A.Ş.	160.591.780,53	160.397.659,90

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
26	2	Altunkaya İnş. Nak. Gıda Tic. A.Ş.	422.073.100,23	159.332.355,60
85	3	Did Not Participate in the Research	158.041.945,51	153.544.292,39
114	4	Did Not Want To Reveal Their Name	122.658.616,11	121.211.539,06
119	5	Intersweet Dış Tic. Ltd. Şti.	115.959.272,75	115.715.451,24
142	6	Oba Food Gıda San. Tic. A.Ş.	106.178.604,61	106.173.105,47
90	7	Toprak Mahsulleri Ofisi Bölge Müdürlüğü	148.467.505,32	104.268.842,70
154	8	Did Not Want To Reveal Their Name	99.562.170,27	97.038.701,38
81	9	Zer Yağ Sanayi ve Ticaret A.Ş.	160.366.150,62	96.940.810,59
166	10	Erişler Gıda Sanayi ve Tic. A.Ş.	95.013.908,91	95.013.908,91
162	11	Kadooğlu Yağ San. ve Tic. A.Ş.	95.699.886,18	93.049.182,48
208	12	Anı Bisküvi Gıda San. ve Tic. A.Ş.	78.630.449,81	78.369.264,13
159	13	Küçükbay Yağ ve Deterjan Sanayi A.Ş.	96.714.047,68	77.456.080,33
217	14	Sayınlar İhr. İth. ve Tic. A.Ş.	76.818.205,75	76.400.811,61
187	15	Unat Yağ Gıda San. ve Tic. A.Ş.	83.826.245,50	75.483.920,86
221	16	Did Not Participate in the Research	75.398.402,40	74.890.352,52
211	17	Arbel Bakliyat Hububat San. Tic. A.Ş.	78.355.571,41	73.767.721,64
236	18	Mutlu Makarnacılık San. ve Tic. A.Ş.	71.400.346,44	71.400.346,44
241	19	Altınmarka Gıda San. ve Tic. A.Ş.	70.438.451,37	68.239.258,72
259	20	Did Not Participate in the Research	67.014.191,43	66.746.115,30
268	21	Dicle Gıda Ve Tarım Ürünleri San. ve Tic. Ltd. Şti.	65.284.607,09	64.474.155,39
280	22	Beşler Makarna Un İrmik Gıda San. ve Tic. A.Ş.	63.202.324,85	63.199.277,10
299	23	Sunar Paz. ve Dış Tic. Ltd. Şti.	58.830.510,59	58.824.160,59
297	24	Özmaya Sanayi A.Ş.	59.045.382,46	58.798.818,69
203	25	Yonca Gıda San. İşl. İç ve Dış Tic. A.Ş.	79.891.858,24	56.981.749,25
231	26	Acarsan Makarna Un Gıd. İnş. San. ve Tic. A.Ş.	73.094.881,86	54.789.933,48
111	27	Eksper Gıda Paz. San. ve Tic. A.Ş.	128.885.744,98	53.859.128,91
337	28	Did Not Want To Reveal Their Name	53.310.586,44	53.248.024,46
340	29	Birleşik Dış Ticaret A.Ş.	53.142.182,17	53.137.248,24
349	30	Did Not Want To Reveal Their Name	51.815.758,44	51.676.500,32
357	31	Nadir Teks. Deri ve Yağ San. Tic. Ltd. Şti.	50.848.981,08	50.845.731,08
375	32	Şimşek Bisküvi ve Gıda San. A.Ş.	49.181.556,81	48.008.484,96
407	33	Nur Gıda Petr. Ürn. Ulus. Nak. Mad Teks. San. ve Dış Tic. Ltd. Şti.	46.777.596,61	44.589.374,73
360	34	Efor İç ve Dış Ticaret Ltd. Şti.	50.678.528,03	42.990.950,90
447	35	Mersin Un San. ve Tic. Ltd. Şti.	42.768.981,32	42.744.809,32
404	36	Kadooğlu İç ve Dış Tic. A.Ş.	46.886.317,94	42.303.042,03
408	37	Bifa Bisküvi Ve Gıda San. A.Ş.	46.629.160,84	41.461.525,31
469	38	Elita Gıda Sanayi ve Ticaret A.Ş.	41.193.768,73	41.192.315,92
470	39	Did Not Participate in the Research	41.189.973,24	41.178.386,11
468	40	Did Not Want To Reveal Their Name	41.266.590,73	40.366.494,33
495	41	İpek Yem ve Gıda San. Tic. A.Ş.	39.932.354,92	39.917.516,65
498	42	Aves Enerji Yağ ve Gıda Sanayi A.Ş.	39.740.126,99	39.740.126,99
503	43	Kar-Tar San. ve Tic. Ltd. Şti.	39.438.236,00	39.183.236,00
389	44	Family Petrol Ürün. ve Tarım Ürün. İç ve Dış Tic. Ltd. Şti.	48.048.076,28	38.876.026,71
471	45	Haz Gıda Pazarlama İç ve Dış Tic. Ltd. Şti.	41.141.637,17	38.285.676,88
524	46	Ulusoy Un Sanayi ve Tic. A.Ş.	38.194.414,00	38.193.901,40
534	47	Did Not Want To Reveal Their Name	37.918.447,26	37.907.355,80
542	48	Ulaş Gıda Un Tekstil Nakliyat Tic. ve San. A.Ş.	37.356.433,41	37.356.433,41
555	49	Durum Gıda San. ve Tic. A.Ş.	36.617.610,37	36.617.381,57
565	50	Did Not Participate in the Research	36.099.832,70	36.063.732,51
382	51	Tiryaki Agro Gıda San. ve Tic. A.Ş.	48.587.418,11	35.571.884,74
588	52	Tayaş Gıda San. ve Tic. A.Ş.	34.898.840,99	34.897.578,86
593	53	Doruk Marmara Un Sanayiciliği A.Ş.	34.638.333,72	34.638.333,72

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2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
613	54	Syngenta Tarım San. ve Tic. A.Ş.	34.035.694,05	33.997.901,19
602	55	Nawras Tarım Ürün. Gıd. Nak. İnş. İth. İhr. San. Ltd. Şti.	34.366.247,05	33.763.294,48
622	56	Eksun Gıda Tarım San. ve Tic. A.Ş.	33.542.214,05	33.533.659,05
627	57	Selva Gıda San. A.Ş.	33.234.004,82	33.196.768,65
639	58	Did Not Want To Reveal Their Name	32.709.327,16	32.709.325,16
666	59	Beşsan Makarna Gıd. San. ve Tic. A.Ş.	31.379.912,35	31.376.602,35
681	60	Did Not Want To Reveal Their Name	30.729.749,02	30.707.756,67
682	61	Marsa Yağ San. ve Tic. A.Ş.	30.648.625,83	30.338.160,41
703	62	Did Not Participate in the Research	29.762.651,52	29.755.851,52
748	63	Çağla Şekerli Mamüller San. ve Tic. A.Ş.	27.870.451,69	27.867.429,09
757	64	Azım Un Gıda Tarım İnşaat Nakliye Petrol Sanayi ve Tic. A.Ş.	27.369.950,00	27.369.950,00
783	65	Global Gıda Paz. ve Dış Tic. Ltd. Şti.	26.442.948,40	26.427.405,42
800	66	Gökşah Gıda Tarım Sanayi ve Ticaret A.Ş.	25.976.815,00	25.976.815,00
832	67	Did Not Want To Reveal Their Name	25.080.092,89	25.075.854,72
776	68	Memişoğlu Tarım Ürün. Tic. Ltd. Şti.	26.630.480,32	24.602.095,90
887	69	Hazal Bisküvi ve Gıda San. A.Ş.	23.586.807,23	23.586.807,23
901	70	Unmak Gıda Tar. Hay. ve İht. Mad. Paz. İth. İhr. Dış T. San. Ltd. Şti.	23.284.191,99	23.284.191,99
905	71	Tat Makarnacılık San. Tic. A.Ş.	23.136.125,56	23.136.125,56
908	72	Yumurtacılar Zahire Tarım Ürünleri San. Tic. Ltd. Şti.	23.083.050,00	23.083.050,00
910	73	Altınapa Değirmencilik Tic. ve San. A.Ş.	23.075.903,75	23.075.903,75
918	74	Mer Gıda Sanayi A.Ş.	22.692.099,00	22.692.099,00
969	75	Yeni Habur Gıda Pet. Nak. Turizm. Tekst. Tar. İth. İhr. San. Tic. Aş.	21.515.440,00	21.515.440,00
975	76	Did Not Participate in the Research	21.371.665,00	21.371.665,00
979	77	Did Not Want To Reveal Their Name	21.316.468,08	21.316.468,08
897	78	Mersin Şeker Tar. Ürnl. Doğal ve Miner. Su ve İç. Nakl. San. Tic. Aş	23.337.838,53	20.917.873,32
833	79	Gentaş İç ve Dış Tic. Nak. Taş. Ltd. Şti.	25.031.346,38	17.421.405,40
825	80	Ürün Tarım Ür. İth. İhr. Ticaret ve Sanayi Ltd. Şti.	25.218.115,10	14.194.511,74
725	81	Mahmut Yarım Gıda İth. İhr. San. ve Tic. A.Ş.	28.974.164,85	13.903.395,32
934	82	Did Not Want To Reveal Their Name	22.304.633,20	11.790.843,66
CHEMICALS AND CHEMICAL PRODUCTS				
1	1	Türkiye Petrol Rafinerileri A.Ş.	4.134.682.949,70	4.134.548.953,07
19	2	Petkim Petrokimya Holding A.Ş.	765.751.682,21	764.276.260,88
16	3	Eti Maden İşletmeleri Gen. Müd.	790.353.910,43	556.169.173,55
41	4	Did Not Want To Reveal Their Name	249.873.639,93	248.751.873,26
44	5	Did Not Participate in the Research	243.343.068,47	214.545.228,06
53	6	Sasa Polyester San. A.Ş	215.375.778,68	157.336.661,94
77	7	Korozo Ambalaj San. ve Tic. A.Ş.	162.314.422,24	154.519.905,51
97	8	Eti Soda Üretim Paz. Nak. Elekt. Ür. San. ve Tic. A.Ş.	138.174.297,52	138.170.811,40
109	9	Standard Profil Otomotiv San. ve Tic. A.Ş.	129.455.389,85	126.049.418,63
69	10	Did Not Want To Reveal Their Name	182.374.353,15	119.799.079,31
149	11	Köksan Pet Ve Plastik Amb. San. ve Tic. A.Ş.	101.189.588,42	100.988.598,63
122	12	Did Not Want To Reveal Their Name	112.943.284,03	100.337.011,43
152	13	Did Not Participate in the Research	100.307.609,87	99.947.281,41
164	14	Akdeniz Kimyasal Ür. Paz. İç ve Dış Tic. A.Ş.	95.524.500,28	95.524.500,28
91	15	Did Not Want To Reveal Their Name	147.549.508,69	83.189.548,98
189	16	Bak Ambalaj San. ve Tic. A.Ş.	83.221.350,97	82.501.003,61
206	17	Did Not Want To Reveal Their Name	79.182.452,14	79.051.276,23
137	18	Did Not Participate in the Research	106.832.052,29	75.873.284,27
223	19	Did Not Want To Reveal Their Name	75.133.891,34	75.117.941,02
260	20	Co-Re-Na Ecza Deposu Dış. Tic. A.Ş.	66.925.974,31	64.979.727,76
271	21	Süper Film Ambalaj San. ve Tic. A.Ş.	64.666.900,86	64.662.849,29
275	22	Vatan Plastik San. ve Tic. A.Ş	64.348.518,90	64.345.647,33

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
179	23	Aygaz A.Ş.	87.498.558,25	56.765.502,44
310	24	Did Not Want To Reveal Their Name	56.454.298,56	56.225.759,17
331	25	Did Not Want To Reveal Their Name	53.981.891,78	53.802.761,46
343	26	Sandoz İlac San. ve Tic. A.Ş.	52.790.428,06	52.768.370,05
335	27	Roma Plastik Sanayi ve Ticaret A.Ş.	53.426.335,04	53.319.779,31
139	28	Naksan Plastik ve Enerji Sanayi ve Tic. A.Ş.	106.605.917,92	52.992.549,04
356	29	Did Not Want To Reveal Their Name	50.913.394,06	50.891.814,16
222	30	Makbaş Alüminyum Profil İnşaat San. ve Tic. Ltd. Şti.	75.269.935,58	49.998.496,52
366	31	Standard Profil Ege Otomotiv San. ve Tic. A.Ş.	49.937.160,11	49.682.575,99
169	32	Did Not Want To Reveal Their Name	93.381.559,09	49.326.218,98
232	33	Amcor Flexibles İstanbul Ambalaj San. ve Tic. A.Ş.	72.184.073,18	48.933.119,04
378	34	Did Not Want To Reveal Their Name	48.749.814,09	48.150.571,11
315	35	Adopen Plastik ve İnş. San. A.Ş.	56.102.229,24	47.789.442,51
392	36	Did Not Want To Reveal Their Name	47.695.503,66	47.686.498,78
393	37	Qlube Petrokimya San. ve Tic. Ltd. Şti.	47.667.235,01	47.653.424,91
410	38	Bilim İlaç Sanayii ve Tic. A.Ş.	46.493.435,50	46.490.708,63
421	39	Sapro Temizlik Ürünİ. San. ve Tic. A.Ş.	45.343.288,35	45.039.075,76
434	40	Erkul Kozmetik San. ve Tic. A.Ş.	44.253.924,60	43.752.098,65
448	41	Did Not Participate in the Research	42.740.511,87	42.740.511,87
466	42	Sandoz Grub Sağ. Ür. İlaç. San. ve Tic. A.Ş.	41.376.044,09	41.376.044,09
464	43	Did Not Participate in the Research	41.441.482,61	41.441.482,61
237	44	Did Not Participate in the Research	71.293.941,18	41.007.761,13
488	45	Did Not Want To Reveal Their Name	40.162.619,90	40.058.365,11
502	46	Argon Kimya San. ve Tic. A.Ş.	39.448.691,00	39.448.691,00
396	47	3 M Sanayi ve Tic. A.Ş.	47.357.057,68	38.636.163,35
520	48	Polibak Plastik Film San. ve Tic. A.Ş.	38.483.653,35	38.483.653,35
523	49	Akkim Yapı Kimyasalları Sanayi ve Ticaret A.Ş.	38.233.084,25	37.771.517,71
506	50	Did Not Want To Reveal Their Name	39.121.782,08	37.129.798,29
576	51	Did Not Participate in the Research	35.657.372,75	35.657.372,75
574	52	Did Not Want To Reveal Their Name	35.711.178,54	35.260.523,81
592	53	Did Not Want To Reveal Their Name	34.688.663,75	34.675.354,65
612	54	Bagfas Bandırma Gübre Fabrikaları A.Ş.	34.065.848,80	34.065.848,80
610	55	Başarlar Hırdavat Pazarlama Sanayi ve Ticaret Ltd. Şti.	34.101.722,89	33.713.049,32
633	56	Gemlik Gübre Sanayii A.Ş.	32.910.665,00	32.910.665,00
638	57	Coster Aerosol Valf Sanayi A.Ş.	32.731.137,63	32.694.490,72
641	58	Did Not Participate in the Research	32.616.714,33	32.349.437,13
664	59	Did Not Want To Reveal Their Name	31.493.332,73	31.442.225,62
692	60	Asal Dış Tic. A.Ş.	30.130.560,10	29.910.706,69
708	61	Did Not Participate in the Research	29.499.719,87	29.499.719,87
527	62	Did Not Want To Reveal Their Name	38.133.879,25	28.428.765,90
671	63	Did Not Participate in the Research	31.130.182,81	28.310.820,01
444	64	Gizem Frit Pazarlama ve Dış Tic. A.Ş.	42.936.575,81	27.564.390,06
582	65	Did Not Want To Reveal Their Name	35.302.550,78	26.901.319,60
773	66	Abdi İbrahim İlaç San. ve Tic. A.Ş.	26.732.580,03	26.676.641,02
791	67	Did Not Want To Reveal Their Name	26.208.326,56	26.208.326,56
815	68	Did Not Participate in the Research	25.500.172,38	25.498.863,23
824	69	Novartis Sağlık Gıda ve Tarım Ürünİ. San. ve Tic. A.Ş.	25.235.028,32	25.049.170,84
702	70	Did Not Want To Reveal Their Name	29.778.560,86	24.956.601,57
849	71	Did Not Want To Reveal Their Name	24.389.410,63	24.250.542,89
851	72	Erpen Plastik Sanayi ve Ticaret A.Ş.	24.361.698,31	23.714.591,38
714	73	Did Not Participate in the Research	29.373.972,73	23.277.187,05
792	74	Süperlit Boru San. A.Ş.	26.188.270,76	23.258.445,77

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2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
906	75	Işık Plastik Sanayi ve Dış Ticaret Pazarlama A.Ş.	23.108.140,31	23.098.470,39
913	76	İba Kimya Sanayi ve Ticaret A.Ş.	22.885.268,54	22.809.295,30
935	77	Omv Petrol Ofisi A.Ş.	22.287.191,55	22.287.191,55
946	78	Uğur Selulöz Kimya Mak. ve Gıda San. Tic. A.Ş.	22.003.886,96	21.958.702,96
956	79	Did Not Participate in the Research	21.789.614,17	21.789.614,17
941	80	Trelleborg Çerkezköy İth. ve İhr. Oto. Tic. A.Ş.	22.074.586,53	21.449.149,31
967	81	Did Not Want To Reveal Their Name	21.544.583,19	21.424.447,26
943	82	Sem Global Dış Tic. A.Ş.	22.061.071,29	21.350.287,51
982	83	Kayalar Kimya San. ve Tic. A.Ş.	21.197.894,72	21.092.122,94
978	84	Subor Boru Sanayi ve Tic. A.Ş.	21.328.393,43	21.078.841,60
875	85	Ege Profil Ticaret ve Sanayi A.Ş.	23.801.165,32	20.917.841,60
984	86	Akat Kozmetik Sanayi ve Ticaret A.Ş.	21.118.221,90	20.912.382,28
964	87	Did Not Want To Reveal Their Name	21.587.610,75	20.789.809,75
981	88	Sun Pet Ambalaj San. ve Tic. A.Ş	21.281.278,44	20.620.586,30
919	89	Gentaş Genel Metal Sanayi ve Ticaret A.Ş.	22.631.579,73	18.821.181,01
600	90	Wavin Tr Plastik Sanayi A.Ş.	34.372.779,06	18.766.009,16
656	91	Pakpen Dış Ticaret A.Ş.	31.892.575,58	18.149.707,97
722	92	Asaş Ambalaj Baskı San. ve Tic. A.Ş.	29.095.600,82	16.630.219,98
788	93	Did Not Participate in the Research	26.275.569,07	16.596.698,88
672	94	Berke Plastik San. ve Tic. A.Ş.	30.997.751,49	15.569.381,33
948	95	İşılplast Plastik Sanayi ve Tic. A.Ş.	21.949.421,87	15.531.010,96
DEFENCE AND AEROSPACE				
31	1	Tusaş Türk Havacılık ve Uzay San. A.Ş.	329.008.886,49	319.088.457,34
55	2	Tusaş Motor Sanayi A.Ş.	209.048.713,53	207.832.386,85
107	3	Aselsan Elektronik Sanayi ve Ticaret A.Ş.	130.566.395,36	84.541.301,93
227	4	Fnss Dış Ticaret A.Ş.	73.943.992,51	73.287.804,48
327	5	Did Not Want To Reveal Their Name	54.532.296,44	54.496.546,44
284	6	Roketsan Roket San. ve Tic. A.Ş.	61.611.326,36	52.680.147,10
491	7	Did Not Participate in the Research	40.026.030,28	40.000.000,00
350	8	Alp Havacılık San. Tic. A.Ş.	51.371.499,85	38.920.442,36
552	9	Did Not Want To Reveal Their Name	36.702.082,37	33.742.201,15
599	10	Bahtiyar Av Malzemeleri Pazarlama İnşaat Tekstil San. ve Tic. Ltd. Şti.	34.387.496,01	33.303.380,43
893	11	Did Not Want To Reveal Their Name	23.494.945,18	12.712.989,32
DRIED FRUIT AND PRODUCT				
106	1	Aydın Kuruyemiş Sanayi ve Tic. A.Ş.	130.828.496,29	119.713.512,33
233	2	Özgür Tarım Ürün İnş. San. ve Ticaret A.Ş.	71.827.146,18	71.707.318,99
285	3	Osman Akça Tarım Ürün. İth. İhr. San. ve Tic. A.Ş.	61.575.517,03	60.780.908,79
336	4	S.S. Tarış Üzüm Tarım Sat. Koop. Birliği Kısa Adı Tarış Üzüm	53.384.919,94	53.373.372,00
429	5	Orka Tarım Ürünleri Sanayi ve Tic. Ltd. Şti.	44.894.156,61	44.894.096,61
459	6	Tuğrul Tarım ve Petrol Ür. Tic. ve San. A.Ş.	41.840.988,70	41.834.217,50
544	7	Did Not Want To Reveal Their Name	37.270.317,45	36.505.500,39
553	8	Elmas Dış Tic. A.Ş.	36.689.537,16	36.332.553,62
445	9	K.F.C.Gıda Tekstil Sanayi İthalat İhracat Yatırım A.Ş.	42.932.277,31	35.169.179,37
586	10	Ertürk Üzüm ve Tarım Ürünleri İşletmeleri İthalat İhracat Ticaret ve Sanayi Limited Şirketi	34.948.609,33	34.948.609,33
536	11	Anatolia Tar. Ür. San. ve Dış Tic. A.Ş.	37.772.227,25	32.184.673,81
533	12	Işık Organik Gıda Tarım Ür. Hayv. San. ve Dış Tic. A.Ş.	37.963.088,87	28.750.346,16
855	13	Pagmat Pamuk Tekstil Gıda San. ve Tic. A.Ş.	24.281.442,26	21.669.698,41
922	14	Nimeks Organik Tarım Ürünleri San. ve Tic. Ltd. Şti.	22.561.867,01	14.359.409,02
ELECTRICAL ELECTRONICS AND SERVICES				
4	1	Vestel Ticaret A.Ş.	2.251.304.411,11	2.185.019.589,97
6	2	Arçelik A.Ş.	1.899.013.432,73	1.654.225.166,04

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
17	3	Did Not Want To Reveal Their Name	785.582.930,64	755.675.554,88
35	4	Did Not Want To Reveal Their Name	295.864.175,53	281.054.792,81
62	5	Did Not Participate in the Research	190.263.832,66	189.823.245,08
64	6	Alstom Grid Enerji Endüstrisi A.Ş.	189.031.256,35	187.537.818,53
78	7	Schneider Elektrik San. ve Tic. A.Ş.	162.211.986,13	159.837.664,22
103	8	Schneider Enerji End. San. ve Tic. A.Ş.	131.576.917,93	131.296.926,22
102	9	Hes Hacılar Elektrik Sanayi ve Ticaret A.Ş.	132.484.158,43	114.620.589,28
121	10	Balıkesir Elektro Mekanik San. Tesisleri A.Ş.	114.296.280,55	114.273.278,03
141	11	Nexans Türkiye End. ve Tic. A.Ş.	106.460.848,89	105.763.433,39
146	12	Seval İhracat İthalat ve Pazarlama Tic. Ltd. Şti.	104.633.354,59	104.631.185,45
140	13	Pamukkale Kablo San. Tic. A.Ş.	106.582.219,16	103.968.189,17
138	14	Atom Kablo San.ve Tic. A.Ş.	106.766.772,92	103.174.334,64
128	15	Candy Hoover Eurosia Ev Gereçleri San. ve Tic. A.Ş.	109.943.487,51	89.438.152,05
177	16	Did Not Want To Reveal Their Name	88.624.906,01	88.328.722,14
205	17	Ulusoy Elektrik İml. Taah. ve Tic. A.Ş.	79.448.452,80	78.901.374,50
224	18	Türk Prysmian Kablo ve Sistemleri A.Ş.	75.024.487,50	75.016.194,50
226	19	Abb Elektrik San. A.Ş.	74.461.702,47	74.203.692,60
220	20	Enpay Endüstriyel Pazarlama ve Yatırım A.Ş.	76.078.121,91	67.438.313,36
134	21	Did Not Participate in the Research	107.571.237,62	66.379.563,87
243	22	Abb İhracat Tic. ve Elektrik San. A.Ş.	70.179.064,78	66.304.991,28
258	23	Vatan Kablo Metal Endüstri ve Tic. A.Ş.	67.677.131,49	65.818.567,72
281	24	Did Not Participate in the Research	62.872.813,21	59.501.743,14
303	25	Viko Elektrik ve Elektronik End. San. ve Tic. A.Ş.	57.953.622,09	57.872.667,10
48	26	Polimeks İnşaat Taahhüt ve San Tic. A.Ş.	223.855.442,14	53.900.279,89
324	27	Aksa Jeneratör Sanayi A.Ş.	54.769.851,37	53.281.831,92
338	28	Termikel Dış Ticaret A.Ş.	53.237.337,28	51.873.061,70
348	29	Kabtek Kablo İnş. San. ve Tic. Ltd. Şti.	51.860.540,01	51.860.540,01
385	30	Mass Kablo Yatırım ve Tic. A.Ş.	48.323.320,73	48.323.320,73
155	31	Has Çelik ve Halat San. Tic. A.Ş	98.615.961,02	46.457.548,04
433	32	Surtel Ambalaj Dağıt. San. ve Tic. A.Ş.	44.303.456,77	44.257.155,12
455	33	Cmk Kablo Elektrik Sanayi İç ve Dış Ticaret Ltd. Şti.	42.189.122,54	42.189.122,54
480	34	Did Not Want To Reveal Their Name	40.720.088,73	40.657.273,48
487	35	Elsan Elektrik Gereçleri San. ve Tic. A.Ş.	40.175.195,23	39.495.625,41
457	36	Ego Elekt. Aletler San. A.Ş.	42.012.825,37	39.469.160,81
512	37	Electrifil Unifil Otom. San. ve Tic. A.Ş.	38.773.477,60	37.472.072,38
539	38	Did Not Participate in the Research	37.496.015,43	37.197.607,16
575	39	Astor Transformator Enerji Tur. İnş. ve Petr. San. Tic. A.Ş.	35.701.908,46	34.232.777,36
609	40	Özgüven Dış Tic. Ltd. Şti.	34.175.783,59	34.100.372,67
629	41	Sartel Elektrik Kablo ve Mot. Mak. İnş. Tur. San. ve Tic. Ltd. Şti.	33.175.144,47	33.172.936,62
628	42	Did Not Want To Reveal Their Name	33.192.085,28	32.775.436,70
646	43	Did Not Want To Reveal Their Name	32.433.352,77	31.361.072,32
678	44	Did Not Want To Reveal Their Name	30.819.672,78	30.690.932,52
706	45	Did Not Participate in the Research	29.533.793,11	29.465.669,76
713	46	Did Not Want To Reveal Their Name	29.379.264,90	29.354.032,76
753	47	Demirer Kablo Tesisleri San. ve Tic. A.Ş.	27.475.579,88	27.474.782,13
571	48	Borsan Kablo Elektrik Aydınlatma İnşaat San. ve Tic. A.Ş.	35.795.838,58	27.378.795,70
750	49	Ünal Kablo Dış. Tic. Ltd. Şti.	27.801.656,70	26.196.121,41
806	50	Did Not Participate in the Research	25.739.533,53	25.739.408,87
807	51	Kartet Karadeniz Toptan Elektrik Tic. A.Ş.	25.673.223,57	25.673.223,57
810	52	Kasem Makina Sanayi ve Ticaret A.Ş.	25.599.587,01	25.545.483,87
384	53	Kumtel Dayanıklı Tüketim Mall. Plastik San. Tic. A.Ş.	48.462.102,39	25.405.315,73
785	54	Tek Kablo Sanayi ve Ticaret A.Ş.	26.352.291,45	24.826.745,92

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME		Export 2013 (\$)	Sectoral Export
					2013 (\$)
844	55	Baylan Ölçü Aletleri Sanayi ve Ticaret Ltd. Şti.		24.621.114,36	24.545.693,74
848	56	Ocs Kablo San. ve Tic. A.Ş.		24.536.523,10	24.232.669,53
888	57	Did Not Participate in the Research		23.570.518,01	22.785.141,62
931	58	Did Not Participate in the Research		22.361.268,29	22.329.358,94
949	59	Atos Bilişim Danışmanlık ve Müşteri Hizm. San. ve Tic. A.Ş.		21.920.253,97	21.767.467,91
992	60	Unika Universal Kablo Sanayi ve Ticaret A.Ş.		20.989.015,81	20.984.499,23
995	61	Nazen İç ve Dış Tic. Ltd. Şti.		20.949.986,91	20.921.810,32
988	62	El-Ko Elektrik Tic. ve San. A.Ş.		21.035.249,10	19.559.866,41
762	63	Ae Arma Elektropanc Elektromekanik Taahh. ve Tic. A.Ş.		27.126.471,30	15.492.256,43
771	64	Did Not Want To Reveal Their Name		26.845.481,34	14.489.150,11
530	65	Did Not Participate in the Research		37.998.357,36	10.912.195,41
685	66	Yamakoğlu İnş. Taah. ve Dış. Tic. Ltd. Şti.		30.553.164,12	10.838.190,28
584	67	Did Not Want To Reveal Their Name		35.065.235,83	9.354.979,01
876	68	Baltık Dış Ticaret A.Ş.		23.788.386,13	7.090.046,69
FERROUS AND NON-FERROUS METALS					
8	1	Kibar Dış Tic. A.Ş		1.377.881.447,61	469.236.129,20
30	2	Sarkuysan Elektrolitik Bakır Sanayi ve Ticaret A.Ş.		346.339.462,18	338.363.567,38
37	3	Başak Metal Tic. ve San. A.Ş.		293.111.312,97	293.111.312,97
174	4	Er-Bakır Elektrolitik Bakır Mamülleri A.Ş.		90.097.939,33	89.228.680,78
214	5	Did Not Participate in the Research		77.670.009,18	77.645.552,38
251	6	Sarbak Metal Ticaret ve Sanayi A.Ş.		69.006.796,54	69.006.796,54
278	7	Altek Döküm Hadde Mamülleri San. ve Tic. A.Ş.		64.090.069,55	60.732.209,77
307	8	Kale Kilit ve Kalıp San. A.Ş.		57.026.531,48	56.766.608,90
165	9	Dorçe Prefabrik Yapı ve İnşaat A.Ş.		95.182.706,73	55.597.248,10
248	10	Did Not Want To Reveal Their Name		69.233.862,17	53.506.787,68
191	11	Saray Dokum ve Madeni Aksam Sanayi Turizm A.Ş.		82.437.815,74	52.974.292,65
291	12	Re-Ma Metal Tekstil İns. Gıda San. Tic. Ltd. Şti.		60.639.916,18	50.980.267,13
358	13	Mega Metal San. ve Tic. Ltd. Şti.		50.831.483,94	50.812.550,72
193	14	Eti Alüminyum A.Ş.		81.650.386,35	49.920.777,59
383	15	Özer Metal Sanayi A.Ş.		48.483.118,77	48.480.841,14
431	16	Akdaş Döküm San.ve Tic. A.Ş.		44.450.245,87	43.798.743,10
401	17	Aygun Alüminyum San. ve Tic. A.Ş.		46.976.119,19	43.472.731,05
449	18	P.M.S. Metal Profil Alüminyum San. ve Tic. A.Ş.		42.616.913,48	42.614.179,72
432	19	Ceha Büro Mobilyaları A.Ş.		44.437.920,40	41.558.676,42
473	20	Did Not Want To Reveal Their Name		41.117.234,89	41.117.234,89
479	21	Demisaş Döküm Emaye Mamülleri San. A.Ş.		40.735.941,31	40.596.485,82
564	22	Did Not Want To Reveal Their Name		36.162.480,75	35.770.680,99
611	23	Erdoğanlar Alüminyum San. ve Tic. A.Ş.		34.087.801,31	34.074.262,83
515	24	Erku Dış Tic. Paz. ve Turizm A.Ş.		38.561.716,26	32.346.807,43
669	25	Did Not Participate in the Research		31.262.299,61	31.058.772,71
688	26	Sistem Alüminyum San. ve Tic. A.Ş.		30.452.399,65	29.981.317,31
673	27	Emta Kablo San. ve Tic. A.Ş.		30.959.144,27	28.925.399,28
724	28	Kurtoğlu Bakır Kurşun Sanayi A.Ş.		29.068.686,93	27.989.695,57
790	29	Gemciler Güven Metal Sanayi ve Ticaret A.Ş.		26.218.065,60	26.218.065,60
834	30	Midal Kablo San. ve Tic. A.Ş.		25.008.309,61	24.929.381,54
854	31	Astaş Alüminyum San. ve Tic. A.Ş.		24.320.326,95	24.171.493,02
796	32	Samet Kalıp ve Madeni Eşya San. ve Tic. A.Ş.		26.052.535,61	23.944.775,79
850	33	Did Not Participate in the Research		24.383.434,78	23.908.915,48
549	34	M.T Reklam A.Ş.		37.012.165,96	23.901.618,96
752	35	Akpa Alüminyum Plastik San. ve Tic. Ltd. Şti.		27.667.055,88	23.534.709,27
890	36	Alimex Alüminyum San. ve Tic. Ltd. Şti.		23.537.873,18	23.513.908,99
932	37	Did Not Want To Reveal Their Name		22.356.851,74	22.200.291,99

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
937	38	Allegion Emniyet ve Güvenlik Sis. San. A.Ş.	22.194.794,70	22.188.052,20
976	39	Kayalar Bakır Alas. San. ve Tic. A.Ş.	21.362.920,27	21.362.920,27
700	40	Prekons İnşaat Sanayi A.Ş.	29.800.036,07	19.066.019,54
635	41	Korel Elekt. San. ve Tic. A.Ş.	32.852.790,82	18.289.561,70
526	42	Öztiryakiler Madeni Eşya San. Tic. A.Ş.	38.148.165,16	18.244.640,52
998	43	Simtek İth. İhr. San. ve Tic. Ltd. Şti.	20.922.182,32	17.708.520,69
590	44	Arma Filtre Sistemleri Sanayi ve Ticaret A.Ş.	34.799.687,83	17.403.424,51
764	45	Did Not Want To Reveal Their Name	27.047.501,80	16.492.985,63
261	46	Volga Dış Tic. ve Danışmanlık A.Ş.	66.882.733,17	14.931.229,55
914	47	Vefa Prefabrike Yapılar San. Tic. A.Ş.	22.881.150,37	14.823.280,04
777	48	Akım Metal Sanayi ve Ticaret A.Ş.	26.564.833,08	10.825.409,99
370	49	Summa Turizm Yatırımcılık A.Ş.	49.609.825,93	9.353.945,54
FRESH FRUIT AND VEGETABLE				
118	1	Kalyoncu Nakliyat Turizm Tic. ve San. Ltd. Şti.	116.368.895,36	115.892.962,19
186	2	Uçak Kardeşler Gıda Seracılık Uluslararası Nakliye Plastik San. ve Ltd. Şti.	83.968.617,87	83.440.701,60
283	3	Did Not Want To Reveal Their Name	62.040.065,23	62.007.055,18
405	4	Tek Asya Tarım Ürünleri Tic. Ltd. Şti.	46.884.491,24	46.831.384,13
412	5	Did Not Want To Reveal Their Name	46.470.711,61	46.371.670,88
481	6	Menas Mersin Zira Ürünler İşl. İhr. Sanitic. A.Ş.	40.677.276,61	40.519.630,65
573	7	Aydemir Gıda Sebze Meyve Komisyonculuğu Nakl. Ambl. San. ve Tic. Ltd. Şti.	35.753.934,47	35.753.934,47
667	8	Akaş Tarım Ürünleri İnş. Ahşap Plastik Amb. San ve Tic. A.Ş.	31.316.381,98	31.316.381,98
736	9	Batman Dış Ticaret Ltd. Şti.	28.395.936,13	28.395.936,13
780	10	Eşmeler Tarım Tarım Ürünleri Paketleme Depo. Nakl. Taah. İth. İhr.Tic. Ltd. Şti.	26.522.993,75	26.522.993,75
787	11	Beş Yıldız Sebze Meyve Zirai İlaçlar Tar. İnş. Taah. Nak. San.	26.290.528,06	26.290.528,06
805	12	As Star Tarım Ürünleri Nakl. ve Tic. Ltd. Şti.	25.743.950,68	25.588.074,68
835	13	Alara Tarım Ürünleri San. A.Ş.	24.907.646,45	24.831.956,72
842	14	Star Gıda Maddeleri Dış Tic. ve Nakl. Ltd. Şti.	24.677.848,46	24.677.848,46
867	15	Özler Tarım Ürün. Üretim Paz. Sanayi ve Tic. A.Ş.	23.908.124,18	23.908.124,18
923	16	Did Not Participate in the Research	22.553.014,58	22.553.014,58
966	17	Balcı Tarım ve Gıda San. Tic. Ltd. Şti.	21.555.187,92	21.555.187,92
993	18	Did Not Participate in the Research	20.960.225,50	20.960.225,50
FRUIT AND VEGETABLE PRODUCTS				
26	1	Altunkaya İnş. Nak. Gıda Tic. A.Ş.	422.073.100,23	47.777.249,38
517	2	Göknur Gıda Maddeleri Enerji İmalat İth. İhr. Tic. ve San. A.Ş.	38.536.374,69	37.877.506,33
634	3	Anadolu Efes Biracılık ve Malt. Sanayi A.Ş.	32.860.731,04	31.997.190,19
651	4	Did Not Participate in the Research	32.275.659,21	31.258.825,61
687	5	Lidya Konservecilik Müteahhitlik İnşaat Turizm Sanayi ve Ticaret Limited Şirketi	30.518.832,51	30.178.525,30
735	6	Did Not Participate in the Research	28.405.754,38	28.085.145,78
841	7	Erbak - Uludağ Pazarlama Satış ve Dağırtım A.Ş.	24.680.825,57	24.352.109,95
959	8	Tuğuş Gıda San. ve Tic. A.Ş.	21.752.307,43	21.378.735,05
743	9	Korhan Pazarlama ve Dış Tic. A.Ş.	28.214.069,19	15.113.373,81
HAZELNUT AND HAZELNUT PRODUCTS				
23	1	Oltan Gıda Maddeleri İhracat İthalat ve Tic. Ltd. Şti.	510.053.286,29	509.834.530,24
117	2	Progıda Tarım Ürünleri San. ve Tic. A.Ş.	117.013.416,17	117.013.416,17
126	3	Balsu Gıda San. ve Tic. A.Ş.	110.458.582,70	110.433.893,78
145	4	Durak Fındık Sanayi ve Ticaret A.Ş.	105.060.862,20	104.587.796,61
192	5	Özgün Gıda San. ve Tic. Ltd. Şti.	81.918.606,18	81.918.606,18
213	6	Progıda Pazarlama A.Ş.	78.097.160,59	78.097.160,59
253	7	Did Not Participate in the Research	68.464.922,37	68.464.863,40
276	8	Arslantürk Tarım Ürünleri Sanayi İhracat ve İthalat A.Ş.	64.254.322,44	64.199.616,54
287	9	Gürsoy Tarımsal Ürünler Gıda Sanayi ve Ticaret A.Ş.	61.158.917,59	61.158.917,59
314	10	Poyraz Poyraz Fındık Entegre San. ve Tic. A.Ş.	56.140.692,00	56.140.692,00

TOP 1000 EXPORTING COMPANIES OF TURKEY BY SECTORS IN 2013

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
319	11	Yavuz Gıda Sanayi ve Ticaret Ltd. Şti.	55.709.970,89	55.709.970,89
312	12	Did Not Participate in the Research	56.255.945,60	54.990.739,75
371	13	Sabırlar Fındık İhr. Ltd. Şti.	49.516.984,62	49.374.424,62
774	14	Çakmaklar Gıda San. ve Tic. Ltd. Şti.	26.707.828,91	26.707.738,91
862	15	Karadere Tanım Ürünleri Gıda San. ve Tic. Ltd. Şti.	24.118.138,35	24.118.138,35
951	16	Did Not Want To Reveal Their Name	21.858.889,15	19.871.026,39
775	17	Did Not Participate in the Research	26.639.044,51	12.365.248,20
HVAC-R INDUSTRY				
38	1	Bosch Termoteknik San. ve Tic. A.Ş.	289.281.989,89	287.595.479,27
116	2	Uğur Soğutma Makinaları Sanayi ve Tic. A.Ş.	120.698.120,56	111.133.461,65
129	3	Arçelik-Lg Klima Sanayi ve Tic. A.Ş.	109.800.557,20	109.800.557,22
157	4	Eleks Dış Ticaret A.Ş.	97.436.964,37	71.223.662,81
254	5	Termo Teknik Ticaret ve Sanayi A.Ş.	68.349.525,20	68.348.819,40
318	6	Türk Demir Döküm Fabrikaları A.Ş.	55.754.776,59	55.130.297,99
320	7	Klimasan Klima San. ve Tic. A.Ş.	55.354.285,04	54.371.858,68
178	8	Kalde Klima Pazarlama ve Taah. A.Ş.	87.814.883,54	46.405.727,51
420	9	Coşkunöz Radyatör ve Isı Sanayi Ticaret A.Ş.	45.421.875,12	45.382.481,22
419	10	Franke Mutfak ve Banyo Sisteml. San. ve Tic. A.Ş.	45.621.414,16	43.288.256,93
415	11	Silverline Ev Gereçleri Satış ve Pazarlama .A.Ş.	46.151.259,52	41.468.768,44
477	12	Torun Bakır Alaşımları Metal Sanayi ve Ticaret A.Ş.	40.839.303,19	38.902.087,46
545	13	Frigoglass Turkey Soğutma San. İç ve Dış Tic. A.Ş.	37.227.954,80	36.436.864,07
423	14	Did Not Want To Reveal Their Name	45.127.431,72	31.121.385,58
626	15	Novaplast Plastik Sanayi ve Ticaret A.Ş.	33.298.699,37	30.342.978,17
649	16	Ayvaz Sinai Ürünler Tic. ve San. A.Ş.	32.342.496,17	26.746.566,02
811	17	Did Not Participate in the Research	25.594.841,67	25.154.288,07
840	18	Electrical Technology Applianc Es Production Isı San. ve Tic. A.Ş.	24.694.500,06	24.501.928,02
852	19	Ahmet Yar İç ve Dış Ticaret Ltd. Şti.	24.328.993,49	24.190.839,27
859	20	Karyer Isı Transfer San. ve Tic. A.Ş.	24.181.826,14	23.986.297,64
874	21	Çelikpan Isı Sistemleri Paz. Ltd. Şti.	23.830.303,87	23.828.816,48
924	22	Did Not Participate in the Research	22.524.273,98	21.856.195,91
953	23	Did Not Participate in the Research	21.848.073,44	21.677.766,38
684	24	Konveyor Beyaz Eşya ve Otomotiv Yan San. Tic. A.Ş.	30.564.506,52	21.045.397,51
760	25	Sanica Dış Ticaret A.Ş.	27.182.252,96	19.550.304,76
989	26	Dikkan Dış Ticaret A.Ş.	21.034.291,54	18.030.316,75
942	27	Did Not Want To Reveal Their Name	22.073.227,40	16.777.574,94
996	28	İzocam Ticaret ve Sanayi A.Ş.	20.936.021,33	15.121.486,48
717	29	Kumeks Dış Tic. ve Turizm A.Ş.	29.233.072,15	14.249.683,67
843	30	Ömer Atiker Makine Metal İnşaat ve Yakıt Sistemleri İth. İhr. A.Ş.	24.660.843,27	14.155.044,07
861	31	Bimed Teknik Aletler Sanayi ve Ticaret A.Ş.	24.143.052,69	13.635.985,66
JEWELLERY				
79	1	Altınbaş Kuyumculuk İthalat İhracat Sanayi ve Ticaret A.Ş.	161.846.534,94	161.790.136,63
101	2	Arpaş İhracat İthalat ve Pazarlama A.Ş.	133.849.128,18	133.849.128,18
160	3	Onsa Mücevherat İmalatı ve Dış Tic. A.Ş.	96.585.718,04	96.583.364,23
176	4	Türkcan Kuyumculuk Sanayi A.Ş.	88.777.032,99	88.777.032,99
200	5	Did Not Want To Reveal Their Name	80.299.382,11	79.225.197,55
229	6	İstor Altın Mücevherat Pazarlama İth. Ve İhr. Ltd. Şti.	73.443.095,93	73.443.095,93
257	7	İstanbul Altın Rafinerisi A.Ş.	67.899.878,39	67.895.803,39
296	8	Mioro Hediyeelik Eşya San. ve Tic. A.Ş.	59.345.790,44	59.345.790,44
325	9	Did Not Want To Reveal Their Name	54.696.663,47	54.696.663,47
376	10	Karakaş Atlantis Kıymetli Madenler Kuyumculuk Telekominakasyon San. ve Tic A.Ş.	49.016.385,31	49.016.385,31
493	11	Mozart Pırlanta Çiğdem Büyükşeker	39.993.583,96	39.993.583,96
538	12	Did Not Want To Reveal Their Name	37.542.428,72	37.542.428,72

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
548	13	Did Not Participate in the Research	37.049.726,86	36.694.296,46
763	14	Did Not Want To Reveal Their Name	27.097.205,77	27.097.205,77
769	15	Did Not Participate in the Research	26.913.126,77	26.913.126,77
853	16	Did Not Want To Reveal Their Name	24.324.293,20	24.322.993,20
872	17	Did Not Participate in the Research	23.840.543,16	23.828.168,76
974	18	Did Not Participate in the Research	21.379.658,28	21.379.658,28
980	19	Did Not Participate in the Research	21.298.740,83	21.298.740,83
999	20	Dragon Kuyumculuk Turizm İnşaat San. ve Tic. Ltd. Şti.	20.914.731,38	20.914.731,38
LEATHER AND LEATHER PRODUCTS				
70	1	Dsd Deri Sanayicileri Dış Tic. A.Ş.	180.614.019,47	119.100.674,93
202	2	İnfo Teks. Ürün. San. ve Dış Tic. Ltd. Şti	79.896.186,08	72.555.584,93
345	3	Adesa Mağ.Teks. ve Deri San. Tic. A.Ş.	52.630.161,32	52.630.161,32
558	4	Matraş Dış Tic. A.Ş.	36.475.585,69	36.473.838,52
653	5	Did Not Want To Reveal Their Name	32.059.902,00	32.059.902,00
683	6	Aydınlı Deri Konf. San. ve Tic. A.Ş.	30.586.695,57	30.122.102,58
551	7	Gezer Ayakkabı Deri San. ve Tic. A.Ş.	36.798.249,90	28.634.559,20
766	8	Punto Deri San. ve Tic. A.Ş.	27.020.737,79	26.564.090,61
798	9	Yakupoğlu Tekstil ve Deri San. Tic. A.Ş.	26.035.026,57	25.875.029,12
808	10	Veronica Deri ve Teks. San. Tic. Ltd. Şti	25.626.111,57	25.622.208,66
868	11	Ulaş-Can Deri Konf. San. ve Dış Tic. Ltd. Şti.	23.887.534,82	23.884.057,90
955	12	Temer Tekstil San. ve Tic. Ltd. Şti.	21.809.173,39	21.807.973,39
987	13	Capitol Deri İnşaat Turizm Sanayi ve Ticaret Limited Şirketi	21.038.060,00	21.038.060,00
MACHINERY AND ACCESSORIES				
28	1	Türk Traktör ve Ziraat Mak. A.Ş.	364.387.224,80	321.108.746,79
130	2	Durmazlar Makina San. ve Tic. A.Ş.	109.375.816,45	108.951.771,52
156	3	Ortadoğu Rulman San. ve Tic. A.Ş.	98.136.042,72	98.001.071,51
83	4	Did Not Want To Reveal Their Name	159.710.232,00	79.406.022,12
197	5	Hidromek Hidrolik ve Mekanik İml. San. ve Tic. A.Ş.	81.167.846,15	74.605.843,00
170	6	Sanko Teks. İşletmeleri San. ve Tic. A.Ş.	93.059.005,41	74.084.486,53
127	7	Cvs Makina İnş. San. ve Tic. A.Ş.	110.181.049,99	72.039.624,92
341	8	Elkon Beton Mak. San. ve Tic. A.Ş.	53.057.953,28	52.464.165,21
443	9	Baykal Makina Sanayi ve Ticaret A.Ş.	43.042.030,35	42.938.820,39
474	10	Ermaksan Makina San. ve Tic. A.Ş.	41.022.647,50	40.743.938,30
483	11	Did Not Participate in the Research	40.578.921,95	39.611.594,25
522	12	Hisar Çelik Döküm Sanayi ve Ticaret A.Ş.	38.291.100,21	38.291.100,21
618	13	Nsk Armatür ve Aksesuar San. ve Tic. A.Ş.	33.750.296,78	33.580.508,58
624	14	Did Not Participate in the Research	33.481.963,38	31.569.709,77
650	15	Meka Beton Santralleri İmalat San. ve Tic. A.Ş.	32.314.736,97	31.410.438,60
694	16	Çukurova İnşaat Makinaları San. ve Tic. A.Ş.	30.026.266,88	30.026.266,88
668	17	Wittur Asansör Sanayi ve Tic. A.Ş.	31.299.535,41	29.824.324,39
737	18	Export Dies Tic. Ltd. Şti.	28.373.976,74	25.862.215,47
823	19	Did Not Want To Reveal Their Name	25.239.259,53	25.237.866,78
936	20	As Çelik Döküm İşleme Sanayi ve Ticaret Anonim Şirketi	22.283.751,55	20.525.418,57
659	21	Borusan Makina ve Güç Sist.San. ve Tic. A.Ş.	31.647.991,86	20.271.231,21
695	22	Dalgakıran Kompresor San. ve Tic. Ltd. Şti.	30.012.643,75	18.911.584,32
489	23	Dal Teknik Makina Ticaret ve San. A.Ş.	40.156.105,50	16.192.880,69
326	24	Did Not Want To Reveal Their Name	54.558.080,45	16.052.133,74
451	25	Polin Dış Tic. Ltd. Şti.	42.507.824,76	4.127.882,66
MINING				
42	1	Çayeli Bakır İşletmeleri A.Ş.	249.838.060,31	249.838.060,31
22	2	Ekom Eczacıbaşı Dış Tic. A.Ş.	511.534.366,77	213.067.164,61
63	3	Tuprag Eksport İhr. ve Tic. Ltd. Şti.	189.277.369,60	189.277.369,60

TOP 1000 EXPORTING COMPANIES OF TURKEY BY SECTORS IN 2013

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
67	4	Eti Krom A.Ş. Genel Müdürlüğü	185.583.124,56	185.583.124,56
167	5	Ekin Maden Ticaret ve Sanayi A.Ş.	93.621.449,98	93.273.176,65
151	6	Did Not Want To Reveal Their Name	100.860.290,89	92.641.231,40
218	7	Medmar Mermer Madencilik San. ve Tic. A.Ş.	76.301.596,81	76.301.596,81
228	8	Park Elek. Madenc. San. ve Tic. A.Ş.	73.583.113,42	73.583.113,42
256	9	Dünya Taş İthalat İhracat Madencilik Ticaret Anonim Şirketi	68.050.300,31	68.050.300,31
238	10	Did Not Participate in the Research	71.044.327,50	65.643.112,78
273	11	Özdoğu İnşaat ve Tic. Ltd. Şti.	64.475.610,17	64.346.010,17
194	12	Magnesit A.Ş.	81.641.785,62	64.198.375,22
304	13	Alfa Mermer Sanayi ve Dış Ticaret Ltd. Şti.	57.871.848,21	57.871.848,21
313	14	Kaltun Madencilik Sanayi Nakliye ve Akaryakıt Ticaret Anonim Şirketi	56.141.799,28	56.113.253,75
347	15	Çinkom Çinko Kurşun Metal ve Madencilik San. Tic. A.Ş.	51.896.122,81	51.144.765,98
482	16	Rüya İç Ve Dış Tic. Ltd. Şti.	40.589.791,86	40.517.067,45
486	17	Olimar Madencilik İth. ve İhr. San. ve Tic. Ltd. Şti.	40.248.799,70	40.248.799,70
508	18	Kınan Dış Ticaret Ltd. Şti.	39.095.562,06	39.071.124,37
528	19	Dimer Mermer İnşaat San. ve Tic. A.Ş.	38.086.856,82	38.086.662,57
346	20	Ciner İç ve Dış Tic.A.Ş.	52.204.544,90	36.115.095,87
726	21	Dedeman Madencilik Sanayi ve Tic. A.Ş.	28.765.118,77	28.765.118,77
745	22	Metamar Mermer Granit Madencilik San. ve Tic. A.Ş.	28.154.320,75	27.550.142,80
751	23	Eti Elektrometalurji A.Ş.	27.712.388,29	26.745.078,99
793	24	Bilfer Madencilik ve İhr. A.Ş.	26.156.101,20	26.156.101,20
830	25	Did Not Participate in the Research	25.122.144,09	25.122.144,09
870	26	ZE Madencilik Nak. Paz. San. ve Tic. A.Ş	23.859.071,88	23.859.071,88
899	27	Demiray Madencilik Tanıtım ve Organizasyon Taşımacılık Lunapark Hediyelek Eşya San. Tic. Ltd. Şti.	23.325.664,77	23.325.664,77
911	28	Aytan Mermer Madencilik İth. İhr. San. ve Tic. Ltd. Şti.	22.960.406,54	22.960.406,54
930	29	Mikroman Maden Sanayi ve Ticaret Anonim Şirketi	22.386.942,89	22.386.942,89
952	30	Leonardo Mermer Madencilik A.Ş.	21.850.359,19	21.850.359,19
962	31	Tureks- G-M Mermer Granit Sanayi ve Ticaret Ltd. Şti.	21.655.742,82	21.507.979,20
961	32	İnter Abrasiv San. ve Tic. A.Ş.	21.665.727,95	21.495.881,44
994	33	Lilitaş Madencilik Mühendislik İnşaat İth. İhr. San. ve Tic. Ltd. Şti.	20.957.007,79	20.957.007,79
1000	34	Alacakaya Dış Ticaret ve Pazarlama A.Ş.	20.909.209,65	20.908.999,65
OLIVE AND OLIVE OIL				
583	1	Did Not Want To Reveal Their Name	35.163.841,02	35.163.841,02
619	2	Ana Gıda İhtiyaç Maddeleri San. ve Tic. A.Ş.	33.740.944,15	29.516.945,69
817	3	Did Not Want To Reveal Their Name	25.463.946,91	25.159.277,48
866	4	S.S. Marmara Zeytin Tarım Sat. Koop. Birliği Marmarabirlik	23.954.972,40	23.948.077,20
886	5	Verde Yağ Besin Maddeleri San. ve Tic. Anonim Şirketi	23.612.533,34	23.393.632,35
ORNAMENTAL PLANTS AND PRODUCTS				
94	1	Etsun Entegre Tar. Ür. San. ve Tic. A.Ş.	146.257.327,47	975.869,71
READY-MADE GARMENT				
10	1	Tgs Dış Tic. A.Ş.	1.141.011.379,61	968.753.269,18
14	2	Pergamon Status Dış Tic. A.Ş.	809.939.081,46	708.776.552,21
24	3	Birgi Birleşik Giyim İhr. Dış Tic. A.Ş.	487.223.204,51	421.937.737,59
34	4	Taha Kargo Dış Tic. Ltd. Şti.	297.333.995,05	235.717.376,09
54	5	Yeşim Satış Mağazaları ve Tekstil Fab. A.Ş.	210.552.765,25	189.019.619,94
58	6	Menderes Tekst. San. ve Tic. A.Ş.	199.170.274,79	184.138.995,74
46	7	Zorlu Dış Tic. A.Ş.	239.855.244,20	182.152.240,88
93	8	Taha Paz. ve Mağazacılık A.Ş.	146.420.775,15	140.531.370,72
86	9	Dts Denizli Tekstil Dış Tic. A.Ş.	152.629.407,24	134.257.637,06
105	10	Taypa Tekst. Giy. San. ve Tic. A.Ş.	131.328.872,70	131.214.786,76
96	11	Üniteks Tekstil Gıda Motorlu Araçlar Sanayi ve Ticaret A.Ş.	140.201.669,51	128.297.608,67
82	12	Erpa Hazır Giyim İç ve Dış Tic. A.Ş.	160.192.536,25	127.209.673,52

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
98	13	İleri Giyim San. ve Dış Tic. A.Ş.	138.144.621,14	120.232.678,39
115	14	Did Not Participate in the Research	120.846.755,61	110.512.695,65
108	15	Türkmen Grup İth. İhr. Dış Tic. A.Ş.	130.455.168,27	109.084.718,81
133	16	Did Not Want To Reveal Their Name	108.152.277,50	108.152.277,50
153	17	Did Not Want To Reveal Their Name	99.785.673,73	93.703.569,47
168	18	Baykanlar Tekst. San. ve Tic. Ltd. Şti.	93.516.817,38	93.427.005,14
184	19	Özak Tekst. Konf. San. ve Tic. A.Ş.	84.464.759,09	83.336.957,34
158	20	Sunjüt Suni Jüt San. ve Tic. A.Ş.	97.405.013,45	81.531.675,53
215	21	Beypa Dış Tic. ve Tekst. San. A.Ş.	77.251.326,64	77.245.353,59
239	22	Akıntek Tekstil Ürün. San. ve Dış Tic. Ltd. Şti.	70.577.576,73	70.577.576,73
247	23	Real İç ve Dış Tic. A.Ş.	69.308.483,04	69.308.371,67
246	24	Bvb Tekst. San. ve Tic. Ltd. Şti.	69.536.072,15	68.966.147,84
252	25	Naz Dış Tic. A.Ş.	68.842.761,76	68.842.567,99
266	26	Falcon Tekst. San. ve Tic. A.Ş.	65.779.288,59	65.742.105,90
242	27	Ünsa Ambalaj San. ve Tic. A.Ş.	70.289.408,60	65.133.299,50
272	28	Did Not Want To Reveal Their Name	64.612.374,21	64.608.679,91
267	29	Efes Tekst. San. ve Dış Tic. Ltd. Şti.	65.707.972,13	64.314.088,26
234	30	Gamateks Tekst. San. ve Tic. A.Ş.	71.751.254,47	63.322.338,46
290	31	Uob Moda Tekstil Dış Tic. Ltd. Şti.	60.791.673,18	60.791.673,18
301	32	Milteks Spor Giyim Tekstil San. ve Tic. A.Ş.	58.073.181,96	58.068.014,56
317	33	Aster Global Paz. ve Dış Tic. A.Ş.	56.069.433,88	56.069.433,88
323	34	Fore Uluslararası Paz. ve Tic. A.Ş.	54.798.304,12	54.474.987,38
328	35	Hamaratlı Tekst. Konf. San. ve Tic. A.Ş.	54.335.442,05	54.195.311,40
334	36	Eda Dış Tic. ve Tekst. Paz. A.Ş.	53.466.710,78	53.388.003,29
339	37	Venüs Giyim San. ve Tic. A.Ş.	53.151.863,49	53.075.850,13
351	38	Alpin Tekst. San. ve Dış Tic. Ltd. Şti.	51.202.402,39	51.187.611,79
362	39	İpek Tekst. Paz. San. ve Dış Tic. A.Ş.	50.459.195,13	50.459.195,13
363	40	Did Not Want To Reveal Their Name	50.374.728,84	50.368.085,97
352	41	Deniz Tekstil San. ve Tic. A.Ş.	51.046.038,00	50.240.184,48
332	42	Aydınlı Hazır Giyim San. ve Tic. A.Ş.	53.584.017,82	48.630.755,42
330	43	Koton Mağazacılık Tekst. San. ve Tic. A.Ş.	54.070.178,56	48.595.132,88
381	44	Öz Tekstil San. ve Tic. Ltd. Şti.	48.591.767,69	48.512.469,42
397	45	Etik Dış Tic. ve Paz. A.Ş.	47.255.737,75	47.244.184,82
414	46	Baykan Dış Tic. Ltd. Şti.	46.180.328,63	46.180.328,63
368	47	Did Not Want To Reveal Their Name	49.666.568,80	45.869.995,80
422	48	Did Not Want To Reveal Their Name	45.225.386,81	45.225.386,81
409	49	Global Sourcing Dış Tic. Ltd. Şti.	46.520.802,53	45.008.518,31
437	50	Did Not Want To Reveal Their Name	43.656.245,95	43.522.342,00
436	51	Did Not Want To Reveal Their Name	43.706.111,67	43.462.859,29
430	52	Did Not Want To Reveal Their Name	44.487.083,73	42.596.545,68
452	53	Reha Tekstil Dış Tic. ve San. A.Ş.	42.426.838,20	42.281.846,79
424	54	İbişler Tekst. San. ve Dış Tic. A.Ş.	45.118.007,10	42.124.108,37
461	55	Aps Giyim San. ve Tic. A.Ş.	41.666.041,42	41.565.829,95
478	56	Did Not Participate in the Research	40.832.792,57	40.388.095,15
462	57	Oğuzhan Tekstil Turizm İnşaat San. ve Tic. A.Ş.	41.518.346,27	40.310.603,51
322	58	Did Not Participate in the Research	55.086.924,19	40.077.354,27
492	59	Did Not Participate in the Research	40.004.702,89	40.004.702,89
500	60	Finteks Tekst. ve Halı San. Ltd. Şti.	39.731.686,64	39.679.285,27
499	61	Did Not Participate in the Research	39.733.643,29	39.466.240,88
399	62	Küçükler Tekst. Dış Tic. A.Ş.	47.070.142,00	38.556.399,53
516	63	Nsn Tekstil San. ve Tic. Ltd. Şti.	38.541.208,47	38.541.208,47
521	64	Teksim Giyim San. ve Tic. Ltd. Şti.	38.405.197,17	38.288.444,44

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2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
504	65	Did Not Want To Reveal Their Name	39.343.458,50	38.274.880,78
525	66	Sufi Çorap ve Tekst. Ürünl. San. ve Tic. Ltd. Şti.	38.167.038,26	38.167.032,04
529	67	Did Not Want To Reveal Their Name	38.017.676,81	38.017.676,81
417	68	Bia Dış Ticaret A.Ş.	45.694.029,42	36.714.331,54
557	69	Cu Tekstil San. ve Tic. A.Ş.	36.516.735,49	36.516.735,49
562	70	Aytim Tekst. San. ve Dış Tic. A.Ş.	36.225.892,61	36.202.780,93
563	71	Did Not Want To Reveal Their Name	36.192.071,43	36.086.467,88
566	72	Pet Dış Tic. Ltd. Şti.	36.034.011,61	36.034.011,61
400	73	Did Not Participate in the Research	47.061.493,43	35.731.733,38
550	74	Eke Tekstil Konfeksiyon Turizm San. ve Tic. A.Ş.	36.917.628,27	35.099.910,66
485	75	Did Not Participate in the Research	40.474.049,76	34.818.984,10
531	76	Sarar Giyim Tekst. Enerji San. ve Tic. A.Ş.	37.977.859,46	34.774.272,45
262	77	Karbel Tekstil Dış Ticaret Ltd. Şti.	66.695.656,74	34.266.311,59
606	78	Akademi Tekst.San.Ve Tic. Ltd. Şti.	34.234.389,23	34.227.321,49
617	79	Genç Tekstil San. ve Dış Tic. A.Ş.	33.909.914,08	33.909.914,08
497	80	Did Not Want To Reveal Their Name	39.755.957,44	33.749.067,12
625	81	Bilsar Dış Ticaret A.Ş.	33.326.197,49	33.326.197,49
556	82	Bursalı Dış Ticaret Ltd. Şti.	36.533.365,25	33.043.859,72
642	83	Modavizyon Tekst. San. ve Tic. A.Ş.	32.581.350,89	32.310.158,76
645	84	Re Grup Dış Ticaret A.Ş.	32.506.396,70	32.166.044,84
647	85	Bilkont Dış Tic. ve Tekst. San. A.Ş.	32.397.136,66	31.660.019,86
614	86	Matiat Dış Ticaret Limited Şirketi	33.979.867,30	31.650.654,34
580	87	Cesur Ambalaj San. ve Tic. A.Ş.	35.358.154,46	31.389.343,03
665	88	Penti Giyim Ticaret A.Ş.	31.435.425,08	31.304.572,72
675	89	Domino Tekst. Ürünl. San. ve Dış Tic. A.Ş.	30.888.172,00	30.888.172,00
677	90	Yns Tekst. ve Konf. San. Dış Tic. Ltd. Şti.	30.867.189,55	30.864.354,30
453	91	Danış Giyim Tic. ve San. Ltd. Şti.	42.397.519,38	30.763.444,71
701	92	Ünl Dış Tic. Ltd. Şti.	29.794.417,58	29.793.018,85
711	93	Did Not Want To Reveal Their Name	29.412.496,12	29.380.019,84
674	94	Did Not Want To Reveal Their Name	30.897.535,32	29.323.822,72
696	95	Al Tekstil Konfeksiyon San. Tic. Ltd. Şti.	29.937.853,73	29.286.402,89
640	96	Şenmar Dış Tic. Ltd. Şti.	32.623.626,78	29.176.445,75
720	97	Did Not Want To Reveal Their Name	29.197.335,19	29.164.829,65
707	98	Akkuş Tekstil San. Tic. A.Ş.	29.530.187,30	28.591.799,74
740	99	Şahintürkler Tekst. San. ve Dış Tic. Ltd. Şti.	28.293.055,83	28.156.315,91
742	100	Günkar Dış Tic. Paz. A.Ş.	28.244.578,87	28.146.247,30
603	101	Did Not Want To Reveal Their Name	34.347.740,64	28.042.971,79
511	102	Almes İç ve Dış Tic. Nak. A.Ş.	38.782.757,18	28.012.315,41
754	103	Did Not Want To Reveal Their Name	27.469.881,72	27.441.794,35
758	104	Did Not Participate in the Research	27.259.054,91	27.259.054,91
765	105	Tandem İhracat A.Ş.	27.022.712,43	27.022.618,33
729	106	Did Not Participate in the Research	28.698.391,53	26.941.053,08
784	107	Brv Grup Tekst. San. Dış Tic. Ltd. Şti.	26.377.382,12	26.377.382,12
744	108	Hateks Hatay Tekstil İşl. A.Ş.	28.184.371,35	26.261.515,23
795	109	Did Not Participate in the Research	26.071.606,97	25.955.767,79
643	110	Did Not Participate in the Research	32.544.665,07	25.733.079,67
803	111	Hürsan Havlu Üretim San. ve Tic. A.Ş.	25.778.125,12	25.435.070,26
820	112	Did Not Want To Reveal Their Name	25.406.154,46	25.398.106,63
654	113	Dns Dış Tic. Tekst. San. Ltd. Şti.	31.985.910,03	25.333.901,57
839	114	Algodon Tekst. San. ve Tic. Ltd. Şti.	24.751.378,09	24.748.051,75
828	115	Özdilek İthalat İhracat ve Pazarlama Ltd. Şti.	25.164.948,04	24.540.238,80

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
856	116	Did Not Want To Reveal Their Name	24.252.264,22	24.171.025,48
858	117	Eren Hazır Giy. San. ve Tic. A.Ş.	24.182.680,30	23.927.685,37
873	118	Polimer Plastik San. ve Tic. A.Ş	23.837.519,99	23.828.401,18
877	119	Did Not Participate in the Research	23.773.997,40	23.700.047,84
885	120	Ekpen Tekstil San. ve Tic. A.Ş.	23.635.364,88	23.602.904,06
892	121	Burcu Tekst. San. ve Tic. A.Ş.	23.500.854,26	23.500.854,26
895	122	Erse Tekst. San. ve Tic. A.Ş.	23.434.313,40	23.403.358,14
869	123	Mintay Tekst. Konf. San. ve Tic. A.Ş	23.866.602,91	23.326.977,17
902	124	Enkay Moda Konf. San. ve Tic. A.Ş.	23.280.639,29	23.280.639,29
904	125	Birleşik Tekst. San. ve Tic. Ltd. Şti.	23.168.855,80	23.161.084,34
903	126	Did Not Want To Reveal Their Name	23.176.191,34	23.136.615,71
822	127	İşbir Sentetik Dokuma San A.Ş.	25.289.538,02	22.903.051,72
900	128	Gürmen Giyim San. ve Tic. A.Ş.	23.303.560,89	22.842.181,16
909	129	Kocaer Dış Ticaret A.Ş.	23.077.346,17	22.608.967,99
532	130	Altunsoy Uluslararası Nak. İnş. İth. İhr. Tic. Ltd. Şti.	37.967.323,87	22.575.307,83
927	131	Örsan Tekst. Konf. San. ve Tic. A.Ş	22.481.388,73	22.395.168,13
831	132	Gna Lojistik Dış Tic. Ltd. Şti.	25.121.734,09	22.188.968,63
755	133	İnterteks Gıda Tekst. Dış. Tic. A.Ş.	27.406.169,68	22.103.433,85
940	134	Senpa Sentetik ve Pamuklu Ent. Giyim San. Tic. ve Turz. A.Ş.	22.080.514,60	22.007.661,08
950	135	Did Not Want To Reveal Their Name	21.902.874,08	21.853.448,79
960	136	Did Not Want To Reveal Their Name	21.741.304,22	21.633.933,02
690	137	Did Not Participate in the Research	30.288.931,98	21.602.335,87
963	138	As Tekst. San. İç ve Dış Tic. A.Ş.	21.595.118,40	21.588.279,80
907	139	Did Not Participate in the Research	23.095.544,54	21.471.136,30
973	140	Did Not Participate in the Research	21.386.912,33	21.386.912,33
630	141	Did Not Want To Reveal Their Name	33.127.797,19	21.269.023,78
577	142	Did Not Participate in the Research	35.619.921,20	21.074.913,22
991	143	Hisar Giyim San. ve Tic. Ltd. Şti.	20.997.635,69	20.994.618,00
986	144	Paşa Turizm San. Tekst. ve Dış Tic. Ltd. Şti.	21.061.719,04	20.220.981,03
710	145	Kaynak İplik San. ve Tic. A.Ş.	29.452.938,93	20.220.600,58
926	146	Did Not Participate in the Research	22.497.787,84	19.865.166,00
570	147	Did Not Want To Reveal Their Name	35.893.530,52	18.803.182,28
944	148	Özdemir Üç Tekst. San. Tic. Ltd. Şti.	22.060.917,15	18.666.235,85
770	149	Turan Tekst. San. İth. İhr. ve Tic. Ltd. Şti.	26.862.133,03	18.504.811,06
958	150	Did Not Participate in the Research	21.768.881,39	17.597.369,26
632	151	Did Not Want To Reveal Their Name	32.915.791,54	17.393.793,45
945	152	Yeni Kayatürk Gıda İnş. Tekstil Tar. İth. İhr. Ürn. San. Tic. Ltd. Şti.	22.052.060,98	17.380.063,63
816	153	Did Not Want To Reveal Their Name	25.486.686,75	15.560.731,51
827	154	Gap Paz. A.Ş.	25.166.989,36	6.453.274,95
SHIP AND YACHT				
52	1	Tersan Tersanecilik San. ve Tic. A.Ş.	217.368.128,37	216.380.022,40
204	2	Did Not Participate in the Research	79.573.255,99	79.573.255,99
306	3	Med Marine Kılv. ve Röm. Hız. İnş. San. ve Tic. A.Ş.	57.594.510,39	57.594.510,39
342	4	Did Not Participate in the Research	52.999.239,90	52.984.981,86
369	5	Did Not Participate in the Research	49.646.864,00	49.646.864,00
460	6	Did Not Participate in the Research	41.800.000,00	41.800.000,00
475	7	Cemre Marin Endüstri A.Ş.	40.982.556,59	40.795.683,78
484	8	Did Not Participate in the Research	40.550.000,00	40.550.000,00
738	9	Did Not Want To Reveal Their Name	28.369.700,79	28.369.700,79
761	10	Did Not Participate in the Research	27.173.250,26	27.173.250,26
782	11	Selah Makine ve Gemicilik Endüstri Tic. A.Ş.	26.463.474,36	26.463.474,36
912	12	Did Not Participate in the Research	22.958.979,86	22.955.924,00

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2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
965	13	Did Not Want To Reveal Their Name	21.559.134,45	21.559.134,45
990	14	Did Not Participate in the Research	21.000.000,00	21.000.000,00
STEEL				
9	1	Did Not Participate in the Research	1.190.916.819,85	1.184.936.197,55
11	2	İçdaş Çelik Enerji Tersane ve Ulaşım Sanayi A.Ş.	1.010.266.332,77	1.007.175.332,77
13	3	Çolakoğlu Dış Tic. A.Ş.	951.796.582,41	949.816.582,41
18	4	Diler Dış Ticaret A.Ş.	769.578.681,55	769.117.373,07
21	5	Yücel Boru İhr. İth. ve Paz. A.Ş.	557.959.775,27	557.959.775,27
25	6	İzmir Demir Çelik Sanayi A.Ş.	467.978.326,95	466.473.382,55
39	7	Kaptan Metal Dış Ticaret ve Nakliyat A.Ş.	277.753.601,11	276.603.243,71
36	8	İskenderun Demir ve Çelik A.Ş.	293.346.346,00	267.871.387,57
40	9	Borusan Mannesmann Boru San. ve Tic. A.Ş.	255.955.375,88	255.953.686,58
45	10	Tosyalı Dış Ticaret A.Ş.	241.619.509,81	241.619.509,81
60	11	Yüksel Dış Tic. İnş. San. Ltd. Şti.	195.720.266,44	195.635.838,68
68	12	Kardemir İth. İhr. Ltd. Şti.	184.096.747,79	184.096.747,79
74	13	Kocaer Haddecilik San. ve Tic. A.Ş.	173.890.503,34	173.888.417,32
76	14	Özkan Demir Çelik Sanayii A.Ş.	170.543.449,87	169.388.829,40
88	15	Öz Asya Güm. Ulusl. Nak. Gıd. San. Pet. Ür. ve Dış Tic. Ltd. Şti.	150.003.307,71	149.704.207,71
89	16	Borusan İstikbal Tic. A.Ş.	148.680.405,83	148.492.160,09
92	17	Mitaş Enerji ve Madeni İnşaat İşleri Türk A.Ş.	146.737.427,73	141.886.301,01
99	18	Mescier Dış Tic. Ltd. Şti.	137.698.944,77	137.653.388,40
113	19	Ereğli Demir ve Çelik Fabrikaları Tic. A.Ş.	127.695.722,43	121.162.492,43
120	20	Mahmutoğlu Dış Tic. İnş. Nak. Gıda San. Tic. Ltd. Şti.	114.755.814,30	114.638.779,30
123	21	Nursan Metalurji Endüstrisi A.Ş.	112.930.622,40	112.930.622,40
124	22	Noksel Çelik Boru Sanayi A.Ş.	111.418.769,89	111.394.158,24
135	23	Metal Market Dış Tic A.Ş.	107.176.271,10	107.064.313,53
147	24	Erciyas Çelik Boru Sanayi A.Ş.	102.699.480,68	102.342.930,28
148	25	Nessan İnş. Gıda Nak. Pet. Ürn. Otom. San. ve Dış Tic. Ltd. Şti.	102.090.000,00	102.090.000,00
161	26	Mmk Metalurji San. Tic. ve Liman İşletmeciliği A.Ş.	96.238.714,00	96.238.278,00
181	27	Borçelik Çelik San. Tic. A.Ş.	86.999.131,70	86.999.131,70
182	28	Ümrân Çelik Boru Sanayii A.Ş.	85.870.625,41	85.870.625,41
196	29	Durmaz Lojistik İth. ve İhr. Ltd. Şti.	81.226.761,02	73.432.176,82
235	30	Did Not Want To Reveal Their Name	71.629.529,02	71.590.056,52
240	31	Did Not Participate in the Research	70.460.608,29	70.319.860,31
270	32	Yolbulan Baştuğ Metalurji Sanayi A.Ş.	64.839.450,20	64.839.450,20
265	33	Erol Dış Tic. Ltd. Şti.	65.908.483,45	64.560.236,35
282	34	Cemtaş Çelik Makina San. ve Tic. A.Ş.	62.476.717,96	62.435.221,41
289	35	Çelikord A.Ş.	60.981.198,88	60.909.914,41
207	36	Sarten Ambalaj San. ve Tic. A.Ş.	78.924.271,62	59.154.799,57
298	37	Çağ Çelik Demir ve Çelik Endüstri A.Ş.	58.860.289,39	58.860.133,49
294	38	Çimtaş Çelik İmalat Mon. ve Tes. A.Ş.	59.663.876,66	57.859.777,43
321	39	Did Not Participate in the Research	55.209.092,99	55.209.092,99
264	40	Aslankaya İnş. ve Tic. Ltd. Şti.	66.123.925,21	53.156.185,76
353	41	Tosçelik Profil ve Sac End. A.Ş.	51.012.793,19	50.992.350,19
354	42	Did Not Participate in the Research	51.007.593,89	50.978.868,21
364	43	Ekinciler Demir Çelik San. A.Ş.	50.216.257,35	50.216.257,35
249	44	Karçağ Nak. İnş. ve Dış Tic. Ltd. Şti.	69.111.628,60	49.855.769,07
367	45	Vilmeks İç ve Dış Tic. ve Metal San. A.Ş.	49.799.476,33	49.799.476,33
379	46	Yolbulan Metal San. Tic. A.Ş.	48.676.773,84	48.676.773,84
395	47	Tata Steel İstanbul Metal San. ve Tic. A.Ş.	47.412.606,80	47.412.606,80
372	48	Norm Cıvata San. ve Tic. A.Ş.	49.272.920,65	47.133.156,38

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
428	49	Emre Metal Dış Tic. Ltd. Şti.	44.921.850,85	44.907.100,46
305	50	Özdemir Boru Profil Sanayi ve Ticaret Ltd. Şti.	57.656.077,77	41.737.586,74
467	51	Ağır Haddecilik A.Ş.	41.270.523,84	41.258.642,48
311	52	Tekfen İnş. ve Tesisat A.Ş.	56.378.806,85	38.492.516,14
535	53	Did Not Participate in the Research	37.885.937,52	37.885.937,52
507	54	Evas Ev Aletleri Sanayi Ltd. Şti.	39.101.965,94	37.761.650,16
540	55	Güney Çelik Hasır ve Demir Mam. San. Tic. A.Ş.	37.422.864,48	37.404.327,48
546	56	Sartaş Çelik San. ve Tic. A.Ş.	37.116.352,16	37.113.554,08
554	57	Hasçelik San. ve Tic. A.Ş.	36.638.019,43	36.638.019,43
543	58	Güneş Elek. İlt. Bilg. Med. ve Nak. San. Tic. Ltd. Şti.	37.302.375,70	36.438.375,70
568	59	Hursan Paslanmaz Çelik Geri Dönüşüm Tesisl. Tic. San. A.Ş.	35.979.418,53	35.979.418,53
567	60	Did Not Want To Reveal Their Name	36.031.716,82	35.946.327,05
374	61	Ayaz Dış Ticaret Ltd. Şti.	49.226.048,85	35.372.319,99
589	62	Did Not Participate in the Research	34.821.604,27	34.821.604,27
607	63	Eke Metal Group A.Ş.	34.216.975,70	33.078.698,59
631	64	Uğur-San İth. İhr. Top. Gıda Nak. İnş. Sınır Tic. Ltd. Şti.	33.051.819,41	33.004.518,23
644	65	Bekaert İzmit Çelik Kord San. ve Tic. A.Ş.	32.533.843,66	32.079.937,50
663	66	Ufuk Boru San. ve Tic. A.Ş.	31.498.420,57	31.498.178,05
661	67	Erbosan Erciyas Boru Sanayi Ticaret A.Ş.	31.547.674,08	30.991.969,48
676	68	Did Not Participate in the Research	30.881.977,11	30.679.493,11
680	69	Mtc Metal Dış Tic. Ltd. Şti.	30.763.588,97	30.578.577,78
686	70	Yaprak Otom. San.ve Tic. Ltd. Şti.	30.540.507,20	30.282.000,00
699	71	Alka San. İnş. ve Tic. A.Ş.	29.822.266,92	29.784.589,09
446	72	Samsun Makina Sanayi A.Ş.	42.840.069,81	29.462.747,18
719	73	Özyaşar Tel ve Galvanizleme San. A.Ş.	29.200.291,46	29.197.347,62
616	74	Kanca El Al.Dövme Çelik ve Mak. San. A.Ş.	33.943.094,49	28.262.599,15
759	75	Gülermak Ağır Sanayi İnşaat ve Taahhüt A.Ş.	27.201.616,63	27.096.544,99
779	76	Did Not Want To Reveal Their Name	26.526.446,28	26.526.446,28
789	77	Çakıroğlu Demir Çelik San. ve Tic. A.Ş.	26.253.807,38	25.852.624,14
812	78	Did Not Participate in the Research	25.543.470,44	25.543.470,44
845	79	Did Not Participate in the Research	24.603.300,61	24.317.867,61
857	80	Hatboru Çelik Boru San. ve Ticaret Ltd. Şti.	24.247.324,71	24.007.174,59
691	81	Sa-Ra Enerji İnşaat Ticaret ve Sanayi A.Ş.	30.207.997,74	23.896.778,88
916	82	Özkan Demir Çelik Dış Tic. A.Ş.	22.786.661,58	22.786.661,58
954	83	Rozak Demir Profil Tic. ve San .A.Ş.	21.833.560,68	21.769.233,92
778	84	Zinar Export İmport Dış Tic. Ltd. Şti.	26.549.215,33	20.979.520,91
295	85	Did Not Participate in the Research	59.523.350,82	18.451.205,72
293	86	Gemi Kaya İnş. Taah. ve Dış Tic. Ltd. Sti.	60.078.432,68	18.439.310,96
637	87	Boyçelik Metal San. ve Tic. A.Ş.	32.805.107,30	17.407.419,43
387	88	İlk İnşaat Taahhüt San. ve Tic. A.Ş.	48.291.309,94	17.145.376,91
518	89	Did Not Participate in the Research	38.502.704,89	13.979.649,82
465	90	Did Not Participate in the Research	41.441.000,26	12.913.941,42
578	91	Alkar İnş. İth. İhr. ve Tic. Ltd. Şti.	35.567.484,72	7.983.346,51
TEXTILE AND RAW MATERIALS				
29	1	Ak-Pa Teks. İhr. Paz. A.Ş.	362.066.785,06	305.768.108,69
32	2	Sanko Dış Tic. A.Ş.	317.391.832,68	262.486.419,90
43	3	Kordsa Global Endüst. İplik ve Kord Bezi San. ve Tic. A.Ş.	249.631.708,63	248.325.368,98
100	4	Boytteks Teks. San. ve Tic. A.Ş.	134.030.562,81	130.712.703,02
84	5	Gülpa Paz. ve Dış Tic. A.Ş.	159.582.926,42	121.862.750,13
112	6	İskur İplik Kumaş Mens. Tic. ve San. A.Ş.	128.661.722,80	119.701.174,62
125	7	Bossa Tic.Ve San. İşlt. A.Ş.	110.859.937,66	106.745.253,78
183	8	Orta Anadolu Tic. ve San. İşlet. T.A.Ş.	84.991.866,63	83.139.372,18

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2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
210	9	Did Not Want To Reveal Their Name	78.455.037,24	78.400.037,87
188	10	Gap Güneydoğu Tekst. San. ve Tic. A.Ş.	83.708.870,21	76.286.822,24
219	11	Yünsa Yünlü San. ve Tic. A.Ş.	76.277.787,70	76.169.630,19
309	12	Did Not Want To Reveal Their Name	56.596.254,08	54.837.117,22
180	13	Kıpaş Pazarlama ve Ticaret A.Ş.	87.388.358,71	51.088.609,20
402	14	Did Not Participate in the Research	46.910.729,17	46.908.375,27
403	15	Matesa Tekst. San. ve Tic. A.Ş.	46.890.458,49	46.883.697,93
450	16	Gözek Tekst. İth.İhr. San. Tic. A.Ş.	42.554.564,10	42.554.564,10
454	17	İlbeyli Koll. Şti.	42.301.893,68	42.301.893,68
355	18	Gülsan Sentetik Dokuma San. ve Tic. A.Ş.	50.986.593,56	42.295.260,25
361	19	Aydın Tekst. Tic. ve Paz. A.Ş.	50.596.965,87	41.210.369,00
406	20	Flokser Tekst. San. ve Tic. A.Ş.	46.806.720,39	41.118.421,36
476	21	Teksis Tekst. Ürünİ. Paz. A.Ş.	40.855.853,86	39.291.844,18
509	22	Erdem Tekst. San. ve Tic. A.Ş.	38.971.005,60	38.968.311,22
519	23	Fistaş Dış Tic. Paz. San. ve Tic. A.Ş.	38.495.584,31	38.358.234,64
373	24	Gürteks Pazarlama A.Ş.	49.259.925,03	38.357.725,09
541	25	Kıvanç Tekst. San. ve Tic. A.Ş.	37.372.197,92	37.372.191,12
308	26	Küçükçalık Tekst. San. ve Tic. A.Ş.	56.658.153,58	36.564.538,76
560	27	Kasar ve Dual Tekst. San. A.Ş	36.331.889,82	36.331.889,82
561	28	Mogul Kumaş Sanayi ve Ticaret Ltd. Şti.	36.295.144,49	36.182.670,98
572	29	Did Not Want To Reveal Their Name	35.766.342,54	35.605.173,99
581	30	Oğuz Tekst. San. ve Tic. A.Ş.	35.324.389,23	35.324.389,23
579	31	İpek İdrofil Pamuk San. ve Tic. A.Ş.	35.563.389,20	34.628.612,06
594	32	Did Not Want To Reveal Their Name	34.509.871,71	34.504.802,19
598	33	Armen İplik Örne Tekstil San. ve Tic. Ltd. Şti.	34.418.267,41	34.418.156,41
380	34	Ges Tekstil Dış Tic. ve San. A.Ş.	48.675.283,46	33.081.860,14
559	35	Dina Vanelli Tekst. San. ve Tic. A.Ş.	36.333.387,81	32.317.503,07
596	36	Did Not Participate in the Research	34.434.531,80	32.021.230,69
657	37	Did Not Participate in the Research	31.871.591,49	31.649.727,48
648	38	Remateks Tekst. Tic. ve San. A.Ş.	32.368.631,32	31.415.284,72
636	39	Canan İplikçilik San. ve Tic. A.Ş.	32.831.253,46	30.923.682,26
458	40	Nitto Bento Bantçılık San. ve Tic. A.Ş.	41.926.558,18	30.619.724,22
615	41	Süper Tekst. San. ve Tic. A.Ş.	33.977.705,49	30.606.279,07
689	42	Doğan Tekst. Ltd. Şti.	30.437.485,59	30.392.516,97
721	43	Hasırcı Tekstil San. ve Tic. A.Ş.	29.147.359,75	29.119.422,60
733	44	Did Not Want To Reveal Their Name	28.444.007,25	27.556.131,61
398	45	Did Not Want To Reveal Their Name	47.095.236,57	27.295.743,33
746	46	Selçuk İplik San. ve Tic. A.Ş.	27.962.686,77	26.939.295,25
749	47	Yakar Tekst. San. ve Tic. Ltd. Şti.	27.857.881,09	26.080.422,26
732	48	Sepa Mensucat San. ve Tic. A.Ş	28.556.632,40	25.963.781,34
747	49	Ritaş Paz. İç ve Dış Tic. A.Ş.	27.908.736,05	25.520.435,01
818	50	Almodo Altınlar Dış Tic. A.Ş.	25.417.788,61	25.417.788,61
838	51	Did Not Participate in the Research	24.753.020,77	24.750.048,62
917	52	Gülle Entegre Tekst. İşlet. Emİk. Danışm. San. ve Tic. A.Ş.	22.773.943,70	22.737.760,63
920	53	Did Not Want To Reveal Their Name	22.615.999,74	22.615.999,74
925	54	Did Not Participate in the Research	22.510.000,77	22.505.482,49
595	55	Filpa Ambl. ve Dış Tic. A.Ş.	34.440.038,41	22.253.656,11
604	56	Did Not Want To Reveal Their Name	34.336.673,31	22.099.220,49
971	57	Did Not Participate in the Research	21.491.951,61	21.491.951,61
915	58	Coats (Türkiye) İplik San. A.Ş	22.800.405,75	21.462.432,48

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)	Sectoral Export 2013 (\$)
970	59	Söktaş Dokuma İşletmeleri Sanayi ve Ticaret A.Ş.	21.514.528,19	21.403.669,64
928	60	Recep Güzeldağ Tekst. Gıda İnş. San. ve Tic. Ltd. Şti.	22.398.192,07	21.401.080,63
799	61	İlay Dış Tic. A.Ş.	26.011.825,65	21.041.308,15
880	62	Did Not Want To Reveal Their Name	23.714.350,26	21.009.767,52
983	63	Did Not Participate in the Research	21.147.473,59	20.981.313,21
727	64	Yaşarteks Tekstil Sanayi Tic. A.Ş.	28.764.986,15	20.981.087,33
731	65	Did Not Want To Reveal Their Name	28.563.930,25	17.563.594,40
739	66	Kilim Dış Tic. ve Paz. A.Ş.	28.309.240,97	15.757.642,53
878	67	Neşe Dış Ticaret A.Ş.	23.772.377,20	11.418.920,37
705	68	Ser Tekst. Ulusl. Taşıım. İnş. Gıda Turz. San. ve Tic. Ltd. Şti.	29.603.577,46	10.004.162,60
TOBACCO AND TOBACCO PRODUCTS				
51	1	British American Tobacco Tütün Mamülleri San. ve Tic. A.Ş.	221.541.603,37	201.826.821,95
132	2	T.T.L. Tütün San. ve Dış Tic. A.Ş.	109.106.289,27	108.901.854,27
131	3	Philsa Philip Morris Sabancı Sigara ve Tütün San. Tic. A.Ş.	109.283.017,51	102.263.148,26
150	4	Jti Tütün Ürünleri San. A.Ş.	101.007.090,81	99.299.308,96
172	5	Did Not Want To Reveal Their Name	91.073.871,41	91.073.871,41
230	6	Did Not Participate in the Research	73.119.272,78	73.048.898,54
244	7	Sunel Ticaret Türk A.Ş.	69.952.145,20	69.877.521,59
490	8	Did Not Participate in the Research	40.094.719,70	40.094.719,70
605	9	Did Not Participate in the Research	34.280.155,12	34.280.109,45
WOOD AND FORESTRY PRODUCTS				
26	1	Altunkaya İnş. Nak. Gıda Tic. A.Ş.	422.073.100,23	128.895.019,01
57	2	Hayat Kimya San. A.Ş.	199.615.311,37	125.110.999,35
104	3	Boydak Dış Tic. A.Ş.	131.567.241,41	106.149.044,91
195	4	Ontex Tüketim Ürün. San. ve Tic. A.Ş.	81.239.911,04	79.509.075,41
175	5	Did Not Participate in the Research	88.810.774,89	75.471.955,58
144	6	Kastamonu Entegre Ağaç Sanayi ve Ticaret A.Ş.	105.246.324,33	68.949.164,78
277	7	Lila Kağıt San. ve Tic. A.Ş.	64.178.170,05	64.178.170,05
411	8	Agt Ahşap Sanayi ve Ticaret A.Ş.	46.485.355,90	45.294.033,30
427	9	Did Not Want To Reveal Their Name	44.957.575,99	44.796.759,40
439	10	Did Not Participate in the Research	43.414.419,57	42.479.231,25
514	11	Yıldız Entegre Ağaç Sanayi ve Ticaret A.Ş.	38.583.361,25	37.902.210,70
496	12	İsa Dış Ticaret Ltd. Şti.	39.926.535,51	36.853.438,79
587	13	Kütaş Tarım Ürünleri Dış Tic. ve San. A.Ş.	34.903.238,76	34.861.350,40
704	14	Modern Karton San. ve Tic. A.Ş.	29.703.732,84	29.699.600,76
715	15	Amcor Tobacco Packaging İzmir Gravür Baskı San. Tic. A.Ş.	29.291.116,23	29.199.545,41
730	16	Kartonsan Karton San. Tic. A.Ş.	28.565.693,53	28.565.693,53
652	17	Oskar Orman Ürn. Petr. Tekst. Gıda Day. Tük. Mal. San. Dış Tic. Ltd. Şti.	32.158.151,45	28.117.275,99
501	18	Did Not Want To Reveal Their Name	39.622.775,10	24.779.814,25
797	19	Paksel Kimya San. ve Ticaret A.Ş.	26.050.997,67	24.451.737,73
94	20	Etsun Entegre Tar. Ür. San. ve Tic. A.Ş.	146.257.327,47	24.378.002,59
274	21	Did Not Want To Reveal Their Name	64.434.800,84	24.222.628,42
896	22	Did Not Want To Reveal Their Name	23.383.749,36	21.390.643,52
660	23	Frimpeks Kimya ve Etiket San. Tic. A.Ş.	31.554.000,36	19.045.034,73
894	24	Makro Granit Kargo İnşaat ve Dış Tic. Ltd. Şti.	23.442.210,66	16.733.393,59
804	25	Did Not Participate in the Research	25.763.165,17	13.111.706,21
734	26	Did Not Participate in the Research	28.425.088,97	13.033.562,30
889	27	Did Not Want To Reveal Their Name	23.551.075,86	9.170.835,96



**TOP 500
EXPORTING
COMPANIES
BY ALPHABETICAL
ORDER IN 2013**

TOP 500 EXPORTING COMPANIES BY ALPHABETICAL ORDER IN 2013

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
396	47	3 M Sanayi ve Tic. A.Ş.	47.357.057,68
226	19	Abb Elektrik San. A.Ş.	74.461.702,47
243	22	Abb İhracat Tic. ve Elektrik San. A.Ş.	70.179.064,78
231	26	Acarsan Makarna Un Gid. İnş. San. ve Tic. A.Ş.	73.094.881,86
345	3	Adesa Mağ.Teks. ve Deri San. Tic. A.Ş.	52.630.161,32
315	35	Adopen Plastik ve İnş. San. A.Ş.	56.102.229,24
413	5	Afyon Yumurta İth. İhr. ve Tic. A.Ş.	46.204.525,50
467	51	Ağır Haddecilik A.Ş.	41.270.523,84
411	8	Agt Ahşap Sanayi ve Ticaret A.Ş.	46.485.355,90
190	4	Akçansa Çimento San.ve Tic. A.Ş.	82.811.261,17
494	79	Akd Döküm Ticaret A.Ş.	39.938.734,64
431	16	Akdaş Döküm San.ve Tic. A.Ş.	44.450.245,87
164	14	Akdeniz Kimyasal Ür. Paz. İç ve Dış Tic. A.Ş.	95.524.500,28
239	22	Akıntek Tekstil Ürün. San. ve Dış Tic. Ltd. Şti.	70.577.576,73
29	1	Ak-Pa Teks. İhr. Paz. A.Ş.	362.066.785,06
324	27	Aksa Jeneratör Sanayi A.Ş.	54.769.851,37
435	6	Akyem Adana Yem Yağ Biodizel Tar. ve San. Tic. A.Ş.	43.886.157,09
304	13	Alfa Mermer Sanayi ve Dış Ticaret Ltd. Şti.	57.871.848,21
350	8	Alp Havacılık San. Tic. A.Ş.	51.371.499,85
351	38	Alpin Teks. San. ve Dış Tic. Ltd. Şti.	51.202.402,39
64	6	Alstom Grid Enerji Endüstrisi A.Ş.	189.031.256,35
278	7	Altek Döküm Hadde Mamülleri San. ve Tic. A.Ş.	64.090.069,55
79	1	Altınbaş Kuyumculuk İthalat İhracat Sanayi ve Ticaret A.Ş.	161.846.534,94
241	19	Altınmarka Gıda San. ve Tic. A.Ş.	70.438.451,37
26	1	Altunkaya İnş. Nak. Gıda Tic. A.Ş.	422.073.100,23
232	33	Amcor Flexibles İstanbul Ambalaj San. ve Tic. A.Ş.	72.184.073,18
426	44	Anadolu Isuzu Otom. San. ve Tic. A.Ş.	45.023.496,40
208	12	Anı Bisküvi Gıda San. ve Tic. A.Ş.	78.630.449,81
461	55	Aps Giyim San. ve Tic. A.Ş.	41.666.041,42
211	17	Arbel Bakliyat Hububat San. Tic. A.Ş.	78.355.571,41
6	2	Arçelik A.Ş.	1.899.013.432,73
129	3	Arçelik-Lg Klima Sanayi ve Tic. A.Ş.	109.800.557,20
101	2	Arpas İhracat İthalat ve Pazarlama A.Ş.	133.849.128,18
276	8	Arsıantürk Tarım Ürünleri Sanayi İhracat ve İthalat A.Ş.	64.254.322,44
107	3	Aselsan Elektronik Sanayi ve Ticaret A.Ş.	130.566.395,36
264	40	Aslankaya İnş. ve Tic. Ltd. Şti.	66.123.925,21
317	33	Aster Global Paz. ve Dış Tic. A.Ş.	56.069.433,88
138	14	Atom Kablo San.ve Tic. A.Ş.	106.766.772,92
87	19	Autoliv Cankor Oto.Emniyet Sis. San. ve Tic. A.Ş.	151.569.492,20
498	42	Aves Enerji Yağ ve Gıda Sanayi A.Ş.	39.740.126,99
374	61	Ayaz Dış Ticaret Ltd. Şti.	49.226.048,85
106	1	Aydın Kuruyemiş Sanayi ve Tic. A.Ş.	130.828.496,29
361	19	Aydın Teks. Tic. ve Paz. A.Ş.	50.596.965,87
332	42	Aydınlı Hazır Giyim San. ve Tic. A.Ş.	53.584.017,82
179	23	Aygaz A.Ş.	87.498.558,25
401	17	Aygun Alüminyum San. ve Tic. A.Ş.	46.976.119,19
441	9	Bade Dış Tic. A.Ş.	43.299.769,50
189	16	Bak Ambalaj San. ve Tic. A.Ş.	83.221.350,97
121	10	Balıkesir Elektro Mekanik San. Tesisleri A.Ş.	114.296.280,55
126	3	Balsu Gıda San. ve Tic. A.Ş.	110.458.582,70
198	2	Banvit Bandırma Vitaminli Yem San. A.Ş.	80.493.100,32

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
37	3	Başak Metal Tic. ve San. A.Ş.	293.111.312,97
443	9	Baykal Makina Sanayi ve Ticaret A.Ş.	43.042.030,35
414	46	Baykan Dış Tic. Ltd. Şti.	46.180.328,63
168	18	Baykanlar Teks. San. ve Tic. Ltd. Şti.	93.516.817,38
388	38	Beltan Vibracoustic Titreşim Elemanl. San. ve Tic. A.Ş.	48.079.297,21
280	22	Beşler Makarna Un İrmik Gıda San. ve Tic. A.Ş.	63.202.324,85
216	36	Beyçelik Gestamp Kalıp ve Oto Yan Sanayi Paz. ve Tic. A.Ş.	77.178.576,95
215	21	Beypa Dış Tic. ve Teks. San. A.Ş.	77.251.326,64
417	68	Bia Dış Ticaret A.Ş.	45.694.029,42
408	37	Bifa Bisküvi Ve Gıda San. A.Ş.	46.629.160,84
410	38	Bilim İlaç Sanayii ve Tic. A.Ş.	46.493.435,50
24	3	Birgi Birleşik Giyim İhr. Dış Tic. A.Ş.	487.223.204,51
340	29	Birleşik Dış Ticaret A.Ş.	53.142.182,17
181	27	Borçelik Çelik San. Tic. A.Ş.	86.999.131,70
89	16	Borusan İstikbal Tic. A.Ş.	148.680.405,83
40	9	Borusan Mannesmann Boru San. ve Tic. A.Ş.	255.955.375,88
12	5	Bosch San. ve Tic. A.Ş.	970.584.771,43
38	1	Bosch Termoteknik San. ve Tic. A.Ş.	289.281.989,89
125	7	Bossa Tic.Ve San. İşlt. A.Ş.	110.859.937,66
386	10	Bossan Teks. İth. İhr. San. ve Tic. Ltd. Şti.	48.303.451,92
104	3	Boydak Dış Tic. A.Ş.	131.567.241,41
100	4	Boyteks Teks. San. ve Tic. A.Ş.	134.030.562,81
61	12	Brisa Bridgestone Sabancı Lastik Sanayi ve Ticaret A.Ş.	195.706.405,18
51	1	British American Tobacco Tütün Mamülleri San. ve Tic. A.Ş.	221.541.603,37
246	24	Bvb Teks. San. ve Tic. Ltd. Şti.	69.536.072,15
128	15	Candy Hoover Eurosia Ev Gereçleri San. ve Tic. A.Ş.	109.943.487,51
432	19	Ceha Büro Mobilyaları A.Ş.	44.437.920,40
475	7	Cemre Marin Endüstri A.Ş.	40.982.556,59
282	34	Cemtaş Çelik Makina San. ve Tic. A.Ş.	62.476.717,96
201	30	Cevher Döküm Sanayi A.Ş.	80.045.016,49
346	20	Ciner İç ve Dış Tic.A.Ş.	52.204.544,90
455	33	Cmk Kablo Elektrik Sanayi İç ve Dış Ticaret Ltd. Şti.	42.189.122,54
49	11	Cms Jant Ve Makina San. A.Ş.	223.481.335,37
47	18	Componenta Dokumculuk Tic. San. A.Ş.	229.636.264,33
260	20	Co-Re-Na Ecza Deposu Dış. Tic. A.Ş.	66.925.974,31
127	7	Cvs Makina İnş. San. ve Tic. A.Ş.	110.181.049,99
298	37	Çağ Çelik Demir ve Çelik Endüstri A.Ş.	58.860.289,39
42	1	Çayeli Bakır İşletmeleri A.Ş.	249.838.060,31
289	35	Çelikord A.Ş.	60.981.198,88
171	3	Çimsa Çimento Sanayi ve Ticaret A.Ş.	92.693.858,94
294	38	Çimtaş Çelik İmalat Mon. ve Tes. A.Ş.	59.663.876,66
347	15	Çinkom Çinko Kurşun Metal ve Madencilik San. Tic. A.Ş.	51.896.122,81
13	3	Çolakoğlu Dış Tic. A.Ş.	951.796.582,41
420	9	Coşkunöz Radyatör ve Isı Sanayi Ticaret A.Ş.	45.421.875,12
489	23	Dal Teknik Makina Ticaret ve San. A.Ş.	40.156.105,50
453	91	Danış Giyim Tic. ve San. Ltd. Şti.	42.397.519,38
479	21	Demisaş Döküm Emaye Mamülleri San. A.Ş.	40.735.941,31
352	41	Deniz Tekstil San. ve Tic. A.Ş.	51.046.038,00
268	21	Dicle Gıda Ve Tarım Ürünleri San. ve Tic. Ltd. Şti.	65.284.607,09
18	4	Diler Dış Ticaret A.Ş.	769.578.681,55
165	9	Dorçe Prefabrik Yapı ve İnşaat A.Ş.	95.182.706,73

TOP 500 EXPORTING COMPANIES BY ALPHABETICAL ORDER IN 2013

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
245	2	Dost Kardeşler Tekstil San. ve Tic. A.Ş.	69.838.464,87
70	1	Dsd Deri Sanayicileri Dış Tic. A.Ş.	180.614.019,47
86	9	Dts Denizli Tekstil Dış Tic. A.Ş.	152.629.407,24
256	9	Dünya Taş İthalat İhracat Madencilik Ticaret Anonim Şirketi	68.050.300,31
145	4	Durak Fındık Sanayi ve Ticaret A.Ş.	105.060.862,20
196	29	Durmaz Lojistik İth. ve İhr. Ltd. Şti.	81.226.761,02
130	2	Durmazlar Makina San. ve Tic. A.Ş.	109.375.816,45
334	36	Eda Dış Tic. ve Tekst. Paz. A.Ş.	53.466.710,78
267	29	Efes Tekst. San. ve Dış Tic. Ltd. Şti.	65.707.972,13
360	34	Efor İç ve Dış Ticaret Ltd. Şti.	50.678.528,03
457	36	Ego Elekt. Aletler San. A.Ş.	42.012.825,37
167	5	Ekin Maden Ticaret ve Sanayi A.Ş.	93.621.449,98
364	43	Ekinciler Demir Çelik San. A.Ş.	50.216.257,35
22	2	Ekom Eczacıbaşı Dış Tic. A.Ş.	511.534.366,77
111	27	Eksper Gıda Paz. San. ve Tic. A.Ş.	128.885.744,98
157	4	Eleks Dış Ticaret A.Ş.	97.436.964,37
469	38	Elita Gıda Sanayi ve Ticaret A.Ş.	41.193.768,73
341	8	Elkon Beton Mak. San. ve Tic. A.Ş.	53.057.953,28
487	35	Elsan Elektrik Gereçleri San. ve Tic. A.Ş.	40.175.195,23
428	49	Emre Metal Dış Tic. Ltd. Şti.	44.921.850,85
220	20	Enpay Endüstriyel Pazarlama ve Yatırım A.Ş.	76.078.121,91
174	4	Er-Bakır Elektrolitik Bakır Mamulleri A.Ş.	90.097.939,33
147	24	Erciyas Çelik Boru Sanayi A.Ş.	102.699.480,68
72	1	Erdemoğlu Dış Tic. A.Ş.	179.922.197,16
113	19	Ereğli Demir ve Çelik Fabrikaları Tic. A.Ş.	127.695.722,43
166	10	Erişler Gıda Sanayi ve Tic. A.Ş.	95.013.908,91
434	40	Erkul Kozmetik San. ve Tic. A.Ş.	44.253.924,60
286	43	Erkunt Sanayi A.Ş.	61.279.808,70
474	10	Ermaksan Makina San. ve Tic. A.Ş.	41.022.647,50
265	33	Erol Dış Tic. Ltd. Şti.	65.908.483,45
82	12	Erpa Hazır Giyim İç ve Dış Tic. A.Ş.	160.192.536,25
193	14	Eti Alüminyum A.Ş.	81.650.386,35
67	4	Eti Krom A.Ş. Genel Müdürlüğü	185.583.124,56
16	3	Eti Maden İşletmeleri Gen. Müd.	790.353.910,43
97	8	Eti Soda Üretim Paz. Nak. Elekt. Ür. San. ve Tic. A.Ş.	138.174.297,52
397	45	Etik Dış Tic. ve Paz. A.Ş.	47.255.737,75
94	1	Etsun Entegre Tar. Ür. San. ve Tic. A.Ş.	146.257.327,47
266	26	Falcon Tekst. San. ve Tic. A.Ş.	65.779.288,59
389	44	Family Petrol Ürün. ve Tanım Ürün. İç ve Dış Tic. Ltd. Şti.	48.048.076,28
418	42	Ferro Döküm Sanayi ve Dış Ticaret A.Ş.	45.644.285,28
500	60	Finteks Tekst. ve Halı San. Ltd. Şti.	39.731.686,64
406	20	Flokser Tekst. San. ve Tic. A.Ş.	46.806.720,39
227	4	Fnss Dış Ticaret A.Ş.	73.943.992,51
2	1	Ford Otomotiv San. A.Ş.	3.696.202.282,83
323	34	Fore Uluslararası Paz. ve Tic. A.Ş.	54.798.304,12
419	10	Franke Mutfak ve Banyo Sisteml. San. ve Tic. A.Ş.	45.621.414,16
234	30	Gamateks Tekst. San. ve Tic. A.Ş.	71.751.254,47
188	10	Gap Güneydoğu Tekst. San. ve Tic. A.Ş.	83.708.870,21
293	86	Gemi Kaya İnş. Taah. ve Dış Tic. Ltd. Sti.	60.078.432,68
380	34	Ges Tekstil Dış Tic. ve San. A.Ş.	48.675.283,46
444	64	Gizem Frit Pazarlama ve Dış Tic. A.Ş.	42.936.575,81

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
409	49	Global Sourcing Dış Tic. Ltd. Şti.	46.520.802,53
33	9	Goodyear Lastikleri T.A.Ş.	315.891.777,40
450	16	Gözek Tekst. İth.İhr. San. Tic. A.Ş.	42.554.564,10
288	32	Grammer Koltuk Sist. San. ve Tic. A.Ş.	61.053.311,02
84	5	Gülpa Paz. ve Dış Tic. A.Ş.	159.582.926,42
355	18	Gülsan Sentetik Dokuma San. ve Tic. A.Ş.	50.986.593,56
287	9	Gürsoy Tarımsal Ürünler Gıda Sanayi ve Ticaret A.Ş.	61.158.917,59
373	24	Gürteks Pazarlama A.Ş.	49.259.925,03
209	4	Haliloğlu Dış Tic. Ltd. Şti.	78.491.297,84
328	35	Hamaratlı Tekst. Konf. San. ve Tic. A.Ş.	54.335.442,05
155	31	Has Çelik ve Halat San. Tic. A.Ş	98.615.961,02
57	2	Hayat Kimya San. A.Ş.	199.615.311,37
71	14	Hayes Lemmerz İnci Jant San. Aş.	179.972.049,68
225	26	Hayes Lemmerz Jantas Jant Sanayi ve Tic. A.Ş.	74.683.010,23
471	45	Haz Gıda Pazarlama İç ve Dış Tic. Ltd. Şti.	41.141.637,17
95	28	Hema Exim Ticaret A.Ş.	143.468.436,29
102	9	Hes Hacılar Elektrik Sanayi ve Ticaret A.Ş.	132.484.158,43
197	5	Hidromek Hidrolik ve Mekanik İml. San. ve Tic. A.Ş.	81.167.846,15
394	40	Honda Türkiye A.Ş.	47.479.637,91
119	5	Intersweet Dış Tic. Ltd. Şti.	115.959.272,75
424	54	İbişler Tekst. San. ve Dış Tic. A.Ş.	45.118.007,10
11	2	İçdaş Çelik Enerji Tersane ve Ulaşım Sanayi A.Ş.	1.010.266.332,77
454	17	İlbeyli Koll. Şti.	42.301.893,68
98	13	İleri Giyim San. ve Dış Tic. A.Ş.	138.144.621,14
387	88	İlk İnşaat Taahhüt San. ve Tic. A.Ş.	48.291.309,94
212	24	İnci Akü San. ve Tic. A.Ş.	78.314.679,62
202	2	İnfo Tekst. Ürün. San. ve Dış Tic. Ltd. Şti	79.896.186,08
362	39	İpek Tekst. Paz. San. ve Dış Tic. A.Ş.	50.459.195,13
495	41	İpek Yem ve Gıda San. Tic. A.Ş.	39.932.354,92
496	12	İsa Dış Ticaret Ltd. Şti.	39.926.535,51
36	8	İskenderun Demir ve Çelik A.Ş.	293.346.346,00
112	6	İskur İplik Kumaş Mens. Tic. ve San. A.Ş.	128.661.722,80
257	7	İstanbul Altın Rafinerisi A.Ş.	67.899.878,39
229	6	İstor Altın Mücevherat Pazarlama İth. Ve İhr. Ltd. Şti.	73.443.095,93
25	6	İzmir Demir Çelik Sanayi A.Ş.	467.978.326,95
391	41	Jantsa Jant Sanayi ve Tic. A.Ş.	47.900.700,26
150	4	Jti Tütün Ürünleri San. A.Ş.	101.007.090,81
445	9	K.F.C. Gıda Tekstil Sanayi İthalat İhracat Yatırım A.Ş.	42.932.277,31
348	29	Kabtek Kablo İnş. San. ve Tic. Ltd. Şti.	51.860.540,01
404	36	Kadooğlu İç ve Dış Tic. A.Ş.	46.886.317,94
162	11	Kadooğlu Yağ San. ve Tic. A.Ş.	95.699.886,18
178	8	Kalde Klima Pazarlama ve Taah. A.Ş.	87.814.883,54
307	8	Kale Kilit ve Kalıp San. A.Ş.	57.026.531,48
143	2	Kaleseramik Çanak kale Kalebodur Seramik San. A.Ş.	105.369.130,46
313	14	Kaltun Madencilik Sanayi Nakliye ve Akaryakıt Ticaret Anonim Şirketi	56.141.799,28
118	1	Kalyoncu Nakliyat Turizm Tic. ve San. Ltd. Şti.	116.368.895,36
300	4	Kaplanlar Tekstil Dış Tic. ve San. Ltd. Şti.	58.316.846,86
39	7	Kaptan Metal Dış Ticaret ve Nakliyat A.Ş.	277.753.601,11
376	10	Karakaş Atlantis Kıymetli Madenler Kuyumculuk Telekomünikasyon San. ve Tic A.Ş.	49.016.385,31
262	77	Karbel Tekstil Dış Ticaret Ltd. Şti.	66.695.656,74
249	44	Karçağ Nak. İnş. ve Dış Tic. Ltd. Şti.	69.111.628,60

TOP 500 EXPORTING COMPANIES BY ALPHABETICAL ORDER IN 2013

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
68	12	Kardemir İth. İhr. Ltd. Şti.	184.096.747,79
173	23	Karsan Otomotiv San. ve Tic. A.Ş.	90.984.648,42
255	3	Kartal Halı Tekstil San. ve Tic. A.Ş.	68.262.114,04
144	6	Kastamonu Entegre Ağaç Sanayi ve Ticaret A.Ş.	105.246.324,33
438	48	Katmerciler Araçüstü Ekipman San. ve Tic. A.Ş.	43.620.150,42
8	1	Kibar Dış Tic. A.Ş	1.377.881.447,61
180	13	Kipaş Pazarlama ve Ticaret A.Ş.	87.388.358,71
185	1	Klc Gıda Ürünleri İth. İhr. ve Tic. A.Ş.	84.078.650,69
320	7	Klimasan Klima San. ve Tic. A.Ş.	55.354.285,04
74	13	Kocaer Haddecilik San. ve Tic. A.Ş.	173.890.503,34
149	11	Köksan Pet Ve Plastik Amb. San. ve Tic. A.Ş.	101.189.588,42
43	3	Kordsa Global Endüst. İplik ve Kord Bezi San. ve Tic. A.Ş.	249.631.708,63
77	7	Koroza Ambalaj San. ve Tic. A.Ş.	162.314.422,24
330	43	Koton Mağazacılık Teks. San. ve Tic. A.Ş.	54.070.178,56
159	13	Küçükbaş Yağ ve Deterjan Sanayi A.Ş.	96.714.047,68
308	26	Küçükçalık Teks. San. ve Tic. A.Ş.	56.658.153,58
399	62	Küçüker Teks. Dış Tic. A.Ş.	47.070.142,00
263	8	Kümaş Manyezit Sanayi A.Ş.	66.646.096,73
384	53	Kumtel Dayanıklı Tüketim Mall. Plastik San. Tic. A.Ş.	48.462.102,39
277	7	Lila Kağıt San. ve Tic. A.Ş.	64.178.170,05
136	22	Lim Otomotiv Tic. Ltd. Şti.	107.054.112,30
194	12	Magnesit A.Ş.	81.641.785,62
120	20	Mahmutoğlu Dış Tic. İnş. Nak. Gıda San. Tic. Ltd. Şti.	114.755.814,30
222	30	Makbaş Alüminyum Profil İnşaat San. ve Tic. Ltd. Şti.	75.269.935,58
50	10	Man Türkiye A.Ş.	221.637.642,15
385	30	Mass Kablo Yatırım ve Tic. A.Ş.	48.323.320,73
403	15	Matesa Teks. San. ve Tic. A.Ş.	46.890.458,49
456	73	Mecaplast Otomotiv Ürünleri Sanayi ve Ticaret A.Ş.	42.153.711,73
306	3	Med Marine Kılıv. ve Röm. Hiz. İnş. San. ve Tic. A.Ş.	57.594.510,39
218	7	Medmar Mermer Madencilik San. ve Tic. A.Ş.	76.301.596,81
358	13	Mega Metal San. ve Tic. Ltd. Şti.	50.831.483,94
481	6	Menas Mersin Zira Ürünler İşl. İhr. Sanitic. A.Ş.	40.677.276,61
58	6	Menderes Teks. San. ve Tic. A.Ş.	199.170.274,79
20	7	Mercedes-Benz Türk A.Ş.	700.780.937,95
447	35	Mersin Un San. ve Tic. Ltd. Şti.	42.768.981,32
99	18	Mescier Dış Tic. Ltd. Şti.	137.698.944,77
135	23	Metal Market Dış Tic A.Ş.	107.176.271,10
301	32	Milteks Spor Giyim Tekstil San. ve Tic. A.Ş.	58.073.181,96
296	8	Mioro Hediyelik Eşya San. ve Tic. A.Ş.	59.345.790,44
92	17	Mitaş Enerji ve Madeni İnşaat İşleri Türk A.Ş.	146.737.427,73
161	26	Mmk Metalurji San. Tic. ve Liman İşletmeciliği A.Ş.	96.238.714,00
493	11	Mozart Pırlanta Çiğdem Büyükşeker	39.993.583,96
377	39	Mutlu Akü ve Malzemeleri Sanayi A.Ş.	48.995.440,15
236	18	Mutlu Makarnacılık San. ve Tic. A.Ş.	71.400.346,44
357	31	Nadir Teks. Deri ve Yağ San. Tic. Ltd. Şti.	50.848.981,08
139	28	Naksan Plastik ve Enerji Sanayi ve Tic. A.Ş.	106.605.917,92
252	25	Naz Dış Tic. A.Ş.	68.842.761,76
148	25	Nessan İnş. Gıda Nak. Pet. Ürn. Otom. San. ve Dış Tic. Ltd. Şti.	102.090.000,00
141	11	Nexans Türkiye End. ve Tic. A.Ş.	106.460.848,89
458	40	Nitto Bento Bantçılık San. ve Tic. A.Ş.	41.926.558,18
124	22	Noksel Çelik Boru Sanayi A.Ş.	111.418.769,89

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
372	48	Norm Crvata San. ve Tic. A.Ş.	49.272.920,65
425	7	Nuh Çimento Sanayii A.Ş.	45.085.746,21
407	33	Nur Gıda Petr. Ürn. Ulus. Nak. Mad Teks. San. ve Dış Tic. Ltd. Şti.	46.777.596,61
123	21	Nursan Metalurji Endüstrisi A.Ş.	112.930.622,40
142	6	Oba Food Gıda San. Tic. A.Ş.	106.178.604,61
462	57	Oğuzhan Tekstil Turizm İnşaat San. ve Tic. A.Ş.	41.518.346,27
486	17	Olimar Madencilik İth. ve İhr. San. ve Tic. Ltd. Şti.	40.248.799,70
160	3	Onsa Mücevherat İmalatı ve Dış Tic. A.Ş.	96.585.718,04
195	4	Ontex Tüketim Ürün. San. ve Tic. A.Ş.	81.239.911,04
429	5	Orka Tarım Ürünleri Sanayi ve Tic. Ltd. Şti.	44.894.156,61
183	8	Orta Anadolu Tic. ve San. İşlet. T.A.Ş.	84.991.866,63
156	3	Ortadoğu Rulman San. ve Tic. A.Ş.	98.136.042,72
285	3	Osman Akça Tarım Ürün. İth. İhr. San. ve Tic. A.Ş.	61.575.517,03
3	2	Oyak-Renault Otomobil Fab. A.Ş.	3.523.398.995,22
88	15	Öz Asya Güm. Ulusl. Nak. Gıda San. Pet. Ür. ve Dış Tic. Ltd. Şti.	150.003.307,71
184	19	Özak Teks. Konf. San. ve Tic. A.Ş.	84.464.759,09
305	50	Özdemir Boru Profil Sanayi ve Ticaret Ltd. Şti.	57.656.077,77
273	11	Özdoğu İnşaat ve Tic. Ltd. Şti.	64.475.610,17
383	15	Özer Metal Sanayi A.Ş.	48.483.118,77
192	5	Özgül Gıda San. ve Tic. Ltd. Şti.	81.918.606,18
233	2	Özgür Tarım Ürün İnş. San. ve Ticaret A.Ş.	71.827.146,18
76	14	Özkan Demir Çelik Sanayii A.Ş.	170.543.449,87
359	5	Özkaplan Karpet İç ve Dış Tic. Ltd. Şti.	50.826.415,16
297	24	Özmaya Sanayi A.Ş.	59.045.382,46
381	44	Öz Tekstil San. ve Tic. Ltd. Şti.	48.591.767,69
449	18	P.M.S. Metal Profil Alüminyum San. ve Tic. A.Ş.	42.616.913,48
140	13	Pamukkale Kablo San. Tic. A.Ş.	106.582.219,16
228	8	Park Elek. Madenc. San. ve Tic. A.Ş.	73.583.113,42
416	67	Parsan Makina Parçaları San. A.Ş.	45.779.734,95
14	2	Pergamon Status Dış Tic. A.Ş.	809.939.081,46
19	2	Petkim Petrokimya Holding A.Ş.	765.751.682,21
73	15	Petlas Lastik Sanayi ve Tic. A.Ş.	178.756.849,58
131	3	Philsa Philip Morris Sabancı Sigara ve Tütün San. Tic. A.Ş.	109.283.017,51
48	26	Polimeks İnşaat Taahhüt ve San Tic. A.Ş.	223.855.442,14
451	25	Polin Dış Tic. Ltd. Şti.	42.507.824,76
314	10	Poyraz Poyraz Fındık Entegre San. ve Tic. A.Ş.	56.140.692,00
213	6	Progıda Pazarlama A.Ş.	78.097.160,59
117	2	Progıda Tarım Ürünleri San. ve Tic. A.Ş.	117.013.416,17
393	37	Qlube Petrokimya San. ve Tic. Ltd. Şti.	47.667.235,01
59	33	Ram Dış Ticaret A.Ş.	196.736.533,16
247	23	Real İç ve Dış Tic. A.Ş.	69.308.483,04
452	53	Reha Tekstil Dış Tic. ve San. A.Ş.	42.426.838,20
291	12	Re-Ma Metal Tekstil İns. Gıda San. Tic. Ltd. Şti.	60.639.916,18
284	6	Roketsan Roket San. ve Tic. A.Ş.	61.611.326,36
335	27	Roma Plastik Sanayi ve Ticaret A.Ş.	53.426.335,04
482	16	Rüya İç ve Dış Tic. Ltd. Şti.	40.589.791,86
250	27	S.S.P Otomotiv Sanayi ve Dış Tic. A.Ş.	69.102.734,73
336	4	S.S.Tariş Üzümler Tarım Sat. Koop. Birliği Kısa Adı Tariş Üzümleri	53.384.919,94
371	13	Sabırlar Fındık İhr. Ltd. Şti.	49.516.984,62
440	7	Safyün Halı Tekstil Sanayi ve Ticaret A.Ş.	43.382.106,50
302	46	Sampa Otomotiv Sanayi ve Ticaret A.Ş.	58.011.156,92

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2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
446	72	Samsun Makina Sanayi A.Ş.	42.840.069,81
466	42	Sandoz Grub Sağ. Ür. İlaç. San. ve Tic. A.Ş.	41.376.044,09
343	26	Sandoz İlaç San. ve Tic. A.Ş.	52.790.428,06
32	2	Sanko Dış Tic. A.Ş.	317.391.832,68
170	6	Sanko Teks. İşletmeleri San. ve Tic. A.Ş.	93.059.005,41
421	39	Sapro Temizlik Ürünü. San. ve Tic. A.Ş.	45.343.288,35
191	11	Saray Dokum ve Madeni Aksam Sanayi Turizm A.Ş.	82.437.815,74
251	6	Sarbak Metal Ticaret ve Sanayi A.Ş.	69.006.796,54
30	2	Sarkuysan Elektrolitik Bakır Sanayi ve Ticaret A.Ş.	346.339.462,18
207	36	Sarten Ambalaj San. ve Tic. A.Ş.	78.924.271,62
53	6	Sasa Polyester San. A.Ş	215.375.778,68
217	14	Sayınlar İhr. İth. ve Tic. A.Ş.	76.818.205,75
103	8	Schneider Enerji End. San. ve Tic. A.Ş.	131.576.917,93
78	7	Schneider Elektrik San. ve Tic. A.Ş.	162.211.986,13
146	12	Seval İhracat İthalat ve Pazarlama Tic. Ltd. Şti.	104.633.354,59
415	11	Silverline Ev Gereçleri Satış ve Pazarlama .A.Ş.	46.151.259,52
366	31	Standard Profil Ege Otomotiv San. ve Tic. A.Ş.	49.937.160,11
109	9	Standard Profil Otomotiv San. ve Tic. A.Ş.	129.455.389,85
370	49	Summa Turizm Yatırımcılık A.Ş.	49.609.825,93
299	23	Sunar Paz. ve Dış Tic. Ltd. Şti.	58.830.510,59
244	7	Sunel Ticaret Türk A.Ş.	69.952.145,20
158	20	Sunjüt Suni Jüt San. ve Tic. A.Ş.	97.405.013,45
271	21	Süper Film Ambalaj San. ve Tic. A.Ş.	64.666.900,86
433	32	Surtel Ambalaj Dağıt. San. ve Tic. A.Ş.	44.303.456,77
375	32	Şimşek Bisküvi ve Gıda San. A.Ş.	49.181.556,81
15	1	Şişecam Dış Tic. A.Ş.	792.821.705,06
80	1	Şölen Çikolata Gıda San. ve Tic. A.Ş.	160.591.780,53
132	2	T.T.L. Tütün San. ve Dış Tic. A.Ş.	109.106.289,27
34	4	Taha Kargo Dış Tic. Ltd. Şti.	297.333.995,05
93	8	Taha Paz. ve Mağazacılık A.Ş.	146.420.775,15
395	47	Tata Steel İstanbul Metal San. ve Tic. A.Ş.	47.412.606,80
105	10	Taypa Teks. Giy. San. ve Tic. A.Ş.	131.328.872,70
405	4	Tek Asya Tarım Ürünleri Tic. Ltd. Şti.	46.884.491,24
311	52	Tekfen İnş. ve Tesisat A.Ş.	56.378.806,85
476	21	Teksis Teks. Ürün. Paz. A.Ş.	40.855.853,86
110	21	Temsa Global Sanayi ve Ticaret A.Ş.	129.416.600,00
338	28	Termikel Dış Ticaret A.Ş.	53.237.337,28
254	5	Termo Teknik Ticaret ve Sanayi A.Ş.	68.349.525,20
52	1	Tersan Tersanecilik San. ve Tic. A.Ş.	217.368.128,37
10	1	Tgs Dış Tic. A.Ş.	1.141.011.379,61
382	51	Tiryaki Agro Gıda San. ve Tic. A.Ş.	48.587.418,11
5	3	Tofaş Türk Otomobil Fab. A.Ş.	2.099.878.664,66
90	7	Toprak Mahsulleri Ofisi Bölge Müdürlüğü	148.467.505,32
477	12	Torun Bakır Alaşımları Metal Sanayi ve Ticaret A.Ş.	40.839.303,19
353	41	Tosçelik Profil ve Sac End. A.Ş.	51.012.793,19
45	10	Tosyalı Dış Ticaret A.Ş.	241.619.509,81
66	17	Toyota Motor Europe Adapazarı Şubesi	185.762.486,13
7	4	Toyota Otomotiv San.Türkiye A.Ş.	1.462.124.701,12
459	6	Tuğrul Tarım ve Petrol Ür. Tic. ve San. A.Ş.	41.840.988,70
63	3	Tuprag Eksport İhr. ve Tic. Ltd. Şti.	189.277.369,60
55	2	Tuşaş Motor Sanayi A.Ş.	209.048.713,53

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
31	1	Tuşaş Türk Havacılık ve Uzay San. A.Ş.	329.008.886,49
318	6	Türk Demir Döküm Fabrikaları A.Ş.	55.754.776,59
27	8	Türk Pirelli Lastikleri A.Ş.	379.168.353,72
224	18	Türk Prysmian Kablo ve Sistemleri A.Ş.	75.024.487,50
28	1	Türk Traktör ve Ziraat Mak. A.Ş.	364.387.224,80
176	4	Türkcan Kuyumculuk Sanayi A.Ş.	88.777.032,99
1	1	Türkiye Petrol Rafinerileri A.Ş.	4.134.682.949,70
108	15	Türkmen Grup İth. İhr. Dış Tic. A.Ş.	130.455.168,27
186	2	Uçak Kardeşler Gıda Seracılık Uluslararası Nakliye Plastik San. ve Ltd. Şti.	83.968.617,87
116	2	Uğur Soğutma Makinaları Sanayi ve Tic. A.Ş.	120.698.120,56
205	17	Ulusoy Elektrik İml. Taah. ve Tic. A.Ş.	79.448.452,80
187	15	Unat Yağ Gıda San. ve Tic. A.Ş.	83.826.245,50
290	31	Uob Moda Tekstil Dış Tic. Ltd. Şti.	60.791.673,18
182	28	Ümran Çelik Boru Sanayii A.Ş.	85.870.625,41
96	11	Üniteks Tekstil Gıda Motorlu Araçlar Sanayi ve Ticaret A.Ş.	140.201.669,51
242	27	Ünsa Ambalaj San. ve Tic. A.Ş.	70.289.408,60
75	16	Valeo Otomotiv Sistemleri Endüstri A.Ş.	171.836.444,66
258	23	Vatan Kablo Metal Endüstri ve Tic. A.Ş.	67.677.131,49
275	22	Vatan Plastik San. ve Tic. A.Ş	64.348.518,90
339	37	Venüs Giyim San. ve Tic. A.Ş.	53.151.863,49
4	1	Vestel Ticaret A.Ş.	2.251.304.411,11
303	25	Viko Elektrik ve Elektronik End. San. ve Tic. A.Ş.	57.953.622,09
367	45	Vilmeks İç ve Dış Tic. ve Metal San. A.Ş.	49.799.476,33
261	46	Volga Dış Tic. ve Danışmanlık A.Ş.	66.882.733,17
292	34	Yarış Kabin San. ve Tic. A.Ş.	60.345.725,95
163	3	Yaşar Dış Tic. A.Ş.	95.551.990,01
319	11	Yavuz Gıda Sanayi ve Ticaret Ltd. Şti.	55.709.970,89
54	5	Yeşim Satış Mağazaları ve Tekstil Fab. A.Ş.	210.552.765,25
316	35	Yiğit Akü Malzemeleri Nak.Tur. İnş. San. ve Tic. A.Ş.	56.087.625,47
270	32	Yolbulan Bağtuğ Metalurji Sanayi A.Ş.	64.839.450,20
379	46	Yolbulan Metal San. Tic. A.Ş.	48.676.773,84
203	25	Yonca Gıda San. İşl. İç ve Dış Tic. A.Ş.	79.891.858,24
21	5	Yücel Boru İhr. İth. ve Paz. A.Ş.	557.959.775,27
60	11	Yüksel Dış Tic. İnş. San. Ltd. Şti.	195.720.266,44
219	11	Yünsa Yünlü San. ve Tic. A.Ş.	76.277.787,70
81	9	Zer Yağ Sanayi ve Ticaret A.Ş.	160.366.150,62
46	7	Zorlu Dış Tic. A.Ş.	239.855.244,20

*Companies not participating in the study and not want to be quoted by name are not considered for alphabetical order.



**SECOND 500
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SECOND 500 EXPORTING COMPANIES BY ALPHABETICAL ORDER IN 2013

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
870	26	2E Madencilik Nak. Paz. San. ve Tic. A.Ş.	23.859.071,88
846	19	Abaloğlu Yem Soya ve Teks. San. A.Ş.	24.582.452,69
773	66	Abdi İbrahim İlaç San. ve Tic. A.Ş.	26.732.580,03
569	50	Accell Dış Ticaret Ltd. Şti.	35.939.640,44
762	63	Ae Arma Elektropanc Elektromekanik Taahh. ve Tic. A.Ş.	27.126.471,30
658	10	Agromey Gıda ve Yem San. Tic. A.Ş.	31.723.876,85
852	19	Ahmet Yar İç ve Dış Ticaret Ltd. Şti.	24.328.993,49
606	78	Akademi Teks. San. ve Tic. Ltd. Şti.	34.234.389,23
667	8	Akaş Tarım Ürünleri İnş. Ahşap Plastik Amb. San ve Tic. A.Ş.	31.316.381,98
984	86	Akat Kozmetik Sanayi ve Ticaret A.Ş.	21.118.221,90
777	48	Akım Metal Sanayi ve Ticaret A.Ş.	26.564.833,08
523	49	Akkim Yapı Kimyasalları Sanayi ve Ticaret A.Ş.	38.233.084,25
707	98	Akkuş Tekstil San. Tic. A.Ş.	29.530.187,30
752	35	Akpa Alüminyum Plastik San. ve Tic. Ltd. Şti.	27.667.055,88
696	95	Al Tekstil Konfeksiyon San. Tic. Ltd. Şti.	29.937.853,73
1000	34	Alacakaya Dış Ticaret ve Pazarlama A.Ş.	20.909.209,65
835	13	Alara Tarım Ürünleri San. A.Ş.	24.907.646,45
865	16	Algan İç ve Dış Tic. Ltd. Şti.	24.053.601,61
839	114	Algodon Teks. San. ve Tic. Ltd. Şti.	24.751.378,09
890	36	Alimex Alüminyum San. ve Tic. Ltd. Şti.	23.537.873,18
699	71	Alka San. İnş. ve Tic. A.Ş.	29.822.266,92
578	91	Alkar İnş. İth. İhr. ve Tic. Ltd. Şti.	35.567.484,72
937	38	Allegion Emniyet ve Güvenlik Sis. San. A.Ş.	22.194.794,70
511	102	Almes İç ve Dış Tic. Nak. A.Ş.	38.782.757,18
818	50	Almodo Altınlar Dış Tic. A.Ş.	25.417.788,61
910	73	Altınapa Değirmencilik Tic. ve San. A.Ş.	23.075.903,75
532	130	Altunsoy Uluslararası Nak. İnş. İth. İhr. Tic. Ltd. Şti.	37.967.323,87
715	15	Amcor Tobacco Packaging İzmir Gravür Baskı San. Tic. A.Ş.	29.291.116,23
619	2	Ana Gıda İhtiyaç Maddeleri San. ve Tic. A.Ş.	33.740.944,15
634	3	Anadolu Efes Biraçılık ve Malt. Sanayi A.Ş.	32.860.731,04
536	11	Anatolia Tar. Ür. San. ve Dış Tic. A.Ş.	37.772.227,25
670	55	Arfesan Arkan Fren Elemanları San. Tic. A.Ş.	31.183.965,06
502	46	Argon Kimya San. ve Tic. A.Ş.	39.448.691,00
590	44	Arma Filtre Sistemleri Sanayi ve Ticaret A.Ş.	34.799.687,83
598	33	Armen İplik Örme Tekstil San. ve Tic. Ltd. Şti.	34.418.267,41
936	20	As Çelik Döküm İşleme Sanayi ve Ticaret Anonim Şirketi	22.283.751,55
805	12	As Star Tarım Ürünleri Nakl. ve Tic. Ltd. Şti.	25.743.950,68
963	138	As Teks. San. İç ve Dış Tic. A.Ş.	21.595.118,40
692	60	Asal Dış Tic. A.Ş.	30.130.560,10
722	92	Asaş Ambalaj Baskı San. ve Tic. A.Ş.	29.095.600,82
921	19	Asmaş Ağır San. Malz. İmal ve Ticaret A.Ş.	22.593.091,45
854	31	Astaş Alüminyum San. ve Tic. A.Ş.	24.320.326,95
575	39	Astor Transformator Enerji Tur. İnş. ve Petr. San. Tic. A.Ş.	35.701.908,46
949	59	Atos Bilişim Danışmanlık ve Müşteri Hizm. San. ve Tic. A.Ş.	21.920.253,97
712	58	Autoliv Metal Pres San. ve Tic. A.Ş.	29.381.521,17
573	7	Aydemir Gıda Sebze Meyve Komisyonculuğu Nakl. Ambl. San. ve Tic. Ltd. Şti.	35.753.934,47
683	6	Aydınlı Deri Konf. San. ve Tic. A.Ş.	30.586.695,57
911	28	Aytan Mermer Madencilik İth. İhr. San. ve Tic. Ltd. Şti.	22.960.406,54
562	70	Aytim Teks. San. ve Dış Tic. A.Ş.	36.225.892,61
649	16	Ayvaz Sınai Ürünler Tic. ve San. A.Ş.	32.342.496,17
757	64	Azim Un Gıda Tarım İnşaat Nakliye Petrol Sanayi ve Tic. A.Ş.	27.369.950,00

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
612	54	Bagfas Bandırma Gübre Fabrikaları A.Ş.	34.065.848,80
599	10	Bahtiyar Av Malzemeleri Pazarlama İnşaat Tekstil San. ve Tic. Ltd. Şti.	34.387.496,01
966	17	Balcı Tarım ve Gıda San. Tic. Ltd. Şti.	21.555.187,92
876	68	Baltık Dış Ticaret A.Ş.	23.788.386,13
610	55	Başarlar Hırdavat Pazarlama Sanayi ve Ticaret Ltd. Şti.	34.101.722,89
860	77	Başbuğ Oto Yedek Parça San. İth İhr. ve Tic. A.Ş.	24.174.559,42
786	20	Basra Gıda San. Paz. Dış Tic. Ltd. Şti.	26.297.941,33
736	9	Batman Dış Ticaret Ltd. Şti.	28.395.936,13
844	55	Baylan Ölçü Aletleri Sanayi ve Ticaret Ltd. Şti.	24.621.114,36
644	65	Bekaert İzmit Çelik Kord San. ve Tic. A.Ş.	32.533.843,66
672	94	Berke Plastik San. ve Tic. A.Ş.	30.997.751,49
787	11	Beş Yıldız Sebze Meyve Zirai İlaçlar Tar. İnş. Taah. Nak. San.	26.290.528,06
666	59	Beşsan Makarna Gıd. San. ve Tic. A.Ş.	31.379.912,35
793	24	Bilfer Madencilik ve İhr. A.Ş.	26.156.101,20
647	85	Bilkont Dış Tic. ve Teks. San. A.Ş.	32.397.136,66
625	81	Bilsar Dış Ticaret A.Ş.	33.326.197,49
861	31	Bimed Teknik Aletler Sanayi ve Ticaret A.Ş.	24.143.052,69
904	125	Birleşik Teks. San. ve Tic. Ltd. Şti.	23.168.855,80
571	48	Borsan Kablo Elektrik Aydınlatma İnşaat San. ve Tic. A.Ş.	35.795.838,58
659	21	Borusan Makina ve Güç Sist.San. ve Tic. A.Ş.	31.647.991,86
637	87	Boyçelik Metal San. ve Tic. A.Ş.	32.805.107,30
784	107	Brv Grup Teks. San. Dış Tic. Ltd. Şti.	26.377.382,12
821	14	Bupiliç Entegre Gıda San. Tic. A.Ş.	25.337.580,45
892	121	Burcu Teks. San. ve Tic. A.Ş.	23.500.854,26
556	82	Bursalı Dış Ticaret Ltd. Şti.	36.533.365,25
636	39	Canan İplikçilik San. ve Tic. A.Ş.	32.831.253,46
987	13	Capitol Deri İnşaat Turizm Sanayi ve Ticaret Limited Şirketi	21.038.060,00
513	53	Cengiz Makina San. ve Tic. A.Ş.	38.742.940,81
580	87	Cesur Ambalaj San. ve Tic. A.Ş.	35.358.154,46
915	58	Coats (Türkiye) İplik San. A.Ş	22.800.405,75
638	57	Coster Aerosol Valf Sanayi A.Ş.	32.731.137,63
557	69	Cu Tekstil San. ve Tic. A.Ş.	36.516.735,49
748	63	Çağla Şekerli Mamüller San. ve Tic. A.Ş.	27.870.451,69
789	77	Çakıroğlu Demir Çelik San. ve Tic. A.Ş.	26.253.807,38
774	14	Çakmaklar Gıda San. ve Tic. Ltd. Şti.	26.707.828,91
585	72	Çelikel Alüminyum Döküm İml. Sanayi ve Ticaret A.Ş.	34.949.630,58
874	21	Çelikpan Isı Sistemleri Paz. Ltd. Şti.	23.830.303,87
728	16	Çimentaş İzmir Çimento Fab. T.A.Ş.	28.763.345,20
709	14	Çimko Çimento ve Beton Sanayi Tic. A.Ş.	29.497.180,02
694	16	Çukurova İnşaat Makinaları San. ve Tic. A.Ş.	30.026.266,88
695	22	Dalgakıran Kompresor San. ve Tic. Ltd. Şti.	30.012.643,75
726	21	Dedeman Madencilik Sanayi ve Tic. A.Ş.	28.765.118,77
884	18	Demir Mad. Çim. Haz. Bet. İnş. Nak. San. Tic. Aş.	23.676.062,03
899	27	Demiray Madencilik Tanıtım ve Organizasyon Taşımacılık Lunapark Hediyeelik Eşya San. Tic. Ltd. Şti.	23.325.664,77
753	47	Demirer Kablo Tesisleri San. ve Tic. A.Ş.	27.475.579,88
989	26	Dikkan Dış Ticaret A.Ş.	21.034.291,54
528	19	Dimer Mermer İnşaat San. ve Tic. A.Ş.	38.086.856,82
559	35	Dina Vanelli Teks. San. ve Tic. A.Ş.	36.333.387,81
654	113	Dns Dış Tic. Teks. San. Ltd. Şti.	31.985.910,03
689	42	Doğan Teks. Ltd. Şti.	30.437.485,59
675	89	Domino Teks. Ürünİ. San. ve Dış Tic. A.Ş.	30.888.172,00

SECOND 500 EXPORTING COMPANIES BY ALPHABETICAL ORDER IN 2013

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
593	53	Doruk Marmara Un Sanayiciliği A.Ş.	34.638.333,72
999	20	Dragon Kuyumculuk Turizm İnşaat San. ve Tic. Ltd. Şti.	20.914.731,38
718	11	Durkar Dış Tic. Ltd. Şti.	29.217.048,24
555	49	Durum Gıda San. ve Tic. A.Ş.	36.617.610,37
837	63	Eefz Dış Ticaret A.Ş.	24.771.990,63
947	74	Ege Endüstri ve Ticaret A.Ş.	21.977.581,21
875	85	Ege Profil Ticaret ve Sanayi A.Ş.	23.801.165,32
863	17	Egeseramik İç ve Dış Tic. A.Ş.	24.108.614,24
607	63	Eke Metal Group A.Ş.	34.216.975,70
550	74	Eke Tekstil Konfeksiyon Turizm San. ve Tic. A.Ş.	36.917.628,27
885	120	Ekpen Tekstil San. ve Tic. A.Ş.	23.635.364,88
622	56	Eksun Gıda Tarım San. ve Tic. A.Ş.	33.542.214,05
697	56	Ekü Fren Kampana ve Döküm San. A.Ş.	29.879.415,12
840	18	Electrical Technology Applianc Es Production Isı San. ve Tic. A.Ş.	24.694.500,06
512	37	Electrifil Unifil Otom. San. ve Tic. A.Ş.	38.773.477,60
988	62	El-Ko Elektrik Tic. ve San. A.Ş.	21.035.249,10
553	8	Elmas Dış Tic. A.Ş.	36.689.537,16
673	27	Emta Kablo San. ve Tic. A.Ş.	30.959.144,27
902	124	Enkay Moda Konf. San. ve Tic. A.Ş.	23.280.639,29
841	7	Erbak - Uludağ Pazarlama Satış ve Dağıtım A.Ş.	24.680.825,57
661	67	Erbosan Erciyas Boru Sanayi Ticaret A.Ş.	31.547.674,08
509	22	Erdem Teks. San. ve Tic. A.Ş.	38.971.005,60
611	23	Erdoğanlar Alüminyum San. ve Tic. A.Ş.	34.087.801,31
858	117	Eren Hazır Giy. San. ve Tic. A.Ş.	24.182.680,30
515	24	Erku Dış Tic. Paz. ve Turizm A.Ş.	38.561.716,26
851	72	Erpen Plastik Sanayi ve Ticaret A.Ş.	24.361.698,31
895	122	Erse Teks. San. ve Tic. A.Ş.	23.434.313,40
586	10	Ertürk Üzüm ve Tarım Ürünleri İşletmeleri İthalat İhracat Ticaret ve Sanayi Limited Şirketi	34.948.609,33
767	21	Eruslu İç ve Dış Tic. Paz. A.Ş.	26.998.022,87
780	10	Eşmeler Tarım Tarım Ürünleri Paketleme Depo. Nakl. Taah. İth. İhr. Tic. Ltd. Şti.	26.522.993,75
751	23	Eti Elektrometalurji A.Ş.	27.712.388,29
507	54	Evas Ev Aletleri Sanayi Ltd. Şti.	39.101.965,94
737	18	Export Dies Tic. Ltd. Şti.	28.373.976,74
794	62	Farba Otomotiv Aydınlatma ve Plastik Fab. A.Ş.	26.149.876,06
595	55	Filpa Ambl. ve Dış Tic. A.Ş.	34.440.038,41
519	23	Fistaş Dış Tic. Paz. San. ve Tic. A.Ş.	38.495.584,31
545	13	Frigoglass Turkey Soğutma San. İç ve Dış Tic. A.Ş.	37.227.954,80
660	23	Frimpeks Kimya ve Etiket San. Tic. A.Ş.	31.554.000,36
827	154	Gap Paz. A.Ş.	25.166.989,36
621	9	Garip Tavukçuluk Gıda ve Yem San. Tic. A.Ş.	33.570.825,77
790	29	Gemciler Güven Metal Sanayi ve Ticaret A.Ş.	26.218.065,60
633	56	Gemlik Gübre Sanayii A.Ş.	32.910.665,00
617	79	Genç Tekstil San. ve Dış Tic. A.Ş.	33.909.914,08
919	89	Gentaş Genel Metal Sanayi ve Ticaret A.Ş.	22.631.579,73
833	79	Gentaş İç ve Dış Tic. Nak. Taş. Ltd. Şti.	25.031.346,38
551	7	Gezer Ayakkabı Deri San. ve Tic. A.Ş.	36.798.249,90
783	65	Global Gıda Paz. ve Dış Tic. Ltd. Şti.	26.442.948,40
831	132	Gna Lojistik Dış Tic. Ltd. Şti.	25.121.734,09
517	2	Göknur Gıda Maddeleri Enerji İmalat İth. İhr. Tic. ve San. A.Ş.	38.536.374,69
800	66	Gökşah Gıda Tarım Sanayi ve Ticaret A.Ş.	25.976.815,00
716	15	Göltaş Göller Bölgesi Çimento A.Ş.	29.290.405,47

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
768	14	Grand Dış Tic. Ltd. Şti.	26.944.572,78
597	10	Graniser İç ve Dış Ticaret A.Ş.	34.421.144,32
759	75	Gülermak Ağır Sanayi İnşaat ve Taahhüt A.Ş.	27.201.616,63
917	52	Gülle Entegre Teks. İşlet. Emlk. Danışm. San. ve Tic. A.Ş.	22.773.943,70
543	58	Güneş Elek. İlt. Bilg. Med. ve Nak. San. Tic. Ltd. Şti.	37.302.375,70
540	55	Güney Çelik Hasır ve Demir Mam. San. Tic. A.Ş.	37.422.864,48
742	100	Günkar Dış Tic. Paz. A.Ş.	28.244.578,87
900	128	Gürmen Giyim San. ve Tic. A.Ş.	23.303.560,89
554	57	Hasçelik San. ve Tic. A.Ş.	36.638.019,43
721	43	Hasırcı Tekstil San. ve Tic. A.Ş.	29.147.359,75
857	80	Hatboru Çelik Boru San. ve Ticaret Ltd. Şti.	24.247.324,71
744	108	Hateks Hatay Tekstil İşl. A.Ş.	28.184.371,35
887	69	Hazal Bisküvi ve Gıda San. A.Ş.	23.586.807,23
662	59	Hekimoğlu Döküm Sanayi Nakliyat ve Tic. A.Ş.	31.540.132,39
522	12	Hisar Çelik Döküm Sanayi ve Ticaret A.Ş.	38.291.100,21
991	143	Hisar Giyim San. ve Tic. Ltd. Şti.	20.997.635,69
814	12	Hisar Yumurta ve Nakliyat İthalat İhracat Sanayi Ticaret Anonim Şirketi	25.519.059,00
741	69	Hisarlar İth. İhr. Paz. A.Ş.	28.283.264,93
803	111	Hürsan Havlu Üretim San. ve Tic. A.Ş.	25.778.125,12
568	59	Hursan Paslanmaz Çelik Geri Dönüşüm Tesisl. Tic. San. A.Ş.	35.979.418,53
533	12	Işık Organik Gıda Tarım Ür. Hayv. San. ve Dış Tic. A.Ş.	37.963.088,87
906	75	Işık Plastik Sanayi ve Dış Ticaret Pazarlama A.Ş.	23.108.140,31
948	95	Islıplast Plastik Sanayi ve Tic. A.Ş.	21.949.421,87
913	76	İba Kimya Sanayi ve Ticaret A.Ş.	22.885.268,54
799	61	İlay Dış Tic. A.Ş.	26.011.825,65
961	32	İnter Abrasiv San. ve Tic. A.Ş.	21.665.727,95
755	133	İnterteks Gıda Teks. Dış. Tic. A.Ş.	27.406.169,68
871	21	İntervo Dış Tic. ve Mümesillik Ltd. Şti.	23.853.229,81
579	31	İpek İdrofil Pamuk San. ve Tic. A.Ş.	35.563.389,20
822	127	İşbir Sentetik Dokuma San A.Ş.	25.289.538,02
996	28	İzocam Ticaret ve Sanayi A.Ş.	20.936.021,33
616	74	Kanca El Al.Dövme Çelik ve Mak. San. A.Ş.	33.943.094,49
756	13	Kaplanser Halı Gıda ve Teks. San. ve Tic. Ltd. Şti.	27.374.638,07
862	15	Karadere Tarım Ürünleri Gıda San. ve Tic. Ltd. Şti.	24.118.138,35
503	43	Kar-Tar San. ve Tic. Ltd. Şti.	39.438.236,00
807	51	Kartet Karadeniz Toptan Elektrik Tic. A.Ş.	25.673.223,57
730	16	Kartonsan Karton San. Tic. A.Ş.	28.565.693,53
859	20	Karyer Isı Transfer San. ve Tic. A.Ş.	24.181.826,14
560	27	Kasar ve Dual Teks. San. A.Ş	36.331.889,82
810	52	Kasem Makina Sanayi ve Ticaret A.Ş.	25.599.587,01
976	39	Kayalar Bakır Alas. San. ve Tic. A.Ş.	21.362.920,27
982	83	Kayalar Kimya San. ve Tic. A.Ş.	21.197.894,72
710	145	Kaynak İplik San. ve Tic. A.Ş.	29.452.938,93
847	17	Keskinoğlu İç ve Dış Ticaret Ltd. Şti.	24.555.656,17
739	66	Kilim Dış Tic. ve Paz. A.Ş.	28.309.240,97
508	18	Kınan Dış Ticaret Ltd. Şti.	39.095.562,06
541	25	Kıvanç Teks. San. ve Tic. A.Ş.	37.372.197,92
909	129	Kocaer Dış Ticaret A.Ş.	23.077.346,17
684	24	Konveyor Beyaz Eşya ve Otomotiv Yan San. Tic. A.Ş.	30.564.506,52
635	41	Korel Elekt. San. ve Tic. A.Ş.	32.852.790,82
743	9	Korhan Pazarlama ve Dış Tic. A.Ş.	28.214.069,19

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2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
717	29	Kumeks Dış Tic. ve Turizm A.Ş.	29.233.072,15
724	28	Kurtoglu Bakır Kurşun Sanayi A.Ş.	29.068.686,93
587	13	Kütaş Tarım Ürünleri Dış Tic. ve San. A.Ş.	34.903.238,76
952	30	Leonardo Mermer Madencilik A.Ş.	21.850.359,19
687	5	Lidya Konserveçilik Müteahhitlik İnşaat Turizm Sanayi ve Ticaret Limited Şirketi	30.518.832,51
994	33	Lilitaş Madencilik Mühendislik İnşaat İth. İhr. San. ve Tic. Ltd. Şti.	20.957.007,79
549	34	M.T Reklam A.Ş.	37.012.165,96
725	81	Mahmut Yarım Gıda İth. İhr. San. ve Tic. A.Ş.	28.974.164,85
894	24	Makro Granit Kargo İnşaat ve Dış Tic. Ltd. Şti.	23.442.210,66
682	61	Marsa Yağ San. ve Tic. A.Ş.	30.648.625,83
614	86	Matiat Dış Ticaret Limited Şirketi	33.979.867,30
558	4	Matraş Dış Tic. A.Ş.	36.475.585,69
650	15	Meka Beton Santralleri İmalat San. ve Tic. A.Ş.	32.314.736,97
776	68	Memişoğlu Tarım Ürün. Tic. Ltd. Şti.	26.630.480,32
918	74	Mer Gıda Sanayi A.Ş.	22.692.099,00
897	78	Mersin Şeker Tar. Ürnl. Doğal ve Miner. Su ve İç. Nakl. San. Tic. Aş	23.337.838,53
723	80	Metal Matris San. ve Tic. A.Ş.	29.081.516,65
929	23	Metal Yapı Holding A.Ş.	22.395.666,16
745	22	Metamar Mermer Granit Madencilik San. ve Tic. A.Ş.	28.154.320,75
977	78	Mgi Coutier Makina Yedek Parça İml. ve San. A.Ş.	21.331.424,21
834	30	Midal Kablo San. ve Tic. A.Ş.	25.008.309,61
930	29	Mikroman Maden Sanayi ve Ticaret Anonim Şirketi	22.386.942,89
537	60	Mikropor Makina San. ve Tic. A.Ş.	37.571.599,10
869	123	Mintay Tekst. Konf. San. ve Tic. A.Ş	23.866.602,91
642	83	Modavizyon Tekst. San. ve Tic. A.Ş.	32.581.350,89
704	14	Modern Karton San. ve Tic. A.Ş.	29.703.732,84
561	28	Mogul Kumaş Sanayi ve Ticaret Ltd. Şti.	36.295.144,49
939	20	Motif İplik San. ve Tic. Ltd. Şti.	22.155.759,59
680	69	MTC Metal Dış Tic. Ltd. Şti.	30.763.588,97
602	55	Nawras Tarım Ürün. Gıd. Nak. İnş. İth. İhr. San. Ltd. Şti.	34.366.247,05
995	61	Nazen İç ve Dış Tic. Ltd. Şti.	20.949.986,91
878	67	Neşe Dış Ticaret A.Ş.	23.772.377,20
922	14	Nimeks Organik Tarım Ürünleri San. ve Tic. Ltd. Şti.	22.561.867,01
829	16	Noordzee Su Ürün. İhr. San. ve Tic. A.Ş.	25.145.661,17
626	15	Novaplast Plastik Sanayi ve Ticaret A.Ş.	33.298.699,37
824	69	Novartis Sağlık Gıda ve Tarım Ürünl. San. ve Tic. A.Ş.	25.235.028,32
618	13	Nsk Armatür ve Aksesuar San. ve Tic. A.Ş.	33.750.296,78
516	63	Nsn Tekstil San. ve Tic. Ltd. Şti.	38.541.208,47
848	56	Ocs Kablo San. ve Tic. A.Ş.	24.536.523,10
581	30	Oğuz Tekst. San. ve Tic. A.Ş.	35.324.389,23
935	77	Ömv Petrol Ofisi A.Ş.	22.287.191,55
652	17	Oskar Orman Ürn. Petr. Tekst. Gıda Day. Tük. Mal. San. Dış Tic. Ltd. Şti.	32.158.151,45
843	30	Ömer Atiker Makine Metal İnşaat ve Yakıt Sistemleri İth. İhr. A.Ş.	24.660.843,27
927	131	Örsan Tekst. Konf. San. ve Tic. A.Ş	22.481.388,73
944	148	Özdemir Üç Tekst. San. Tic. Ltd. Şti.	22.060.917,15
828	115	Özdilek İthalat İhracat ve Pazarlama Ltd. Şti.	25.164.948,04
609	40	Özgüven Dış Tic. Ltd. Şti.	34.175.783,59
916	82	Özkan Demir Çelik Dış Tic. A.Ş.	22.786.661,58
867	15	Özler Tarım Ürün. Üretim Paz. Sanayi ve Tic. A.Ş.	23.908.124,18
526	42	Öztiryakiler Madeni Eşya San. Tic. A.Ş.	38.148.165,16
719	73	Özyaşar Tel ve Galvanizleme San. A.Ş.	29.200.291,46

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
855	13	Pagmat Pamuk Tekstil Gıda San. ve Tic. A.Ş.	24.281.442,26
656	91	Pakpen Dış Ticaret A.Ş.	31.892.575,58
797	19	Paksel Kimya San. ve Ticaret A.Ş.	26.050.997,67
986	144	Paşa Turizm San. Tekst. ve Dış Tic. Ltd. Şti.	21.061.719,04
665	88	Penti Giyim Ticaret A.Ş.	31.435.425,08
566	72	Pet Dış Tic. Ltd. Şti.	36.034.011,61
819	13	Pilyem Gıda Tarım Sanayi ve Ticaret A.Ş.	25.406.878,02
882	17	Piramit Gölteks İç ve Dış Tic. A.Ş.	23.688.453,22
520	48	Polibak Plastik Film San. ve Tic. A.Ş.	38.483.653,35
873	118	Polimer Plastik San. ve Tic. A.Ş	23.837.519,99
813	15	Post Halı İth. İhr. Ltd. Şti.	25.519.529,00
700	40	Prekons İnşaat Sanayi A.Ş.	29.800.036,07
766	8	Punto Deri San. ve Tic. A.Ş.	27.020.737,79
933	82	Putzmeister Pazarlama ve Tic. Ltd. Şti.	22.328.095,53
972	21	Rapak San. Ürünleri Dış Ticaret Ltd. Şti.	21.480.402,55
645	84	Re Grup Dış Ticaret A.Ş.	32.506.396,70
928	60	Recep Güzeldağ Tekst. Gıda İnş. San. ve Tic. Ltd. Şti.	22.398.192,07
648	38	Remateks Tekst. Tic. ve San. A.Ş.	32.368.631,32
747	49	Ritaş Paz. İç ve Dış Tic. A.Ş.	27.908.736,05
938	22	Royal Halı İplik Tekstil Mobilya San. ve Tic. A.Ş.	22.175.464,60
954	83	Rozak Demir Profil Tic. ve San .A.Ş.	21.833.560,68
866	4	S.S. Marmara Zeytin Tarım Sat. Koop. Birliği Marmarabirlik	23.954.972,40
796	32	Samet Kalıp ve Madeni Eşya San. ve Tic. A.Ş.	26.052.535,61
760	25	Sanica Dış Ticaret A.Ş.	27.182.252,96
691	81	Sa-Ra Enerji İnşaat Ticaret ve Sanayi A.Ş.	30.207.997,74
531	76	Sarar Giyim Tekst. Enerji San. ve Tic. A.Ş.	37.977.859,46
546	56	Sartaş Çelik San. ve Tic. A.Ş.	37.116.352,16
629	41	Sartel Elektrik Kablo ve Mot. Mak. İnş. Tur. San. ve Tic. Ltd. Şti.	33.175.144,47
623	12	Schott Orim Cam Sanayi ve Ticaret A.Ş.	33.528.149,47
547	49	Seha Mühendislik Müşavirlik Ticaret Makina San. A.Ş.	37.096.352,38
782	11	Selah Makine ve Gemicilik Endüstri Tic. A.Ş.	26.463.474,36
746	46	Selçuk İplik San. ve Tic. A.Ş.	27.962.686,77
627	57	Selva Gıda San. A.Ş.	33.234.004,82
943	82	Sem Global Dış Tic. A.Ş.	22.061.071,29
940	134	Senpa Sentetik ve Pamuklu Ent. Giyim San. Tic. ve Turz. A.Ş.	22.080.514,60
732	48	Sepa Mensucat San. ve Tic. A.Ş	28.556.632,40
705	68	Ser Tekst. Ulusl. Taşım. İnş. Gıda Turz. San. ve Tic. Ltd. Şti.	29.603.577,46
591	51	Sio Automotive Pazarlama ve Ticaret A.Ş.	34.776.287,60
998	43	Simtek İth. İhr. San. ve Tic. Ltd. Şti.	20.922.182,32
688	26	Sistem Alüminyum San. ve Tic. A.Ş.	30.452.399,65
970	59	Söktaş Dokuma İşletmeleri Sanayi ve Ticaret A.Ş.	21.514.528,19
842	14	Star Gıda Maddeleri Dış Tic. ve Nakl. Ltd. Şti.	24.677.848,46
978	84	Subor Boru Sanayi ve Tic. A.Ş.	21.328.393,43
525	66	Suñ Çorap ve Tekst. Ürünl. San. ve Tic. Ltd. Şti.	38.167.038,26
981	88	Sun Pet Ambalaj San. ve Tic. A.Ş	21.281.278,44
615	41	Süper Tekst. San. ve Tic. A.Ş.	33.977.705,49
792	74	Süperlit Boru San. A.Ş.	26.188.270,76
608	8	Sürsan Su Ürünleri San. ve Tic. A.Ş.	34.183.288,84
613	54	Syngenta Tarım San. ve Tic. A.Ş.	34.035.694,05
740	99	Şahintürkler Tekst. San. ve Dış Tic. Ltd. Şti.	28.293.055,83
640	96	Şenmar Dış Tic. Ltd. Şti.	32.623.626,78

2013 General Ranking	2013 Sectoral Ranking	COMPANY NAME	Export 2013 (\$)
898	18	Şenpiliç Gıda San. A.Ş.	23.330.652,21
765	105	Tandem İhracat A.Ş.	27.022.712,43
905	71	Tat Makarnacılık San. Tic. A.Ş.	23.136.125,56
588	52	Tayaş Gıda San. ve Tic. A.Ş.	34.898.840,99
785	54	Tek Kablo Sanayi ve Ticaret A.Ş.	26.352.291,45
521	64	Teksim Giyim San. ve Tic. Ltd. Şti.	38.405.197,17
955	12	Temer Tekstil San. ve Tic. Ltd. Şti.	21.809.173,39
864	64	Tiryakiler Oto Makina Ticaret ve Sanayi A.Ş.	24.102.014,21
968	20	Topçuoğlu Hayv. Dayanıklı Dayanısız. Tük. Mal. Giy. Tic. ve San. Ltd. Şti.	21.529.652,07
620	11	Traçim Çimento San. ve Tic. A.Ş.	33.720.751,17
941	80	Trelleborg Çerkezköy İth. ve İhr. Oto. Tic. A.Ş.	22.074.586,53
959	8	Tukaş Gıda San. ve Tic. A.Ş.	21.752.307,43
770	149	Turan Teks. San. İth. İhr. ve Tic. Ltd. Şti.	26.862.133,03
962	31	Tureks- G-M Mermer Granit Sanayi ve Ticaret Ltd. Şti.	21.655.742,82
663	66	Ufuk Boru San. ve Tic. A.Ş.	31.498.420,57
946	78	Uğur Seluloz Kimya Mak. ve Gıda San. Tic. A.Ş.	22.003.886,96
631	64	Uğur-San İth. İhr. Top. Gıda Nak. İnş. Sınır Tic. Ltd. Şti.	33.051.819,41
542	48	Ulaş Gıda Un Tekstil Nakliyat Tic. ve San. A.Ş.	37.356.433,41
868	11	Ulaş-Can Deri Konf. San. ve Dış Tic. Ltd. Şti.	23.887.534,82
524	46	Ulusoy Un Sanayi ve Tic. A.Ş.	38.194.414,00
992	60	Unika Universal Kablo Sanayi ve Ticaret A.Ş.	20.989.015,81
901	70	Unmak Gıda Tar. Hay. ve İht. Mad. Paz. İth. İhr. Dış T. San. Ltd. Şti.	23.284.191,99
750	49	Ünal Kablo Dış. Tic. Ltd. Şti.	27.801.656,70
701	92	Ünl Dış Tic. Ltd. Şti.	29.794.417,58
825	80	Ürün Tarım Ür. İth. İhr. Ticaret ve Sanayi Ltd. Şti.	25.218.115,10
914	47	Vefa Prefabrike Yapılar San. Tic. A.Ş.	22.881.150,37
886	5	Verde Yağ Besin Maddeleri San. ve Tic. Anonim Şirketi	23.612.533,34
808	10	Veronica Deri ve Teks. San. Tic. Ltd. Şti	25.626.111,57
600	90	Wavin Tr Plastik Sanayi A.Ş.	34.372.779,06
668	17	Wittur Asansör Sanayi ve Tic. A.Ş.	31.299.535,41
749	47	Yakar Teks. San. ve Tic. Ltd. Şti.	27.857.881,09
798	9	Yakupoğlu Tekstil ve Deri San. Tic. A.Ş.	26.035.026,57
685	66	Yamakoğlu İnş. Taah. ve Dış. Tic. Ltd. Şti.	30.553.164,12
686	70	Yaprak Otom. San. ve Tic. Ltd. Şti.	30.540.507,20
727	64	Yaşarteks Tekstil Sanayi Tic. A.Ş.	28.764.986,15
969	75	Yeni Habur Gıda Pet. Nak. Turzm. Tekst. Tar. İth. İhr. San. Tic. Aş.	21.515.440,00
945	152	Yeni Kayatürk Gıda İnş. Tekstil Tar. İth. İhr. Ürn. San. Tic. Ltd. Şti.	22.052.060,98
514	11	Yıldız Entegre Ağaç Sanayi ve Ticaret A.Ş.	38.583.361,25
772	81	Yılmaz Dış Ticaret Ltd. Şti.	26.737.513,27
677	90	Yns Teks. ve Konf. San. Dış Tic. Ltd. Şti.	30.867.189,55
883	22	Yüksel Seramik San. ve Tic. A.Ş.	23.679.105,86
908	72	Yumurtacılar Zahire Tarım Ürünleri San. Tic. Ltd. Şti.	23.083.050,00
510	9	Yurtbay Seramik Sanayi ve Ticaret A.Ş.	38.940.557,30
778	84	Zinar Export İmport Dış Tic. Ltd. Şti.	26.549.215,33

*Companies not participating in the study and not want to be quoted by name are not considered for alphabetical order.



SHARE OF SECTORS IN FIRST 500'S EXPORTS

Sectors	Export (\$)					
	2008	2009	2010	2011	2012	2013
1-AGRICULTURE	3.875.629.483,00	4.800.927.846,00	5.956.690.235,00	6.781.338.617,30	8.157.969.918,41	8.343.908.238,06
Vegetable Products	3.262.616.876,00	4.141.808.070,00	4.886.247.155,00	5.863.363.776,64	6.830.129.780,98	6.817.558.998,42
Animal Products	201.107.687,00	111.884.163,00	182.163.196,00	357.593.461,64	384.143.193,12	470.215.491,27
Wood and Forestry Products	411.904.919,00	547.235.613,00	888.279.884,00	560.381.379,02	943.696.944,31	1.056.133.748,37
2-INDUSTRY	65.125.279.279,00	44.960.971.100,00	55.591.640.909,00	66.752.697.722,75	66.162.397.075,62	65.708.183.706,00
Processed Agricultural Products	3.838.112.636,00	3.315.168.500,00	2.998.424.638,00	3.401.130.938,70	3.448.873.681,89	3.464.453.167,00
Chemical Mat. and Products	10.442.596.914,00	4.883.344.200,00	7.535.376.888,00	9.440.717.830,47	10.229.864.918,56	9.525.582.340,00
Industry Products	50.844.569.729,00	36.762.458.400,00	45.057.839.383,00	53.910.848.953,58	52.483.658.475,17	52.718.148.199,00
3-MINING	1.907.982.403,00	1.045.370.980,00	1.413.813.305,00	1.152.927.760,47	986.648.206,80	2.064.764.303,00
4-TOTAL	70.908.891.164,00	50.807.269.926,00	62.962.144.449,00	74.686.964.100,52	75.307.015.200,83	76.116.856.247,06

SHARE OF SECTORS IN SECOND 500'S EXPORTS

SECTORS	Export (\$)					
	2008	2009	2010	2011	2012	2013
1-AGRICULTURE	1.738.056.429,00	1.355.107.383,00	1.970.547.417,00	2.418.116.184,56	2.124.129.592,31	2.912.782.888,00
Vegetable Products	1.514.602.140,00	1.100.233.300,00	1.567.566.121,80	1.905.391.003,18	1.432.229.427,73	2.129.726.871,00
Animal Products	94.410.303,00	130.807.141,00	163.228.308,09	258.911.199,23	362.223.043,80	368.057.660,00
Wood and Forestry Products	129.043.986,00	124.066.942,00	2.397.520.987,41	253.813.982,15	329.677.120,78	414.998.357,00
2-INDUSTRY	6.309.047.083,00	5.738.349.635,00	7.512.231.967,00	9.649.634.519,67	10.248.836.713,08	11.000.008.279,00
Processed Agricultural Products	1.286.193.920,00	1.081.989.470,00	1.299.214.837,25	1.589.123.510,77	1.424.754.069,64	1.875.457.583,00
Chemical Mat. and Products	617.474.588,00	643.334.225,00	1.078.094.594,18	1.231.450.196,46	1.176.185.211,99	1.366.512.945,00
Industry Products	4.405.378.575,00	4.013.025.940,00	5.134.922.535,71	6.829.060.812,44	7.647.897.431,45	7.758.037.751,00
3-MINING	559.916.567,00	416.651.484,00	455.936.316,00	453.346.938,50	540.639.270,68	412.662.625,00
4-TOTAL	8.607.020.080,00	7.510.108.502,00	9.938.715.700,00	12.521.097.642,73	12.913.605.576,07	14.325.453.792,00

SECTOR BREAKDOWN OF THE TOP 1000 EXPORTER COMPANIES' EXPORTS (\$)

SECTORS	2008	2009	2010	2011	2012	2013
1-AGRICULTURE	5.613.685.911	6.156.035.940	7.927.237.652	9.199.454.802	10.282.099.511	11.256.691.125
Vegetable Products	4.777.219.016	5.242.041.380	6.453.813.277	7.768.754.780	8.262.359.209	8.947.285.869
Animal Products	295.517.990	242.692.005	345.391.504	616.504.661	746.366.237	838.273.151
Wood and Forestry Products	540.948.905	671.302.555	1.128.032.872	814.195.361	1.273.374.065	1.471.132.106
2-INDUSTRY	71.450.286.520	50.671.461.000	63.785.694.321	76.402.332.242	76.411.233.789	76.708.191.984
Processed Agricultural Products	5.124.306.556	4.397.157.980	4.297.639.475	4.990.254.449	4.873.627.752	5.339.910.750
Chemical Mat. and Products	11.060.071.051	5.526.678.420	8.613.471.483	10.672.168.027	11.406.050.131	10.892.095.285
Industry Products	55.265.908.913	40.747.624.600	50.874.583.364	60.739.909.766	60.131.555.907	60.476.185.950
3-MINING	2.467.898.971	1.462.022.480	1.869.749.620	1.606.274.699	1.527.287.477	2.477.426.928
4-TOTAL	79.531.871.402	63.536.081.685	73.582.681.594	87.208.061.743	88.220.620.777	90.442.310.038

SHARE OF FIRST 500 AND SECOND 500 IN TOTAL EXPORTS

	2009	2010	2011	2012	2013
First 500	54.270.495.697,91	63.097.782.963,00	74.686.964.100,52	75.307.015.200,83	76.116.856.245,94
First 500 Ratio (%)	53,40	55,40	55,50	49,59	50,17
Second 500	9.265.585.987,12	10.746.888.847,00	12.521.097.642,73	12.913.605.576,07	14.325.453.791,64
Second 500 Ratio (%)	9,10	9,40	9,30	8,50	9,44
Top 1000	63.536.081.685,03	73.844.671.810,00	87.208.061.743,25	88.220.620.776,90	90.442.310.037,58
Top 1000 Ratio	62,50	64,80	64,80	58,09	59,61
Total Export	101.629.000.000,00	113.979.451.826,00	134.906.869.000,00	151.860.846.000,00	151.707.002.000,00

PROPORTION OF EXPORTS ACCORDING TO FIRM TYPES IN TOP 1000 EXPORTERS (%)

COMPANY TYPES	2008	2009	2010	2011	2012	2013
Producer Exporter Company	75,0	75,7	69,2	69,0	68,0	64,79
Exporter Company	-	-	-	-	-	14,56
Group Foreign Trade Company	16,5	17,7	17,7	20,6	21,0	15,94
Foreign Trade Company (Sector or Capital)	8,6	6,6	13,1	10,4	11,0	4,70
Total	100	100	100	100	100	100

*Company declarations taken into consideration to define company status.

TOP 1000 EXPORTERS ACCORDING TO CAPITAL STRUCTURE

CAPITAL STRUCTURE	2012		2013	
	Firm Number	Rate in Total (%)	Firm Number	Rate in Total (%)
Foreign Capital (%100)	72	8,34	83	9,47
Private Capital (%100)	689	79,84	695	79,34
Goverment Capital (%100)	5	0,58	3	0,34
Private - Foreign Capital Partnership	17	1,97	81	9,25
Goverment - Foreign Capital Partnership	80	9,27	10	1,14
Goverment - Private Capital Partnership	-	0	3	0,34
Goverment - Private –Foreign Capital Partnership	-	0	1	0,11
Total	863	100	876	100

*Companies declared capital structure are considered.

**Capital structure rate is not considered.

AVERAGE PROFITABILITY OF TOP AND SECOND 500 EXPORTERS (%)

	2008	2009	2010	2011	2012	2013
FIRST 500	5,35	8,08	7,48	5,22	6,35	4,25
SECOND 500	4,90	6,93	4,90	5,52	5,82	3,97

* Calculated among the companies that have disclosed their profitability data.

TOTAL PROFITABILITY AND FOREIGN CAPITAL COMPANIES' PROFITABILITY AMONG TOP 1000 EXPORTER COMPANIES'

TOTAL PROFITABILITY	2013
Foreign Capital	5.176.737.123,10
Total	14.247.237.980,93
Ratio	36,34

* Calculated among the companies that have disclosed their profitability data.

PROPORTION OF FOREIGN CAPITAL FIRMS IN TOP 1000 COMPANIES (%)

COMPANY TYPE	2008	2009	2010	2011	2012	2013
Foreign Capital Companies (Number)	144	148	170	151	168	176
Total*	851	873	885	962	863	876
Ratio	16,9	17,0	16,7	15,4	19,5	20,1

* Calculated amongst who declared their capital structure.

**Capital structure rate is not considered .

CAPACITY UTILIZATION BY YEARS

	2013 Capacity Utilization (Firm Number)	2014 Planned Capacity Utilization Increase (Firm Number)	2015 Planned Capacity Utilization Increase (Firm Number)
%100-91	118	6	5
%90-81	137	5	5
%80-71	118	1	3
%70-61	74	6	0
%60-51	35	1	0
%50 and below	33	171	144

*Producer exporter companies are considered.

CAPACITY UTILIZATION
BY SECTORS - FIRST 500

SECTORS	Average Capacity Utilization (%)					
	2008	2009	2010	2011	2012	2013
1-AGRICULTURE	72.0	76.0	78.0	81.8	71.5	72.4
Vegetable Products	70.9	75.5	76.0	73.1	70.0	70.4
Animal Products	87.5	82.8	75.0	85.0	85.5	90.5
Wood and Forestry Products	76.8	80.5	91.0	87.3	82.2	82.2
2-INDUSTRY	77.0	72.0	78.0	80.1	76.6	78.1
Processed Agricultural Products	80.3	74.7	83.0	84.5	83.1	80.1
Chemical Mat. and Products	73.5	71.4	80.0	77.4	81.0	78.9
Industry Products	76.6	71.6	77.0	78.3	75.0	77.8
3-MINING	77.6	71.3	83.0	80.2	87.2	87.7
4-TOTAL	77.1	73.0	78.0	80.8	75.8	77.3

PLANNED CAPACITY GROWTH RATES BY
SECTOR – TOP 500

SECTORS	Average Capacity Utilization (%)	
	2014	2015
1-AGRICULTURE	16,8	19,0
Vegetable Products	12,0	13,0
Animal Products	23,0	-
Wood and Forestry Products	49,8	55,0
2-INDUSTRY	19,0	20,0
Processed Agricultural Products	15,0	15,0
Chemical Mat. and Products	10,0	14,0
Industry Products	21,0	23,0
3-MINING	10,0	10,0
4-TOTAL	19,0	20,0

AVERAGE REALISED AND PLANNED
INVESTMENT AMOUNT BY SECTOR –
TOP 500

SECTORS	2013 Average Realised Investment (%)	2014 Planned Investment Average (TL)
1-AGRICULTURE	25.592.935,9	19.887.100,1
Vegetable Products	17.817.331,9	15.479.728,2
Animal Products	30.961.607,3	5.000.000,0
Wood and Forestry Products	75.727.226,8	54.460.478,8
2-INDUSTRY	60.756.134,6	48.514.198,3
Processed Agricultural Products	19.994.152,8	25.248.595,0
Chemical Mat. and Products	149.855.739,7	62.373.022,5
Industry Products	47.479.896,8	47.221.087,2
3-MINING	19.269.538,2	56.735.351,1
4-TOTAL	52.681.868,3	44.075.183,1

CAPACITY UTILIZATION
BY SECTORS - SECOND 500

SECTORS	Average Capacity Utilization (%)					
	2008	2009	2010	2011	2012	2013
1-AGRICULTURE	70.0	72.0	72.0	72.9	75.5	75.2
Vegetable Products	68.5	71.4	71.0	67.0	71.2	70.8
Animal Products	76.7	86.8	69.0	74.4	82.5	84.6
Wood and Forestry Products	82.5	60.9	82.0	77.3	85.5	89.9
2-INDUSTRY	75.0	72.0	76.0	74.9	75.7	76.5
Processed Agricultural Products	79.4	80.2	82.0	76.7	80.9	82.1
Chemical Mat. and Products	74.9	71.2	77.0	71.2	70.5	73.0
Industry Products	70.6	69.8	75.0	76.8	75.5	75.8
3-MINING	90.0	74.9	87.0	78.6	71.4	74.3
4-TOTAL	74.8	72.1	76.0	73.9	75.5	76.1

PLANNED CAPACITY GROWTH RATES BY
SECTOR – SECOND 500

SECTORS	Average Capacity Utilization (%)	
	2014	2015
1-AGRICULTURE	32,0	34,0
Vegetable Products	32,0	37,0
Animal Products	27,0	9,0
Wood and Forestry Products	41,0	45,0
2-INDUSTRY	23,0	21,0
Processed Agricultural Products	18,0	17,0
Chemical Mat. and Products	24,0	20,0
Industry Products	23,0	22,0
3-MINING	12,0	10,0
4-TOTAL	25,0	23,0

AVERAGE REALISED AND PLANNED
INVESTMENT AMOUNT BY SECTOR –
SECOND 500

SECTORS	2013 Average Realised Investment (%)	2014 Planned Investment Average (TL)
1-AGRICULTURE	14.450.639,5	28.115.998,9
Vegetable Products	11.021.539,7	17.292.970,4
Animal Products	29.017.088,0	26.638.024,4
Wood and Forestry Products	16.856.789,9	64.866.575,2
2-INDUSTRY	9.887.690,4	12.459.072,4
Processed Agricultural Products	13.886.575,9	14.645.835,5
Chemical Mat. and Products	20.730.832,7	26.463.185,2
Industry Products	7.033.557,9	9.211.080,2
3-MINING	4.994.181,7	1.925.000,0
4-TOTAL	10.964.066,2	16.691.701,8

AVERAGE NUMBER OF EMPLOYEES
BY SECTORS - FIRST 500

SECTORS	Average Number of Employees					
	2008	2009	2010	2011	2012	2013
1-AGRICULTURE	520	409	483	672	454	437
Vegetable Products	530	374	455	544	394	347
Animal Products	155	441	970	568	593	1,125
Wood and Forestry Products	577	545	526	903	550	579
2-INDUSTRY	590	690	767	668	842	854
Processed Agricultural Products	519	461	548	491	575	477
Chemical Mat. and Products	1,056	848	798	726	888	956
Industry Products	513	719	791	788	875	893
3-MINING	349	649	266	316	347	259
4-TOTAL	667	628	704	619	757	753

AVERAGE NUMBER OF EMPLOYEES OF TOP AND SECOND 500 EXPORT COMPANIES

	2008	2009	2010	2011	2012	2013
FIRST 500	702	645	704	694	734	753
SECOND 500	257	272	294	353	328	334

AVERAGE ELECTRICITY CONSUMPTION - FIRST 500

SECTORS	Average Electricity Consumption (Kwh)					
	2008	2009	2010	2011	2012	2013
1-AGRICULTURE	16.260.262	11.123.983	17.555.310	36.193.043	26.054.554	16.885.787
Vegetable Products	7.472.743	7.367.810	8.968.058	6.262.734	8.205.178	8.496.530
Animal Products	10.970.501	25.457.668	3.889.738	7.203.719	11.026.074	61.739.671
Wood and Forestry Products	69.241.374	57.112.410	86.978.803	95.112.677	58.932.410	70.605.671
2-INDUSTRY	93.471.675	86.782.053	71.063.134	67.564.383	81.131.112	96.780.872
Processed Agricultural Products	24.611.098	74.906.166	49.851.395	52.893.326	75.845.301	63.836.606
Chemical Mat. and Products	86.361.796	202.918.160	83.981.086	80.361.466	86.480.610	60.379.071
Industry Products	133.350.650	69.348.998	70.706.107	69.438.357	103.516.585	106.820.227
3-MINING	57.607.511	49.478.232	39.448.715	37.677.609	51.025.664	115.985.839
4-TOTAL	61.572.403	67.006.471	59.246.378	51.878.713	52.737.110	80.970.442

AVERAGE ELECTRICITY CONSUMPTION - SECOND 500

SECTORS	Average Electricity Consumption (Kwh)					
	2008	2009	2010	2011	2012	2013
1-AGRICULTURE	56.391.292	30.950.930	8.836.052	45.643.196	22.222.302	24.359.079
Vegetable Products	3.741.480	3.418.363	4.451.501	70.075.541	6.690.174	9.503.468
Animal Products	17.776.653	16.387.683	23.911.439	38.960.461	17.594.202	19.607.600
Wood and Forestry Products	49.252.317	2.785.556	22.580.535	27.893.587	42.382.530	117.575.143
2-INDUSTRY	26.791.934	17.346.652	13.562.840	17.546.657	18.508.550	29.573.043
Processed Agricultural Products	18.259.702	19.545.511	26.503.930	18.095.155	17.675.058	20.225.851
Chemical Mat. and Products	8.968.002	59.349.992	13.885.327	24.183.728	13.678.908	19.527.058
Industry Products	43.836.198	7.291.828	10.560.606	10.361.090	24.171.683	33.584.979
3-MINING	6.414.771	17.193.651	5.432.327	35.383.170	7.606.136	25.741.923
4-TOTAL	20.114.888	21.799.704	12.376.050	31.594.927	16.112.329	28.182.452

R&D PROFILE OF TOP 1000 EXPORTERS

	Number of Firms Owning R&D Center (Number)	Average R&D Employees (%)	2013 R&D Expenses (TL)	2013 Share of R&D Spending on Total Turnover (%)	2014 Planned R&D Spendings (TL)
First 500	107	79.01	2,385,601,891.20	1.39	1,420,525,942.79
Second 500	78	17.68	237,498,412.18	1.31	252,801,362.22

*Companies declared R&D structure are considered.

R&D INCENTIVES UTILIZATION DATA OF TOP 1000 EXPORTERS

2013	Number	Ratio (%)
Number of companies that benefited from R&D Support	131	
Total Number of R&D Support Benefited	209	100.00
TUBITAK incentives	117	55.98
KOSGEB incentives	19	9.09
Ministry of Economy incentives	41	19.62
Other R&D incentives	32	15.31

*Companies sharing its R&D incentives data are considered.

GOVERNMENT INCENTIVES UTILIZED BY TOP 1000 EXPORTERS

Incentive Type	First 500		Second 500	
	Number	Rate of Total Incentive (%)	Number	Rate of Total Incentive (%)
Design	5	1.06	5	1.15
Technology	16	3.39	8	1.85
R&D	84	17.80	37	8.55
Employment	82	17.37	70	16.17
Promotion	27	5.72	27	6.24
Fair	130	27.54	163	37.64
Marketing	44	9.32	63	14.55
Other	84	17.80	60	13.86

*Companies declared government incentives are considered.

TRADEMARK REGISTRATION DATA OF TOP 1000 EXPORTERS

	Number of Trademarks of the Firms	Number of Trademarks Registered in 2013	Number of International Trademarks Registered in 2013	Number of Patents of the Firms	Number of Patents received in 2013
First 500	7,908	757	3,069	3,299	495
Second 500	6,512	538	2,350	1,113	182

*Companies sharing its trademarks registration data are considered.

APPEARANCE IN TRADE FAIRS OF TOP 1000 EXPORTERS

	2013 Number of Domestic Fair Attendings	2013 Number of Abroad Fair Attendings	Share of Abroad Fairs on Total Fairs (%)	Number of overseas trade missions attended by means of the Union – Association – TIM (Turkish Exporters' Assembly) - Ministry and such organisers in 2013
First 500	596	886	59,78	113
Second 500	302	725	70,59	108

*Companies sharing its fair attendings data are considered.

PROMOTION AND MARKETING DATA OF TOP 1000 EXPORTERS

Sectors	Share of Domestic Marketing and Promotion Expenditures in Total Turnover (%)	Share of Abroad Marketing and Promotion Expenditures in Total Turnover (%)
First 500	1,74	1,77
Second 500	2,74	1,90

*Companies sharing its promotion and marketing data are considered.

THE EXPECTATION OF AVERAGE EXCHANGE RATE OF DOLLAR YEAR-END

First 500	2.28
Second 500	2.31

*Companies sharing its guess are considered.

DISTRIBUTION OF TOP 1000 COMPANIES BY REGION

	2008	2009	2010	2011	2012	2013
MARMARA	632	610	601	614	595	586
AEGEAN	130	129	136	118	123	138
SOUTHEASTERN ANATOLIA	62	72	70	83	81	88
CENTRAL ANATOLIA	78	83	82	76	89	81
MEDITERRANEAN	59	72	70	69	66	71
BLACK SEA	31	30	31	34	32	30
EASTERN ANATOLIA	8	4	10	6	14	6

